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Denmark's EC future in doubt

Major rules out referendum on Maastricht

BY ROBIN OAKLEY IN LONDON AND GEORGE BROCK IN BRUSSELS

JOHN Major yesterday ruled out a British referendum on the Maastricht treaty, while President Mitterrand announced that the French would have the opportunity to vote on the deal.

As European ministers grappled with the implications of the Danish vote against the treaty on Tuesday, the Portuguese chairman of today's emergency meeting of European Community foreign ministers in Oslo suggested that Denmark's continued membership of the Community was in doubt.

The government suspended parliamentary progress on the bill to ratify the treaty as the prime minister and Douglas Hurd, the foreign secretary, faced up to the prospect that Britain's six-month presidency of the EC would be devoted to salvaging the wreckage of the deal. After an emergency meeting of ministers in Downing Street yesterday morning the government postponed the

committee stage of the Maastricht bill until the picture in the rest of Europe becomes clearer. MPs on all sides had made it clear they would fight any attempt to carry on in the present circumstances. However, the Irish referendum on the treaty will go ahead as planned on June 18.

Without Danish ratification the Maastricht treaty cannot come into effect. Mr Major insisted, however, that Britain and the other European governments would go ahead with ratification in the "expectation" that the Danes would be able to join them "in due course".

After a telephone conversation with Poul Schluter, the Danish prime minister, Mr Major held out to MPs the hope of a further Danish referendum. But the mood in Whitehall and Westminster was that the Maastricht treaty was now a dying duck.

Although Mr Major told MPs that further consideration of the details of the treaty should be postponed, he emphasised that he would work for its implementation once Britain takes over the EC presidency next month. "The ratification and implementation of the treaty is in our national interest and we shall continue to work for the Community we secured in that negotiation," he said.

Responding to a call from Paddy Ashdown, the Liberal Democrat leader, that the British people should be given a chance to vote on the treaty, Mr Major said: "I am not in favour of a referendum in a parliamentary democracy, and I do not propose to put one before the British people." An early day motion was circulated last night urging the government to use the suspension of the Maastricht bill to concentrate on creating a common market and widening the EC borders. It attracted 60 signatures within an hour.

Today's emergency meeting in Oslo, which will be attended by Mr Hurd, will hear an opening bid from Uffe Ellermann-Jensen, the Danish foreign minister. He said yesterday that he would now try to "save what can be saved" from the Maastricht terms, but he has already been told by the Portuguese prime minister and foreign minister, who now hold the EC presidency, that Denmark cannot expect to renegotiate the treaty.

The surprise Danish result has meant that the agenda for the Lisbon EC summit at the end of this month will have to be rewritten. João de Deus Pinheiro, Portugal's foreign minister, spent Tuesday evening conferring with other member states and had breakfast yesterday with Jacques Delors, the president of the European Commission. Afterwards Senator Pinheiro announced that the 11 other countries would press ahead with ratification of the treaty, although privately he said that the EC could not include states that did not "accept the Community's fundamental objectives".

This threat reflects an initial informal consensus that an attempt should be made at the Lisbon summit effectively to expel Denmark from the

Analysis, pages 12 and 13
Maastricht retreat, page 14
Leading article
and letters, page 15
Political sketch, page 18
Kroner plummets, page 19

Apparently, there
is no ENGLISH
word for
'REFERENDUM'..

Tennants reassured, page 19

Lloyd's losses put at more than £4 billion

LOSSES at Lloyd's of London for the 1988 to 1991 period will total more than £4 billion, leading analysts of the market have forecast.

But there was no mention of the site when Michael Howard, environment secretary, announced his negotiations with the developers of Harbour Exchange, East India Dock and Canary Wharf, all in the heart of Docklands, and at least 20 minutes further from Whitehall than Thomas More Square.

His decision angered civil servants and came as a surprise.

Continued on page 18, col 1

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The Council of Lloyd's yesterday considered proposals

Court gives doctors right to refuse life support

BY FRANCES GIBB, LEGAL CORRESPONDENT

A MOTHER lost her legal battle yesterday for a court order to force reluctant doctors to put her severely brain-damaged son on a life support machine.

In a landmark case which affirms the freedom of doctors to decide for themselves what is the best treatment, the Court of Appeal decided not to order the boy to be put on a ventilator. The boy, referred to only as baby J, had suffered severe injuries in an accident at home when six weeks old. He has such a poor chance of life that doctors oppose putting him on a ventilator.

The appeal judges were told that the boy, now 16 months, who is cared for by foster parents, is paralysed, blind, suffers from epilepsy, has to be fed by tube and is totally dependent on others. Doctors consider that placing him on a ventilator would cause him additional distress and pain. He could soon reach a point where, without such support, he would die.

Lord Donaldson of Lymington, Master of the Rolls sitting with Lords Justices Balcombe and Leggatt, allowed an appeal by an unnamed London health authority responsible for his treatment and set aside an interim High Court order won by his mother last month requiring doctors to intervene pending a full hearing of the case on June 15.

Full reasons for the appeal judges' decision will be given later, when it is likely that lawyers for the mother will seek leave to go to the House of Lords. The treatment of the child will be kept under review.

The case was the first of its kind in either the United Kingdom or the United States. In the past, courts have been asked to make decisions on treatment in a few cases where babies have been born with handicaps, but those did not raise any question of judges ordering doctors or health authorities to carry out treatment against

their judgment.

A senior QC said: "This ruling is very important. The judges are saying that the court will not exercise its jurisdiction to order a doctor to treat a patient in a particular way; it is a matter for the doctor."

Diana Brahm, a barrister specialising in medical ethics, said: "This ruling seems in line with a trend which shows the higher courts increasingly unwilling to interfere in medical practice. It is a clear signal that, if doctors are acting in line with the patient's best interests and in accordance with medical practice, then they should be allowed to get on with it."

The British Medical Association said yesterday:

"This is yet another example of the very difficult decisions

doctors have to make when treating children. Doctors are always loathe to go against the wishes of parents, relatives or guardians, and will only do so when they feel there are definite clinical reasons."

Lord Donaldson said the judges were aware that the situation could change. "I have no doubt that the doctors caring for this child will review the situation at each stage and will not in any way close their minds because of a decision they reached in other circumstances."

Yesterday's case is the reverse of the dispute over Daniel Stoneman, 4, from Torquay, who has a rare brain tumour and whose mother faces legal action by doctors because she refuses to let him have radiotherapy with only a 30 per cent chance of success.

Earlier, the court banned publication of any material which might identify the child, or the soliciting of information from the parents, foster parents or hospital staff. Some reporters had "doorstepped" the foster parents' home and pestered the hospital with telephone calls, the court was told. Such conduct was reprehensible, Lord Donaldson said.

POLICE forces across Britain have been circulated with a description of a prisoner with a record of violence and rape who vanished on home leave from a Dorset prison. Detectives want to question Malcolm Colin Smith about the murder of a Bournemouth barmaid, Jayne Harvell, who was found dead on Monday.

Police gave a warning that

Smith, 40, serving 18 months for false imprisonment, could be dangerous. Yesterday Hampshire police began providing protection for a number of people who fear they may be at risk. Smith is known to have had connections in the Southampton area.

He was convicted at Reading last December for false imprisonment while on parole after serving part of a 7½ year sentence imposed in

1987 in Leeds for rape. His sometimes violent career has brought him before the courts 23 times.

Last week he was given two days' home leave to prepare him for eventual release and was due to return to The Verne prison in Portland last Friday. He absconded and police believe that he has been given camping equipment by an acquaintance and could be living rough.

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Smith is believed to have frequented the Old Thumper public house in Westbourne, where Miss Harvell once worked.

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Donohue said: "While he was in the Bournemouth area, attempts were made by friends to persuade him to return to prison. A girl has been murdered and possibly raped. I am extremely concerned that this could happen again."

"From our enquiries we believe that this man could pose a threat to specific members of the public in various parts of the country. Measures have been taken to ensure their safety."

Mr Donohue added: "Here we have a prisoner on the run, known to be violent and very dangerous. In the interests of public safety I consider it a matter of the highest priority to find this man."

He said that Smith, who speaks with a Newcastle accent, could be anywhere in the country. Mr Donohue emphasised

that police were pursuing a number of enquiries and repeated that Smith was being sought for interview.

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Mother held in dawn raid was victim of mistaken identity

BY DAVID YOUNG

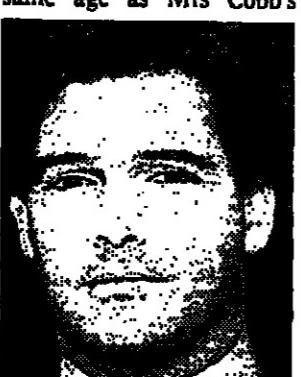
In the Bank yesterday after a statement, "he's a good man," said Michael

gent at Zenith Film director scriptwriter, they had been held up during filming, they are the right thing to do." They're the wrong people. They're the best drama

and Peter, who appeared in court, denied being held up during filming, he had found no evidence and the judge, Sir John Tull, open and members of the

fees

ents struggling families of their upstairs school £1 million from James Saville could assist him. The anonymous individual who wants to be known as sought refuge in a safe house. At least one or to cope with



Jon Gibson after flying from America yesterday

Killer had been searched by PC

BY A STAFF REPORTER

A MAN who was on bail when he raped and murdered newly-wed Anna McGurk on a towpath of the Severn last year narrowly escaped arrest 15 minutes earlier, a court was told yesterday.

Just before Andrew Hagans, 26, pounced on the woman, a police constable had searched him after he accosted another woman but failed to find a knife hidden in his sock.

Hagans, unemployed, who was living in a bail hostel in Gloucester and who had been released 16 days earlier by magistrates after spending a week on remand in custody for another offence, admitted the murder. He denied raping the 23-year-old council office supervisor, claiming that she consented to sex, Charles Barton QC, for the prosecution, told Bristol Crown Court.

After work on August 28 Mrs McGurk, of Gloucester, who had been married less than a year, was accosted by Hagans, a stranger, in a car park near her dockside offices, Mr Barton said. Hagans spoke to a number of women on a causeway to the car park and "was lying in wait". Mr Barton said that

Skulls find weakens Eve theory

BY NICK NUTTALL
TECHNOLOGY CORRESPONDENT

This weekend, come with us to France. Weekend Times is heading across the Channel in the company of Raymond Blanc, Sir Terence Conran, Charlotte Rampling and Frédéric Raphaël.

Tour Monet's garden at Giverny with Francesca Greenoak; share a table with Jonathan Meades in northern France's best (and worst) restaurants; sample the pick of French food shops and cuisine with Francesca Bissell; ride the roller coaster of EuroDisney with Libby Purves and find out about the British family who have beaten the French at the wine making game.

See how the Provençal look has caught on here, visit a few flea markets, watch what the best dressed croissant is wearing, pick up some surprising bargains in Normandy antique shops and find out about those who have left Blighty for the good life in France. Weekend Times

that a woman who sometimes went by the alias Amy Cobb had been missing for two years in defiance of a court order after fleeing from America with her daughter, who she had taken from the custody of her ex-husband.

The missing Amy Cobb had the same birthday as Mrs Cobb from Scarborough. She looked like her, the little girl she snatched was roughly the same age as Mrs Cobb's

daughter, and her last-known boyfriend was called Neil, as was Mrs Cobb's husband. When this was discovered, the High Court Tipstaff, the official in charge of arresting people in contempt of court, was alerted and police were instructed to raid the Cobb home.

The court was told that the likeness between Mrs Cobb from Scarborough and the missing Amy Cobb was uncanny. Even the father of the missing child had, at one stage not been sure if he was in the presence of his ex-wife. However, the documents Mrs Cobb brought with her proved beyond doubt that she had nothing to do with the missing woman.

The judge said yesterday that he was satisfied that everyone had acted in good faith. He said: "The consequence was, however, quite catastrophically disastrous. Mrs Amy Cobb was duly arrested. She was able to gather some documents together to vouch for her identity, but she was conveyed under escort from Scarborough to the Royal Courts of Justice."

He said: "When the matter was dealt with, I felt the least I could do was to invite them to take tea with me in the hope that, if I dressed Sebastian up in capes of scarlet and crimson and thrust a wig on his head, he might at least see some element of fun to take from his mind the scars of the ordeal."

The truth came as a disappointment for the father of the missing child, Jon Gibson, who was misunderstood. A colleague who saw her thought he was witnessing an "embarrassing meeting". Mrs McGurk had dropped her handbag but Hagans took it from a passer-by who had picked it up.

He told police he did not threaten Mrs McGurk, who kept saying "Don't hit me". He admitted she was scared and that he had a knife. Mr Barton said that Hagans strangled her, hid her body in a undergrowth and stole money and her rings. He tried to sell the wedding ring at the bail hostel.

Mr Barton said there was no dispute that Hagans murdered Mrs McGurk, a fact presented to the jury with the agreement of the defence.

Hagans regularly "slagged off" women council workers walking past the prison where he was on remand, his former cellmate told the court. Gary Butcher said they would stand on a bed and call out as the women left work.

The trial continues today.

Students divided on politics of parking

BY NICHOLAS WATT

THE days when student political arguments revolved around revolution and American imperialism are long gone, judging by a tiff at Exeter University. Students have divided on doctrinal lines over who may drive on to campus.

With the blessing of the students' union, the university has withdrawn parking permits from students who live within one and half mile of the campus, whose car parks have become increasingly clogged up as student numbers rise.

William Perrin, owner of a nine-year-old VW Golf, said: "This whole thing stinks of embittered left-wing hacks having a go at the better-off students. Exeter has traditionally had wealthy middle-class students, which the union has never taken account of."

Mr Perrin also detected cunning by the university. "They have dictatorially imposed this blanket ban during the summer, when there will be no opposition while everyone sits exams," he said. Seriously rich students will escape the ban, Mr Perrin said. "Wealthy students tend to live well outside the radius of Dartmoor. I live in a Coronation Street type house right in the middle of the radius."

Chas Early, president of the guild of students, said: "It is ridiculous to say we are hating Sloane Rangers. The parking situation is a mess and there is a general feeling that bikes and public transport should be promoted."

Sarah Hamilton, a law student who lives three quarters of a mile from the university and drives an old Ford Fiesta, said: "There is no bus route going past my house and I feel apprehensive about being out on the street when it is dark."

Ms Hamilton added: "I realise that there is a problem with parking at the university, but there does seem to be a lot of unused space."

Arrangements on parking space should recognise that assaults on women in the area were a problem, she said.

Bettina Jordan, who drives the statutory Volkswagen, admitted that the Conservative association



University challenge: Sarah Hamilton, who faces a ban on campus parking

was the centre of opposition. Ms Jordan, a party stalwart, said: "I know it sounds awful, but it is the Tories who are up in arms because they tend to be car owners. This is going to be a complete nightmare for some of my girl friends who

live on the border of the radius."

Professor Edward Abel, deputy vice-chancellor and chairman of the working party on parking, said: "I have had to steer a course between people who wanted to grass over all the car parks and others who wanted even more space for cars ... It is unfair to say that Exeter is a particularly affluent university. We have our fair share of bangers and smart cars. I certainly don't walk past Lamborghinis on my way to work."

Court told of plot to kidnap Gascoigne

An underworld gang which modelled itself on the Kray twins plotted to kidnap the former Tottenham football player Paul Gascoigne, Newport Crown Court was told yesterday.

They planned to use Paul Edwards, their "minder" who was working as Mr Gascoigne's chauffeur and bodyguard, to help the abduction, the court was told.

The gang's leaders were the brothers Lindsey and Leighton Frayne. Michael Topolsky, defending Lindsey, said on the second day of the brothers' trial: "There was a plot to kidnap Paul Gascoigne. He was very close in an hotel near the safe house."

Lindsey, of Pantide, Newbridge and Leighton, of Six Bells, Abergavenny, both Gwent, deny conspiracy to plot in firearms, possession of prohibited weapons and conspiracy to rob. Lindsey denies armed robbery and shortening a shotgun. The trial continues.

Navy jobs cut

More than 1,100 Royal Navy personnel are to be made redundant in the second phase of manpower cuts under the government's options for change exercise. In the first phase 80 officers and 320 ratings were made redundant. The navy is now looking for 450 officers and 700 ratings to volunteer for redundancy. The navy is being reduced from 63,000 to 55,000 by 1995.

Holidays lost

Five thousand people are thought to have lost booked holidays through the collapse yesterday of Club Riviera Travel, of Salford Quays, Greater Manchester. The company, which sold trips to resorts throughout Europe and the United States, had £1 million of debts. About 1,000 clients abroad may be temporarily stranded. The firm is part of Club Riviera plc, which is trading normally.

Inquest halted

An inquest on five people who died in a fire in a house at Hove, East Sussex, was yesterday adjourned until July 1 so that council officials could attend to explain why the house had no outside fire escape. The Hove inquest was told that the council had ordered that a fire escape be built in 1988.

Prince rails against opponents of model village

BY ALAN HAMILTON

THE Prince of Wales returned to his favoured theme of the built environment yesterday with an attack on entrenched attitudes which have frustrated his original scheme for a housing development in Dorset.

The Prince's vision of a model rural community at Poundbury, on the edge of Dorchester, has had to be drastically curtailed in the face of local and professional opposition. Speak-

ing in London at the launch of a report by the Urban Villages Group, a consortium of developers, builders and architects committed to regenerating inner city areas in line with the prince's human-scale ideals, he praised the local planning authority but railed against others who had opposed his vision.

"If we are to take significant steps towards true community development — in every sense of the word — we must strive to overcome obstacles that

exist in the minds of planners. Although we have been remarkably lucky to deal with West Dorset District Council, we have encountered many problems over the Duchy of Cornwall's efforts at Dorchester, where the simplest things become inordinately complicated because of deeply ingrained prejudice within many disciplines against traditional, commonsense 'civil' town design."

"We may have abandoned some aspects of modernist, conventional

planning which is based on strictly utilitarian principles, but a great body of narrow, restrictive, modernist practice lingers on in our midst."

The prince's remarks were clearly directed at, among the others, the Royal Institute of British Architects, a long-standing target of royal scorn which has reacted with polite coolness to the establishment of his alternative Institute of Architecture.

Leading article, page 15

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Trainee won promotion after his sub sank trawler

BY MICHAEL EVANS, DEFENCE CORRESPONDENT

THE trainee commander of a nuclear submarine passed the Royal Navy's notoriously difficult qualifying course for senior officers unaware that moments earlier his boat had sunk a fishing trawler with the loss of four lives.

Lieutenant Peter McDonnell, who was in charge of HMS *Trenchant*, a nuclear-killer submarine, had just completed the last exercise of the six-month course. His two examiners, his course instructor and the submarine captain, were in the wardroom and both agreed he had passed the course. Then there was the sound of a collision.

Yesterday, Lieutenant Commander McDonnell, 33, who was promoted on April 1, appeared at a court martial at HMS *Drake*, in Devonport, where he pleaded not guilty to six charges of negligence under the Naval Discipline Act. The court martial was told that the *Trenchant* had snagged the nets of the trawler, the *Antares*, in the Firth of Clyde in November 1990. The four-man crew drowned when the trawler was pulled 500ft to the seabed as the 5,200-tonne submarine cruised 180ft below the surface.

The *Trenchant* had been taking part in simulated mine-laying operations in a non-prohibited area for shipping when the incident happened. Lt Cdr McDonnell, now serving as executive officer on another nuclear submarine, HMS *Turbulent*, said that the first indication that anything was wrong was when he heard a thump on the submarine's hull. The boat surfaced but there was no evidence of a collision. The discovery that the trawler had



McDonnell yesterday: he denies negligence

Invitation loss caused No10 alert

A passenger in a London cab caused a security scare at 10 Downing Street after removing a briefcase left in the taxi by another passenger.

The owner of the briefcase, Geoffrey Borwick, told police that it contained a dinner invitation to attend the prime minister's residence the next night. Kingston Crown Court, southwest London, was told. Police feared that whoever had the invitation might try to attend.

Elvira Pereira, of Chelsea, west London, was accused of stealing the briefcase, its contents and Mr Borwick's raincoat on November 25 last year. Mrs Pereira, 39, said that there was only a magazine in the briefcase, which she had intended to hand to police. Mr Borwick later found the invitation in his safe.

Post van hijack
Two armed men in police uniforms and driving fake police vehicles hijacked a postman and his van in Langley, Berkshire, and drove him to Plumstead, southeast London where they stole 100 mail bags, nine containing savings books. The postman, 62, was cut free from the back of the van by firemen after passers-by heard his shouts.

High altar

A stone altar sculpted by Eric Gill in 1938 and which stood for years in the chapel of a family centre for high risk children in Coventry, has fetched £30,800 at auction.

Trunk calls

Leslie and Denise Buckley, of Shipley, West Yorkshire, have asked locals to listen for the sound of a Trimphone ringing in a tree because it might be one of their two missing cockatoos which imitate the telephone.

Seaplane will cross Channel in ten minutes

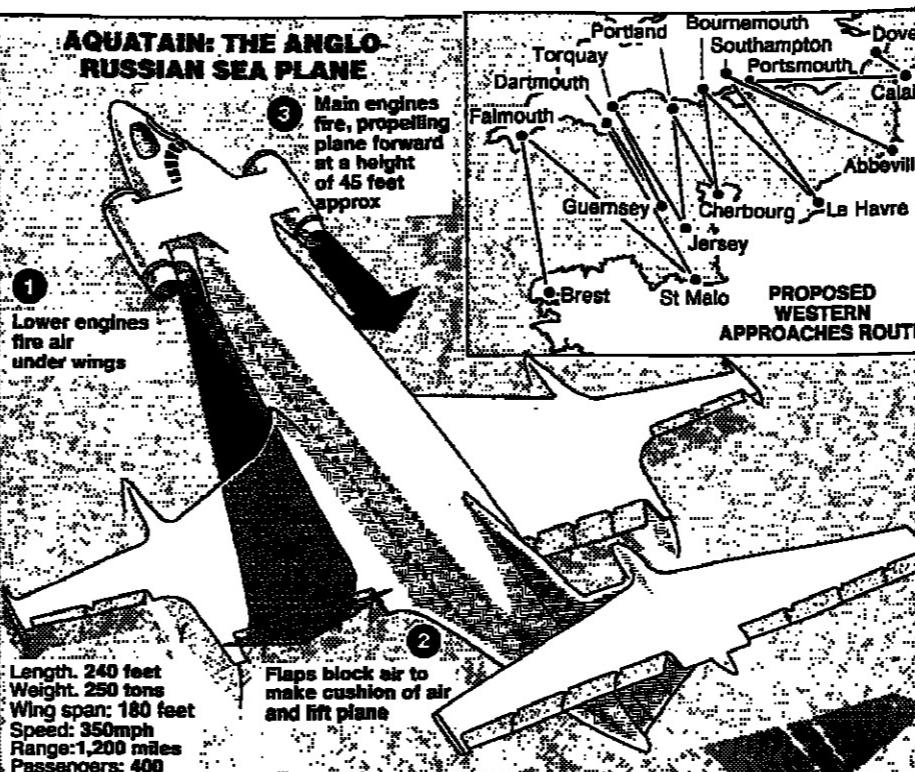
BY NICK NUTTALL
TECHNOLOGY CORRESPONDENT

A HIGH-SPEED Russian seaplane which can cross the Channel in ten minutes is emerging as a rival to ferries and the Channel tunnel in the competition to take passengers between Britain and the Continent.

The seaplane has been developed by Russian engineers from the Caspian Sea Monster, a once-secret plane used by the military for rapid troop deployment. The seaplane will carry 400 passengers or 250 tons of cargo on two decks at up to 350 mph.

The craft flies at up to 45 feet above the sea. It can take off and land at sea and on land. Aquatain, as the new version is called, should be able to take off and land from the sea or a conventional airfield in a minute.

Under a signed agreement between Dr Boris Chubikov of the Hydrofoil Research Centre in Nizhny Novgorod, formerly Gorki, and British companies, the plan is to develop the craft as a passenger and cargo carrying airbus linking ports along the south of England with the Continent. Unlike conventional planes the Aquatain is half-aircraft and



half-helicopter, riding across the sea on compressed air generated by its specially designed wings which use a fifth of the fuel of a conventional plane.

Edward Johnson, director of New Kingdom Research of Weymouth, Dorset, who has signed the accord with

NUEL of Dulwich, southeast London, said that the project could transform cross-Channel transport. Instead of going to France in a small aircraft, ferry or Channel tunnel train, travellers could board Aquatain at ports between Falmouth and Dover from where it will visit ports

from Brest to Calais. A second Aquatain on the east coast would link ports such as Harwich, Hull, Sunderland and Edinburgh with the Continent. A third would be maintained at a home port, possibly Portland. Mr Johnson, a former Royal Navy aviation engineer who

signed the accord last month, said Aquatain harnessed a phenomenon known as wing-in-ground effect. It has two sets of Russian engines designed to withstand sea spray and high humidity. One set is angled downwards to fire air under the wings as the plane sits in the water supported by skis and its hull.

Flap-like fittings at the back of each wing called screens are switched at right angles to the water blocking the flow of air. This becomes compressed, lifting the craft away from the water. The main engines are fired propelling the plane forward.

The lift engines are then switched off, the flaps flipped up and the plane climbs to 45 feet above the sea, using its forward propulsion to maintain a cushion of air.

Mr Johnson, who plans to unveil the project to aerospace companies in Britain, said that the addition of the two propulsion engines and extended wings meant that Aquatain could, if operators wished, use the craft as a conventional airliner.

He said that the heavier traffic in the Channel would mean that new safety standards would be needed for shipping.

Halford work files 'altered'

BY RONALD FAUX

FILES relating to Alison Halford's work as an assistant chief constable with Merseyside police were significantly altered and unavailing, an industrial tribunal in Manchester was told yesterday.

Mrs Halford, 52, is claiming sexual discrimination by James Sharples, chief constable of Merseyside, Sir Philip Myers, HM Inspector of Constabulary, the Home Secretary, and Northamptonshire Police Authority, after nine unsuccessful attempts to win promotion.

Beverley Lang, for the Equal Opportunities Commission, which is supporting Miss Halford's claim, said that files about projects on which the chief constable had been concerned had been altered, and minutes sheets removed.

Mrs Lang asked for a witness order against Chief Superintendent Geoffrey Rothwell, the officer responsible for the Merseyside Police Training Centre, to bring the missing files to the tribunal.

The hearing continues today.

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Food policies 'cost families £17 a week'

BY ROBIN YOUNG

NATIONAL and international policies oblige British consumers to pay too much for their food, and deprive them of information about what is in the food they eat, the Consumers' Association alleges today.

Sugar costs 13p a pound more in the United Kingdom than on the world market, bananas cost about 12p a pound more in Britain than in Germany, and almost 2,800 tonnes of apples and 4,700 tonnes of cauliflowers

were ploughed into the ground last year to keep up prices, the association says in its magazine *Which?* It reports that agricultural support policies cost a family of four about £17 a week.

The EC system of grading fruit and apples is used to control supply, it says. One year a small apple might pass the grade, but when there is a larger crop it would be destroyed or fed to animals. "Yet there is nothing wrong with selling small fruit or

vegetables all the time," *Which?* says. "Consumers would benefit from greater choice and lower prices."

The price difference on bananas results from the long-standing agreement that Britain should buy almost all its bananas from former colonies. A decision has yet to be made whether the agreement will survive the abolition of internal EC frontiers.

The report also complains that Britain's lack of a freedom of information law limits public access to data on pesticides, additives and veterinary medicines which might affect food safety.

In a separate report on orange juices, *Which?* says that regulations do not define what is meant by "pure" juice and it is possible that "unsweetened" juices can legally contain up to 15g of added sugar per litre. The association hopes to see the issue resolved in court actions against four leading supermarket chains.

Professional players, asked for their advice on the tests, liked expensive high-performance shoes because of extras that made them more comfortable and stable. The Consumers' Association magazine concludes, however, that extras such as the inflatable pump in the £100 Reebok Pump Court, the coin-sized disc replacement for laces in the £75 Puma Disc and the rigid plastic bar in the Adidas Torsion, al-

though giving extra support and comfort, are not necessary for the average player.

"Fancy features won't make you a better player," the report says. "Less experienced players are likely to need shoes with good shock absorption in the heel, better players need it at the front. The foot should be held securely in the back of the shoe and in the toe region." Players also make a lot of sudden sideways movements.

The Reebok Newport Classic, at £35, emerges as the best buy for men, and the Le Coq Sportif Rythm, at £37, the best for women novice players. The Wilson ProStaff, at £50, is recommended for better players.

□ The association reported that five out of six gas fitters failed to spot a simple boiler fault, and that British Gas was no better than the others. One independent fitter offered to repair a test boiler for £130 when all that was needed was to tighten a nut and relight the pilot flame. All six failed to carry out statutory safety checks. British Gas was the only one to spot a potential safety problem.

In safe hands: Alister Clunas, a National Trust warden in the Yorkshire Dales, whose plan for managing Malham Tarn, in the background, has been approved by English Nature. The upland lake, which is host to many rare species, has become the first national nature reserve to be managed by the trust (Paul Wilkinson writes).

Yesterday Lord Cranbrook, chairman of the government-sponsored body English Nature, formally handed over documents declaring the trust's nature reserve status. He said that the arrangement with the trust, which has owned the area since 1947, was an example of how English Nature was involving landowners in conservation.

The tarn is distinguished by its alkaline waters, created by the limestone of the dales. Most upland lakes lie in peat and are strongly acidic. Only a geological fault which has given the 150-acre

tarn a slate bed prevents the water from seeping into the cracks and swallow holes for which limestone is known.

As a result the tarn has created a habitat for rare species, including the caddis fly *Agrypnus crassicornis*, not known to exist anywhere else in Britain. There are 20 rare plants in the reserve, including bog rosemary, bird's-eye primrose, which is peculiar to the dales, and a wild variety of lily of

the valley. The farm and surrounding bog fen and heathland is a site of special scientific interest.

The trust was allowed to take control of conservation and granted national reserve status only after English Nature had approved Mr Clunas's management plan. He said: "This is a fabulously important site and I am very pleased that the trust's policy of involving itself in this kind of conservation has come to fruition here."

Best tennis service

BY RAY CLANCY

TENNIS players face a vast and bewildering choice of shoes, with prices ranging from £14 to £100 a pair, *Which?* says. In tests on 39 pairs, those in the middle price range proved the best buy.

Professional players, asked for their advice on the tests, liked expensive high-performance shoes because of extras that made them more comfortable and stable. The Consumers' Association magazine concludes, however, that extras such as the inflatable pump in the £100 Reebok Pump Court, the coin-sized disc replacement for laces in the £75 Puma Disc and the rigid plastic bar in the Adidas Torsion, al-

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□ The association reported that five out of six gas fitters failed to spot a simple boiler fault, and that British Gas was no better than the others. One independent fitter offered to repair a test boiler for £130 when all that was needed was to tighten a nut and relight the pilot flame. All six failed to carry out statutory safety checks. British Gas was the only one to spot a potential safety problem.

In safe hands: Alister Clunas, a National Trust warden in the Yorkshire Dales, whose plan for managing Malham Tarn, in the background, has been approved by English Nature. The upland lake, which is host to many rare species, has become the first national nature reserve to be managed by the trust (Paul Wilkinson writes).

Yesterday Lord Cranbrook, chairman of the government-sponsored body English Nature, formally handed over documents declaring the trust's nature reserve status. He said that the arrangement with the trust, which has owned the area since 1947, was an example of how English Nature was involving landowners in conservation.

The tarn is distinguished by its alkaline waters, created by the limestone of the dales. Most upland lakes lie in peat and are strongly acidic. Only a geological fault which has given the 150-acre

tarn a slate bed prevents the water from seeping into the cracks and swallow holes for which limestone is known.

As a result the tarn has created a habitat for rare species, including the caddis fly *Agrypnus crassicornis*, not known to exist anywhere else in Britain. There are 20 rare plants in the reserve, including bog rosemary, bird's-eye primrose, which is peculiar to the dales, and a wild variety of lily of

the valley. The farm and surrounding bog fen and heathland is a site of special scientific interest.

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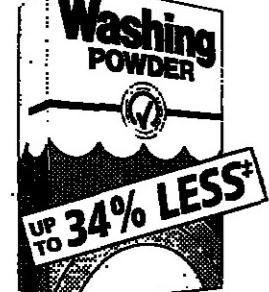
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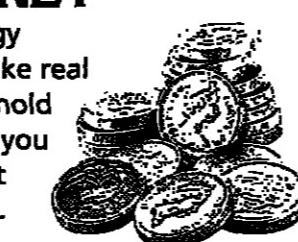
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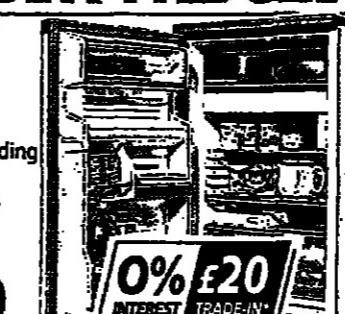
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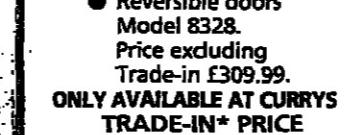
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Local government review

Unloved counties threatened

BY DOUGLAS BROOK, LOCAL GOVERNMENT CORRESPONDENT

BRITAIN'S least loved counties will be the first to be scrutinised in the biggest review of local government for 20 years, Michael Howard, the environment secretary, said yesterday.

Announcing the remit for the local government commission which will review the municipal structure of England outside London and the metropolitan areas over the next five years, Mr Howard said the first ten councils had been selected because they had generated the greatest local dissatisfaction.

The commission, to be chaired by Sir John Banham, the outgoing director general of the CBI, will begin its work in four areas later this year. They are: Avon, Gloucestershire and Somerset; Cleveland, Durham, Cleveland, North Yorkshire, Humberside and Lincolnshire; Derbyshire; and the Isle of Wight.

In a break with the policy of his predecessor Michael Heseltine, Mr Howard said he had no blueprint for the future of local government in

England. Mr Heseltine had said that he expected the review to result in the creation of a single tier of all-purpose councils based on existing districts replacing the current two-tier structure of county and district councils.

The commission is due to start work later this year and Mr Howard said the first new councils would come into existence in April 1994. The government has already announced plans for the reorganisation of local government in Wales with the creation of new unitary districts, and consultations about the future of municipal institutions in Scotland are continuing.

1992/3: Avon, Gloucestershire, Somerset, Cleveland, Durham, Humberside, Lincolnshire, North Yorkshire, Derbyshire, Isle of Wight.

1993/4: Cambridgeshire, Cumbria, Lancashire, Devon, Hampshire, Leicestershire, Nottinghamshire, Staffordshire.

1994/5: Bedfordshire, Berkshire, Oxfordshire, Buckinghamshire, Cheshire, East Sussex, West Sussex, Kent, Northamptonshire.

1995/6: Dorset, Essex, Hereford and Worcester, Norfolk, Suffolk, Wiltshire.

1996/7: Cornwall, Hertfordshire, Northumberland, Shropshire, Surrey, Warwickshire.

ing. Mr Howard said the commission, which will be limited to the shire areas of England, would have a primary duty to listen to the preferences of local people and to create new local government areas based firmly on communities.

Formal guidance to the commission, issued yesterday, says that it must be prepared to take a fresh look at existing boundaries.

"People may feel strongly attached to areas which currently have little or no significance for local government," it says. It calls for careful analysis of the cost of change and assessment of potential savings from the creation of new structures. It allows traditional counties such as Middlesex and the Ridings of Yorkshire to be resurrected as "non-administrative counties".

Ministers are known to be keen not only to abolish unpopular counties but also districts which were created in the last reorganisation in 1974 and which have failed to gain popular support.

Mr Howard's change of emphasis was welcomed by the county councils, which have been campaigning for a chance to put their case, but it seems unlikely that most of the 39 counties in England will survive the review intact.

The membership of the 15-member commission is expected to be announced later this month and Mr Howard said the search had already begun for offices. Sir John has made it clear to ministers that he wants a central London site and is not prepared to follow environment department officials to Docklands.

Major supporter wins election

SIMON WALKER



Backbench voice: Sir Peter Hordern, above, a firm supporter of the prime minister's European policy, was elected last night as chairman of the Tory backbench European affairs committee.

He narrowly defeated John Butterill, MP for Bournemouth West. Only two votes separated the contenders and Sir Peter was declared victor after a recount.

Sir Peter, who strongly supported the line taken by John Major at Maastricht, said last night that his task was to act as a sounding board for Tory MPs after the Danish rejection of the Maastricht treaty.

Maastricht, pages 12, 13
Peter Riddell, page 14
Leading article, page 15

Howard rejects Rio 'blank cheque'

BY JILL SHERMAN POLITICAL CORRESPONDENT

MICHAEL Howard, the environment secretary, yesterday rejected charges that the government was trying to protect United States interests by refusing to commit itself to signing one of the key conventions at the Earth summit in Rio.

He gave a warning, however, that the government was not prepared to sign a blank cheque for the biodiversity deal which protects endangered animals and plants. As currently drafted, the convention could allow other parties to determine the amount of financial aid which the Un-

ited Kingdom would have to make.

Mr Howard also disclosed that he had one or two other reservations apart from financial considerations, although he hoped these could all be sorted out so that the convention could be signed at Rio.

Opening a Commons debate on the Rio summit which replaced the debate on the Maastricht treaty legislation, Mr Howard said: "Our position on this particular question has nothing to do with the position of the Americans. They have expressed a number of concerns about the biodiversity treaty which we do not share. They have objected to a number of clauses which we think are perfectly acceptable."

He did not share the pessimism and faint-heartedness of those who had so glibly dismissed the summit as a failure before it had even begun.

Mr Howard told MPs that the government would sign up to the convention on climate change which contained specific commitments to combat climate change and cut back on carbon dioxide emissions. "I intend to do my utmost to ensure that our children will look back on the Earth summit as a critical turning point for the future well-being of our planet," he pledged.

Sir John Gould, Labour's environment spokesman, accused the United Kingdom of colluding with the Americans in "frustrating the world's environmental agenda". The move was part of a complex game plan to wreck the conference and ensure that nothing came out of the summit other than hot air, "the last thing the planet now needs", he said.

Referring to the biodiversity convention, he told Mr Howard: "We face the very real prospect that whatever happens in Rio, you have prepared a position which will enable you to say that there remains an objection which prevents you from signing."

Brazilian offer, page 11



London lags on poll tax

Shire and metropolitan district councils collected 90 per cent of their community charge income in the year to April. Inner London boroughs did less well with only 75 per cent of their income collected, while outer London councils collected 85 per cent, according to figures published by Michael Howard, the environment secretary, yesterday.

John Redwood, the local government minister, said that most councils in England had improved their performance, the figures for inner London were disappointing.

Hess papers released

Virtually all the Foreign Office papers relating to Rudolf Hess, Hitler's deputy, are to be released to the Public Record Office. Douglas Hurd, the foreign secretary, said at question time. The first batch will be transferred this week and the rest before the end of July.

The papers relate to Hess's arrival in Scotland in 1941 on what he claimed was a peace mission and his subsequent interrogation. He died in Spandau prison, Berlin, in 1987. Only one paper was being withheld, Mr Hurd said.

Lester quits

Joan Lester, Labour's spokesman on children and MP for Eccles, is to return to the backbenches. Miss Lester, who is 60 and a grandmother, held junior posts in education and at the Foreign Office under both Wilson governments and was chairman of the Labour party in 1977-8.

Plea rejected

A plea for the BBC to be allowed to return to simultaneous radio broadcasts on FM and medium wave frequencies has been rejected by David Mellor, national heritage secretary. In a written answer Mr Mellor said that broadcasting the same programme on two frequencies in the same area was a wasteful use of the radio spectrum.

Crowded cells

At the beginning of April 9,160 prisoners were being held two to a cell designed for one, and another 1,272 were held three to a cell. Earl Ferrers, a Home Office minister, said in a written reply.

Prison deaths

During the first five months of this year 16 prisoners died as a result of "deliberate self-harm". Earl Ferrers, a Home Office minister, said yesterday. "Twelve of the 16 had not been sentenced and four were under 21."

Case load

Juvenile courts dealt with 44,500 prosecutions during 1990. Earl Ferrers, a Home Office minister, said.

Parliament today

Commons (2.30): Questions: Agriculture, Fisheries and Food; prime minister. Proceedings on Community Care (Residential Accommodation) bill and Mauritius Republic bill. Lords (3): Prisoners and Criminal Proceedings (Scotland) Bill, conclusion of committee stage. Debate on Maxwell pensioners.

NEW cases of "mad cow" disease are being confirmed at a rate of more than 900 a week, the highest since the fatal brain condition was first diagnosed in cattle five and half years ago, according to government figures.

The agriculture ministry yesterday rejected a call by David Clark, the Opposition farming spokesman, for new enquiry into the disease, bovine spongiform encephalopathy (BSE), which has killed nearly 60,000 cattle, mainly dairy cows.

Latest figures show that 973 and 904 new cases of BSE were confirmed in the two weeks to May 22. Since January 1, new cases have averaged 615 a week, compared with just under 440 a week for the whole of 1991.

Dr Clark said: "The government has been trying to con us that the incidence of BSE will start declining soon. The Southwood committee estimated in 1989 that BSE cases would

reach a maximum of about 20,000. Already we have nearly 60,000. How much longer do we have to wait for a new enquiry?"

The agriculture ministry said: "The total number of BSE cases is bigger than originally forecast, but the trend is in line with our predictions. We expect the number of new cases to peak in the next three to four months and then start falling by the end of the year. We cannot see what would be achieved by reconvening Southwood as the minister already has a permanent committee under Dr David Tyrell, the virologist."

Professor Southwood, an eminent zoologist and vice-chancellor of Oxford University, said his committee had almost certainly underestimated the number of cattle who were fed rations containing the ground-up remains of sheep infected with scrapie, which is thought by most scientists to have caused BSE.

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Mad cow disease still spreading

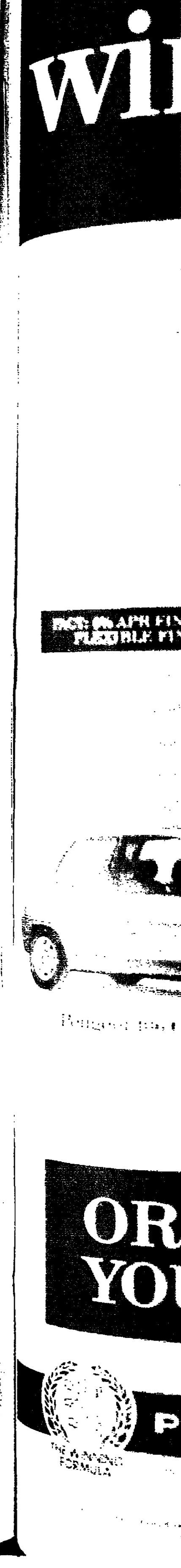
BY MICHAEL HORNSBY, AGRICULTURE CORRESPONDENT

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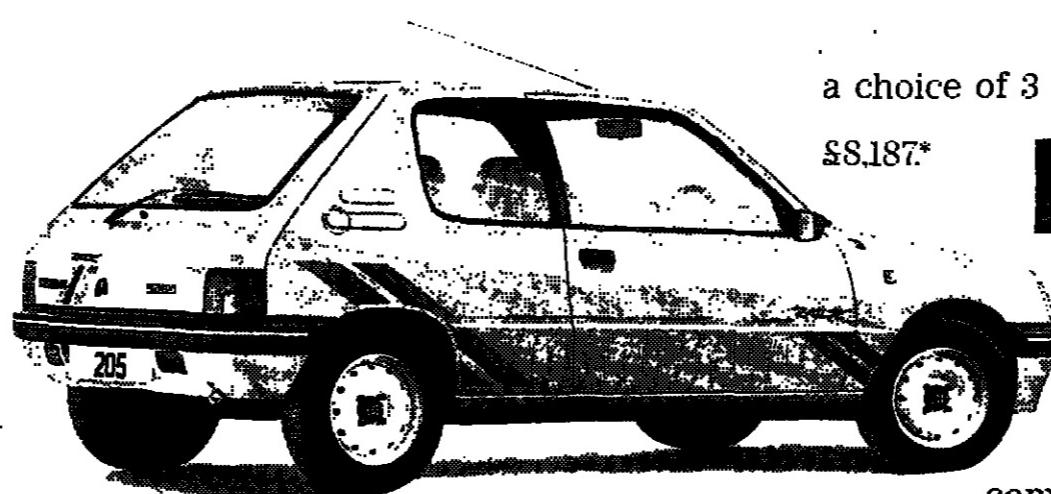
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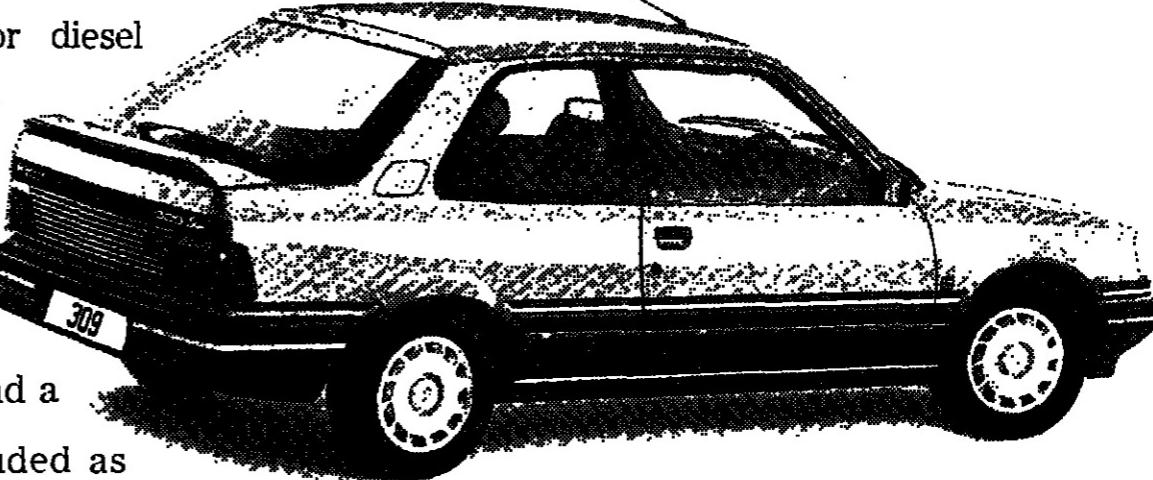
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Greece caught breaking UN sanctions on Serbia

FROM TIM JUDAH AND DESSA TREVISEN IN BELGRADE AND CHRIS ELIOU IN ATHENS

OFFICIALS of the unrecognised former Yugoslav republic of Macedonia triumphantly announced yesterday that they had foiled an attempt by Greece to bust United Nations sanctions by exporting oil to Serbia.

Some 60 oil tankers with Greek and Serbian number plates were yesterday languishing in no man's land between the Greek and Macedonian frontier posts after customs had prevented them from crossing the republic.

Greece admitted yesterday that its customs officials inadvertently violated the UN sanctions against Serbia and Montenegro. Constantine Mitrofakis, the Greek prime minister, said that the customs men on the Macedonian border "accidentally" allowed Greek and foreign oil tankers to cross the checkpoint. He explained that the violation occurred because of an "inexcusable delay" in communications between the Greek foreign and finance ministries, as a result of which the frontier authorities were not officially informed to



enforce the embargo. The foreign ministry said that action would be taken against those responsible.

Because of Greek objections, Macedonia is now the only one of the four former Yugoslav republics not to have received European Community recognition. Greece objects to the republic being called Macedonia, claiming that this would imply territorial pretensions to its northern province of the same name.

Denko Malevski, the Macedonian foreign minister, said earlier this week: "Joining the sanctions will hit Macedonia more than it will hit Serbia, at least at first, because our economies have

been organically linked for 70 years. But if we don't join them then we could end up in the sanctions zone."

Hungary announced plans yesterday to implement fully the UN sanctions against Serbia, despite fears that the embargo will mean significant losses for Hungary, the main transit route for Serbia to key markets in Austria and Germany. A government statement said a phased blockade of all services and goods transported by road, rail and sea would begin within 48 hours.

Speaking before the Macedonian announcement on the oil tanker incident, Slobodan Milosevic, the Serbian leader, voiced on the Greek television station, Mega Channel, his gratitude to Greece for its recent "expressions of solidarity with the Serbian people".

In the Bosnian capital, Sarajevo, shelling and gunfights continued overnight and into yesterday morning. A bus carrying hospital workers was attacked and one man was killed. The evacuation of the Yugoslav army from the Marshal Tito barracks, scheduled for yesterday, was postponed after Bosnian Serbs objected to the army's agreement to leave its weapons behind.

In Serbia, questions were being asked about why results of last Sunday's federal elections had not been released.



Out of court: Monica Seles, the Yugoslav tennis star, arriving at a reception in Paris celebrating the 1991 world titles. Sport, page 28

Election threatens break-up of nation

Czechoslovak leaders appear to be on a collision course, writes Steve Kettle from Prague

Czechoslovakia is bracing itself for chaos and the possible splitting of the country after this weekend's general election, despite an appeal from President Havel to pull back from the brink.

The campaign ended yesterday afternoon, 48 hours before polling begins. But political leaders appear to be on a collision course for tough post-election negotiations that could paralyse the country or lead to its break-up.

One government minister said that it could take up to six months to form a new government if the right and left, and the dominant nationalist-minded parties in Slovakia, are deadlocked in the new elected parliament.

Vladimir Meciar, the controversial leader of the Movement for a Democratic Slovakia which is set to be the biggest party in the eastern region, refused to water down plans that effectively could split Czechoslovakia. "We shall adopt the constitution of Slovakia without asking anyone if we might do so, not even the president — it is our right to do so," he told a final election rally in the eastern Slovak town of Kosice on Tuesday night.

President Havel clearly had Mr Meciar in mind when he told voters in a televised address that they faced a choice between stability and permanent political crisis when they cast their votes tomorrow and on Saturday.

The president said: "I urge you not to support those who promise to solve everything for you... those who have dictatorial tendencies too often change their opinions and are not able to agree with others, offering various adventurous, ill-thought out and irresponsible solutions."

The political scene has fragmented and polarised since the last federal and regional elections two years ago. Those were Czechoslovakia's first free elections for almost half a century and in effect a referendum that confirmed the end of communist rule seven months earlier.

The desire of Slovaks for self-determination and to move out of the shadow of the more numerous, wealthier and westernised Czechs dominates public life. Considerable central powers have been devolved to Czechoslovakia's two constituent republics in the past two years.

But the overwhelming issue of whether Slovakia will go its own independent way finally comes to a head this weekend. The future of radical economic reforms is also in the balance.

President Havel said last week that splitting Czechoslovakia would destabilise the whole of Central Europe.

NEWS IN BRIEF

Honecker accused on 49 deaths

Bonn: Erich Honecker, 79, the former East German leader, and Erich Mielke, 84, the former head of state security, have been jointly accused of 49 killings and 25 attempted killings between 1961 and 1989 in an 80-page charge sheet laid before the Berlin state court yesterday [Ian Murray writes].

Four other members of the communist national defence council are charged with similar but fewer offences. They are all held responsible for creating the mined and trip-wired border between the two Germanies, in which 49 would-be escapees are known to have died.

There is no mention in the charges of the six accused issuing shoot-to-kill orders, which led to border guards shooting at least 150 people as they tried to escape. This suggests that the investigators were unable to find adequate evidence to back such a charge. Herr Honecker is still in the Chilean ambassador's residence in Moscow. All the other accused are in custody.

Families sue

New York: The families of six US Marines killed by "friendly fire" during the Gulf war are suing Hughes Aircraft for allegedly "negligently and carelessly" manufacturing the missile that hit their armoured car instead of an Iraqi vehicle.

Speaker picked

Rome: Italy's politicians cleared the way for talks on forging a new government after electing Giorgio Napolitano, 66, a veteran of the former Communist party, as parliamentary speaker. It took five rounds of voting to elect the speaker. (Reuters)

Relations cool

Rome: Relations between Italy and Libya have deteriorated after Libyan media encouraged a proposal by Giuseppe Calabrese, the mayor of the Tremiti islands in the Adriatic, to request annexation by Libya. He said Rome had neglected the islands.

Aids prediction

Washington: The Aids virus is expected to infect 110 million adults and 10 million children worldwide by 2000 and 24 million adults will have Aids, according to the international Aids centre at Harvard University School of Public Health. (Reuters)

Iran backs war

Beirut: Ali Akbar Velayati, Iran's foreign minister, in talks with Lebanese warlords and politicians at the Iranian embassy here, reaffirmed Tehran's full support for guerrilla war as the only means to force Israeli troops out of Lebanon. (Reuters)

Plunging to life

Chicago: A man who revived his father after a heart attack by using a lavatory plunger on his chest has inspired American doctors to develop a plunger-like device for the job. Conventional resuscitation by hand saves only about 15 per cent of patients. (AP)

KGB generals fired in corruption drive

FROM BRUCE CLARK IN MOSCOW

THIS week's dismissal of at least three Russian KGB generals was part of a drive by its new boss to stamp out the corrupt behaviour tolerated by his liberal predecessor and to improve morale, according to a spokesman for the political police network.

Viktor Barannikov, head of the state security ministry that is the effective heir to the Soviet intelligence service, dismissed his associates for "abuses of power" and called on the public prosecutor to consider pressing criminal charges, according to official reports. Tass named one of them as Vladimir Klishin, the counter-intelligence chief, although the ministry declined to confirm that.

The ministry said that the offences had taken place under the regime of Vadim Bakatin, the liberal politician who took over the KGB for several months after the August putsch and incurred the loathing of many professional intelligence officers. It added that the dismissed generals had been guilty of "venal practices" that would have been inconceivable under the old KGB but became widespread last autumn when discipline slackened and the service was demoralised. The

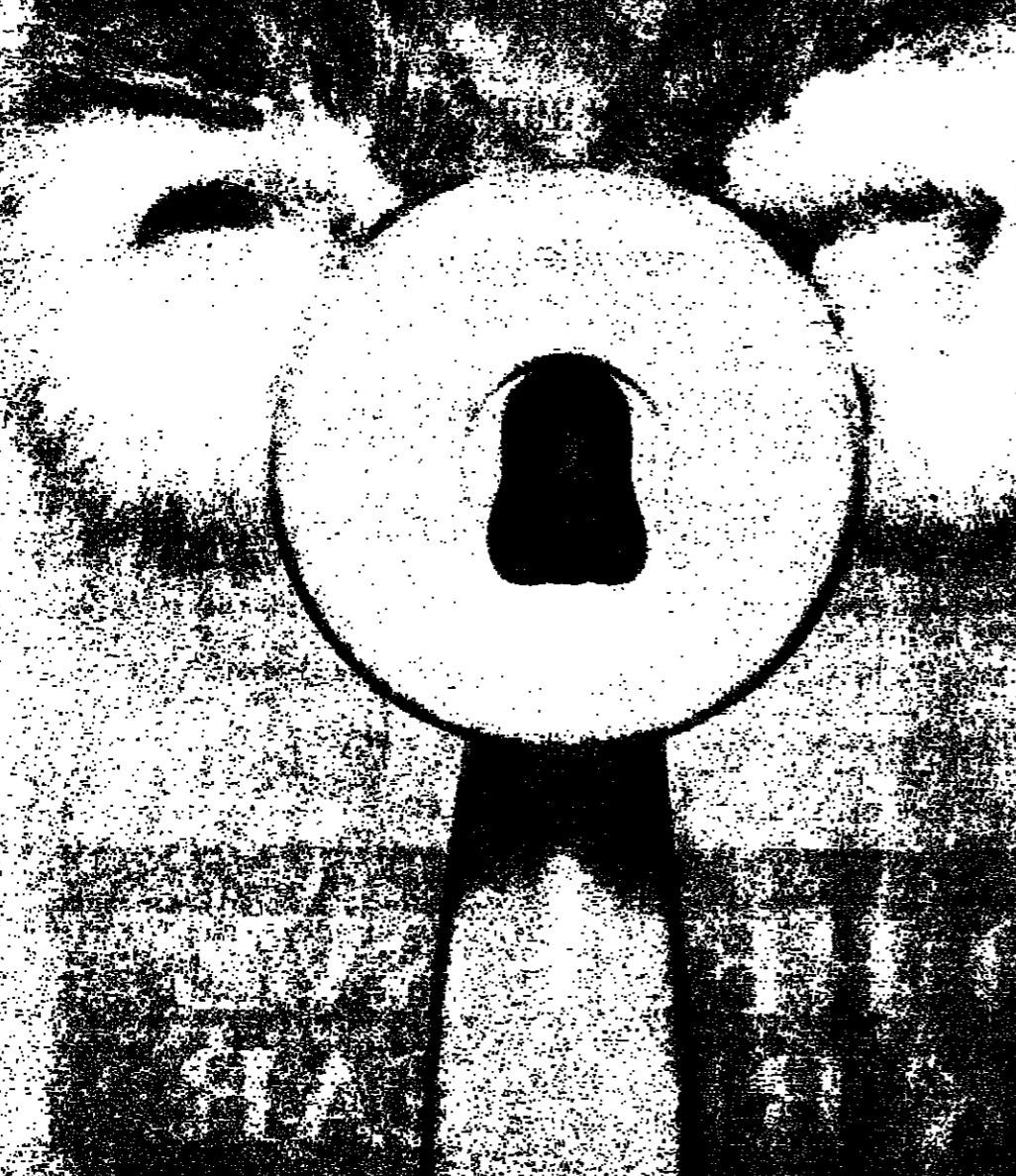
malpractices were understood to include the transfer of a flat that was supposed to be used as a KGB hideout to the relatives of a senior intelligence officer.

Officials said that the anti-corruption drive was part of the efforts of Mr Barannikov, who unlike his predecessor has spent most of his career in the former Soviet security forces and is considered a "policeman's policeman" to run a better organisation. There have been many indications of an improvement in the morale of the intelligence service since Mr Barannikov took over this year.

Although the notorious fifth department that used to harass dissidents and infiltrate religious organisations has been abolished, the new ministry has defended the record of the old Soviet KGB several times. For example, it denied a well-attested report, confirmed by the writer himself, that the KGB tried to poison Alexander Solzhenitsyn in 1971.

Experts on the KGB said that the dismissals were likely to delight rank-and-file officers who have long been resentful of their masters' apparent immunity from investigation.

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Two-minute silence observed for planet

Brazil offers to host new green institution

FROM MICHAEL McCARTHY IN RIO DE JANEIRO

BRAZIL offered to be the world's environmental progress-chaser yesterday when the United Nations Conference on Environment and Development opened in Rio de Janeiro.

The offer came from President Collor de Mello, who has acted to restore his country's battered environmental reputation by slowing the destruction of the Amazon rainforest and demarcating land for Amazonian Indians. Addressing delegates from more than 150 countries at the opening ceremony, he offered to host the UN institution expected to be set up after the summit to pursue its aim of sustainable development.

President Collor said the move demonstrated Brazil's commitment to the environmental cause. He told delegates that he had promised to give priority to environmental issues when he was inaugurated as president.

"I belong to the generation that first launched a warning against a mode of growth that was leading blindly to the extinction of life on earth," the president said.

He joined other UN and national leaders in declaring that the world's present path of growth was putting intolerable strains on the environment while doing nothing to relieve deepening Third World poverty.

"The time of the finite world has come, in which we are under house arrest," Boutros Boutros Ghali, the UN secretary-general, said opening the summit after requesting delegates to stand and observe two minutes' silence for the earth." Man had gradually tamed a seemingly infinite nature, but now, he said, every new triumph over nature was a triumph over ourselves. "Progress is not necessarily compatible with life," he said.

Maurice Strong, the chief organiser of the conference, who has persuaded more than 150 world leaders to attend next week, said that the hopes ignited at the UN's first environment conference, in Stockholm in 1972, of which he was also secretary-general, had largely re-

mained unfulfilled. He pointed to patterns of production and consumption in the rich countries, the population explosion in the Third World, and deepening disparities between rich and poor.

He bluntly addressed the population question which has been kept low on the summit agenda because of sensitivities from developing countries and Catholic countries, as well as the Vatican. Mr Strong said: "Since 1972, world population has grown by 1.7 billion people, the equivalent to almost the entire population at the beginning of this century. 1.5 billion of these live in developing countries which are least

likely to be able to sustain their growth."

The Earth summit had to establish the transition to sustainable development, said Mr Strong, who has produced a 750-page policy agenda to be debated over the next ten days, with conclusions to be approved by 150 world leaders when they arrive next week.

Gro Harlem Brundtland, the prime minister of Norway whose 1987 report on the environment and development, *Our Common Future*, had led to the summit being called, said: "Human history has now reached the watershed where fundamental political changes become unavoidable. More than one billion people who today cannot meet their own basic needs, our own children and grandchildren, and the Earth itself, all cry out for a revolution."

However, he immediately drew attention to the other side of the coin, patterns of consumption in the rich North. "During the same 20-year period, world GDP increased by \$20 trillion, yet only 15 per cent of the increase accrued to developing countries," he said.

More than 70 per cent went to the already rich countries, adding further to their disproportionate pressures on the environment, resources and life-support systems of our planet. He said the other side of the population problem was that every child born in the developed world consumed 20-30 times more of the world's resources than a Third World child.

He continued: "The same processes of economic growth which have produced such

Summit opens, page 1

Letters, page 15



Children at heart: Pele, the football star, holding a boy during his meeting with Kenyan and Brazilian street children at the Earth summit in Rio. Maurice Strong, co-ordinator of the summit, looks on

Beach rally drums up women's support

Feminist groups intend to voice their concerns to world leaders, writes Gabriella Gamini from Rio de Janeiro

AS THE sun rose over Leme beach in Rio de Janeiro, voluptuous *macumba* dancers raised their hands in the air and chanted homage to their gods while making an offering of a basket of fruit and flowers to the waves of the Atlantic.

These devotees of a cult brought from Africa, but popular among Brazilians, danced around fires and were part of a protest vigil by hundreds of Brazilian women from non-governmental organisations gathered in Rio to voice their concern over environmental issues. The beach was filled with members of feminist groups that belong to the Female Planet organisation and they intend to voice women's concerns to world leaders at their summit.

While the *macumba* drums pounded in the background and the women dancers finished their circular dance around a fire, hundreds of other women joined hands and formed a huge circle holding up banners stating their demands. Weary joggers looked on.

"In Brazil, as in many other countries, women are mar-

ginalised and not consulted on environmental issues," Bernadete de Silva, one of the leaders of Female Planet, said. "We expect that there will be leaders at the Earth summit promoting sterilisation programmes for women to reduce population growth, but that is tackling the problem wrongly, so we will protest against it," she added.

The average Brazilian woman has four children, and in poor areas eight.

According to another beach protester, the solution lies not in sterilising women but in educating them.

"Women are offered sterilisation in exchange for cash as an incentive in the Third World. But it is no solution because it clashes with cultures," Mariela dos Santos said. "Then we also have the other side of the problem. The [Roman] Catholic Church tells poor women that preventing babies is a sin." Brazil is a largely Catholic country, although there are many other denominations and religions there, such as the *macumba* cult which is a mixture of voodoo and evangelicalism.

Women in poor areas need children to help them work," Senhora de Silva added.

"If they had better opportunities and the richer nations were a little more generous, then these women could be taught to do other things and to have smaller families."

The feminist movement in Brazil has begun to grow only in the past few years in the male-dominated society.

There is an 80 per cent illiteracy rate among women who live in the *favelas* or slums that cling to the steep hillsides around Rio de Janeiro, and those women are the most prone to having large families.

At least a third of Rio's population of nine million people live in the *favelas*.

made up of cardboard and corrugated iron shacks. The shacks are a sharp contrast to the luxury high-rise buildings lining the promenades, and the leisurely surfboard and bikini lifestyle of Rio's beaches.

"Many of the poor women have children because they are stuck in a system that gives them few options," Senhora de Silva said. "Men dominate and decide that women are there for them whenever they want. They have no access to education and therefore no knowledge of contraception."

Most of the women in the crowd, watching the sun rise and dancing to the drum beat, said that their main demand was to put forward women's issues and education as a priority to the world leaders.

"We say that the biggest environmental problem is not the ozone layer, but the growth of huge poor populations in cities and countries sides that cannot cope with it," one said. "If women are focused on in terms of education and development, things could improve."

BROADCASTING ACT 1990

NOTICE BY THE DIRECTOR GENERAL OF FAIR TRADING CONCERNING THE NETWORKING ARRANGEMENTS MADE BY CHANNEL 3 LICENSEES

Invitation to give information or views

As required by the Broadcasting Act, the Independent Television Commission has referred to the Director General of Fair Trading the networking arrangements made by the Channel 3 licensees.

The Director General is required to consider, and publish a report on, the question whether the arrangements satisfy the "competition test" laid down by the Act (see below). If he concludes that they do not satisfy that test, his report must specify the modifications which he considers would result in their satisfying that test.

Accordingly, any person wishing to give information or views on the question whether the arrangements satisfy the competition test should write, as soon as possible, but not later than 2 July to:

THE REFERENCE SECRETARY, Room 106A,
Office of Fair Trading, Field House,
15-25 Bream's Buildings, London EC4A 1PR.

Description of the networking arrangements

These are arrangements to provide for programmes made, commissioned or acquired by or on behalf of one or more of the Channel 3 licensees to be available for broadcasting in all regional Channel 3 services. The arrangements comprise:

The Statement of Principles, which sets out, among other matters, the organisations and persons in the Independent Television Association (ITVA) responsible for programme strategy, financing, commissioning, and the network schedule; policy and procedure on the supply of programmes; and arrangements for programme finance and rights;

The Network Supply Contract, an agreement among the licensees and the ITVA, which authorises the ITVA to commission and acquire network programmes; procures that network programmes are made available by the ITVA to each licensee; and sets out the financial contributions by each licensee;

The Network Programme Licence, which sets out the terms on which programmes for the network are supplied to the ITVA;

The ITV Productions Commissions Guidelines for 100% Funded Production, which set out the principles which will normally apply in a contract between a licensee and a producer, for the making of a programme for the network, where the licensee will be responsible for 100% funding.

Copies of the full text of the arrangements can be obtained, free of charge, from the Office of Fair Trading.

The Competition Test

The arrangements will satisfy the competition test if:

(a) they do not have, and are not intended or likely to have, the effect of restricting, distorting or preventing competition in connection with any business activity in the United Kingdom;

(b) they do have, or are intended or likely to have, such an effect, but they would satisfy the criteria set out in Article 85(3) of the EEC Treaty (which concerns agreements contributing to improving the production or distribution of goods or services, or to promoting technical or economic progress).

Protester seized in Peking

FROM CATHERINE SAMPSON IN PEKING

ON THE eve of the third anniversary of the suppression of China's pro-democracy movement, dozens of police seized a lone demonstrator as he tried to unfurl a banner in Tiananmen Square, and they kicked and beat foreign journalists filming the incident.

Wang Wanxing, 42, was pushed into a police van, as were five journalists who were subsequently detained for several hours. A Japanese cameraman was beaten so badly that he lost consciousness and needed hospital treatment. Mr Wang's fate is not known.

The protest occurred in the early afternoon when Mr Wang pulled a white banner with red lettering from his coat. Plainclothes and uniformed policemen pounced on him within seconds, even before he had managed to unfurl his banner. Mr Wang had prepared a banner protesting against the undemocratic way in which Jiang Zemin, the party chief, and Li Peng, the prime minister, were chosen for office. His banner also demanded compensation for being twice arrested, once in 1966 and again in 1976, for speaking out in support of Deng Xiaoping, now China's senior leader, who was then in disfavour.

Although the city appeared calmer than on the previous two anniversaries of the massacre of unarmed demonstrators, the single act of defiance showed that the police are on high alert. In Tiananmen Square, large noticeboards have been put up forbidding eight activities, including laying of wreaths, sitting down, and laughing.

An Amnesty report said that "human rights violations continue unabated... thousands of political prisoners remain imprisoned, including prisoners of conscience held solely for the peaceful exercise of fundamental human rights".

Outsider's lure deprives Bush of key adviser

FROM MARTIN FLETCHER IN WASHINGTON

IT IS not just Republican voters who are abandoning President Bush as Ross Perot's popularity soars. Yesterday the rot spread to the White House itself when one of the president's senior aides resigned.

Sherrie Rollins, communications adviser to the president, announced she was leaving due to unspecified "personal circumstances", but everyone knew what they were. The unstoppable Texas billionaire is about to sign up her husband, Ed Rollins, the conservative political wizard who was President Reagan's 1984 campaign manager and his White House political director.

Mr Perot confirmed yester-

day that he had approached Mr Rollins and Hamilton Jordan, Jimmy Carter's 1976 campaign manager and later White House chief of staff. He wanted "the two best people in the business", he said. "We do not have time to climb up a learning curve on all the blocking and tackling that has to take place, all the rules and regulations and what have you."

Early last year, Mr Rollins resigned as head of the Republican National Congressional Committee after falling out with Mr Bush over taxes. Mrs Rollins' resignation letter suggested that she was leaving to avoid conflicting interests, not out of enthusiasm for Mr Perot.

The stars fall out, page 14



Feinstein: contender for Senate seat

would have stayed loyal to the primary's winner, Mr Clinton. Among Republicans 38 per cent said that they would have voted for the Texan billionaire if they had been able to.

As they left the polling stations, voters were asked not just whether they had written in Mr Perot's name but whether they would have voted for Mr Bush said that they did so only because he was "the best of a bad lot".

Worried analysts from both parties spent yesterday trying

to assess how much of the Perot support was a temporary protest and how much would be a factor in the general election in November.

The exit polls and write-in data far outweighed interest in the formal result in which Mr Clinton recorded a 47 to 40 per cent victory over Jerry Brown in California and won victories too in Ohio, New Jersey, Alabama, Montana and New Mexico.

The Democrat frontrunner now has 2,517 delegates committed to his cause, 372 more than he needs for a majority. Mr Bush had mostly easy victories in the Republican races, although there was a 27 per cent vote against him in New Mexico. He had already won the nomination and now has 1,811 delegates. Patrick Buchanan has only 76 delegate supporters.

The support for Mr Perot was consistent with opinion polls taken during the campaign, but it showed that even the more committed party supporters, those who vote in their party primaries, are prepared to back the Texas outsider in large numbers. More than half of those who voted for Mr Bush said that they did so only because he was "the best of a bad lot".

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Treaty loses friends as MPs on all sides hail Danish stand

By PHILIP WEBSTER AND NICHOLAS WOOD

THE Maastricht treaty appeared to have far fewer friends at Westminster yesterday than the big Commons majority for the ratification bill suggested two weeks ago.

Many Tory MPs who had faithfully trooped into the lobbies to back the government in the second-reading vote were elated that the treaty seemed to have been scuppered. Labour MPs who had uneasily backed their leadership's line of not opposing Maastricht joyfully joined the out-and-out sceptics in cheering Neil Kinnock when he told a private meeting of the parliamentary Labour party that he had demanded that the government should suspend the bill, and declared that the treaty had either "become defunct or gone into hibernation".

Later, in the Commons, Mr Kinnock demanded a thorough report and a Commons debate on the implications of the Danish referendum decision before MPs continued with the legislation to ratify the treaty.

The Opposition leader welcomed the decision to postpone further consideration of the European Communities (Amendment) bill and told the prime minister: "Such clarification is essential because it would not otherwise be possible to justify continuing consideration of a bill to ratify a treaty which the passage of events and the requirements of Community law might render incapable of implementation."

The prime minister, who had made a statement to the House on the situation, replied that he would consider what form of report about consultations might be laid before the House before it returned to the bill.

Outside the chamber, a mood of liberation gripped MPs on both sides as the implications of the Danish referendum result began to sink in. The true scale of parliamentary unease about the closer economic and political union envisaged by Maastricht had always been hidden by the discipline of loyalty to the leadership stance. Now an external event had given the undeclared dissenters an opportunity to reveal what they really thought.

Sir Rhodes Boyson, one of the 336 MPs who backed the treaty on May 21, likened Tories to a reluctant coach party. They had not wanted to desert the driver; now the door had been opened and they could get out.

Michael Spicer, the former minister who has been leading opposition to Maastricht, said that "common sense was breaking out" everywhere.

George Walden, a long-standing pro-European Tory MP, summed up the changed

BRITAIN: THE COMMONS DEBATE

mood by saying in the chamber that the treaty was never wanted by the government, the House or the country and there was no enthusiasm for it. Last night, Tory MPs, including many from the new intake who backed the bill two weeks ago, were signing a Commons motion calling on the government to use the suspension to make a "fresh start".

Even before the government's decision to suspend the bill became known, another senior loyalist had broken ranks. Sir Patrick McNair-Wilson wrote to Richard Ryder, his chief whip, saying: "I can no longer support the government in further debates on the Maastricht treaty. The treaty was at best an attempt to keep open options and is already seen in many parts of the Community as irrelevant to the needs of Europe, grappling with recession. The Danish decision has made any further discussion pointless and the govern-

ment should curtail further debate in Parliament."

Sir Patrick's defection was clear evidence that Tory doubt about ever-closer European union is not confined to the 22 rebels who voted against this bench.

For all the euphoria coming from the back benches, Sir Geoffrey Howe, the former foreign secretary, maintained that the party was still committed to Maastricht. "There is a majority for the conclusions contained in the Maastricht treaty itself, which is a stage to which we are committed but no further."

He added: "Does the prime minister accept that if this House does, as I think it will, confirm the Maastricht process, the British people are entitled to have their say in a referendum?"

Mr Major said: "I am not in favour of a referendum in a parliamentary democracy and I do not propose to put one before the people."

Peter Shore, a long-standing Euro-sceptic, said the Danish vote was "a victory for democracy, a defeat for European bureaucracy and European centralism".

Sir Edward Heath said that Mr Major had been right to confirm his determination to support the treaty which he and fellow ministers had negotiated. The Commons majority of 244 on the second reading of the bill to ratify the treaty overruled the hostility of some MPs.

No referendum page 1
The retreat, page 14
Leading article, page 15
Krona plummets, page 19



Elleemann-Jensen: to try for new EC role

planned assumption of the six-month rotating presidency of the European Community, due to start next January after Britain's tenure.

Uffe Elleemann-Jensen, the Danish foreign minister, said: "It is my duty to try to renegotiate a new arrangement for Denmark. It is up to the Community to decide if Denmark can hold the EC presidency in the first half of next year. Our task is now to look for the possibilities of staying inside European co-operation. I hope we can find a broad range of activities in which we can remain in Europe, by searching for possibilities for renegotiating some areas of the treaty, after seeking the advice of the other Danish political parties and our European partners."

Mr Elleemann-Jensen added that Denmark did not have to deliver its final formal response on Maastricht to the EC until the end of the year. He expressed the hope that Copenhagen would still be able to participate in the most important areas within European co-operation, salvaging as much as possible of the country's involvement in Europe.

Economists forecast higher interest rates, spiralling unemployment, sagging foreign investment and a long-term slowing of the country's present economic upswing in the aftermath of the vote. On the political side, doubt has been cast over Denmark's



Looking ahead: Jacques Delors, the European Commission president, insisting yesterday that the rest of the European Community should forge ahead with plans for greater unity in spite of Denmark's opposition. The Danish vote is seen as a clear indication that the centralisers have had their day

(Robin Oakley and George Brock write) against that background, ministers are questioning whether it remains appropriate for Britain to continue to support M Delors for a third term as head of the Commission. An informal deal between Britain and Germany at last year's Maastricht summit to allow M

Delors a third term has now come under sharp pressure as a result of the Danish revolt. In the Commons, John Major, questioned by Euro-sceptic MPs critical of M Delors' role, said that nothing had been decided yet and that any reports which suggested the contrary were "unfounded and premature".

The subject is likely to come up when Mr Major and Helmut Kohl, the German chancellor, meet in Bonn tomorrow. MPs suggested that M Delors was the biggest impediment to the achievement of the kind of European Community Britain wanted.

Capitals reel from surprise vote

LINES between Whitehall and continental capitals were buzzing furiously yesterday as the European Community attempted to work out the implications of a Danish referendum result that had never been expected. These are the answers to some of the questions being asked:

Will Britain have a referendum too?

No. John Major ruled it out again yesterday saying that he was not in favour of a referendum and did not propose one, a line he has held consistently since Margaret Thatcher urged a referendum last autumn. In response to questions, he said that a referendum was not in the interests of good government. He said that the 1975 referendum had been held to cover divisions over Europe in their then Labour cabinet: "There are no such divisions in my cabinet".

What happens now to the British parliamentary bill to ratify the Maastricht treaty?

The government will persevere with the bill. It intends to put Britain in a position to ratify the treaty in the summer, which the Danes will have second thoughts, possibly following a second referendum. But there will be a lull in parliamentary proceedings while lawyers and others examine the implications of the Danish referendum. Ministers still hope to complete the

Commons proceedings before the summer recess, which may now be delayed.

Does the Maastricht treaty fail if the 12 nations have not ratified it by the end of this year?

The British government believes not. John Major told MPs yesterday that while it does require unanimity from the 12 EC governments for there to be any amendment of the Treaty of Rome bringing the Maastricht treaty into force, there is no December time limit for ratification.

Can there be European Monetary Union (EMU) without a Maastricht treaty?

Yes. The British government confirmed yesterday that any group of EC nations who choose to do so could form a currency union if they wished to do so, without proceeding through EC institutions. Britain will continue its efforts to meet the convergence criteria for EC economies to give it the right to participate in a single currency if parliament so decides at a later stage, believing that these are worthy objectives in themselves.

But the prime minister remains sceptical about the prospects for full EMU.

Will there be a new Maastricht treaty negotiation?

That is unlikely. EC heads of government recognise that any attempt to reopen negotiations would be more likely to lead to an unravelling of the

whole treaty. Since the Maastricht meeting at which Britain secured its opt-outs on the single currency and the social chapter, doubts have arisen about the treaty in other EC nations, many of whom would now want concessions of their own.

How will the Danish decision affect the European parliament?

The proposed increase in the powers of the parliament, giving it greater financial control over the European Commission, the right to block some legislation and an Ombudsman, will not take place unless the treaty is ratified by all twelve members.

Who will hold the EC presidency after Britain?

Denmark. The unity of the Maastricht treaty could be abandoned and Denmark could be allowed to drop out of the inter-governmental councils on foreign affairs and criminal justice but remain in that part of the treaty which sets a binding timetable for monetary union. Denmark could then hold a second referendum on aspects of the treaty likely to be more appealing to an electorate worried by both immigration and a future EC defence policy. If Danes voted "Yes", something called the "Maastricht treaty" would have been salvaged, but at high cost to federalist

ambitions.

Or eleven states could sign a Maastricht treaty, substituting the figure "11" wherever the text refers to 12 states. Two overlapping sets of governments would then be attempting to conduct the same business under two sets of rules. The legal and administrative problems raised by the British opt-out would be vastly magnified. The EC would tangle itself in further complications.

Will EC enlargement go ahead after completion of the Single Market?

British ministers have said that their priorities for Britain's six months in the chair from July 1 would be the enlargement of the Community and the completion of the single market laws due to come into effect at the beginning of next year. Single market legislation is unaffected by the crash of the Maastricht treaty, since those changes are based on the Single European Act which is already in force. But the processing of seven applications for EC membership will be hugely complicated by Tuesday night's vote. Technically, the EC could start talks with Sweden, Finland, Austria and Switzerland on schedule. But the effect of the Danish vote will be to swing opinion against the rapid inclusion of states likely to be lukewarm about federalism.

QUOTES

"The Danish people have spoken for many who have not had the chance to make their views known. They have done a great service for democracy."
— Margaret Thatcher

"The Maastricht treaty began to build the kind of European Community we wish to see."
— John Major

"A fist in the face?"
— Uffe Elleemann-Jensen, Danish foreign minister

"The Danes have saved our bacon."
— Tony MP, Christopher Gill

"We mean to take this very steady. It's no use crying over the vote in Denmark, though I think it is a pity."
— Douglas Hurd

"The Common Market is crumbling and the sooner the Tory government and the Labour front bench understand that, the better."
— Labour MP, Dennis Skinner

"There is nothing to have a referendum about."
— Neil Kinnock

"I don't think we should be over-excited by one small country."
— Pro-European Tory MP, Peter Temple-Morris

"It's a sad day when the parliamentary sovereignty of the United Kingdom has to be saved by our Danish friends."
— Enoch Powell

"It is not possible to have a country which would only partly participate in the European Community."
— Portuguese foreign minister, Joao de Deus Pinheiro

Vote depresses Danish market

FROM CHRISTOPHER FOLLETT IN COPENHAGEN

THE Danes' rejection of closer European co-operation has thrown Danish politics into confusion. Only 46,000 votes separated the rejectionists from the supporters of the treaty — the closest of margins in a race marked by a 8.9 per cent turnout. When Danish voters entered the booths at polling stations, they were welcomed by a wall poster explaining that the vote was for or against Danish ratification of the Maastricht treaty on European political union. But there was no referendum question: voters had simply to put a cross against yes or no on the ballot paper.

Denmark's devastating "no" sent shares and bonds plummeting in nervous trading on the Copenhagen stock exchange throughout much of the day. The result depressed the banking and corporate sectors and prompted the key agricultural sector to give warnings of catastrophic consequences for Denmark's food and farming industries. Danish industry also expressed grave concern at the vote and its possible effect on the country's exports. One industrial umbrella organisation described the result as "good night Denmark".

Economists forecast higher interest rates, spiralling unemployment, sagging foreign investment and a long-term slowing of the country's present economic upswing in the aftermath of the vote. On the political side, doubt has been cast over Denmark's



Elleemann-Jensen: to try for new EC role

planned assumption of the six-month rotating presidency of the European Community, due to start next January after Britain's tenure.

Mr Elleemann-Jensen, the Danish foreign minister, said: "It is my duty to try to renegotiate a new arrangement for Denmark. It is up to the Community to decide if Denmark can hold the EC presidency in the first half of next year. Our task is now to look for the possibilities of staying inside European co-operation. I hope we can find a broad range of activities in which we can remain in Europe, by searching for possibilities for renegotiating some areas of the treaty, after seeking the advice of the other Danish political parties and our European partners."

Other analysts point to a breakdown in communication between the political establishment and the people and there is clear evidence of a new xenophobia sweeping Denmark. "Political Denmark operates on an elevated EC level often, ignoring the very real fears of the Dane in the street," Ole Borre, professor of political sociology at the University of Aarhus, Denmark's second city, said. "Ordinary Danes mistrust the far off Brussels bureaucracy, they dislike foreigners in general and fear uncontrolled immigration from southern and eastern Europe."

The crisis between Danes and their rulers centres partly on a series of scandals in recent months involving government administration which have sparked general voter disillusionment with the body politic. Professor Borre said the language of the Maastricht Treaty, especially the word union, had probably alienated many Danes.

"Most Danish women feel they are more socially advanced, more progressive than their sisters in the south of Europe, they fear they will lose their independence and rights in a tighter EC union."

The Danish people followed their hearts when they voted No to a union with the ambitions of a federal super power," said Mrs Annette Just, spokeswoman of the right-wing, anti-Maastricht Progress Party.

Diary, page 14

Dublin will press ahead with early referendum

BY EDWARD GORMAN, IRELAND CORRESPONDENT

THE Irish government yesterday signalled its determination to carry through a referendum on Maastricht in two weeks' time, despite calls by some opposition leaders and pressure groups associated with the abortion controversy, for a delay.

Albert Reynolds, the prime minister, seemed particularly keen in this moment of crisis for the European Community to demonstrate Ireland's commitment to the central political and economic objectives of Maastricht and to secure a vote in favour of it on June 18, even if a second referendum on a new treaty may be required at a later date.

Mr Reynolds discussed the position with Jacques Delors, the president of the European Commission, yesterday prior to reviewing the matter in cabinet. It is thought they agreed that Ireland should press ahead with what they hope will be a successful conclusion to help limit the damage inflicted by the Danish referendum result. It was widely accepted in Dublin, however, that an unfavourable outcome in Ireland would put the Maastricht process beyond recovery.

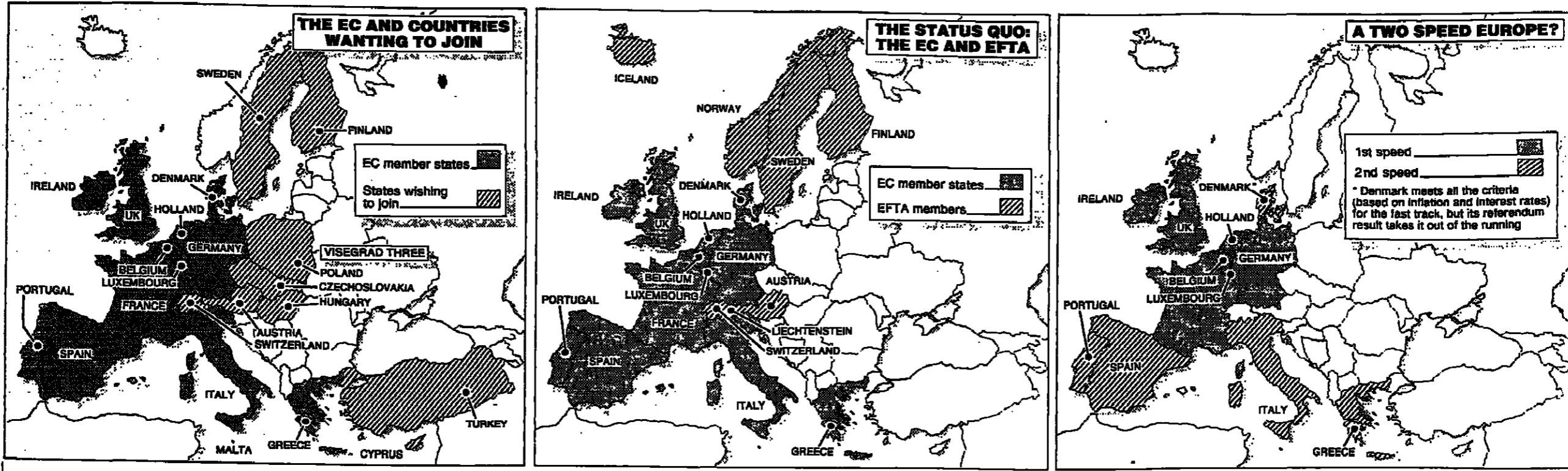
Speaking in the Dail, Mr Reynolds dismissed the suggestion that Denmark's decision not to ratify the treaty amounted to a crisis for Ireland. "This is not a time to climb back on the fence, to pause for second thoughts, to indulge in knee jerk reactions, or to attempt to seek a referendum which

could have no legal standing. "We are being asked, first, to enable the state to ratify a treaty which has no force in European law," he told the Dail. "Secondly, we are being asked to give institutions and bodies the power to make decisions and carry out acts which have the force of law in Ireland, even though they too can have no force in Europe law."

The question in the Irish referendum on Maastricht is posed in the context of a short bill enabling the state to ratify the treaty. The ballot paper asks: "Do you approve of the proposal to amend the constitution contained in the undermentioned bill?" The next line simply sets out the bill as follows: "Eleventh amendment of the constitution bill, 1992. Underneath this question, "If you approve, mark X in this square. And then if you do not approve, mark X in this square."

The government's position puts it at odds with some opposition groups who called for a delay so that the full implications of the Danish result could be assessed. Dick Spring, the leader of the Labour party, said it was patently absurd to push ahead with a referendum which

Kohl fights to...
Community



Frontiers of change: after the Danish "no" vote, Europe could become an enlarged Community without full political integration, develop a loose EC-EFTA association, or see a growing split between rich and poor

Political earthquake that could redesign a continent



Kohl: up against Danes' distrust of Germany

HOWEVER isolated or reversible the Danish vote against the Maastricht treaty may appear, Western Europe's political self-confidence has suffered a shock that is reverberating from one end of the continent to the other. Europe may well be redesigned as a result.

Fewer than two million Danes triggered the earthquake, but their motives reflect doubts and fears bubbling to the surface in all of the EC's 12 states. The deepest of all the anxieties about the unglued compromises that emerged from last year's grinding treaty talks involve the fear that too rigid a framework had been clamped together too quickly.

France, President Mitterrand said with astonishing frankness recently, had been

The Danish referendum reflects doubts and fears bubbling to the surface in all of the EC's 12 states, George Brock writes from Brussels

suffering a "psychosis of fear and insecurity" since the fall of the Berlin Wall. The Maastricht treaty was born of an agreement between Helmut Kohl, the German chancellor, M. Mitterrand, and Jacques Delors, president of the European Commission, that an enlarged Germany should be "anchored" in a tighter Community.

But federalist maxims are losing their attraction. Danes, twice defeated by their German neighbour, are quite certain that a United States of Europe would

submerge Denmark. Germans long content to defer to French bossiness, are irritated to discover that the single market is allowing French state-run firms to take over more competitive private-sector German companies. Even many French people have been appalled to discover that their leaders have cooked up a treaty that will allow Europeans to vote in French local elections.

The Danish referendum surprise is a symptom of the deep confusion that now reigns over the EC's true purpose. A single-minded

drive to unite the eastern and western halves of Europe and help the former communist states to build market economies and democracy, tempts to Germany, conflicts with the French desire to build Western Europe into an economic and military superpower that shackles the might of Germany and keeps the despised Americans at arms length.

The recent trend has been away from Europe-wide measures. The group of eight states that have signed the Schengen agreement will open their borders more fully than others. Eleven states agreed at Maastricht to write a social policy without Britain. The single currency rules have divided the EC into richer economies that qualify and governments that risk failing the exam

through poverty or profligacy.

The most drastic federalist solution to the Danish dilemma would be for 11 states to bury Denmark into agreeing to dissolve the Treaty of Rome and write a Treaty of Edinburgh, where next December's summit is to be held, that reproduces Maastricht but with only 11 members.

But then a barrier would be raised against new members of the EC because states with doubts are liable to be expelled and the Maastricht accords might unravel while they were being renegotiated.

Maastricht divided the "union" into three "pillars". Alongside the traditional EC machinery were intergovernmental councils for foreign affairs and criminal justice. Federalists hope to fuse all

three in time. Denmark could be offered membership of the EC part only, including stronger environmental and social policy, and drop out of foreign and judicial affairs. M Delors' staff are tempted by this "variable geometry".

Denmark could withdraw from the EC and join the seven Scandinavian and alpine states of the European Free Trade Association, which are ratifying a deal to create a 19-state single market. Four Efta states — Sweden, Finland, Austria and Switzerland — have applied for full EC membership. They had hoped for entry in 1995; the late 1990s must now be more likely, pushing back the entry of East Europeans into the next century.

The EC or European union creates, over a decade

or more, concentric circles. A core of six to eight richer states formed round Germany, France and (perhaps) Britain would try to create a single currency, regulate a single market, adopt a common immigration policy and co-operate closely on diplomacy and defence. A second circle would include EC states that adopt all those policies minus monetary union. A third circle would include countries wishing to join the single market but neither a political, a defence nor a currency union. A fourth circle might include East European states co-operating in areas of mutual interest while waiting for closer integration.

There is a possibility that the EC as it exists will in effect split into two speeds, a fast and a slow track.

Mitterrand gambles on a referendum

FROM PHILIP JACOBSON IN PARIS

THE long shadow of General de Gaulle fell across the Elysée Palace yesterday with the dramatic announcement that President Mitterrand will ask the people to back his vision of Europe through a referendum on the Maastricht treaty.

While recent opinion polls suggest that this is a safe enough gamble, it involves the unavoidable risk of the French choosing to turn the process into a vote of confidence in a president who remains decidedly unpopular with the public at large. M. Mitterrand needs no reminder that the downfall of De Gaulle followed a stinging reverse in a 1969 referendum on matters of purely domestic political concern. With the debate on Maastricht now fully engaged and both houses of the French parliament considering the constitutional changes required before the treaty can be ratified, the stakes could hardly be higher.

Even so, the speed with which M. Mitterrand reacted

to the news from Copenhagen makes it clear that he judges the moment right to confront his most vocal critics on Europe. In providing the neo-Cauist RPR party with the national referendum it has been demanding, long and loud, he has deftly seized the initiative at a moment when tensions over the Maastricht ratification process are seriously undermining the flimsy coalition of the mainstream right.

Whatever the terms of the referendum, it would be political suicide for Jacques Chirac, the RPR leader, to be seen as standing out against continued French participation in the drive for European unity. M. Chirac's prospects for another run at the Elysée when President Mitterrand steps down in 1995 are not high as it is and support for Europe will have to provide the main plank for any eventual effort.

That leaves the French Communists, implacably opposed to Europe and now ready to vote against the ruling Socialists on confidence motions. Their 26 MPs did so earlier this week after the farm policy debate, exposing the vulnerability of the minority government. But with the parliamentary process to be bypassed, the Communists will have to mine the deep seam of discontent that exists among France's farmers to make any serious impact on the outcome of the referendum.

The last time M. Mitterrand appealed to the people in this way was in 1988, when less than 40 per cent of voters bothered to register any opinion about the future of New Caledonia. The government prevailed comfortably then, and if Pierre Bérégovoy, the present prime minister, is to be believed, it will do so again and on a far more decisive turnout. "We have full confidence in the judgment of the French," he told an excited National Assembly yesterday.

Kohl fights to hold Community line

FROM IAN MURRAY IN BONN

THE Danish result came as a bombshell to Helmut Kohl, the German chancellor, as he struggled to restore confidence in his government's policies after the trauma of unification.

The chancellor had been trying to make European unity the centrepiece of his policies, seeking to offset discontent over the cost and consequences of unification against the advantages of an integrated Community. This has backfired, as a poll by the Wicker Institute issued last night suggests that 74 per cent of Germans now believe that their country simply cannot afford European union because of the cost of unification.

Their joint statement, declaring their intention to stick by the timetable and goals of Maastricht, was clearly meant as a signal to the rest of the Community that the two nations at the heart of Europe were steadfast.

There is nevertheless evidence that fear in Denmark of the power of the united Germany was a contributory, even decisive, factor in the close result of the referendum, given that if one vote in a hundred had gone the other way the result would have been different. The folk memory of two wars fought over Schleswig-Holstein in the last century means that to this day there is resentment along the Danish side of the border.

GERMANY

still determined to use all of his considerable influence to keep the Community on course.

As soon as the result of the Danish referendum was known, the chancellor got in touch with President Mitterrand of France to form a common front. He considers that the Franco-German relationship is the sheet anchor of the Community and that it was therefore essential for the two leaders to stand firm in the face of the Danish threat to European integration.

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The Danes may have voted "no" to Maastricht, but the burghers of the town that hosted the signing of the treaty on European political and monetary union are unmoved. Their Euro-fervour remains as solid as the ancient walls that enclose this southern Dutch city.

People in the elegant cobbled shopping streets and 17th-century market square bathed in sunshine yesterday, caring little for the views of the "cold-hearted" Danes. A council employee said that the Danish rejection of the treaty was like a "bad aftertaste" after December's party. But he said it was one that would soon be forgotten in the colourful atmosphere of the city.

The aftertaste of the Danish vote will soon fade, according to Maastricht's people. Mark Fuller reports

which claims to be at the crossroads of Europe.

"There are no Euro-doubters in Maastricht," Philip Houben, the city's exuberant mayor, says. He believes that the area's famed "southern conviviality", which he claims helped to soften British intransigence to EC union, would work equally well in a public transport system to rival the efficiency of any in Germany. "We carry several languages in our head and several currencies in our

pockets," a station worker said in English. He could have said it in French or German, as well as Dutch.

Others, however, are worried that Maastricht's aspiration to become the centre of Europe is damaging its provincial atmosphere. "Junkies from Germany and Belgium are littering our streets," a market stallholder said. The city is a geographic symbol of European integration. Located on the Maas, it occupies the southernmost tip of a sliver of land that slices into Belgium and Germany.

Maastricht is chosen as the host for the summit partly because the Dutch government still feels that it owes a debt to the area,

which was devastated during the 1960s and 1970s by the closure of its mining industry. A redevelopment programme has ploughed more than £3 billion into the area since 1978.

The city has been a European crossroads since the Romans founded it in 50BC and still displays the influences of many previous rulers, including the Prussians, Spanish, French and Hapsburgs.

Maastricht plans to integrate rather than compete with its neighbours, particularly Aachen in Germany and Liege in Belgium, creating a triangular Euro-region. Neither doubts about "internationalisation" nor about the Danish vote seem likely to dent those plans.

Hopes of early EC entry are set back

FROM TOM WALKER IN BRUSSELS

GOVERNMENTS in Scandinavia, Central and Eastern Europe yesterday admitted that the Danish rejection of the Maastricht treaty may have put back their joining of the European Community by several years.

Officials in Sweden, Finland, Switzerland and Austria insisted that their applications to join the EC by 1995 were unaltered, but agreed that the Community would have to resolve the Danish problem before accession talks could begin. Perni Salolainen, Finland's minister of foreign trade, said: "It's very alarming."

Jacques Delors, the president of the European Commission, said: "The Commission cannot help but feel that the no-vote will have an impact ... for the prospects for enlargement as we would have envisaged them."

Specialist lawyers say that implicit in the Maastricht treaty is the need for ratification before talks can begin in earnest on admitting new members. A Commission spokesman confirmed that the Maastricht treaty has to be ratified by the 12 member states, so while the Danes dither, the EC machinery seems jammed.

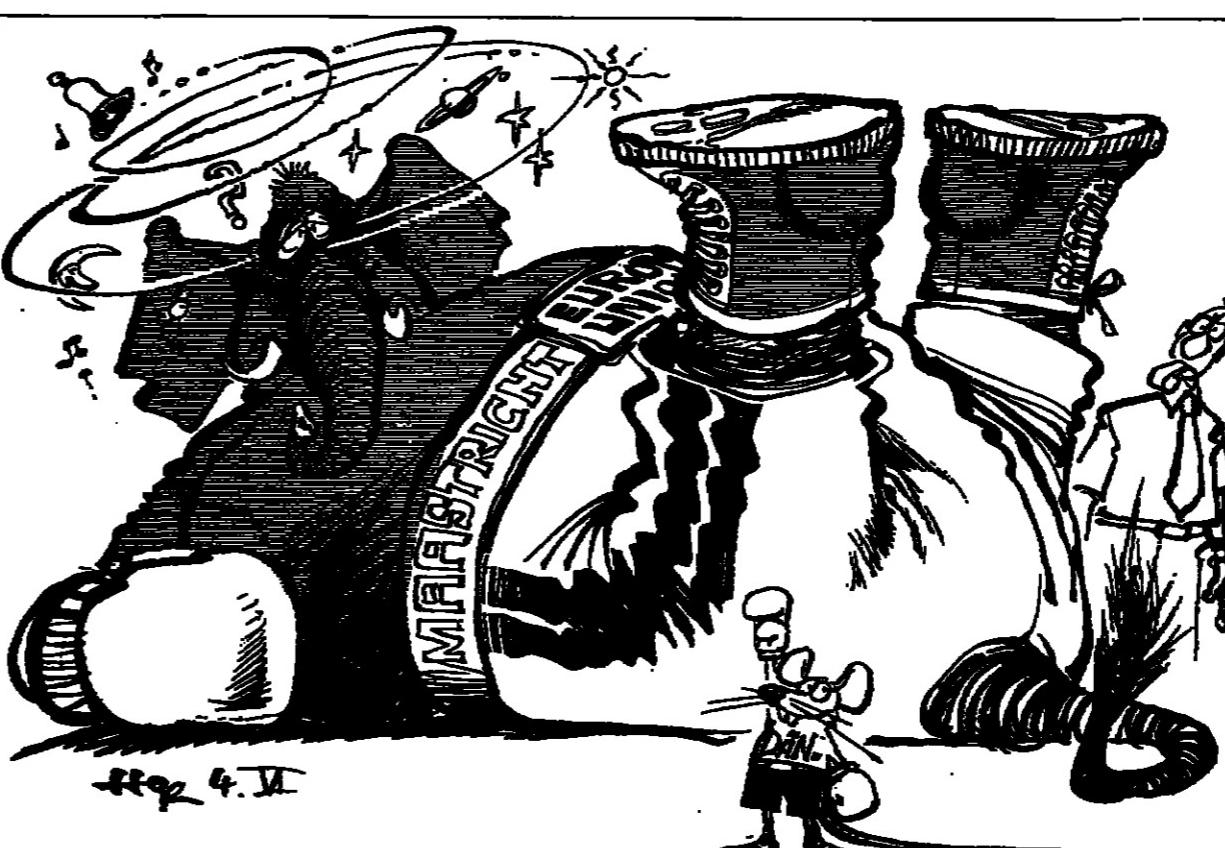
One lawyer in Brussels who used to work for the Commission said the EC had come to the "democratic crunch" and the Danish electorate had shown there was not a clear enough understanding of where the Community was heading after the completion of the single market. He said governments had become out of touch with their electorates on the issue.

"It was only a question of time before the people of Europe asked what exactly is happening," he said. "The problem is that the EC is for specialists and governments — when you give it to the people it becomes something of a lottery."

In recent Swedish and Finnish opinion polls, the public still seemed largely in favour of joining the Community, but all Scandinavian and Central European countries have a hard core of anti-Community sentiment that can be easily roused.

Carl Bildt, the Swedish prime minister, admitted that the Danish decision would, in the short-term, increase opposition to the EC in his country, but said that it could have the opposite effect in the long term.

Additional reporting from David Barrell in Stockholm



Mighty mouse: how the syndicated German cartoonist Horst Haizinger saw the Danish referendum result

Media predict demise of unity pact

BY OUR FOREIGN STAFF

EUROPEAN PRESS REACTION

EUROPEAN press reaction reflects widespread shock at the Danish result. In France, the left-leaning daily, *Libération*, said the Danish no "amounts to a warning to the architects of this Community, which remains for most citizens a technocratic construction far from their everyday preoccupations".

Le Monde cited the narrow margin of the Danish rejection, arguing: "democracy does not depend on the size of majorities". Whatever solution the politicians produce, "the Danish vote constitutes a warning that can only have consequences for other member states". The foes of Maastricht would take heart. "The only solution now is a Europe of several speeds."

In Italy the *Corriere della Sera* said that the Danish vote "opens a season of crisis and uncertainty in the European Community". It said:

"Because ratification of the treaty on the part of everyone is necessary for its implementation, it is practically dead in its actual form."

La Repubblica in Rome said the Copenhagen decision "is a very hard blow for Jacques Delors in Brussels, François Mitterrand in Paris and Helmut Kohl in Bonn".

Die Welt said that with Britain and Denmark in a marginal community of their own, "the cavalcade is now split into two speeds". Those who wanted European union had to decide between trying to negotiate a Maastricht II or being driven into the laager.

The Belgian daily *Le Soir* said: "This astonishing result risks plunging Europe into an extremely grave political crisis, especially as no plan was made in the case of a member state not ratifying the treaty. Do we now go back to the Treaty of Rome, as if Maastricht had never existed? Or do we renegotiate some new amendments to Maastricht before another Danish referendum?"

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Additional reporting from David Barrell in Stockholm

Bernard Levin

Why do scientists become unscientific when confronted with evidence of the paranormal?

There is a bizarre notion going about that scientists are scientific. Does anybody know where this absurd belief got into circulation? I ask because of the extraordinary business of Dr Nicholas Humphrey.

Dr Humphrey is undoubtedly a scientist, indeed a justly well-regarded one, and he has recently been appointed a research fellow in parapsychology at Darwin College, Cambridge. As Alice Thomson explained in her recent Times interview with him, £100,000 had been left to the college for such an appointment, gesture that was by no means unanimously welcome there. This looking a gift horse in the mouth (and a £100,000 horse at that) was caused by the hysterical terror that seizes so many otherwise rational people when anyone suggests that there might be things in the universe that cannot be detected by sight, sound, smell, touch or taste, yet have an effect, even a physical effect.

The two men most extravagantly terrified of the possibility that may be so, are the truly eminent editor of *Nature*, Mr John Maddox, and the hardly less expert Mr Adrian Berry, science correspondent of *The Daily Telegraph*. Mr

Maddox keeps heterodoxy at bay by a careful refusal to study anything that might shake his certainty, and Mr Berry, faced with a similar suspicion, goes into a series of frigid seizures culminating in the *arc-en-ciel*, which must be significantly shortening his life expectancy.

I shall come back to this phenomenon, but first I want to pick up Dr Humphrey where I left him. Darwin College (shame on them with such a name!) hesitated to carry out the joint benefactors' wishes, lest such a seat of learning might become a laughing-stock among those who are quite sure that Hamlet was wrong when he pointed out that there were more things in heaven and earth than were dreamt of in Horatio's philosophy. A near compromise was arranged: the bequest specified a research fellow in parapsychology, but the post was offered to a man who plainly has nothing but contempt for the very idea of parapsychology, and from Dr Humphrey's comments in the interview it seems that he is determined to ostracise both John Maddox and Adrian Berry in their horror of anything they cannot hear, see, touch, taste or feel.

"An extraordinary amount of people do still believe in the paranormal... But the most important work to be done in this area is to expose the fallacies... Roman Catholicism without the paranormal would be nothing... But then who needs Catholicism? Praying has no paranormal benefits... After 100 years... they have come up with nothing convincing... I want to show not only that these things don't happen, but they are logically impossible."

No wonder Dr Humphrey's interviewer commented demurely, "Not exactly what the people who left the money intended".

Now a scientist who says, "I want to show not only that these things don't happen, but they are logically impossible", must be a very peculiar scientist indeed. Take the simplest and perhaps most familiar paranormal belief, telepathy. There is much evidence that such communication exists, but of course Dr Humphrey is at liberty to insist (well, he would, wouldn't he?) that it is all coincidence; and so it may be. But what kind of a scientist is he to think that he can prove that it can't be true? Has he ever read a page of Sir Karl Popper? Or does he think Popper, too, is a piece of pseudo-epioplasm, ripe for exposure?

I come back to the extraordinary

terror which seizes otherwise perfectly sensible people when the subject of the paranormal comes up. On this subject, I have asked what history, I trust, will call Levin's Question, and I have asked it again and again and yet again and once more again; nay, not content with that, I have even halloo'd it to the reverberant hills, and I am perfectly willing, if it would help, to stand on one leg for a week and then ask it once more, but as yet, from those who reject in manifest dread any possibility that the paranormal might exist, I have never had a coherent answer.

Here, then, is Levin's Question. It is: If the paranormal does exist, and acts upon us in reality without our knowing how the effect is made, what would be so dreadful about it?

And the dreadfulness is no metaphor. I have repeatedly induced shaking rage in those who deny the paranormal, not by baiting them or jeering at them, but simply by asking Levin's Question and pressing for an answer.

The more I examine the unscientific rejection of the paranormal, the more I wonder why it should be so complete and unquestioned. A few years ago I was a guest at a lunch at which one of the other guests was a scientist whom I admire, not least because of his book about science itself. The talk turned to the work on the paranormal by Dr Brian Inglis, who is this country's leading figure in the field; he has written a dozen books on the subject, and their meticulous scholarship is outstanding. The scientist dismissed Dr Inglis's entire oeuvre (though he did so calmly, pleasantly and with no suggestion of charlatanism) as nonsense; but under pressure

from me, he finally admitted that he had never read any of Dr Inglis's books.

We shall see, in due course, how Dr Humphrey gets on in his new post: I would be sorry to think that so much of his time will be given to shrieking at the paranormal that he will have little time to examine the evidence. It is no use reminding him that he is the research fellow in parapsychology at Darwin College, because he made his position plain before he took up the post: no double-crosser he — for him, research in parapsychology seems to mean knocking it down and stamping it into the ground.

Stamp on, stamp on, good doctor, and do not burst into tears if you come across a phenomenon that you cannot explain with the normal tools of science; just ignore it. "We have a duty to accept responsibility for our own actions," he says, "and to have an alternative to superstition." Quite, but what is his stance if not pure superstition? What would you call an apparently ironclad determination not to examine more than one half of the evidence? Yet Dr Humphrey is a rightly respected scientist, whence my opening question — who spread the rumour that scientists were scientific?

When you think how little humankind knows about the way the world goes, from the mystery of why the anopheline mosquito came into being to the mystery of what love is, it is surely an impertinence to behave, as Dr Humphrey does, as though all mysteries, large and small, are either already solved or very shortly will be. Tell me, good doctor, what song the Sirens sang, or what name Achilles assumed when he hid himself among women? After all, we have Sir Thomas Browne's assurance that though these are beyond all conjecture, they are not beyond all conjecture. But I bet Dr Humphrey doesn't know the answer to either.

Hollywood defections from the Bush camp could help him, writes Peter Stothard

The stars fall out

George Bush's star has been falling for months. Now, it seems, his stars are falling too. Even before this week's California primary votes were counted, the president had lost Kevin Costner, Tom Selleck and several other more dimly shining lights who helped his 1988 election campaign. He still has Arnold Schwarzenegger on his side and a few more golden oldsters for emergencies. But is that enough, supporters here are asking?

The White House affects a lofty unconcern that its actor friends have proved so fickle. The Bushes have never been big film-star fans. Four years ago at a fund-raising dinner, Frank Sinatra turned his back on Mrs Bush throughout the meal and afterwards told guests: "I wish I were Dean Martin because then I'd be bomb."

As the Los Angeles author Ronald Brownstein recounts, Mr Bush was not amused. Earlier in his career the president had been able to eschew the lure of other people's glitz. His roots were

ought to be natural heir to the bounty of Beverly Hills, has been scrambling around its liberal salons as if he were on a hill-climbing holiday. He is looking for millions of dollars to pay off campaign debts and finance a November campaign that the intervention of Ross Perot could make the most expensive in history.

He had a slow start. Senator Bill Bradley of New Jersey was the early Hollywood choice. Then the Nebraska senator, Bob Kerrey, held the spotlight and Hollywood cheques for a while. Senator Tom Harkin of Iowa attracted the hardest left-wing ideologues. After they withdrew, the Democrat donors came around. The front-runner now has support from the city's thickest-skinned fundraiser, Robert Durst, from the former Fox

Meanwhile, Bill Clinton, who

Although activist stars are now taken more seriously, that does not necessarily make them more useful for full-time politicians. In February Mr Schwarzenegger, seen by some as a future vote-winner in his own right, overshadowed President Bush in New Hampshire. Warren Beatty did more harm than good to Gary Hart, appearing so close to him that Mr Beatty's Hollywood values unacceptable to most Americans became part of the Hart values too.

One reason that Mr Bush may not regret his Hollywood defections is that he plans to run strongly against Hollywood values in November. Ross Perot, the real winner in the California primary, affects a puritan disdain for the glamour of celluloid. In 1984 the campaigns of Ronald Reagan and Walter Mondale fought for the political rights to Bruce Springsteen's "Born in the USA", believing that in different ways this was a positive theme song for their candidate. This year no entertainer is worth fighting over.

The retreat from Maastricht

Peter Riddell on how a treaty on Europe's future failed

The fewer than 50,000 votes that narrowly tilted the Danish referendum against the Maastricht treaty were not an aberration. They reflected a broader unease about the Community that has surfaced in Germany, France, Britain and Ireland. But as so often in such

votes, the protesters have already achieved many of their aims. The direction of the EC has started to shift towards further centralisation.

No wonder, then, that the usually calm Douglas Hurd sounded frustrated yesterday. Even before the Danish vote he had talked about the difficulty of achieving the British plans for its EC presidency starting next month: how to reconcile enlargement with the demands of Mediterranean countries for extra spending and how to complete the single market and defuse the row over national border controls.

Mr Hurd, a sceptical Tory by instinct as well as upbringing, believes that few issues are either insoluble or entirely soluble. Most matters, especially to do with money, eventually sort themselves out. But now all calculations have been upset. The next few weeks and months will be preoccupied with Denmark's opposition in national parliaments to Maastricht will be encouraged; and decisions on enlargement negotiations put off. It is, as Mr Hurd said yesterday, all a "dilemma".

The Danish vote was also, paradoxically, unnecessary. The tide has already begun to turn.

The high-water mark was not the Maastricht summit last December but a few weeks earlier when negotiators rejected a Dutch draft treaty that would have resulted in centralisation in Brussels of decisions on foreign and defence policy and on law and order. Partly because no one at Westminster was ever very keen on Maastricht, the subsequent change has been not widely appreciated. When Jacques Delors and Margaret Thatcher

bang their drums, it is hard to hear anything else.

For more than 30 years political leaders across Europe have believed that the EC should, and would, move steadily towards closer integration based on the post-war rapprochement between France and West Germany. That would produce peace and prosperity in a world defined, seemingly for ever, by the Cold war.

The champions of that orthodoxy in Britain were the Foreign Office and the internationalist establishment of Chatham House, the City and big companies. Their high point was entry into the Community dur-

ing the Heath administration. Their low points have been the renegotiations of Britain's financial contributions. Mrs Thatcher's frequently brutal bargaining to regain "our money" did belatedly win some respect in the Foreign Office, if little affection. The attachment of senior diplomats to Britain's membership of the EC was such that some said they would have considered resigning if a Labour government had won power in 1983 and tried to implement its pledge to withdraw.

The orthodoxy began to change during the late 1980s. There was no lessening in support for the EC or closer

union in some areas; for instance, the long and ultimately successful campaign by the Foreign Office, the Treasury and the Bank of England to persuade Mrs Thatcher in October 1990 to agree to sterling's membership of the exchange-rate mechanism. What changed was the extent of the Commission's ambitions, notably its desire to have a greater role in foreign, defence and justice policy. That touched nerves in London. As other departments had more contact with Brussels, they became more resentful of EC social directives.

The end of the Cold war and the creation of a united Ger-

many have undermined the original case for the Community and for ever-closer union. The EC free market has remained a prosperous magnet to those outside. But some members have been reluctant to pay more to finance the poorer southern nations. The ineffectiveness of the EC in trying to check the civil war in Yugoslavia has also underlined the limits of a common foreign policy.

With a community of 16 or 17 in prospect by 1995-96 and of more than 20 by the end of the century, proposals for further centralisation have looked implausible. There may be further integration in some areas. But there is no longer likely to be a single blueprint for all, rather a series of options. That diversity is recognised in the Maastricht treaty. While a firm timetable was laid down for economic and monetary union by the late 1990s, no one expects all EC countries to join a single currency. The treaty also broke with the previous centralising trend in specifying that foreign, defence and justice matters should continue to be determined by governments working in co-operation.

This debate is far from being decided despite the second thoughts and doubts that have emerged in the six months since the Maastricht summit. Several countries favour greater powers and funds for the EC, not least to ensure that the poorer Mediterranean nations do not fall behind through monetary union. France is still pressing for closer European security union. The Danish vote reflects the past rather than present threat of centralisation. After much argument, the Maastricht treaty will not doubt be implemented and will, in time, be seen as the start of a new, more diverse EC.

M Delors increasingly looks a general out of step with his army. He is no longer winning all his battles. His chances of reappointment for a third term look less than they did before the Danish vote.

...and moreover

Craig Brown

I am delighted to continue our series of green awareness columns with this exclusive diary from the build-up to the Earth summit in Rio. It is penned by Britain's representative, Sir Shortley Peverill, under-minister at the Department of the Environment with direct responsibility for expressing very real concern on all green issues.

Day one: I attend the Tropical Rainforest Conference in order to express the British government's very real concern. "They're levelling tropical rainforests at the rate of many hundreds of square miles a day," explains one speaker.

"Very encouraging," I say. "Hard work, yes, but well worth it in the long run if we're going to get some decent open space available for building, transport, and so on."

"And in the process," continues the speaker, "they are destroying many rare snakes, lizards and insects."

"Hats off to them for that," I say. "The fewer creepy-crawlies the better. We in Britain had that problem once, with all sorts of things lurking in our hedge-rows, but thankfully that's all in the past. Have you tried a strong insecticide? That might do the trick just as well, you know, and available in aerosols, too."

I am delighted to find such a strong measure of support on so many issues so early in the build-up to the summit. The final speaker tells us that the trade in tropical hardwood furniture is rising. I buttonhole

him afterwards to ask if he has any brochures, order forms, glossy bums, etc, as I could envisage a healthy market for that sort of stuff back home.

"In asking for this you help destroy the rainforests!" he yells excitedly.

"Delighted to be of assistance," I purr.

Alas, he leaves the room before letting me have any promotional material. Poor business minds, these South Americans.

Day Two: To a conference on the ozone layer. It gets very hot, but help is at hand with my aerosol cool-spray. I give myself a few lavish soakings, only to find that everyone in the hall is approaching me, arms akimbo. I imagine they're all after a good squirt. You do much harm with that aerosol spray," says their leader in a state of some agitation. Happily, I manage to calm him down. "Not at all," I say, pointing to the label. "You see, it says here 'Tested on animals' — which means no harm can come to us mere humans. Very considerate of you, all the same."

After the excitement has died down, I listen with great attention to a speaker — I gather his name is Harmful Ray — who talks with great animation about how the Earth is heating up. At last, some good news for the folks back home!

I note an important point to make in my report. With so much kerfuffle about the ozone layer, shouldn't we locate it and somehow persuade it not to lay any more ozone for the time

Wonderful Copenhagen

NOT since the Viking longships sailed up the Seine to pillage Paris more than a thousand years ago has Denmark sent such shockwaves through Europe. Gorm the Old and Harald Bluetooth could have had no more devastating effect on their southern neighbours.

An "unimportant and dull little country", Arnold Bennett called it — a passe attitude in London yesterday as the Danish community found itself in the unaccustomed position of being eyed by Britain's grateful anti-federalists. The switchboard of the Danish embassy in Sloane Street was jammed with calls from Eurosceptics expressing their gratitude. In the pubs and on the Tube the strains of a suitably adapted version of the old *South Pacific* standard, "There's nothing like a Dane" could be heard.

For our ambassador, Rudolf Thorne-Petersen and his staff it made a pleasant change. The nation has suffered centuries of bad press from English pens. Mary Wollstonecraft found the Danes "averse to innovation... quite destitute of rural charms". Simon Heffer, the deputy editor, who admitted to not being able to take the grin off his face, said: "That was in 1712 and the magazine of Addison and Steele was not the same publication at all. We only accept responsibility back to 1828. Mind you I don't know where we stood when Denmark lost Schleswig-Holstein to the Germans in 1864."

• *Nowhere was the health of the Danes being drunk more heartily than at the offices of The Spectator, which has been writing anti-Maastricht leaders almost weekly since last December. Yet could this be the same magazine that once described Denmark as "a region which is the very reverse of paradise... quite destitute of rural charms"?*

Kew goes East

THEY ARE branching out at Kew. While some senior staff from the Royal Botanical Gardens are

in Rio for the Earth summit, another group of Kew scientists, led by the magnificently named Dr Brinsley Brundage, is off to Japan to construct a 500 square-metre English garden in a department store.

They will leave the Japanese a lingering memory of their visit: a new natural perfume bearing the Kew name. "We are planning the campaign with military precision," says Derek Lewis from Kew. "We have even packed off a

The English haven't quite got the hang of it.

large bust of Charles Darwin. The plants in the English garden, however, will not be English: they have all been home-grown in Japan. But that is perhaps fit for a garden at the opening of the new Waterstone's bookstore in Harrods ensured a huge turnout.

"Ze Harrods is a very vulnerable store," she gushed, pausing only to ensure every photographer got a good shot of her cutting the ribbon. Yesterday she forewent the pleasures of the Derby to sign yet more copies of her new novel (soon the unsigned edition will be the collector's item) — but threatened that ladies day at Royal Ascot could be graced with her presence.

"But I guess not get too exhausted." No danger of that. Her visit to the store to declare the bookshop open lasted just 20 minutes.

• *No laughing in the lifts, please. Max Hastings, the Daily Telegraph editor, has issued a strict edict to his staff to stop cracking Olympia & York jokes as they travel to and from their offices half way up the Canary Wharf tower. Example: "What is the tallest bottomless pit in the world?" Not very funny, really, and apparently it upsets the other tenants.*

VILLAGE



WHAT NEXT?

A thousand years ago the Danes launched longboats and Berserks at the tottering remains of Charlemagne's Europe with devastating effect. This week they did so again. The one European country to have enjoyed a well-informed public debate on Maastricht — the Danish government distributed 300,000 copies of the treaty before Tuesday's vote — have balked at what they rightly see as further European centralisation.

The Danish government is bound by this referendum. The Irish are likely to follow suit in their referendum on June 18. So too may the nervous French. Maastricht in its present form is dead. No amount of fussing round the corpse by John Major or the Portuguese prime minister can alter the fact that the Treaty of Rome cannot be changed unless every member of the European Community agrees to do so.

Such has been the remorseless tramp towards greater EC centralism that the news is sensational. But the Danish vote is not the disaster for European co-operation or even for the EC that it might appear. It is merely a reminder that any treaty intended to order the lives of European nations must have the common and wholehearted assent of those nations if a backlash is not to discredit the enterprise. "Post-Maastricht tension" has become a cliché of European politics, reflecting doubt about both economic and political union. These have surfaced not only in Britain and Denmark, Ireland and Italy but in such formerly *communautaire* countries as France and Germany.

Britain emerged from Maastricht secure in its opt-out from the social chapter and its freedom to decide whether or not to join the EC's monetary union. Only thus did John Major feel able to assure the Commons last month that Maastricht's other provisions had "begun to reverse the centralising trend". He and his colleagues had little real affection for Maastricht — there were few tears visible in ministerial eyes yesterday — but he had striven to mitigate its worst features and reached an acceptable package. He has thrice secured the support of his party in the Commons and can reject pleas for referendums with good reason.

Those without these guarantees have been less sure. For the Danes, even liberty to opt out of monetary union in a further referendum was not enough to overcome a visceral distaste for ceding further powers to a distant bureaucracy they see as undemocratic, or to lessen their dislike of the word "union", which their leaders carefully avoided in defending the Maastricht deal. Likewise in Ireland, foreigners may ridicule the June referendum's obsession with abortion. But the Maastricht process challenges such sovereignties and governments cannot disregard this.

The French president has also seen the magnitude of what happened on Tuesday. M Mitterrand's abrupt decision to hold a national referendum on Europe is meant to outflank vocal but divided opposition to Maastricht in his own country, opposition which will receive fresh impetus from the Danish vote. He acknowledges that those who rush their electors into constitutional change may pay a heavy price at the polls. The French choose a new government next year. Many are tired of importing recession and unemployment from Germany and are increasingly sceptical of the benefits of European union. It is too early yet to say whether Maastricht represented a turning too far on the road to federalism, whether from now on nations will be turning back to their home concerns. But the Danes have dropped a heavy hint.

What now? Fortunately assembled in Oslo for a Nato meeting, EC foreign ministers will today start the autopsy. They have two choices, to implement Maastricht outside the Treaty of Rome or to start fresh negotiations on a "son of Maastricht". The former would mean an intergovernmental agreement be-

VILLAGE VALUES

The Prince of Wales is back on form. Launching a report on urban villages yesterday, he attacked modern planning and modern buildings (again) for creating the social problems of inner cities, and called for a return to a civilised way of life where homes, jobs and the pleasures of life are mixed together in an urban stew.

An urban village seems a contradiction. Highgate and Greenwich may call themselves villages, but their views over rolling rooftops are not rural, and their attitudes and styles of living are metropolitan. Londoners may think that they are moving to the country when they shift to commuterland, but they are only transferring one commuting experience to another location. The prince is calling for communities based on integrated living, working and playing, a human scale and a sense of belonging. These can be found quite as easily in the city as in the village.

Much rubbish is written, almost all of it by people who live in cities, about the pleasures of country life. The progress of civilised human habitation has been steadily away from the country, from cave to village to town to city. From its history, "civilisation" means the advanced standards of living that are invented by people who come together to live in cities, as in its roots politics means the way of organising a community that lives in a town. Rousseau, who spent most of his life in Paris and Geneva, concocted the thesis that the city is evil and the sticks uniquely virtuous. Romantics ever since have followed suit, in theory but seldom in practice.

Postwar planning, in its hurry to put roofs over heads quickly and cheaply, made terrible mistakes with tower blocks and the gigantism of zonal planning. Worse was built from Bratislava to Bucharest, and is still being built in the megalopolises of the Third

tween 11 of the 12, drawing on the "opting out and up" mechanism introduced to meet Britain's refusal to sign the social chapter treaty revisions.

This option has drawbacks. The social chapter may still hit legal obstacles. While co-operation in this field could not be covered by the Treaty of Rome, the 11 agreed to use "the institutions, procedures and mechanisms" of the EC to extend its remit into social policy, including the Commission bureaucracy and the European Court of Justice. Yet the Court exists only to enforce the Treaty of Rome. Its power to enforce regulations agreed outside its ambit are open to severe doubt.

We're the entire Maastricht treaty to be placed in this legal no man's land, the overlap in subject matter and decision-making between its provisions and the EC's proper legal functions would be so huge as to invite chaos. Such a separate and binding treaty would be an *a la carte* Europe with a vengeance. It would not be Denmark but its partners which would technically have become semi-detached from the Treaty of Rome. All that can be said for this option is that it follows the logic of Britain's opt-out. The train, after a violent wobble, would remain on the rails — unless Ireland and France follow Denmark's lead.

The second option of renegotiation is preferable. It would require the panjandums of European diplomacy to listen to their publics rather than their elites. The sails would have to be trimmed to the changing wind. This would mean a reduction in the speed and intensity of EC integration but would presumably enable Denmark and other sceptics to rejoin the process. Not surprisingly, the authors of Maastricht are appalled at this prospect, and sought to rubbish it yesterday. But a simple majority of the EC is sufficient to start such a ball rolling again. That may well happen at the Lisbon summit later this month, with Britain presiding over the negotiations in the second half of the year.

The Danish vote is a clear rebuke to Jacques Delors's ambitions for further power to his Commission. It should end plans for more institutional reform at Lisbon, which would have included Commission proposals to make all EC states adhere to a collective foreign policy and join the Western European Union. The latter Denmark has always refused to do, anxious to preserve the EC as a civilian community. But M Delors will have supporters in pointing out that some constitutional changes are necessary if more — and more neutral — members are to join the EC. Maastricht also enshrined a measure of subsidiarity. It merits renegotiation, not abandonment. Now is the chance.

Mr Major's plans to make EC enlargement the main plank of his presidency are undermined but not catastrophically so. He is suddenly presented with a real opportunity to refashion European co-operation, rather than go on fighting an isolated British corner post-Maastricht. His best course will be to conduct the renegotiation without bringing it too swiftly to a head. In particular, he can point out that all this is and always was a distraction from the most urgent unfinished business of the Treaty of Rome, that litany of failure that both the Commission and the Council of Ministers so hate hearing.

That business is Mr Major's business. It includes the Gatt trade negotiations, the adjustment of the new common agricultural policy to answer the claim of the EC auditors that its pay-outs are inherently unpolicable; the rejection of M Delors's demand for more taxes, unjustified unless a new treaty gives him wider functions. Nor should Mr Major lose sight of the event that should crown the British presidency, the final opening of the single EC market on December 31. That is the one part of the EC agenda which has the full commitment of all its members. This is a vast agenda. The Danes have reasonably challenged the EC to complete it before a new one is agreed.

Surely it cannot be stated too often that at best it is illogical and at worst likely to prove disastrous to proceed down the path seemingly preferred by Brussels against all the evidence coming from central and Eastern Europe and similar evidence throughout the history of similar agglomerations.

Desirable and perhaps necessary harmonisations are one thing, co-operation of them or into them is quite another. Such co-operation — and again history is the guide — requires us to don a straitjacket, no better or more comfortable a garment for bearing the Brussels designer-tag of "subsidiarity".

Yours sincerely,

N. L. CRAGOE

(Group Chief Executive),

ER Group International Search,

15-17 King Street,

St James's SW1.

June 3.

'Eurorealism' on Danish vote

From Sir Roy Denman

Sir, The result of the Danish referendum on the Maastricht treaty proposals (report, June 3) should be welcomed not on grounds of Euroscepticism but of Eurorealism.

For it shows that the treaty was an attempt to paper over the cracks between Britain and Denmark, countries which have consistently seen Europe as nothing more than a commercial arrangement, and the other member states, most of which, despite some internal dissensions, would be prepared to accept the aim of a federal Europe, proclaimed at the start of the adventure by Robert Schuman on May 9, 1950.

The result was a treaty with the readability of a railway timetable and the clarity of a London fog, from which Britain excluded itself from the outset in two major areas, and which the Danish people have now rejected.

The sensible course now would be to stop trying to reconcile the irreconcilable and jettison the Maastricht treaty. A conference should be called of those member states which are prepared to accept the aim of a federal union — probably the six founding members plus possibly at least Spain. They could then draft a blueprint for the further development of Europe considerably more coherent than the Maastricht one.

It will be argued that this would be splitting Europe. But Europe is already split. No one has any right to stifle federalism down the throats of countries which do not want it. But equally they have no right to prevent others moving ahead, if they cannot get their partners to follow, just as the Six did with the Treaty of Rome in 1957.

And after all, this would lighten appreciably the burden for Britain of its EC presidency in the second half of this year.

Yours faithfully,
ROY DENMAN,
26 St Luke's Street, SW3.
June 3.

From Mr N. L. Cragoe

Sir, Congratulations to the Danes for having the courage, even by so slender a margin, to articulate the great unease about Maastricht felt across Europe in most walks of life. One suspects also that among those who voted in favour there were many who did so feeling it was the "politically correct" thing to do rather than out of conviction.

Surely it cannot be stated too often that at best it is illogical and at worst likely to prove disastrous to proceed down the path seemingly preferred by Brussels against all the evidence coming from central and Eastern Europe and similar evidence throughout the history of similar agglomerations.

Dangerous driving is the primary cause of mayhem on our roads; the insurance industry rarely misses a trick and if caravans were so dangerous I would expect them to attract the same premium penalties as convicted drunk drivers (third party cover for caravans is automatic with all car insurance, indicating that insurers rarely find caravans to be the cause of accidents).

The argument for a more equitable road tax structure is quite frequently linked to a call for scrapping the road fund licence altogether and replacing it with a surcharge on petrol.

Yours faithfully,

JOHN PEEK,

Les Broches,

2619 Champonas, France.

June 3.

From Mr John Peek

Sir, A newsreader on French radio this morning: "Un petit pays qui s'appelle le Danemark a dit non".

It seems to me that by this act Denmark has become a very large country and that certain others, hitherto considering themselves big, are beginning to look very small.

Yours faithfully,

JOHN PEEK,

Les Broches,

2619 Champonas, France.

June 3.

From Mr Jack Griffiths

Sir, First on my shopping list today is Danish bacon. Danish butter and, by way of celebration, some of those tempting Danish pastries.

Yours sincerely,

JACK GRIFFITHS,

5 Jersey Road, Ferring-by-Sea,

West Sussex.

Business letters, page 23

Business letters, page 23

Aiding suicide

From Dr Colin Brewer and others

Sir, In 1981 the Voluntary Euthanasia Society (Exit) published a 32-page *Guide to Self Deliverance* describing effective and painless methods of suicide. It was sold only to Exit members of at least three months' standing and it stressed the importance of obtaining adequate advice about diagnosis and treatment before contemplating such an irreversible step.

The guide was intended as a temporary remedy, pending an overdue change in the law (or in law enforcement policies) to permit doctors to assist the death of patients who feel that continued existence would be intolerable. It had a preface by Arthur Koestler and a postscript by Dr Eliot Slater.

As part-authors of the main text, we were pleased to see it favourably reviewed by the *Lancet*, and in April 1983, in the High Court, Mr Justice Woolf said that if such a guide was to be published, it was difficult to

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

Groups lobby for Britain to sign Rio wildlife convention

From the Director of the World Conservation Monitoring Centre and others

Sir, The result of the Danish referendum on the Maastricht treaty proposals (report, June 3) should be welcomed not on grounds of Euroscepticism but of Eurorealism.

For it shows that the treaty was an attempt to paper over the cracks between Britain and Denmark, countries which have consistently seen Europe as nothing more than a commercial arrangement, and the other member states, most of which, despite some internal dissensions, would be prepared to accept the aim of a federal Europe, proclaimed at the start of the adventure by Robert Schuman on May 9, 1950.

The sensible course now would be to stop trying to reconcile the irreconcilable and jettison the Maastricht treaty. A conference should be called of those member states which are prepared to accept the aim of a federal union — probably the six founding members plus possibly at least Spain. They could then draft a blueprint for the further development of Europe considerably more coherent than the Maastricht one.

The convention inevitably represents a compromise. It is not however a paper tiger, for its articles do include a number of key conservation prescriptions — action plans for conserving threatened species and habitats, establishment of national parks, restoration of degraded ecosystems, preservation of the knowledge and lifestyles of indigenous peoples, and so on. Certainly it is not perfect, but it does provide a solid framework on which to build. It is essential that the UK plays a lead role in shaping its evolution.

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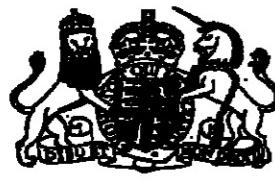
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COURT CIRCULAR

BUCKINGHAM PALACE
June 3: The Queen accompanied by the Duke of Edinburgh, Queen Elizabeth The Queen Mother, The Duke and Duchess of Gloucester, Princess Alexandra, the Hon Lady Ogilvy and Sir Angus Ogilvy, honoured Epsom Races with her presence today, and was received by the Chairman of the Horse Race Betting Levy Board (Sir John Sparrow) and the Chairman of the United Racecourse (Sir Evelyn de Rothschild).

Her Majesty opened the new Queen's Stand and unveiled a commemorative plaque.

The Hon Mary Morrison, the Rt Hon Sir Robert Fellowes and Lieutenant Colonel Blair Stewart-Wilson were in attendance.

By command of The Queen, the Viscount St Davids, Lord in Waiting, London, this afternoon upon the arrival of the Governor-General of Jamaica and Lady Cooke and welcomed Their Excellencies on behalf of Her Majesty.

The Duke of Edinburgh held the judging of The Prince Philip Prize for the Designer of the Year at Buckingham Palace.

This evening, His Royal Highness, Patron and Trustee, attended a meeting of the Trustees of The Duke of Edinburgh's Award International Foundation, at Buckingham Palace.

The Prince Edward, Trustee, was also present.

The Prince Edward this morning visited the Construction Industry Training Board's 25th Anniversary celebrations at the Bircham Newton Training Centre, Norfolk, and was received by Her Majesty's Lord-Lieutenant for Norfolk (Mr Timothy Colman).

Mr Richard Warburton was in attendance.

KENSINGTON PALACE
June 3: The Prince of Wales this morning attended the launch of

the Urban Villages Group at 1 Great George Street, London SW1.

Mr Peter Westmacott was in attendance.

The Princess of Wales, President, The Royal Marsden Hospital, this morning visited the Hospital at Fulham Road, London SW3.

Captain Edward Musto, RM, was in attendance.

KENSINGTON PALACE
June 3: The Princess Margaret, Countess of Snowdon, was present this evening at a Charity Preview of the Fine Art and Antiques Fair at Olympia, held in aid of the National Society for the Prevention of Cruelty to Children, of which Her Royal Highness is President and Action Research.

The Lady Glenconer was in attendance.

YORK HOUSE ST JAMES'S PALACE
June 3: The Duke of Kent, Visitor of Cranfield Institute of Technology, this evening attended a Dinner to celebrate the 90th Birthday of the Chancellor, the Lord King Norton, which was held at the Institute, Cranfield, Bedford, and was received by Her Majesty's Lord Lieutenant for Bedfordshire (Mr S. Whitbread).

Commander Roger Walker was in attendance.

The Duchess of Kent, Colonel-in-Chief of the Army Catering Corps, today received Colonel A.F. Barnett, on assuming command of Colonel Commandant, Director Army Catering Corps and Brigadier R.K. Hudson on relinquishing the appointment.

Her Royal Highness, Patron of the Robert Jones and Agnes Hunt Orthopaedic Hospital, today attended a reception for the announcement of a new Arthritis Research Centre for the Institute of Orthopaedics at the Royal Society of Medicine, Wimpole Street, London W1.

Mrs Fiona Henderson was in attendance.

KENSINGTON PALACE
June 3: The Prince of Wales this morning attended the launch of

screening of the film *Rush* at BAFTA, 195 Piccadilly, at 7.25.

The Princess Royal, as President of the Animal Health Trust, will attend the annual meeting at the Kennel Club, 1 Clarges Street, at 11.25; as President of the Hackney horse show, will visit the Annual Hackney Show at Ardingly, West Sussex, at 3.00; as President of Save the Children Fund, will attend a reception and private view of the Sovereign exhibition at the Victoria and Albert Museum at 6.30; and, as President of the Royal Yachting Association, will attend an Olympic fund raising ball at the London Hilton on Park Lane at 7.30.

Princess Alexandra will open Paxton House, Berwick-upon-Tweed, at noon; will open the new Department of Mental Health of the Northallerton Health Services Trust at the Friarsgate Hospital at 2.30; and will visit the Dales-Care Centre at Bedale at 3.30.

The Princess of Wales, as Patron of Turning Point, will attend a

service of thanksgiving and dedication in Bath Abbey at 4.50 followed by a reception in aid of the Launch of Bath Abbey 2000; and, as Patron of the Bath International Festival, will attend a gala concert at the Assembly Rooms, Bath, at 7.25.

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service of thanksgiving and dedication in Bath Abbey at 4.5

OBITUARIES

ROBERT MORLEY



Robert Morley, CBE, stage and film actor, playwright and author, veteran of television advertisements and one of the last of a breed of "gentleman players", died in hospital in Berkshire yesterday aged 84. He was born at Semley, Wilts, on May 26, 1908.

EW qualities are more likable than he ability to give the impression that one is enjoying oneself hugely; even leading actors have integrated his quality more infectiously into their style than Robert Morley. His triumph was to make self-indulgence look like a discipline, the area in which he was really disciplined was in choosing his parts. Actors like Charles Laughton and Lee J. Cobb found it impossible to say no to the chance of playing roles like King Lear. Morley was content to remain one of the heavyweight champions of light comedy. On stage the personality he exuded was much the same as that recognised by those who knew him. Morley made no attempt to be one of the great masters of disguise. What he projected, over the footlights, to the cinema audience and to those who watched on to watch his remarkable television commercials, was very much an extension of his off-stage self.

From the first of his several characterisations of Oscar Wilde (at the Gate in 1936) he was not out of the limelight for long. Most of his parts seemed to have been selected — most of his plays, collaborations and adaptations were written — to provide him with a series of comic opportunities to range between giddy outrage, endearing eccentricity and amiable bluster. He could change gear very amusingly between pathos and irascibility, stubbornness and gentleness, and could erect the trivial into the monumental. It was in 1954 that he appeared in *Hippo Dancing*, which he adapted very freely from André Ustinov's Paris comedy — and he made something quite unforgettable out of Hippo's fury at car-drivers he reversed in his drive.

Robert Morley was the son of Major Robert Morley and his wife, Errol Fass, the daughter of a Ruth African businessman. He was happy at school, attending numerous private establishments in England, Germany, France and Italy before going to Wellington College. This was not an experience which improved his equanimity. In life he remarked of Wellington's muscular environment: "I was spelled to play games. I believe ball, with the exception of the ball, was the greatest single master of mankind."

His father's intention was that he should have a diplomatic career, but went to RADA and after a period as stage manager, an experience he always deemed was the best possible training for an actor, he made his first professional appearance on the stage at Margate, two days after his 18th birthday, in *Dr Syn*. His debut was as a pirate in *asure Island* at the Strand in 1949, and he then worked as assistant stage manager on a tour of *And To Bed*. Norman Marshall employed him for a season at the Royal Theatre, Cambridge, in 1949 and called him "as unromantic an actor as I have ever seen".

Nevertheless he cast Morley in *Oscar Wilde*, and he made a success in the part that he repeated on Broadway in 1958, while he had written a play, *Saint*, in which Marie Tempest had appeared in 1935, and he played Louis XVI in the film *Antoinette*.

Before being produced in

London, his second play, *Goodness, How Sad!*, was tried out at Perranporth, Cornwall, in a theatre he founded with Peter Bull. He scored an enormous success as Sheridan Whiteside in the American comedy *The Man Who Came To Dinner*, which opened at the Savoy in December 1941 and ran for 709 performances. The ensuing provincial tour took him into 1943, and in 1944 he toured in his own play *Staff Dance*.

In 1945 he had another big success as the Prince Regent in Norman Ginsburg's play *The First Gentleman*, which ran in the West End for over a year, and he collaborated with Noel Langley on *Edward My Son*, which provided him with another very long run. He opened in the play at His Majesty's in May 1947 and, after it had run for 787 performances, he played the part on Broadway in September 1949, afterwards touring Australia and New Zealand in it.

Returning to England in 1950 he opened in a play which was to run for even longer — André Roussin's *The Little Hut*, directed by Peter Brook. Despite Brook's predictable clash of temperament with Morley, the production notched up 1,261 performances. The second of the three Roussin plays he did, *Hippo Dancing*, was the first that he adapted himself. It was produced at the same theatre as *The Little Hut*, the Lyric, and ran for 443 performances, thanks to Morley's performances,

mannance. The third Roussin, *Hook, Line and Sinker*, also adapted by Morley himself, followed in 1958 at the Piccadilly. For this Joan Plowright was wooed away from the Royal Court by dint of persistent persuasion, flowers, boxes of chocolates and promises of rehearsals in the South of France. Morley had to make one entrance, sopping wet, having been pushed into a river. Seeing him, she had to swoon, dropping the tray she was carrying, and he picked everything up. But at one matinee, as soon as she dropped the tray, he swooned on the sofa, saying "You pick them up this afternoon. I'm too tired."

By then he was involved in management. In 1956 he had co-presented (with H. M. Tennent) *A Likely Tale* at the Globe and played a leading part. Then, as a member of the Robin Fox partnership, he was jointly responsible for presenting a number of comedies, including *Hook, Line and Sinker* and *Six Months Grace*, which he wrote in collaboration with Dundas Hamilton. He directed *The Tunnel of Love* in 1957 and *Once More, With Feeling* in 1969.

In 1967 he starred in Gielgud's production of Ustinov's *Half Way Up the Trees* and rewrote so many of his own lines that Gielgud was apprehensive about Ustinov's reaction. Fortunately he was directing the New York production which was in rehearsal simultaneously and on returning to London made no

objection to the rescripting. Alan Ayckbourn's 1970 play *How the Other Half Loves* was also changed by Morley's steambler personality. At Scarborough, in the original production, the characters had all been of roughly equal importance. Morley afterwards told Ayckbourn: "I've left a trail of richer and sadder authors behind me."

Occasionally he was said to think he ought to have been a better actor, or, at least, a more serious one, certain performances (as Oscar Wilde, as Louis XVI; as Holt in his own play *Edward My Son*) suggested to some critics that one day here could be a Falstaff, perhaps even a Lear. But when the offer did come from Peter Hall to play Falstaff at Stratford he avoided it, not perhaps out of fear or laziness, but because of the conviction that he wouldn't enjoy it and that therefore nor would the audience.

He continued acting into his eighties: "not many easier ways of making a living than acting", he would say. It was characteristic of the many humorously self-deprecating statements he made about both himself and the acting profession. Among other examples might have suggested something quite the reverse. Finally, Robert Morley was a tremendous racegoer — and enjoyed best those engagements which were near a decent race course. Indeed, he would have been sorry just to have missed the great flat race of 1992; he died on the morning of Derby Day.

John Gates

John Gates, former top official of the American Communist Party and editor-in-chief of *America's Daily Worker*, died in Miami on May 23 aged 78. He was born in Manhattan.

The collapse of communism in Eastern Europe may have given John Gates some satisfaction. The democratisation of the American Communist Party had become his goal after he became disenchanted in the wake of the Hungarian invasion of Hungary in 1956. It prompted his resignation in 1958 after a bout of

intense political in-fighting. Gates was never afraid to fight for what he believed in. Raised in the Bronx during the years of the Great Depression, he became a communist at the age of 17, and abandoned his college studies to mobilise jobless youths in Ohio. He ran for the Youngstown city council — an exercise in democracy which merely saw him thrown into jail on a charge of making a loud noise without a permit.

With the outbreak of the Spanish Civil War, he enlisted in the Abraham Lincoln Brigade becoming, at the age

of 24, its commissar and the highest-ranking American to take part in the conflict. It was not sooner than he joined the US Army, volunteering to fight as a paratrooper in Europe.

Resuming his work for the Party after the war, Gates became one of seven national secretaries and editor of *The Daily Worker*, and was promptly caught up in the anti-communist hysteria sweeping the United States. It did him no good to protest that he had proved his loyalty to America during the war; that he favoured peaceful

democratic change and opposed the use of violence and espionage. Together with other party leaders he was convicted in 1950 of advocating the overthrow of the government, and sentenced to five years imprisonment.

It was while in prison that he began to doubt his commitment to the Soviet form of communism. "We talked endlessly," he later wrote, "of what we might have done better in the past, and what we could do in the future."

After Hungary, and Nikita Khrushchev's revelations of the crimes of the Stalin re-

gime, which followed Gates's release in 1955, he said: "For the first time, I feel ashamed of the name communist." When his efforts to reform the party from within failed, he left with a rebuke. "The ideals that attracted me to socialism still motivate me," he said, "but the Communist Party has ceased to be an effective force for democracy, peace and socialism."

Gates wrote a book about his experiences, then joined the International Ladies Garment Workers Union as a senior research assistant until his retirement in 1987. He is survived by his wife, Lillian.

John Gates

Anton's grant of £17,000 for research on cultural and intellectual traditions in post-Soviet Russia. The project will be undertaken by Professor Anne-Marie Goetz, director of the college's Russian centre, the full-time researcher currently a non-dependent research fellow, Dr Rita Pitman. The grant covers a four-year period beginning on October 1.

The QUEEN'S COLLEGE: An extraordinary junior research fellowship in engineering, L.D. Reed, St John's College.

London Imperial College of Science, Technology and Medicine

The following have been elected to the fellowship and associateship of the college:

Fellows: Sir Roger Bannister, Sir John Cadogan, director of research at BP; Dr A. King, co-founder of the Club of Rome; Mr J.H. Smith, secretary to Imperial College and clerk to the governors, 1979-80 Associate: Mr Robert

Frank Wilkins, technician, department of physics, 1983-85.

Edinburgh The university has awarded 16 personal chairs to members of staff in recognition of outstanding individual merit in their areas of research. The chairs have been awarded to:

Dr Sebastian Amyes, reader in medical microbiology, to a personal chair in microbial chemotherapy; Dr Ian Campbell, reader in English literature, to a personal chair in Scottish and Victorian literature; Dr Alan Davies, reader in applied linguistics, to a personal chair in applied linguistics.

Dr David Garland, reader in centre for criminology and the social and philosophical study of law, to a personal chair in penology; Dr John Grace, reader in the department of biochemistry, appointed seconded as director of the biology

and environmental biology, Dr Ben Harte, reader in geology and geochemistry, to a personal chair in metamorphism.

Dr David Lee, reader in psychology, to a personal chair in perception, action and development; Dr Donald Mackenzie, reader in sociology, to a personal chair in sociology of education; Mr Vaughan Ruckley, honorary reader, in the department of surgery, to a personal chair in vascular surgery; Dr Andrew Wyke, reader in pathology, to a personal chair in experimental pathology.

Durham The university has been successful in its bid for a lectureship funded by the Jean Monnet project of the European Commission. The Jean Monnet chair in European law will be held during 1992-93 by Ms Tatjana Hervey, a part-time tutor in law at both Sheffield University and Sheffield City Polytechnic, who has been ap-

pointed to a Durham lectureship from October this year.

Promotions and appointments

Professor of Politics: Dr James Barber, Master of Hatfield College, a former Professor of Political Science at the Open University.

Professor of Anthropology: Dr Michael Carrithers, Reader in Anthropology since 1989.

Professor of Mathematical Sciences: Dr Edward Corrigan, Reader in Mathematical Sciences.

Professor of English Language and Literature: Professor Joseph Emonds, currently Professor of Linguistics at the University of Washington.

Professor of German: Professor Colin Good, currently Professor of German at the University of Surrey.

Professor of Mathematical Sciences and Physics: Dr James Stirling, Reader in Mathematical Sciences and Physics since 1990.

University news

Leigh

Workers' dockland choice dropped from list

Continued from page 1
prise to the joint letting agents, Healey and Baker. Joanna Embrey, their negotiator, said: "We don't really know what happened. We had a call to say that Michael Howard would be announcing this in Parliament and that we were not one of the chosen buildings. We were very disappointed."

The dropping of Thomas More Square will reinforce accusations made by Bryan Gould, Labour's environment spokesman, that the shortlist was influenced by a government desire to help Olympia & York, the developer of Canary Wharf, which called in administrators last week. In a letter to Mr Howard yesterday, Mr Gould challenged him to publish the value-for-money study on which the decision was based and to reveal the "sweeteners" to be given to civil servants to make the move.

The environment department said that all expenditure would be detailed in its annual report to be published early next year but it could not reveal the study, which contained commercially sensitive information. It refused to confirm that Thomas More Square had been considered, but said: "The fourth building would have been dropped if it was not as good value as the other three."

Colin Goodwillie, from the National Union of Civil and Public Servants, said: "The idea that cost had a bearing on the decision is just a nonsense. They want to make it clear that they are choosing Docklands itself, not a development on the edge which would give a different message. They decided on the area first and the reasons and justification come second."

The inducements to be offered to civil servants may include a river bus service, tax relief for transfer costs and reimbursement of travel expenses. A memorandum was sent to heads of departments at the DoE yesterday telling staff that, at worst, they would be entitled to the standard transfer terms.

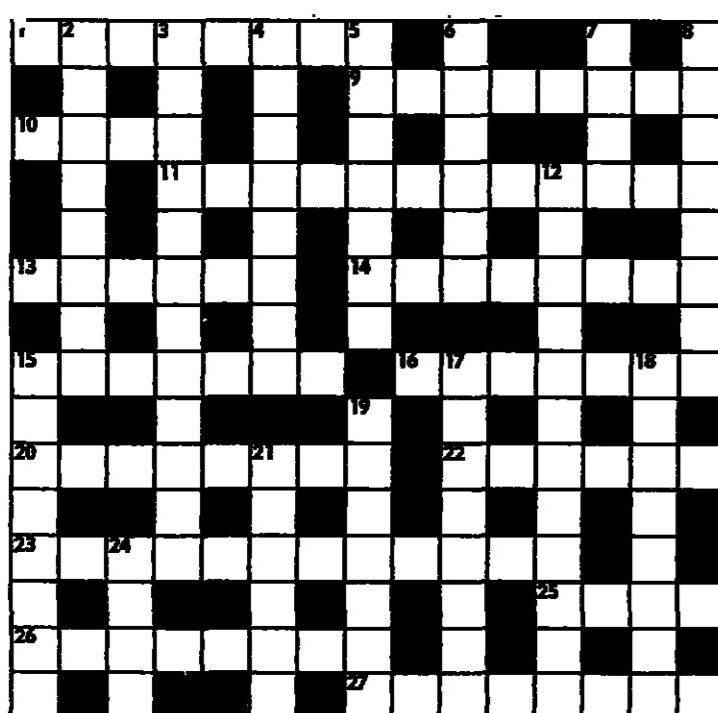
Although some of the allowances would be taxable, the paper says that payments would "ensure that staff are not out of pocket". Some staff who chose not to move would be eligible for redundancy.

Tenants reassured, page 19



The many faces of Robert Morley: the larger-than-life country squire and (clockwise from top left) in *Law and Disorder*, *The Little Hut*, *When Britain Fought Europe*, *The Young Mr Pitt* (as Charles James Fox), *David Copperfield* (Mr Micawber), *Gilbert and Sullivan* (as W.S Gilbert), *Oscar Wilde*, and as Alexander Dumas in *The Great Romancer*

THE TIMES CROSSWORD NO 18,936



ACROSS
1 Appropriate short measure (4-4).
9 Painting device for tidying up East London locks (8).
10 Try to be informed (4).
11 Packed garment for a pompous fellow (7).
13 Protection I provided for artist (6).
14 Investigation reaches wrong outcome after right start (8).
15 Sage Derby, for example, wrapped up by mother (7).
16 About 1000 to place as high as possible (7).
20 A flat, perhaps, without main parts put up (8).
22 Where people can make pots on a wheel (6).
23 Coach viewed with suspicion player's supposedly confidential remark (5,7).

Solution to Puzzle No 18,935

PECKING ORDER
O CAN A UND
SCHTILEGE RIGID
TAT L F E R Y
ENTAIL OUTRIG
R A L G O
NICELY CLAIMED
E L F Y M G
MONEY BOX SPREAD
O S E E
O TRUNCATE TRIPLE
I R H W L T R P
OPERA ELABORATE
N D S A I U M S
RECRUDESCENT

WORD WATCHING

By Philip Howard

MALACOLOGY
a. Hypocrisies
b. Study of molluscs
c. Begging the question
POLDER
a. A heavy infantryman
b. An ex-convict
c. Land reclaimed from the sea
NIMETY
a. Too much
b. Diffidence
c. An under-crinoine
EIDEITIC
a. Having a vivid memory
b. Teaching by example
c. Pertaining to the Elder duck

Answers on page 16

For the latest AA traffic and road-work information, 24 hours a day, dial 0835 401 followed by the appropriate code.
London & SE
C London (within N & S Cars) 731
M-ways/roads M4-M1 732
M-ways/roads M1-Dartford T 733
M-ways/roads M25-M23 734
M-ways/roads M23-M4 735
M25 London Orbital only 736
National
National motorways 737
West Country 738
Wales 739
Midlands 740
North-West England 741
North-East England 742
Scotland 743
Northern Ireland 744
L' Palmas 745
AA Roadwatch is charged at 36p per minute (cheap rate) and 48p per minute at all other times.

WEATHER

all other areas will start today fairly bright after the clearance of early morning mist and fog patches. Showers will build up during the day, but many places in the north of England and southern-most counties will stay mainly dry. Many north-eastern coastal areas will be cooler, with onshore winds. Outlook: becoming mainly dry and bright, but cooler near the cloudy east coast.

AHEAD

MIDDAY: 1-thunder; d-drizzle; f-fog; s-sun; sl-sleet; sn-snow; f-c-cloud; r-rain

Aleppo C F Madraca C F
23 73 1 Madraca 20 88
24 75 2 s Malta 21 81
25 77 3 s Malta 21 81
Amrit'dn 19 66 4 Mel'me 22 82
Athens 20 72 5 Miln 21 70
Barbados 23 78 6 Mont'real 20 88
Bangkok 23 85 7 Moscow 21 77
Barbados' 24 78 8 Naples 21 78
Beirut 22 72 9 New'k 21 78
Bermuda' 25 77 10 Oslo 21 77
Biarritz 14 57 11 Paris 17 63
Borde's 19 66 12 Prague 24 57
Budapest 22 72 13 Prague 24 57
B' Aires' 23 64 14 Reykjavik 8 46
Calcutta 23 91 15 Roma 21 78
Caribe 17 63 16 Vanc'v 15 56
Faro 20 73 17 Santiago 4 39
Florence 20 73 18 Seoul 33 73
Frankfurt 20 73 19 Stockholm 21 78
Geneva 15 59 20 Stras'bg 18 64
Gibraltar 22 72 21 Tel Aviv 26 78
Hamburg 20 68 22 Tel Aviv 26 78
Hong K' 27 81 23 Tanger 21 78
Innsbruck 20 79 24 Toulon 21 78
Joh'burg 25 70 25 Toronto 23 73
Kearachi 32 93 26 Tunis 23 73
L' Palmas 22 72 27 Tunis 23 73

Yesterday: Temp: max 6 am to 8 pm, 20C (68F); min 6 pm to 8 am, 13C (55F). Humidity: 6 pm, 47 per cent. Rain: 24 hr to 8 pm, 1.12 millibars, rising. 1,000 metres: 29.33m.

* denotes figures are latest available

LONDON

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MANCHESTER
Yesterday: Temp: max 6 am to 8 pm, 18C (64F); min 6 pm to 8 am, 12C (54F). Rain: 24 hr to 8 pm, 0.2in. Sun: 24 hr to 8 pm, 4.2hr.

TOURIST RATES

Bank	Bank	Sells
Australia \$	2,455	2,200
Austria	2,150	2,110
Belgium Fr	63,000	59,000
Canada \$	2,305	2,145
Denmark Kr	11,025	11,025
Finland Mk	8,47	7,97
France Fr	10,29	9,55
Germany Dm	3,055	2,855
Hong Kong \$	14,05	13,95
Ireland £	1,143	1,075
Italy Lira	220	200
Japan Yen	249,75	230,75
Netherlands Gld	3,43	3,25
New Zealand \$	1,25	1,15
Portugal Esc	253,50	235,50
South Africa R	5.85	5.65
Spain Peseta	185,50	175,50
Sweden Kr	11,14	10,34
Switzerland Fr	2,78	2,60
Taiwan Lira	1,00	12,00
USA \$	1,915	1,895
Yugoslavia Dinar	DIN	DIN

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

Today's pollen count forecast is MODERATE SELDANE. A major advance in hayfever treatment.

Concise crossword, page 21
Life & Times section

AROUND BRITAIN

SUN Rate Max
Aberdeen hrs 0.05 14 57 rain
Aphrodisias 2.1 0.13 15 57 rain
Aviemore 2.7 0.24 12 54 bright sunny
Belfast 2.1 0.24 15 59 bright sunny
Birmingham 2.1 0.24 16 59 bright sunny
Blackpool 2.2 0.24 17 60 bright sunny
Bournemouth 1.9 0.17 18 63 sunny
Bristol 3.2 0.10 19 65 thunder
Cardiff 3.2 0.10 19 65 thunder
Caernarfon 2.9 0.04 20 68 bright
Colwyn Bay 2.4 0.03 14 57 cloudy bright
Dover 4.2 0.03 15 61 bright sunny
Edinburgh 4.3 0.03 18 64 bright sunny
Estakdale 3.6 0.17 18 64 bright sunny
Exmouth 1.1 0.03 17 63 sunny
Falmouth 2.2 0.03 19 66 sunny
Folkestone 6.2 0.03 19 66 sunny
Glasgow 5.8 0.03 19 66 sunny
Guernsey 10.1 0.03 17 63 bright
Hastings 5.2 0.03 17 63 bright sunny
Liverpool 4.1 0.02 17 63 cloudy bright
London 10.2 0.03 18 65 bright sunny
Lowestoft 5.0 0.05 19 66 bright sunny
Plymouth 2.7 0.02 16 61 sunny
Pool 2.7 0.02 16 61 sunny
Prestwich 9.7 0.03 16 61 sunny
Preston 11.0 0.02 16 61 sunny
Sandown 5.8 0.03 17 63 bright sunny
Scarborough 5.7 0.05 16 61 bright sunny
Sheffield 10.1 0.03 17 63 bright sunny
Shenkin 5.1 0.03 16 61 sunny
Southend 10.8 0.03 21 70 bright sunny
Southport 1.2 0.03 17 63 sunny
Swanage 12.0 0.17 17 63 sunny

Yesterday: Temp: max 8 am to 8 pm, 19C (66F); min 6 pm to 8 am, 8C (46F). Rain: 24 hr to 8 pm, 6.5hr.

MONDAY Sun rises: 4:47 am Sun sets: 8:30 pm Moon rises: 8:20 am Moon sets: 11:50 pm First quarter June 7

TODAY AM HT PM HT TODAY AM HT
London Bridge 4.41 4.73 5.02 5.02 London 12.13 2.4 2.18
Aberdeen 4.40 4.2 4.45 4.11 Lowestoft 12.13 2.4 2.18
Aphrodisias 10.21 12.9 10.38 13.0 Margate 9.19 4.8 3.11
Aviemore 3.8 3.2 2.17 2.17 Blackpool 12.54 2.4 2.18
Belfast 9.02 5.1 5.7 5.3 Inverness 12.54 2.4 2.18
Birmingham 10.6 5.1 5.9 5.3 Jersey 15.59 5.9 5.3
Blackpool 10.6 5.1 5.9 5.3 Kent 12.54 2.4 2.18
Cardiff 9.02 5.1 5.7 5.3 Margate 9.19 4.8 3.11
Devonport 9.02 5.1 5.7 5.3 Orkney 8.07 3.0 2.03
Dover 1.35 5.5 6.5 6.5 Portsmouth 10.15 1.9 1.21
Falmouth 3.92 4.6 5.6 5.6 Plymouth 1.51 1.5 1.21
Glasgow 2.37 4.0 2.57 3.8 Southampton 1.51 1.5 1.21
Harwich 1.56 5.6 5.6 5.6 Swanage 1.19 4.4 2.05
Holyhead 9.02 9.0 9.2 9.1 Tees 9.18 5.4 2.47
Invercombe 9.02 9.0 9.2 9.1 Wiltshire 8.33 5.4 2.47
King's Lynn 9.21 8.6 8.5 8.4 Winton-on-Naze 2.30 4.2 2.47
Lynn 5.30 5.3 6.0 5.4 Tide in metres: 1m-3.20m

HIGH TIDES Tide in metres: 1m-3.20m

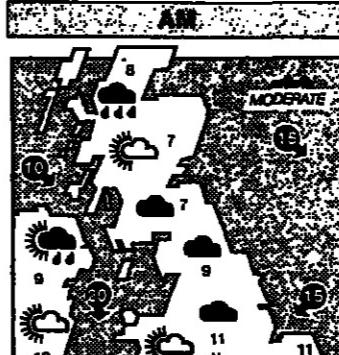
LOW TIDE Tide in metres: 1m-3.20m

STOCK MARKET London 9.12 pm to 4.46 am
Bristol 9.21 pm to 4.56 am
Sheffield 9.31 pm to 5.01 am
Manchester 9.31 pm to 4.43 am
Penzance 9.26 pm to 5.15 am

INTEREST RATES Sun rises: 4:47 am Sun sets: 8:30 pm Moon rises: 8:20 pm Moon sets: 11:50 pm First quarter June 7

CURRENT RATES Tide in metres: 1m-3.20m

BORN



WEATHERCAST

There will be a lot of cloud at first in the extreme north, but

all other areas will start today fairly bright after the clearance of

early morning mist and fog patches. Showers will build up during

the day, but many places in the north of England and southern-

most counties will stay mainly dry. Many north-eastern coastal

areas will be cooler, with onshore winds. Outlook: becoming

mainly dry and bright, but cooler near the cloudy east coast.

MONDAY

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TUESDAY

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most counties will stay mainly dry. Many north-eastern coastal

areas will be cooler, with onshore winds. Outlook: becoming

ching
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Wall

BUSINESS 19-25
ACCOUNTANCY TIMES 27
SPORT 28-32

BUSINESS TIMES

THURSDAY JUNE 4 1992

BUSINESS EDITOR JOHN BELL

Talks held on capping losses

Government 'will have to rescue Lloyd's'

BY JONATHAN PRYNN

LLOYD'S of London will require government assistance if it is to survive the £4 billion losses incurred between 1988 and 1991, analysts have claimed.

Presenting a £2 billion loss forecast for the 1989 underwriting year, Charles Sturge, joint editor of the 1992 *Chaser Directory of Lloyd's of London*, said yesterday:

"Lloyd's needs some sort of lifebelt thrown to it to keep it trading."

Lloyd's has consistently denied that it has sought or intends to seek any help from the government. David Coleridge, chairman of Lloyd's, believes that such a move would undermine confidence in the market and that Lloyd's is capable of dealing with its problems in-house.

Mr Sturge said, however, that the logic of Lloyd's current predicament pointed to the need for a package of government measures, including tax breaks for names allowing them to offset losses against future income, more favourable tax treatment of reserving by syndicates, and a soft loan brokered by the Bank of England or the trade department.

John Rew, also of Chaser, said that if no action was

taken Lloyd's would be "wiped out inexorably over the next three years". Mr Rew, who, along with Mr Sturge, is a name and has suffered heavy personal losses, calculated that on its current forecasts the capacity of the market would be reduced to £4 billion by 1995 compared with the current £10 billion.

Chaser has forecast losses of more than £1 billion in 1990 and £750 million in 1991. Lloyd's last year announced a £510 million loss for 1988. Chaser expects a return to profit in 1992 if there are no catastrophe claims in the second half of the year. The official figures for the 1989 year will be announced by Lloyd's this month. The losses have been caused by a combination of pollution clean-up claims and a run of catastrophe losses.

Lloyd's had no official comment to make yesterday but a press conference has been scheduled for today. Paul Archard, the chairman of the Lloyd's Underwriting Agents' Association, said: "All of my market information leads me to believe that Chaser have got it totally wrong for 1991 and their long-term prediction for capacity."

The pessimistic prediction

for the strife-ridden insurance market came on a day when the ruling Council of Lloyd's met to discuss proposals for a cap on the losses of the worst-affected members of the market. The meeting was still in session by late afternoon but there were indications that a far more generous package for names was being debated than had previously been considered.

Christopher Stockwell, the chairman of the Lloyd's Names Association Working Party, which yesterday presented its own rescue proposals to the council, said the gap between the two schemes was "smaller than I had been led to understand last week". Another well placed Lloyd's source said that the terms of the proposed package had "changed quite dramatically over the past 48 hours".

Mr Coleridge and Dick Hazell, a deputy chairman of Lloyd's, are believed to be giving an account of the council discussions to the Lloyd's Underwriting Agents' Association at Lloyd's this morning. Any capping scheme is likely to involve the underwriting membership of Lloyd's, as well as brokers and agency firms, contributing to a pool to be used to pay off losses of names above a certain amount. Many of the 17,000 names not facing imminent ruin are likely to resist any attempt to be made to pay up for the losses of other names. Chaser has calculated that a cap set at the 100 per cent loss level would cost the market £468 million.

Tenants, who started a series of meetings with the administrators yesterday, had been concerned that maintenance, security and other essential services would cease after the development passed into administration one week ago.

However, the administrators, Ernst & Young, said all services would be kept up.

So far, there has been little indication of how the administrators will treat those tenants, current and prospective, who had been promised incentives by O&Y in return for their commitment to move to Canary Wharf. Tenants said that the administrators stressed they were just starting to understand how the project operated and it was too soon to decide.

Some of the tenants Ernst & Young will meet today, such as KPMG Peat Marwick, the accountant, are those who were told by O&Y that their old leases would be paid out if they took space.

Tenants said they considered the government's decision to send at least 2,000 civil servants to Docklands was an indication that the extension to the Jubilee line may proceed with government support.

"Why would they send their own people down here and then leave them high and dry?" one tenant commented.

Other inhabitants of Canary Wharf such as Morgan Stanley, the Wall Street investment bank, have tried to combat travel problems by providing their own mini-bus service for staff, complete with morning coffee and newspapers, from various parts of London down to the development.

Dealers and monetary authorities said there was nothing like the turbulence in the foreign exchange markets experienced after the Gulf war, the Moscow coup attempt or



Independent view: David Coleridge believes Lloyd's should not request government intervention

Canary Wharf tenants reassured

BY ANGELA MACKAY AND PHILIP ROBINSON

ADMINISTRATORS of Olympia & York's Canary Wharf development yesterday reassured tenants that they would honour their contractual obligations as the project's new landlord.

Tenants, who started a series of meetings with the administrators yesterday, had been concerned that maintenance, security and other essential services would cease after the development passed into administration one week ago.

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Danish kroner plummets after Maastricht vote

BY ANATOLE KALETSKY, ECONOMICS EDITOR

THE Danish kroner dropped to the bottom of its ERM band, while bond and equity prices fell sharply in most European countries, as investors around the world reacted with shock and confusion to Denmark's vote against the Maastricht Treaty.

Dealers reported a flight of capital into Germany, not only from Denmark but also from peripheral markets such as Italy and Spain, reflecting a sudden collapse of chances for early economic convergence in Europe. By the end of the day, however, most markets appeared to have stabilised, with all the ERM currencies trading comfortably within their bands.

Apart from Denmark, where the central bank was forced to raise key interest rates by around 0.7 per cent to stem pressure on the kroner, central bank intervention was said to have been light and sporadic.

Dealers and monetary authorities said there was nothing like the turbulence in the foreign exchange markets experienced after the Gulf war, the Moscow coup attempt or

the British election result. Sterling fell 1½ pence to DM 2.92 against the generally strong German mark, but moved less against the dollar, the yen and other currencies.

Short sterling futures fell slightly as dealers judged that the prospect of another cut in British interest rates had receded beyond the summer.

Government economic officials generally took a sanguine view, arguing that the Danish vote might be a "storm in a teacup".

Analysts and dealers were generally more pessimistic about the long-term impact of the Danish referendum. Despite strong assurances from other European countries that progress towards monetary union would continue, many analysts argued that the Danish vote would act as a catalyst for anti-ERM forces in Germany and France. President Mitterrand's announcement of a referendum in France was seen by the markets as another blow, since it would extend the period of uncertainty about the French attitude to EMU. Without deci-

sive votes for ratification by both Germany and France, the EC seemed unlikely to find a way of circumventing Danish objections to EMU.

By mid-afternoon, most of the pressure in the foreign exchanges appeared to be exhausted and the mark settled only a few ticks above its ERM midpoint. The pound settled within 1 per cent of its ERM midpoint, after suffering a brief battering around lunchtime, when France announced that it would hold a referendum on Maastricht.

As trading moved to the New York market later in the afternoon, the mark saw renewed demand. Dealers reported that American investors seemed to take a more pessimistic view of the prospects for non-German markets and were more inclined than European fund managers to dump their francs, lire and pounds.

No UK referendum, page 1
Maastricht report, 12.13
Diary, page 14
Peter Riddell, page 14
Stock market, page 22
Comment, page 23

Reed interested in Maxwell offshoot

BY MICHAEL TATE, CITY EDITOR

REED International, the publishing group, would be "serious bidders" for *Official Airline Guides*, the American subsidiary of Maxwell Communication Corporation, should it be put up for sale.

Peter Davis, the Reed chairman, confirmed his company's interest in OAG after unveiling a 4 per cent rise in pre-tax profits to £232 million, for the year to March.

"We were bidders the first time, considerable under-bidders," he recalled. "We are still very interested, but these are early days, and the administrators have not yet decided which course of action to take."

Reed is thought to have offered in the region of \$500 million for OAG in 1988, compared with Maxwell's winning bid of \$750 million.

OAG would fit snugly with ABC International, the Reed offshoot that publishes the *World Airways Guide*. This ranks second only in the market to OAG. ABC's hotel reservation company, Utell International, would also be complementary.

Reed's travel and information services division was the biggest contributor to 1991-2 profits, with £68 million, a 4 per cent increase on the previous year. Book publishing re-

corded a 37.7 per cent increase, at £51.9 million, and reference publishing, aided by a maiden contribution from Macmillan Directories, a 63.9 per cent advance at £31.8 million.

However, consumer publishing, comprising IPC Magazines, the UK's largest publisher of consumer magazines, and Reed Regional Newspapers, the largest free newspaper publisher in the UK, declined 22.9 per cent to £2.4 million. Mr Davis blamed the battle for the television listings market, which wiped out profits in this sector in the first half.

Reed surprised the market with a final dividend of 10.75p, lifting the total for the year to 16p, a 7 per cent rise. The confidence reflected a 30 per cent increase in cash inflow at £293 million, or 108 per cent of operating profit.

Chastened by a "pessimistic" note of optimism six months ago, Mr Davis was reluctant to forecast business trends. He said, however, that there had been "something of a recovery" in American business confidence in recent months, and that there were "some signs in the UK which could turn out to be positive".

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Tempus, page 22

Tempus, page 22

Union anger, page 1

Borrie success marked by complaints

BY GRAHAM SEARJANT, FINANCIAL EDITOR

AFTER 16 years as director general of fair trading and Britain's principal competition and consumer watchdog, Sir Gordon Borrie can never be quite sure that he has succeeded.

His last annual report records an increase of three quarters in complaints about financial services and rises of about two fifths in complaints about bank services, mortgage credit and estate agents. Across the spectrum, complaints rose 4.7 per cent last year. Sir Gordon believes that much of this is due to the establishment of standards and complaints procedures and the OFT's recent energetic attempts to publicise consumer rights and how to enforce them.

As his many admirers would expect, however, Sir Gordon is still asking for

more efforts to deter malpractice. He has recently lobbied Michael Heseltine, incoming president of the Board of Trade, to bring forward legislation to toughen the OFT's powers to investigate suspected price-fixing cartels, which was proposed in the government's 1989 white paper. Sir Gordon writes: "Despite the substantial evidence of secret cartel arrangements, particularly in the construction materials industry, no legislation has followed."

As he moves back to the bar, Sir Gordon is also still waiting for a more general law to deal with trading malpractices not caught by specific industry codes or legal rules. He is scathing about the European Community's attempts to regulate mergers on a test of competition.

He argues: "Member states may be unwilling to follow

allow the envisaged further extension of community jurisdiction over mergers to take place unless commissioners demonstrate very clearly that they will do that."

At home, cross-party support has enabled the OFT to work consistently on its original 1973 manifesto that competition and consumer protection go hand in hand. Sir Gordon has helped that process by adapting to changes in the emphasis of government policy. As a result, the OFT has won a reputation for being objective and independent and has been given ever more responsibilities.

Complaining has become part of the consumer society, much to Sir Gordon's satisfaction. The reputation of the OFT is mainly down to him. Sir Bryan Carsberg, who takes over on June 12, has a hard act to follow.



Borrie watchdog

tion, nor because the EC has taken some influence away from the OFT. He is scathing about the European Community's attempts to regulate mergers on a test of competition.

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At home, cross-party support has enabled the OFT to work

Well known British travel agents implicated Airlines stamp on free ticket fraud

By HARVEY ELLIOTT, AIR CORRESPONDENT

AN INTERNATIONAL fraud in which free air tickets are being sold illegally is costing airlines tens of millions of pounds in lost revenues and could lead to higher fares for legitimate passengers.

The fraud, already widespread in America, is spreading to Britain and airlines have begun a campaign to stamp it out. Touts advertise for unused "frequent flyer" vouchers, which entitle regular passengers to free seats or upgrades to business or first-class travel. The touts buy them at knock-down prices and sell them to unscrupulous travel agents, who in

turn sell them to passengers. These save hundreds of pounds but airlines are deprived of revenue.

Officials of United Airlines and American Airlines discovered that the fraud had moved to Britain soon after they began regular services from Heathrow. They have warned travel agents against selling the vouchers, which by law may be used only by recipients or their immediate family and friends. The airlines say passengers who buy them could be refused seats and agents who sell them will be blacklisted and could be prosecuted. The Guild of

Business Travel Agents, the 41 members of which have 2,000 high street shops and turnover of £3.4 billion a year, is co-operating in the clampdown. Any short-term gains the business traveler may obtain are illusory and could ultimately mean higher fares for the frequent flyer," it said.

"Frequent flyer" schemes became popular with American airlines because they attracted passengers. The airlines budgeted for carrying many passengers who had paid little or nothing, but also calculated that only some of those entitled to use free or upgraded tickets would do so.

Travel agents are worried that if the fraud became widespread in Britain, it would deprive them of commission on routine sales and lose them clients.

Graham Atkinson, UK general manager for United, which has 13 million members in its frequent flyer programme, said that in recent weeks, half a dozen cases of voucher fraud had been identified in Britain. "We have visited agents involved to warn them that we will remove their ticketing plates and could prosecute if they continue," he said.

Chris Gilbert, American Airlines' general sales manager for the UK, said some "very well known" agents were involved.

At Kingfisher's annual meeting in London, Mr Mulcahy said trading had

"shown no signs on any substantial recovery" despite successive reductions in interest rates and the removal of political uncertainty after the general election.

Kingfisher's profits were virtually unchanged last year, rising 3 per cent to £22.2 million before tax and exceptional items in the 12 months to February 1. Mr Mulcahy then gave a warn-



"No evidence of upturn": Geoffrey Mulcahy, chairman and chief executive

MAJOR CHANGES

RISSES:	739p (+12p)
Sloses:	557p (-12p)
VSEL	454p (+36p)
News Corp.	948p (+15p)
Portsmouth Sund	500p (+30p)
FALLS:	805p (-12p)
Star Holdings	111p (-25p)
Lloyds Abbey	413p (-10p)
Tomkins	422p (-12p)
SmithKline Beech	904p (-20p)

Closing Prices...Page 24**RECENT ISSUES**

Brent Waller Wks	282
Coven Amex Sm Sm Cr	84
Gravenor Inv	103
Hanjin (T) 75	35
Ind Control Serv 10p (110)	10p
Latin Amer Inv & Ag (10d)	10p
M & G Recovery Inv Cap	41
M & G Recovery Inv Cap	45
M & G Recovery Inv Crd Us	64
Pearson Inv 2p (NP) 200	40
Probus Inv 2p (NP) 200	40
Transfer Technology NP (400)	88
Wm Atkin Inv	11

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RECENT ISSUES**FOREIGN****RECENT ISSUES**

VSEL calls for state aid in arms rundown

By ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

A CALL for government help to deal with the consequences of defence industry restructuring was made by Lord Chalfont, chairman of VSEL Consortium, the warship builder.

He said ministers must talk to defence contractors about providing alternative employment and better road links to alleviate the consequences of political decisions. They should also help to restructure the industry.

"When the government takes action which reduces the defence industry by dramatic proportions," he said, "I don't think they can just leave it to the industry and market forces to cope with the adjustment."

Thorn cuts jobs at Virgin

Thorn EMI, the electrical and entertainment group, has announced heavy staff cuts at Virgin Music just two days after completing the £560 million acquisition from Richard Branson.

Eighty jobs are to go in a shake-up aimed at streamlining the UK music publishing division. Steve Lewis, the division's managing director, is among the casualties.

Virgin Music Publishers is to merge with EMI Music Publishing with the loss of about half the present jobs.

US orders up

Orders received by US factories rose for the fourth straight month in April, aided by demand for transport and defence goods, the commerce department said. There was a 1 per cent gain in April to a seasonally adjusted \$243.9 billion.

Wall St leap

Profits on Wall Street continued to hit record levels in the first three months of this year. Between January and March the 316 New York Stock Exchange firms recorded a 42 per cent jump in earnings to \$1.362 billion, topping the previous record of \$1.348 billion in 1987.

Assets rise

St James's Place Capital reports net asset value of 95.5p a share at March 31 (91.7p last year). Under a new accounting presentation, the company reports pre-tax profits of £18.4 million (£4.3 million).

Avonmore deal

Avonmore Foods, the Irish food group, is acquiring Harland Fleisch Service, a German fresh meat sales and distribution business, for an initial DM6.8 million cash, with further profit-related payments of up to DM6.45 million payable in the period to June 1994.

Howden buys

Howden Group, the engineering group based in Renfrew, has acquired Turbowerke Meissen Ventilatoren, a German fan manufacturer, for £1.5 million from the Treuhand, the agency charged with privatising the state-owned companies of the former East Germany.



Expansive view: Barrie Stephens of Siebe is seeking growth in America, western Europe and Japan

Siebe sees sustained improvements

By COLIN CAMPBELL

SIEBE, the engineering group that acquired Foxboro in September 1990, for \$700 million, bucked the recessionary trends in a difficult year that ended on April 4 and achieved a 6.6 per cent rise in pre-tax profits to £169.6 million.

At the trading level, VSEL lifted profits from warship building by just £1.6 million to £41.8 million. Losses from pilot contracts in the North Sea oil industry, part of the group's effort to diversify into civil markets, and on spares cut other trading profits back to £600,000.

VSEL is confident it will soon receive a contract from the government to build the fourth, and final, Trident A development contract for nuclear hunter-killer submarines the Batch 2 Trafalgar Class, puts it in a good position to compete for their construction.

To secure its place as Britain's foremost warship builder, however, VSEL must re-enter the market for surface ships. The award of a contract to build three Type 23 frigates to Yarrow Shipbuilders, on Clydeside, shows that VSEL's costs must be cut further.

Lord Chalfont remains confident that diversification will work. Production of a new light howitzer for the British army, begins soon.

Shareholders get a final dividend of 17p, making 25p.

Du Pont will gain ICI's nylon business based in Europe.

succession plans would be announced towards year end, added that signs of a sustained improvement in certain sectors are now beginning to emerge. Turnover was £1.63 billion (£1.48 billion), operating cash flow rose 59 per cent to £109.5 million, and the balance sheet improved further.

A final dividend of 12.1p a share makes 18.15p (16.5p) a share for the

year. Siebe shares rose 12p to 739p. The group had won orders that had initially been placed elsewhere but had then been redirected to Siebe, and the order book at year end stood at £401 million (£414 million). Siebe will be seeking growth in America, western Europe and Japan in the year ahead.

Tempus, page 22

EC to look at Du Pont ICI swap

By TOM WALKER

A COMPETITION enquiry will be launched into the nylons for acrylics swap between ICI and Du Pont of America.

Sir Leon Brittan, EC competition commissioner, yesterday said his merger taskforce would launch a full enquiry into proposals for an exchange of assets between two of the world's largest chemicals companies. The move would give Du Pont a 25 per cent share of the European and world nylon markets.

Under the terms of a deal agreed in April, ICI will acquire Du Pont's US acrylic operations and £250 million. Du Pont will gain ICI's nylon business based in Europe.

Broker cleared of trying to rig price of Maxwell shares

By OUR CITY STAFF

A SENIOR stockbroker accused of trying to manipulate the price of Maxwell shares, by spreading a rumour that the tycoon was about to file for bankruptcy, was cleared of the charges of a judge yesterday.

In a trade department test case, which had taken two years to come to court, Peter Marks, a senior broker with Branson and Goftord, a City company, was alleged to have tried to force the price of MCC shares down so he could then make a profit by selling the shares on at a prearranged, higher price. Knightsbridge Crown Court heard that Mr Marks was alleged to have phoned Tim Medland, the head of equity trading at Goldman Sachs, the invest-

ment bank, and told him: "Maxwell will be filing for bankruptcy today."

But yesterday Judge Christopher Hordern, QC, ordered the jury to return a verdict of not guilty after deciding that Mr Marks may simply have been repeating a City rumour.

Judge Hordern told the jury: "Mr Medland's evidence has been that Mr Marks said 'I (or we) believe that Maxwell will be filing for bankruptcy today.' In my judgment that's entirely different. To say: 'Maxwell will be filing for bankruptcy' is a statement about others, the other is in your own head."

"For that reason, they have not proved the statement at the root of the case and I have

to ask the jury to acquit." Andrew Collins QC, prosecuting, alleged that Mr Marks had been making a "bear raid" to force the company, a major dealer in Maxwell stock, to drop its share price when he made the call in October 1990.

He claimed Mr Marks, 42, of Finchley, north London, planned to buy shares when the price fell before reselling them for profit when his story proved false and the price rose.

Outside the court, Nicholas Munday, solicitor for Mr Marks, said: "This has had a devastating effect on Mr Marks. He has not been trading or advising clients and this has affected both his income and the company."

Livewires pick up prizes

A STORAGE systems supplier, a glassware maker and a bakery were seen as the businesses most likely to succeed when the Livewire awards for young entrepreneurs, sponsored by Shell, were made in London yesterday.

Andrew Donaldson, 24, of Crewe, Cheshire, was chosen from ten regional finalists for a £3,000 reward, which will go towards installing a computer-aided design system. He supplies industrial storage equipment ranging from pallet racks to plastic bins. Mr Donaldson, who worked for a storage company for eight years, said: "The trouble with working for other people is that you always feel you could do better but you don't have the chance to do so."

Stephanie Middleton, 24, a glass blower who makes perfume bottles and earrings, is putting the £1,000 runner-up prize towards the cost of exhibiting in New York. The other runner up was Kevin Lilly, 21, who runs a bakery at Belcoo, Northern Ireland.

India prepares to sign £1bn Hawk deal with BAE

By ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

INDIA is poised to buy Hawk trainer aircraft from British Aerospace in a deal that could be worth more than £1 billion.

Growing optimism over the order at BAE coincides with a report from Reuter, which cites unnamed senior Indian defence ministry officials, that India had decided to buy up to 100 of the British-designed jets.

A BAE spokesman confirmed that the company was in contact with India about a possible purchase.

Selection of the plane by the Indian Air Force would reinforce the Hawk's position as the world's most successful trainer jet. An order would help safeguard jobs at BAE's plants at Brough, Humberside, and Warton, Lancashire, and provide business for component suppliers, including Rolls-Royce, the aeroengine company.

The first batch of Hawk planes, perhaps 25, would probably be assembled at Warton. The remainder would almost certainly be built by Hindustan Aeronautics Limited (HAL) in India.

HAL's Bangalore plant builds BAE Jaguar strike fighters under licence, as well as Rolls-Royce Adour engines to power them. The Hawk engine is also based on the Adour, and selection of the British trainer would offer the Indian Air Force economies in both production costs and maintenance. According to Reuter, Indian officials said this was a "major factor" in the plane's selection.

A Hawk aircraft was demonstrated to the Indian Air Force in January on its way back from the Singapore Air Show. India has been seeking an advanced trainer since 1986 to bridge the gap between its existing trainers and sophisticated front-line warplanes, including Mirage 2000, MiG-29 and Jaguar flown by its pilots.

According to Reuter, Hawk was chosen in preference to the Alpha Jet from Dassault of France, the Dornier trainer of Germany's Daimler-Benz, and the American F5F Northrop. More than 700 Hawks have been ordered or built, including 300 which are being manufactured for the United States Navy by McDonnell Douglas of America.

In addition to the Jaguar programme, which may be coming to an end, BAE has supplied 27 Sea Hornets to outside the court. Nicholas Munday, solicitor for Mr Marks, said: "This has had a devastating effect on Mr Marks. He has not been trading or advising clients and this has affected both his income and the company."

National Westminster Bank

National Westminster Bank announces that with effect from close of business on Tuesday 16 June 1992 the following Overdraft and Loan rates will be reduced as under:

Premium Secured

From 13.5% to 13.0% per annum

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All regulated consumer credit agreements are varied accordingly.

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DOWTY SHAREHOLDERS

TI's FINAL* OFFERS FOR DOWTY CLOSE IN 6 DAYS

ACCEPTANCES MUST BE RECEIVED BY 1.00PM WEDNESDAY, 10TH JUNE*

FOR INFORMATION REGARDING THE PROCEDURE FOR ACCEPTANCE
CALL 071 489 3059 BETWEEN 9.00AM AND 5.30PM

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TEMPOS

Reed rises against recessionary odds

OVER-optimistic he may have been about the strength and timing of a recovery in consumer confidence, but Peter Davis owes Reed International shareholders no apologies. Even after stripping out a £9 million provision for credit, the company has returned an increase in pre-tax profit at the end of a year of deep recession, and the 7 per cent cut to the dividend payment is an unexpected bonus.

Advertising income continued to decline, but the new Reed depends on advertising for only 40 per cent of its business, and even here it would have achieved higher profits but for the damage done by the television listings war in the first six months. Reed eventually recovered the £3.6 million first-half loss it incurred in grabbing 53 per cent of the market, but the consumer publishing division results ended the year badly dented.

Cost-cutting — the workforce has been trimmed 10 per cent over two years on a like-for-like basis — limited the fall to 22.9 per cent, and was a key factor behind the advances in business publishing, exhibitions, reference publishing, and books, which benefited from a more selective publishing policy to turn in a 37.7 per

cent profit increase.

Mr Davis is right to be proud of the 30 per cent increase Reed achieved in operating cash inflow, which was doubtless a factor in persuading the board to lift the dividend by more than a 4 per cent increase in earnings, might otherwise have warranted. Interest cover of 6.9 times lent further weight.

Eric de Bellalieu, of Panmure Gordon, was impressed enough to edge his current year forecast forward to £260 million, which would give earnings in the region of 54p. But at 580p, or 17 times earnings, much of the good news is in the share price.

Siebe

SIEBE may well be special in its own field, but it is an engineering group and yet has managed to achieve cult status as a darling of the market.

The share price has risen, almost in a straight line, from 247p in October 1990 to yesterday's 739p (up 12p on the day) and Barrie Stephens — currently chairman and chief executive, but who will be stepping down from one or both posts come year-end — is further reducing its gearing, down over the year from 98.1 to 78.8 per cent.

A pre-tax profit of £169.6 million for the year ended



No apology necessary: Peter Davis yesterday

April 4, up 6 per cent over the year, on a turnover 10 per cent higher at £1.63 billion, is some performance during a period when the winds of recession blew over almost all of its markets. The operating cash flow was 59 per cent higher at £109.5 million and there was a further reduction in gearing, down over the year from 98.1 to 78.8 per cent.

A gearing target in the mid-50 per cent region

should be achieved by end-September 1993 and the current order book stands at £401 million, equivalent to three months' work compared with £414 million a year earlier. The steady reduction in the headcount that took our 5,000 in 1990-91 and a further 2,400 in 1991-92 to lower total numbers to about 32,000, is not over yet.

A gearing target in the mid-50 per cent region

It needs just a glimmer of

improved activity within the world's economies to make Siebe's profits respond rapidly and this year's pre-tax forecasts have been marginally upgraded by £5 million to £195 million, with a further nudge in the dividend likely.

The shares trade on 13.1 times' prospective earnings, which is not far short of the market average and demanding for an engineering share, Siebe is sound, but not a Glaxo.

Sturge Holdings

SHAREHOLDERS may not face the same unlimited liability horrors as Lloyd's names, but they do still experience some pretty nasty shocks. Sturge Holdings, the largest quoted Lloyd's agency group, yesterday unexpectedly halved its interim dividend and issued a warning about the profit prospects for the next two years.

On a day when many shareholders and dealers transferred their gambling to the downs at Epsom, the shares fell like a stone in a thin market. They closed at 111p, down from 170p and less than a quarter of their pre-1981 crash highs.

Profits before tax for the

half year to end-March fell from £3.7 million to £2.6 million with £7.5 million forecast for the year as a whole, down from £8.9 million.

At the year end, the group had said that it would hold the dividend if it could see any sign of an upturn in the insurance cycle. This has clearly now drifted out of view and the dividend for the year is to be cut 50 per cent to 8.25p. A further cut is likely if another profit slide threatens to leave the reduced payment uncovered by earnings.

The damage was done by a deterioration in the prospects for the 1989 and 1990 underwriting years and the impact on profit commissions in the following two years. Other factors include the likely lower level of underwriting by hard-hit Sturge names in 1991 and an aggressive cut in the agency profit commission structure, which will slash £3 million a year off the bottom line. As a result, profits at the 1992 level will not be seen again this side of 1995.

AJ Archer, a smaller quoted Lloyd's agency firm, offers a more attractive yield at 12 per cent compared with the 10 per cent on Sturge shares.

Investors give Dow an early advance

New York — Blue chips rose in the late morning, but the broad market was steady as investors bought shares that had been sold on Tuesday. The Dow Jones industrial average rose by 9 points to 3,405.1.

Tokyo — Prices ended slightly higher in dull dealings. The Nikkei index edged up 63.13 points or 0.35 per cent to 18,88.6.

Hong Kong — Shares suffered moderate losses on profit-taking. The Hang Seng index lost 22.02 points to 12,81 points to 1,785.33.

Sydney — Foster's Brewing remained the focal point of the market, which closed slightly higher after trading in a narrow range. The all-ordinaries index closed 1.8 (Reuters)

WALL STREET

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Monday close Friday close Monday close Friday close Monday close Friday close

AMP Inc 601/4 141/4 Emerson Electric 57/8 57/8 Oracle Systems 15/8 15/8

ANR Corp 64/4 65/4 FreightCorp 17/2 17/2 AT&T Long Distance 52/5 51/2 PPG Industries 15/8 15/8

ATM Corp 40/4 40/4 IBM Corp 27/2 27/2 PPG Industries 15/8 15/8

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Markets wonder if EMU will fly

Considering the magnitude of the issues at stake, yesterday's market reaction to the possible collapse of the Maastricht Treaty was notable for its relaxed moderation. The currency markets, where the greatest impact might have been expected, put on an unconvincing show of enthusiasm or panic (depending on which side the trader in question was positioned overnight) for an hour or two in the morning, but once the Danish central bank raised its interest rates to protect the kroner, the speculation on an ERM realignment died down.

The bond markets reacted rather more violently, with gilt and other high-yield European markets losing between a half and three-quarters of a point. But even these losses hardly registered on the Richter scale of market upheavals. The question now is whether yesterday's reaction was just the prelude to a full-scale re-rating, in which case further severe pressure on the ERM, and big losses in the British, Italian, Spanish and French bond markets would seem inevitable. Or will the Danish referendum turn out to be little more than a storm in a teacup?

There are at least two arguments for taking the Danish vote with a pinch of salt.

Firstly, and most plausibly, the other 11 EC members will simply ignore the Danish vote and continue to move along the road towards EMU, as laid down in the Maastricht Treaty, ignoring the Danish vote. While this might technically be illegal under the Treaty of Rome, it would not be the first time that European governments had bent the Community's rules to suit their practical objectives. When the time comes to take the first practical actions on EMU, the setting up of the European Monetary Institute in January 1994, Denmark might be given a second chance to vote on membership. Alternatively, Denmark, along with any other countries that failed to ratify the Maastricht Treaty, could simply be excluded and EMU could go ahead for a smaller community of 11, nine or seven nations that were willing and able to take part.

Secondly, there is the possibility that EMU does not matter very much. It could be that European governments will preserve stable currencies and keep their inflation at around German levels, even without the prospect of EMU on the political horizon or the peer-pressure exerted by their European partners. This view is widespread in the City as regards sterling and the gilt-edged market. But French analysts and politicians are equally adamant about their commitment to the "franc fort" policy, and even in Italy, public opinion may now be ready for austerity.

One or other of these arguments is quite likely to prove valid, in which case the business and financial community should not suffer too much long-term fallout from the Danish vote. But there are some darker possibilities, which are less likely, but cannot be ignored. Suppose a subgroup of EC countries ignored Denmark and soldiered on with EMU. This would create a two-tier community, which would be politically attractive since it would allow countries like Denmark and possibly Britain, as well as new Scandinavian members, to choose the amount of sovereignty they wanted to delegate to Brussels. But how long would it be before members of the inner core decided, quite reasonably, that they should stop subsidising Danish farmers as lavishly as their own? The principle of opting-out might gradually infect other aspects of community policy and ultimately, the whole concept of free movement and trade. The faith in free trade and competitive open markets is still a very tender plant in many community countries, including not only notorious protectionists like Greece and Italy, but also France and Spain. The greatest danger of Denmark opting out of Maastricht, is that a two-tier community would cease to be a community at all.

Hambros hunts big game returns in South Africa

The merchant bank is leading a group of UK investors in a bid to tap the republic's potential for tourism, reports Jon Ashworth

People have been talking about investing in South Africa for months. Political change has cleared the way for it. The country desperately needs new money to stimulate its economy and curb runaway unemployment and accompanying crime.

Now, at last, a British-led consortium has taken the plunge. No joint ventures, no token buying of shares on the Johannesburg Stock Exchange. This is a serious investment that could set the tone for others to follow.

Hambros, a merchant bank that has ties with South Africa going back 50 years, has raised £12 million to invest in the Conservation Corporation, a company which intends to tap into the vast tourist potential of the region without harming the environment. Martin Currie, a Scottish fund management group, and a group of trusts associated with the American Getty family have joined with Hambros in investing £5 million of the total. South African institutional investors have added the rest.

The fund-raising is thought to be the first international issue of unlisted equity by a South African company in ten years. Most of the money is destined for Phinda, a new game reserve in an undeveloped part of northern Natal. It will be used to build luxury game lodges and to restock the land with lions, leopards, buffalos, elephants and rhinoceroses.

Tourism is one of the greatest money-spinners for South Africa. Most visitors spend a few days at the Kruger National Park, at an exclusive lodge such as Mala Mala or Londolozi.

Phinda is different: it lies inland of a coastline rarely visited by tourists. Guests will be able to scuba-dive by day and spot game from the back of a truck by night. The Conservation Corporation is counting on this "surf and safari" tag to fill its £10 a night lodges. High occupancy is crucial and sceptics will watch to see whether the experiment works.

Jonathan Klein, the Hambros director who led the fund-raising team, has had his work cut out. Convincing sceptics to invest in South Africa is hard enough. It does not help when the project is caught up in South Africa's biggest financial collapse.

The initial funding for Phinda was provided by Masterbond, a property finance company that sold debenture over marinas and other property developments, offering "guaranteed" rates of return. Masterbond was placed in curatorship, a kind of administrative receivership, in October 1991, after the value of property assets fell short of the value of the portfolio. Thousands of elderly investors were caught up in the collapse. At



Paradise for profits? South Africa faces scepticism in winning investment, despite its clear attractions

the time of the Conservation Corporation's launch, much play was made of the appointment of Koos Jonker, chairman of Masterbond, as a director. He has since resigned but an early prospectus included references to his "entrepreneurial acumen, and leisure and property analysis skills".

None of this helped Mr Klein's efforts to raise money for the corporation, which began a month before Masterbond collapsed. The company has bought Masterbond out and cut all ties, but the association with a high-profile financial collapse made fund-raising more difficult.

To make matters worse, a promotional video for Phinda included an introduction by David Jones, who was director at the time of filming, of London Zoo. Mr Jones was relieved of his post in February by the Zoological Society of London. The publicity was unwelcome at a time when Hambros was trying to persuade investors in London and Edinburgh to part with their cash.

Investment in South Africa is fraught with difficulties. Inflation of 16 per cent eats up profits as fast as they are produced. Exchange controls restrict capital movement. The African National Congress is opposed to investment until an interim government is in place. The ANC appears to have given tacit approval to the Phinda fund-raising because it

will create jobs in local communities and pump resources back into the land. This type of investment is in line with draft ANC economic thinking.

Fund managers in London and New York are free to buy shares on the Johannesburg Stock Exchange but are unlikely to do so in great numbers until the stockmarket's liquidity improves.

Most shares are held by a handful of life assurance companies and pension funds and a chain of interlinked shareholdings has clogged up the market. That leaves investment in venture capital projects. Hambros has devised a complex method of entry for British and American investors.

In 1985, South African companies stopped paying interest directly on loans provided by foreign banks. A compromise known as the first interim arrangement was negotiated under which the Reserve Bank agreed to continue interest payments but rescheduled capital repayments at a rate of 3 per cent a year.

Local companies with foreign loans continued to pay capital and interest, but to the Reserve Bank rather than to their foreign lenders. Stockpiles of hard currency built up and the Reserve Bank, keen to put the money

to work, made it available to foreign investors on certain conditions. Hambros will use the international funds to buy a tranche of debt at an agreed rate of interest and with a fixed repayment date. A holding company on the Isle of Man will lend the money to the Conservation Corporation, and the interest on the loan will be distributed as dividends to international investors. The return to the investor is a combination of these dividends and capital growth.

Hopefully, investment in South Africa in the years ahead will be a far simpler affair. Hambros has shown that it can be done in present circumstances. Whether it will be successful remains to be seen, but revenues since the first Phinda game lodge opened in October are running 30 per cent ahead of budget.

The biggest danger facing the project is a drop in tourism. Up to 80 per cent of revenues will come from tourists visiting Phinda or two other parks which the Conservation Corporation has agreed to manage.

About 500,000 people visited South Africa last year but many of them were there to see family and friends. Lower air fares will encourage tourists to add South Africa to their agendas but political uncertainty must be removed if numbers are really to take off.

More than sentiment in Maltese connection

The new peak of Anglo-Maltese relations marked by the Golden Jubilee of the George Cross Award and the visit to Malta by the Queen last week is not just a matter of sentimentality and nostalgia. The Mediterranean island's business relations with Britain are reaching a level not seen since the 1950s, when Dom Mintoff, the charismatic socialist, came to power and caused bruising conflicts with the British.

With the accession to power in 1987 of the nationalist government of Dr Eddie Fenech-Adami, the comprehensive trading partnership with the UK, which has evolved over almost 200 years, once again prospered. Today, Britain is Malta's second-largest source of supply and third-largest export market.

In 1991, the two-way trade was estimated by the trade department in London at about £203.5 million — Britain supplied £162.7 million worth of goods and bought £40.8 million worth of Maltese products. The goods exchanged include a wide range of items such as foodstuffs and confectionery, motor vehicles, electronic equipment, heavy machinery, pharmaceuticals and clothing.

John Dalli, Malta's finance minister and former minister for economic affairs, told *The Times* that a main reason for the revival of business partnership with Britain is the fact that Malta has embraced a market culture in recent years, after the nationalists took over from the Labour party.

He said: "Since then, the private sector has been given incentives to flourish and our government has embarked on a programme of law-making to extricate the economy from Labour's strict controls."

The Industrial Development Act gave investors incentives such as ten-year tax holidays and low rents of factories; the International Business Act was aimed at developing the island as a financial centre with offshore banking facilities; and the Malta Freeport Act created a free trade area.

At present, about 50 Maltese-based manufacturing companies are reported to have significant British equity participation. They include Dowty, Dedicated Micros, Stainless Steel Products Limited, Telecell, and Foster Clark products, to name but a few. These companies give employment to more than 6,000 people. Eleven British companies have set up shop in Malta in the last two years.

One of Malta's most ambitious projects, in which British interest is also presented, is the Freeport. Its first terminal is managed by a joint venture between the Freeport Corporation and Maritime Transport Services Limited, set up by the former management of Felixstowe, one of Britain's most efficient ports.

The British account for about 50 per cent of all visitors to the island. Visitors from the UK, totalling more than 450,000 last year, are estimated to have contributed about £140 million to the island's economy.

THEODOR TREU
Malta

THE TIMES CITY DIARY

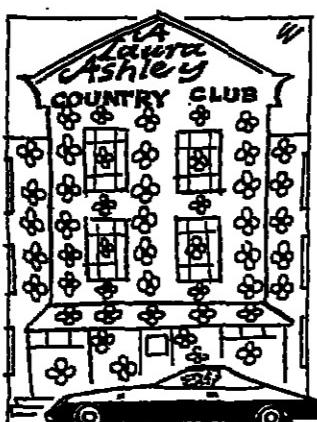


Honest approach

THE City will soon have a new specialised fund management company headed by Diana Barran, of Enskilda, who has decided to launch on her own at the end of the year. Barran, 33, has already given notice to Enskilda, which is looking for a replacement when she leaves, possibly in September. The move comes after two years running Enskilda's \$2.5 billion funds in London, a successful operation than Barran, who was previously with Morgan Grenfell, helped set up in 1990 after five years on Enskilda's broking side. Plans for her fund, she says, are at an "embryonic stage" given that she is still employed by Enskilda. However, she is hoping to set up an American-style hedged global performance fund. "The idea is that we would be able to charge fees only if the performance we promised is achieved," Barran says. "It's an intellectually honest approach to setting fees."

Horses for causes

LUCAS Industries seems to have had trouble yesterday keeping the attention of the 30 or so analysts touring its Californian plants. The City chaps spent their flight watching the aptly named *Other Peoples' Money* and organising a \$200 sweepstake for the Derby. The chief gainers were Mustapha Omar of Williams de Broe and County NatWest's Sandy Morris who drew winning horse, Dr Devious. With conservation all the rage, they are



He now hopes to move Clark Whitehill on from where his two protégés left off. "They very much shared the firm's corporate finance effort," he says. "I feel I can bring some new thinking to the next stage."

A SIGN in three languages in the Swiss village of Château d'Oex says the impossibility of arriving at common European standards. In English, it says: "Please do not pick the flowers." In German: "It is forbidden to pick the flowers." In French: "Those who love the mountains, leave them their flowers."

Sculley tipped

DAVID Sculley, brother of John, who runs Apple Computer, is being tipped to take over the running of Heinz the food group, when its former Rugby-playing Irish boss, Tony O'Reilly, stands down in two years. Sculley, a 45-year-old American, joined Heinz in 1974 after six years with Unilever. The two men are close friends. They play tennis together, talk almost daily, and in a recent interview, Mr Sculley said that had Mr O'Reilly been born an American, he would have made an "extraordinary" American president. With businessmen of independent means now the flavour of the month in the American presidential election, O'Reilly would clearly have had all the right credentials. He stands to collect share options worth £68 million (\$123 million) from Heinz when he retires.

DEBRA ISAAC

Chargers charged

From Mrs D. Burrell

Sir, Reference the letter from Dr Keith Manning (Business Letters, May 28), concerning Lloyds' proposed bid for the Midland Bank. May I suggest that, as a politician, he himself has mislead the point which concerns so many of us, i.e. that the so-called institutions represented by pension fund managers and their ilk should not be allowed to remove one of the four main clearing banks in order to make a quick profit for themselves and their associates.

Surely no right-thinking parliamentary member should support such a totally immoral and damaging action which would appear to be against the interests of such a large part of the electorate.

Yours faithfully,
D. M. BURRELL
Highlow Barn Piece, Box
Corsham, Wiltshire

Letters to The Times
Business and Finance
section can be sent by
fax on 071-782 5112.

Missing the point on Lloyds' offer

From G. C. Power

Sir, Reference the letter from Dr Keith Manning (Business Letters, May 28), concerning Lloyds' proposed bid for the Midland Bank. May I suggest that, as a politician, he himself has mislead the point which concerns so many of us, i.e. that the so-called institutions represented by pension fund managers and their ilk should not be allowed to remove one of the four main clearing banks in order to make a quick profit for themselves and their associates.

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No	Company	Group	Gains or Loss
1	BET Ord	Industrial	
2	Fisons Brewing	Breweries	
3	Downs	Motors/Air	
4	HSBC	Banks/Disc	
5	Prudential	Electrical	
6	Hickson	Cables/Plas	
7	Matthew Clark	Breweries	
8	Eurotherm	Electrical	
9	Charter Cars	Industrial	
10	Rentokil	Chem. Plas	
11	Westpac	Banks/Disc	
12	Euromail	Transport	
13	Clarke Nichols	Property	
14	Bulmer H P	Breweries	
15	BAM Gp	Industrial	
16	Wessex Water	Water	
17	Jantine Alth	Industrial	
18	Midland	Banks/Disc	
19	Nomura	Industrial	
20	Black (44C)	Newspap./Pub	
21	Scion	Transport	
22	Countrywide	Building/Rds	
23	Erskine Fin	Industrial	
24	Starling Pub	Newspap./Pub	
25	Real Int	Newspap./Pub	
26	Castell	Textiles	
27	Gasol Pet	Oils/Gas	
28	Solvay	Industrial	
29	South West	Water	
30	Wimsorough	Print/Press	
31	Tibbet & Brim	Transport	
32	Lyles (St)	Textiles	
33	North West	Water	
34	Growth	Industrial	
35	ADT	Industrial	
36	Dawson	Textiles	
37	BAA	Transport	
38	Sewer Trent	Water	
39	Bodycode	Industrial	
40	Recal Elect	Electrical	
41	Lloyds	Banks/Disc	
42	Length	Chem. Plas	
43	Wobley	Industrial	
44	Usher Walker	Paper/Print	
45	© Times Newspapers Ltd.	Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £1,200 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	(Weekly Total)
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Yesterday's £4,000 Portfolio Platinum prize was won by Mr Ernest Buckland, of Steyning, West Sussex.

1992 High Low Company Price Net Div % P/E

BANKS, DISCOUNT, HP

1	Allied Brew	25	-4	105	47	0.2
2	Allied Irish	60	-1	60	42	
3	Anglo	24	-1	100	50	1.2
4	Barclays	250	-1	250	120	
5	BNB Bankers UK	150	-1	150	75	
6	Bank of Scotland	17	-1	45	50	
7	Barclays	25	-1	25	12	
8	Barts Shipton	12	-1	80	82	
9	Barts Allen	25	-1	25	82	
10	Barts North	71	-1	3.5	71	121
11	Barts Chipp	25	-1	25	82	
12	Barts North	70	-1	3.5	70	121
13	Chipp Chipp	25	-1	25	82	
14	Deutsche Bk	225	-1	225	121	
15	First Nat Fin	40	-1	20	42	
16	HSBC	338	-1	420	41.5	
17	ICI Group	110	-1	110	55	
18	Klond Kastan	67	-1	50	100	
19	Leeds Building	476	-1	130	42	1.1
20	London Dist	462	-1	130	42	1.1
21	Nat West	462	-1	130	42	1.1
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105	Nat West	25	-1	25	12	
106	Nat West					

Ashley will spend £15m on second US country club

FROM PHILIP ROBINSON IN NEW YORK

SIR Bernard Ashley, who no longer runs the UK floral fabrics chain that he built with his late wife, Laura, is putting up £15 million of his personal fortune to build one of America's most exclusive country clubs. Its golf course is designed by Arnold Palmer and membership is by personal invitation only.

Sir Bernard, still Laura, Ash-

ley's chairman and whose personal fortune is tied to his 60 per cent ownership of the group, turned over management control to James Maximin, 50, eight months ago. He is now concentrating on bringing round the group's most serious problem area, America. Sales of the Laura Ashley chain plunged soon after the death of Ms Ashley in 1985. The group went into the red in the late eighties and had three chief executives in a year.

While Mr Maximin sorts out the family business, Sir Bernard is building his second country club hotel on America's east coast. Two years ago, he paid £3 million for the 600-acre property known as Keswick Country Club, near Charlottesville, Virginia, on which he plans to open an 18-hole golf course, build a 48-room hotel costing from £100 to £250 a night, and up to 100 homes selling for between £102,000 and £163,000.

Confounding critics who say 185 stores in the US is too many, Mr Maximin will open five more towards the end of this year, but close those within department stores.

Keswick Club introduction fees will range from £2,700 to £14,000 plus an annual payment of £700. A spokesman for Ashley House Inc, Sir

Maximin will emphasise Ashley's accessories, home furnishings, gifts and mother-and-child products. Dresses, which analysts say never caught on in the US, will receive less promotion.

Embassy proposals 'in July'

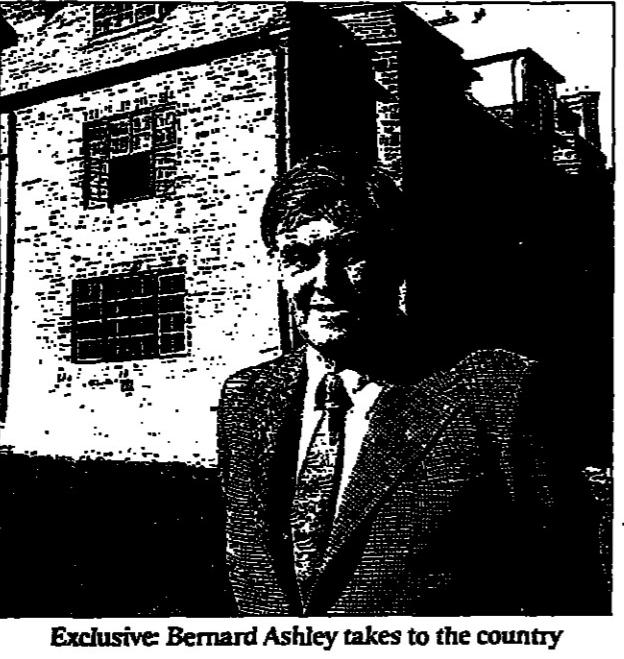
BY MICHAEL TATE

SHAREHOLDERS in the Embassy Property Group can expect details of their board's refinancing proposals by the first week in July. In the mean time, they face a further delay in publication of the interim results for the six months to last September. In a statement to the Stock Exchange, prompted by a doubling of the Embassy share price this week, the company said it expected to issue a circular "within four weeks".

The proposals, which have already taken more than a year to put together, would have "significant implications" for the profit and loss account for the year ended last March, the statement added, and it would, therefore, be "misleading" to publish the interim results at present.

Embassy's shares have climbed from 3p to 7p this week and it has emerged that an 11.25 per cent stake has been acquired by Farbridge Limited, a Newcastle-registered investor, which now has a total shareholding of 13.08 per cent.

Stephen Goschalk, a director of Embassy, said he had no knowledge of Farbridge's identity. "As you can imagine, we are attempting to find out more," he said.



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Belling to make 1,000 workers redundant

By OUR CITY STAFF

MORE than 1,000 redundancies have been announced at Belling, the cooker producer that went into receivership last Friday.

KPMG Peat Marwick, the receivers, said 805 jobs would go at the company's site in Enfield, north London, where manufacturing will cease. There will be a further 260 redundancies at a factory in Burnley, Lancashire, bringing jobs lost to 1,065 out of a total workforce of 1,250.

Just under 150 employees will be kept on the payroll at Enfield, to provide servicing, and 40 will remain at Burnley, where components are made.

Paul Jeffery, one of the joint receivers, said costs had to be contained while a buyer was sought. The long-term aim was to sell the business as a going concern and "it is possible that the purchaser may re-employ some of the workforce".

He added that although manufacturing of the Belling range had been halted, "we remain committed to supporting the brand".

Roger Butler, Amalgamated Engineering and Electrical Union executive member for London, said: "Our worst fears have been confirmed." Members were angry that the union had not been consulted over the redundancies.

The company has been making electric cookers since 1910. It blamed its failure on the recession.

Employees being kept on include service and maintenance engineers, administration staff and enough production workers to complete manufacturing already in progress.

Mike Seery, joint receiver, who is at KPMG Peat Marwick's Preston office, said: "The decision to cease manufacturing at Enfield meant that Burnley had no choice but to cease production of its components."

There are no plans to sell off equipment or machinery while the receivers continue to seek a buyer for the company.

Bringing in S Africa's harvest

Michael Hamlyn hears Derek Keys, South Africa's recently appointed finance minister, outline the stern challenges that confront him in his new post

THE drought in South Africa has just taken a turn for the worse, according to Derek Keys, the country's finance minister. He disclosed that expectations that the current harvest would be 22 per cent of normal have been revised downwards. The parched crop will now amount to only 16 per cent of normal.

Meanwhile, Mr Maximin, who once sold soap door-to-door for Unilever but was most recently a senior executive with Thorn EMI, is cutting US costs and attempting to establish Laura Ashley as a global brand name similar to a strategy used by Walt Disney. In February, he recruited Donna Moore as the new president for North America. She spent four years with Disney stores as they expanded from scratch to 123.

Mr Maximin will emphasise Ashley's accessories, home furnishings, gifts and mother-and-child products. Dresses, which analysts say never caught on in the US, will receive less promotion.

Confounding critics who say 185 stores in the US is too many, Mr Maximin will open five more towards the end of this year, but close those within department stores.

The terms of trade are the

balance of payments.

"If gold goes down

70 dollars, it wipes out a lot of good things the economy might have done."

First, unemployment

"We have to have sensible wage bargaining," he said.

Second, the low level of investment

"If this country wants to grow at a rate which keeps pace with the birth rate then it has to invest over a quarter of its gross domestic product," he said.

Third, the price of gold.

South Africa produces close to 20 million ounces of gold a year.

"If the price of gold goes down

70 dollars, it wipes out a lot of good things the economy might have done."

Fourth, the government's budget deficit.

Mr Keys, who was made

finance minister a month ago

after the collapse from exhaustion of Barend du Plessis, also said he would seek action on areas where he would need co-operation of other sections of the population.

Fifth, unemployment

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For further details and to arrange an interview, please contact Adrian Simpson BSc ACA at Barclay Simpson Associates, Hamilton House, 1 Temple Avenue, Victoria Embankment, London EC4Y 0HA. Telephone 071-936 2601.

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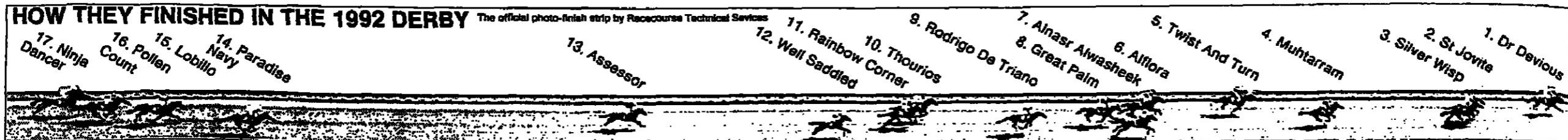
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No joke when it came to the serious business

It is actually a fairly simple matter to train a horse to win the Derby. Let us examine the preparation of Dr Devious, who won the race at Epsom yesterday. The first essential, clearly, is to make sure the horse is a reject. Get it flogged on by one of the most shrewd and powerful men in racing. Dr Devious was sold for £25,000 by Robert Sangster.

The next step is to get him sold by his new owner. And then the Doctor's third owner took him away not only from his trainer, but from his country, and sent him to the United States. There he

was trained specifically for the Kentucky Derby, or Derby.

So Dr Devious went to the land of dirt, where the clock is king, where racing is comparatively well and profitably run, and where the Derby is always the Derby and what happens on the green switchback of Epsom don't mean nothing to nobody.

The next stage in the canny preparation for victory at Epsom was the actual run in the Kentucky Derby. The horse finished a well beaten seventh, and hated just about every yard of the experience. It was one of those

crossroads races, with the sort of result that makes you realise the dream is over. Normally, the horse's connections sigh and shrug and accept the fact that their hope for glory is just another second-rate.

But this didn't happen. Dr Devious's American trainer, Ron McNally, had one of those piercing insights — racing is full of them — and suggested that the owners take the horse away from the dirt and return him to England's greener and pleasanter stuff. It was a remarkably altruistic suggestion for a racehorse trainer: a remarkably good one, too.

Simon Barnes AT THE DERBY

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The next stage in the canny preparation for victory at Epsom was the actual run in the Kentucky Derby. The horse finished a well beaten seventh, and hated just about every yard of the experience. It was one of those

and bleeding lungs. Anyone with any sense would have said at this stage that the only sane course was to forget the Derby.

And so, with three owners in his last four races, the taste of defeat in his mouth and of dirt in his lungs, Dr Devious went to Epsom to take his chance.

The field was full of pampered and cosseted animals, beasts who had had an infinite quantity of dirt while running in the Kentucky Derby, and he now had scratched

every thought in the connections' minds, and every yard the horse had galloped. No one thought of whizzing a horse from owner to owner and whirling it round the world in aeroplanes.

Really, the great joy of horses, not just of racing but of everything to do with the damn beasts, is that there are no rules. Ask ten horse people the same question of elementary stable management, you will have ten different answers. Sometimes the most gloriously bred horse is flop that never sees a racetrack. Sometimes a cheetah afterthought becomes a winner and sire of a

dynasty of glory. No logic. It all comes down to one of the prime mysteries of life: what is it that happens inside that long head, behind those large, liquid, infuriating eyes?

Some people say horses are stupid. They are not. They live in a different world of awareness, and have a different system of responses. They are creatures of extraordinary sensitivity. They are animals that love to express themselves by running and leaping. Anyone who has watched a few horses in a field knows that.

And it just so happens that this lunatic preparation

Men's final in Paris is certain of an American presence for fourth year running

Agassi has chance of revenge

FROM ANDREW LONGMORE
TENNIS CORRESPONDENT
IN PARIS

VICTORIES for Andre Agassi and Jim Courier yesterday ensured an American presence in the French Open final for the fourth year in succession. To many, their semi-final tomorrow is a final in all but name, but few would care to predict whether the Las Vegas or the Floridian will represent the Stars and Stripes on the Stadium court at Roland Garros on Sunday.

From the moment the draw pitched the two graduates of the Nick Bollettieri academy together in the top half, logic suggested that they would meet for the fourth time in a row here. Agassi took six months to recover from his defeat in last year's final and

he would probably not care to consider what effect a similar trauma would have 12 months on.

Agassi fired the first shots after an impressive straight sets win over Pete Sampras yesterday. "I don't think Jim has a lot of natural ability to fall back on. He is a hard worker who is strong mentally," he said. That is to underestimate the sturdy world No. 1, who is, by his own admission, playing the best tennis of his career and who showed enormous confidence when turning a 4-1 deficit in the fourth set against Goran Ivanisevic yesterday into a 6-2, 6-1, 2-6, 7-5 victory in a match halted overnight at the end of the third set. It was the first time in the tournament that the top seed had found the top seed had found his back to the wall and the

strength of his response clearly unnerved the Croat.

"When he was down, I still didn't know what he was thinking. He just played stronger and stronger, putting more pressure on me. It is great if you can do that," Ivanisevic said.

Ivanisevic did not help his own cause by losing his rhythm on his service and once Courier had muscled his way back to parity, there was really only one winner. "For the first time I felt a little tight today," Courier said. "But once I broke sweat I began to feel easier."

Agassi will need to show more than Ivanisevic if he is to turn the tide of three successive defeats by Courier tomorrow. Paris brings out the best in him and he is certainly back to winning

ways but he will not find Courier nearly as soft a touch as the No. 3 seed, Sampras, yesterday.

As both players admitted afterwards, the first set was always going to be decisive and it was Agassi who enjoyed two strokes of luck at exactly the right time. First, at 6-6 in the tie-break, Sampras broke a string in his racket, one of five during the match, and then, on the second of two set points, a straightforward smash by Agassi hit the top of the net and landed right on the line.

Agassi's camp followers rose in unison as if he had won the final itself and Sampras, for the first time, seemed to sense that, on clay at least, he had stepped one pace out of his depth. With his nose in front,



Blockbuster: Courier resists Ivanisevic's shot

RACING

Ultimate dream is realised for Reid

BY GEORGE RAE

AS JOHN Reid considered offers to ride in Italy and Hong Kong, one thought kept returning: what he truly wanted was a Derby winner, and that meant staying in Britain. Yesterday, as Reid and Dr Devious sped through the final furlong of the Derby in glorious isolation, his dream came true.

"I could hear the crowd screaming," he said, "and it was all for us. Just Dr Devious and me."

Reid, articulate and likeable, is entitled to enjoy the moment. Since he began riding 19 years ago, his career has been as much a roller-coaster as Epsom eyes.

An apprenticeship ground out among the minor league Flat trainers gave way to his joining Fulke John Houghton at Blewbury in Berkshire, in 1977.

A year later, there was Ille De Bourbon, the winner of the King George VI and Queen Elizabeth Diamond Stakes at Ascot, and Reid was on his way.

His association with Ille De Bourbon guaranteed his name would always be mentioned when spare rides appeared in the big races.

But by 1984, Johnson Houghton's fortunes had declined, and Reid went freelance. "I was always riding winners," he said, "but not quality winners. I needed to get back into the big time."

In 1988, he joined the legendary Vincent O'Brien as stable jockey, aware that O'Brien's great days might be over. The occasional exception apart, they were.

He did win the July Cup on O'Brien's Royal Academy, but fate was not about to let him get away so lightly. As Royal Academy was prepared for the Breeders' Cup Mile at Belmont Park, New York, Reid was injured. Lester Piggott took over and won.

Reid returned to Britain to hack out a living as a freelancer. "That's tough," he said. "You have to keep people aware that you're around. The game has never been more difficult."

Tony Bin, the winner of the 1988 Prix de l'Arc de Triomphe, took him briefly back into the spotlight before he was returned to the ranks of persevering freelances.

Yesterday, he forgot the low points and the hard years. "This is my dream," he said. "Ille De Bourbon and Tony Bin were good horses and great occasions, but nothing compares with this."

For now, he can celebrate, but what then? "The future must look after itself," he said. "I'm just happy for today."

He will, at least, have time to ponder his next move. On Saturday, he begins a four-day suspension.



Reid: relishing his special moment

SPORTS LETTERS

Sporting crusade

Top-level tennis must be speeded up

From Mr Bunny Austin

SIR, Hearing John Major call for a sports boycott to try to persuade the Serbs to behave more humanely reminded me of how much the sports boycott in South Africa had done to educate the West and of the horrors of apartheid.

This led me to wonder whether a reversed sporting boycott, ie, a sporting crusade, might offer the chance to heal the terrible wounds revealed by the recent television programme on Baragwanath, Soweto's front-line hospital. I was appalled by the anarchy it revealed in a memorial to the inhumanity of apartheid.

Such a crusade should have two parallel campaigns, the first would aim for grass-roots support by building sports facilities, with artificial pitches, attached to each school in the township but available to community teams, to encourage team sports to channel the untapped energies of the uncoupled youths.

The second campaign should aim to get an international sporting event such as the Commonwealth Games or African Games so that the infrastructure of the township could benefit from the investments necessary to build the facilities needed for the event. Perhaps the Commonwealth would take the lead by inviting South Africa to rejoin it and use this crusade as something that could become a positive theme which all members of the Commonwealth could support.

Yours sincerely,
R. T. D. OLIVER,
Sir Maxwell Joseph Professor in Medical Oncology,
The London Hospital
Medical College,
Turner Street, E1.

From Mr C. D. Bieber

SIR, Many bondholders, who are helping clubs like Arsenal to finance all-seat stands, would feel betrayed if they found that a large proportion of their clubs' Premier League matches were to be played on a Monday night, to suit BSkyB television schedules.

More interesting will be the reaction of armchair viewers, who will soon discover that the average League match can often be incredibly tedious. It's one thing to enjoy 20 minutes of highlights, with all the boring bits left out, quite another to watch 90 minutes of kick and run in a sub-standard match. When pay television eventually ar-

ives, Sky and the chairman of less attractive sides will soon discover that all that glisters is not gold — particularly when the product does not live up to promises.

By then, when the truth sinks in with television executives and advertising agencies, that only the likes of Arsenal, Liverpool and Manchester United can bring the audiences they need and the reach advertisers demand, bondholders, season-ticket holders and the average club player have two

genuine supporters will be properly organised and ready to ensure that their interests are also taken into account when scheduling of Premier League matches is planned.

When the people speak and act (and it will be far easier to organise peaceful, innovative and skilfully co-ordinated protest in all-seat stadiums) the tail will no longer wag the dog.

Yours faithfully,
C. D. BIEBER,
2 Steyning Way, N12.

staff and boys in the first XI to do more coaching.

This season we have expanded our fixture list and there is no doubt that girls' cricket has a bright future in many of our schools.

Yours faithfully,
PETER JOHNSON,
Headmaster,
Wrekin College,
Wellington,
Telford, Shropshire.

Misguided law-change

From Mr S. Carse

SIR, Rather than creating more excitement, more playing-time and more constructive play, I would wager that, in British football, the new back-pass law (report, later editions, June 1) will produce greater sterility, a penchant for depositing the ball into the back row of the stands when under pressure, and the end of moves built from the back.

At the very least, the law should not have been applied to the defender who has just won possession. Pit the poor full back who, having produced the tackle of a lifetime to stop a marauding John Barnes, now finds himself having to take risks if wishing to keep possession for his side.

Pit, too, the referee who will now have to judge what constitutes a "deliberate" back-pass. Clearly the administration has not heeded the lesson of the professional foul edits of last season: namely that we should be reducing the number of grey areas in the laws rather than leaving crucial decisions to the whim and interpretation of one individual.

Finally, we have the nonsense of the law not being applicable to chested or headed back-passes. Prepare for some hilarious shenanigans as players juggle to get the ball onto the head or chest to legitimate their next move. Worse is the prospect of teams playing with a sweeper, whose prime function will be to play link man with the goalkeeper — with all balls directed to his head or chest.

Yours faithfully,
S. CARSE,
75 Cronk Coar,
Douglas, Isle of Man.

Cricket needs varied diet

From Mr David Bage

SIR, Mr Green's letter (May 28) did not mention the essential distinction between the two types of cricket played at all levels today.

There are indeed two types, but the distinction is nothing to do with whether there are one or two innings or whether one, three or five days have been allocated to it.

In the one type, a team to win has, in the last innings (whether the second or the fourth), either to score more runs than the other side has scored or, if bowling, to fully dismiss the other side (just keeping the runs down is not a match-winning strategy).

If neither of these requirements is obtained, the match is a draw. There are no other possibilities; no judging to determine a winner. There must be a "knockout"; there are no point decisions.

In the other type, the winner is the side that scores more runs in a given number of overs, with no holds barred as to the ways of calculating the winner if the weather intervenes.

I am always irritated when I hear what I think of as "instant cricket" being described as one-day cricket.

Yours etc.,
DAVID BAGE,
Forge Cottage,
Lynsted,
Sittingbourne,
Kent.

matches in the holiday week at the end of May.

If my school insists on giving me a week off at that time, I want to be able to spend it watching Essex.

Yours faithfully,
A. C. PORTER,
Westways,
4 Long Close,
Fowmere,
Royston,
Hertfordshire.

SEVERE

Sports Letters may be sent by fax to 071-782 5046.
They should include a daytime telephone number.

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Yours faithfully,
A. C. PORTER,
Westways,
4 Long Close,
Fowmere,
Royston,
Hertfordshire.

SEVERE

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Gooch warns his England cricket players of the penalties for misconduct on the eve of series against Pakistan

Edgbaston Test is also one of self-discipline

By ALAN LEE
CRICKET CORRESPONDENT

TAKE as face value all the propaganda foisted on this summer's Test series and one could believe that the duty of the match referee at Edgbaston today will not be to sit in his eyrie with a cup of coffee and a copy of the code of conduct but to patrol the playing area, stepping smartly between brawling players and shouting "break".

It was, sadly, always likely to come to this before the first Test match meeting between England and Pakistan since the shameful series of 1987. Faisalabad remains an emotive memory to all who were there, and plenty who were not, and the fact that the countries have not exactly been falling over themselves to stage a rematch in the intervening five years perversely adds to the anticipation of bad blood.

The hype, however, has become hysterical and while there will be players on both sides today who might not win a regular place in the Angels XI, Harry Gibbs is not likely to be called out of retirement to keep the peace.

Bob Cowper is the man charged with imposing the behavioural edicts agreed by the International Cricket Council (ICC) and yesterday he met the captains and umpires. From Graham Gooch, the England captain, he received the unequivocal view that the code of conduct does not go far enough.

Gooch's determination that his players maintain high standards of discipline under his leadership extends to a public undertaking that they must face punishment for misconduct after one warning, rather than the two tacitly allowed under the ICC code. "The players know

where they stand," a resolute Gooch said yesterday.

"I now make a habit of telling the umpires that anyone stepping out of line should get only one warning and then he is in trouble. There is latitude for two warnings in the code but I don't think that is right."

Gooch stressed that this was not a policy he had adopted only for this series and that he is not expecting trouble. "There has been a lot of stirring going on," he said reprovingly, "but so far as I know there is no bad feeling between the teams."

Early evidence supports his confidence. The minor alteration between Botham and Miandad in the second Texaco Trophy match has been billed in some quarters as the onset of cricketing war, thus far to the benefit of nobody but Botham's solicitor, who has been issuing writs in several directions.

This apart, however, the touring side has conducted itself impeccably.

These are, of course, early days and however they may

protest, Pakistan know that a murky reputation precedes them. There are many non-Pakistanis past and present who have habitually tampered with the ball but recent, infamous allegations have centred on them and umpires will naturally be vigilant. The deterrent to transgressors, on either team, is that the um-

pires will change the doctored ball "for one of much inferior condition".

The Pakistanis have no peers in the irritating communiting of players during pitch and dressing-rooms. It has often seemed that their naming of an XI is no more than a basis for negotiation, so frequent and so trivial have been their substitutions. This year's playing conditions seek to stamp out the trend, allowing substitutes only in "exceptional circumstances".

But it still remains for the umpires to enforce them effectively.

The playing conditions are also explicit on the perennial problem of slow over-rates

but, for all the efforts of certain forces within the ICC, it is still possible to believe that the public is being short-changed.

True, genuinely heavy fines will be levied against teams that fall below 15 overs an hour over the course of the game. But the fines only apply after two minutes has been deducted for each wicket taken, plus any time lost

through injuries or additional drinks breaks. The 90-overs minimum is also a fallacy as, when an innings ends, overs still to be bowled in the day are calculated on time remaining. This was a concession long disputed by the Test and County Cricket Board, so far to no effect.

Short-pitched bowling is unlikely to be a problem under the new and contentious law limiting bouncers to one per batsman per over. Pakistan feel that Graeme Hick, in particular, may be artificially nourished by the regulation. But it is a fact that the fastest bowler on either side resorts only seldom to the bouncer.

Waqar Younis looked remarkably fit and well yesterday for one whose career was so recently at risk, and he drew a grudging tribute from Gooch. "He is very quick," he said, "and has a habit of bowling nasty yorkers".

Gooch would not be drawn into a debate on whether Waqar might be the quickest in the world but the eyes of the Pakistanis lit up when he inspected Andy Atkinson's virginal relayed pitch.

Lightly and evenly grassed,

dry and hard, the pitch promises to be the quickest and the most even seen at Edgbaston for many years. Last year's Test here was over well inside four days and the groundsmen's belief, not to say fervent wish, is that this one will go the distance.

England are just hoping to maintain their impressive record on the ground, which stands at 15 wins and only three defeats. One of the wins came 14 years ago, in the first Test to be sponsored by Cornhill Insurance. The visitors were Pakistan, the margin was an innings and 57 runs, and a chap called Botham scored a century.



Spinner in waiting: Salisbury, of Sussex, hoping for his England debut today

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The Pakistanis have no peers in the irritating communiting of players during pitch and dressing-rooms. It has often seemed that their naming of an XI is no more than a basis for negotiation, so frequent and so trivial have been their substitutions. This year's playing conditions seek to stamp out the trend, allowing substitutes only in "exceptional circumstances".

But it still remains for the umpires to enforce them effectively.

The playing conditions are also explicit on the perennial problem of slow over-rates

but, for all the efforts of certain forces within the ICC, it is still possible to believe that the public is being short-changed.

True, genuinely heavy fines will be levied against teams that fall below 15 overs an hour over the course of the game. But the fines only apply after two minutes has been deducted for each wicket taken, plus any time lost

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Short-pitched bowling is unlikely to be a problem under the new and contentious law limiting bouncers to one per batsman per over. Pakistan feel that Graeme Hick, in particular, may be artificially nourished by the regulation. But it is a fact that the fastest bowler on either side resorts only seldom to the bouncer.

Waqar Younis looked remarkably fit and well yesterday for one whose career was so recently at risk, and he drew a grudging tribute from Gooch. "He is very quick," he said, "and has a habit of bowling nasty yorkers".

Gooch would not be drawn into a debate on whether Waqar might be the quickest in the world but the eyes of the Pakistanis lit up when he inspected Andy Atkinson's virginal relayed pitch.

Lightly and evenly grassed,

dry and hard, the pitch promises to be the quickest and the most even seen at Edgbaston for many years. Last year's Test here was over well inside four days and the groundsmen's belief, not to say fervent wish, is that this one will go the distance.

England are just hoping to maintain their impressive record on the ground, which stands at 15 wins and only three defeats. One of the wins came 14 years ago, in the first Test to be sponsored by Cornhill Insurance. The visitors were Pakistan, the margin was an innings and 57 runs, and a chap called Botham scored a century.

Salisbury, of Sussex, hoping for his England debut today

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CRICKET

Wells puts Sussex on terms

BY JACK BAILEY

HOVE (second day of three): Warwickshire, with nine second-innings wickets in hand, are 49 runs ahead of Sussex

ALAN Wells, with his third successive century, saved Sussex from a hefty first-innings deficit amid somewhat embarrassing circumstances. Warwickshire — and that includes Donald, who took five for 82 — finished the day in disgruntled mood, having lost Piper's wicket-keeping for at least a week and failed to press home a distinct advantage.

Indeed, there came a time when Warwickshire became subscribers to the conspiracy theory. Donald was in full spate, having removed Smith, Moores and Stephenson in a 19-ball spell, and although Wells seemed entrenched, Sussex, at 191 for seven and 149 runs behind, were there for the taking.

True, Warwickshire appeared to have been favoured when Moores was given his marching orders, but if so, this was the last time they felt the warmth of fortune's smile. First Piper's damaged finger caused him to be replaced by Ostler, then North was put down from a straightforward chance by the substitute provided by Sussex.

Irisome though this was, it was nothing compared with the utter dejection apparent when Wells, on 67 and the total 222 for eight, was safely gathered in behind the wicket after a snick heard all round the ground.

Wells stood his ground and was given not out. Donald, the bowler, showed his anger and disbelief, his captain appeared as affected, and the ragged staff became more ragged.

By the time Wells had gone to his century, Sussex had advanced to 291; Donald was bowling off his short run and honours, if not tempers, lay even.

Surrey v Derbyshire

THE OVAL (second day of three): Derbyshire, with nine second-innings wickets in hand, are 49 runs ahead of Surrey

DERBYSHIRE: First innings
K J Barnett c Thorpe b Benjamin 10
P D Bowler c Leggett b Benjamin 10
J E Moore c Thorpe b Benjamin 38
J G O'Gorman c Leggett 14
D M P Blackwell 14
C J Barnes c Brown B M P Blackwell 49
J G O'Gorman c Krikken b Fathman 8
R J Bishop c Bowler 32
A E Warner c Thorpe b M P Blackwell 21
M A Ward c Thorpe b Benjamin 43
O H Mortensen not out 27
Extras (b 5, nb 12, no 10) 27
Total 249

FALL OF WICKETS: 1-27, 3-101, 4-116, 5-120, 6-140, 7-153, 8-231, 9-244.

BOWLING: M P Blackwell 24-4-58-2; Benjamin 25-5-60-2; Fathman 18-7-1; Krikken 20-7-41-2; Bishop 15-11-8.

Second innings
K J Barnett not out 6
P D Bowler not out 3
Extras 3

Total (no wkt) 8

SURREY: First innings

D M P Blackwell c Krikken b Bishop 4

10 G C Leggett c Krikken 0

G P Thorpe c Krikken b Bishop 70

M A Ward c Thorpe b Bishop 9

A E Warner c Thorpe b Bishop 37

J G O'Gorman c Thorpe b Bishop 8

M A Ward not out 43

Extras (b 5, nb 12, no 10) 27

Total 249

FALL OF WICKETS: 1-27, 2-87, 3-101, 4-116, 5-120, 6-140, 7-153, 8-231, 9-244.

BOWLING: M P Blackwell 24-4-58-2; Benjamin 25-5-60-2; Fathman 18-7-1; Krikken 20-7-41-2; Bishop 15-11-8.

Second innings
K J Barnett not out 6

P D Bowler not out 3

Extras 3

Total (no wkt) 8

SURREY v Glamorgan

CHELMSFORD (second day of three): Essex, with nine second-innings wickets in hand, are 49 runs ahead of Glamorgan

ESSEX: First innings 373 for 7 dec (N Shand 96, N V Knight 70, M E Waugh 62; S L Waller 4 for 80)

Second innings

K J Barnett not out 6

P D Bowler not out 3

Extras 3

Total (no wkt) 8

GLAMORGAN: First innings

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

J G O'Gorman c Morris b Foster 15

V A Richards c Waugh b Childs 51

P A Carter c Knott b Foster 52

R D Evans c Morris b Foster 22

T C Masey c Morris b Foster 15

S L Waller c Morris b Foster 8

S L Waller not out 8

Extras (b 1, nb 2, w 1) 7

Total (4 wkt) 102

FALL OF WICKETS: 1-62, 2-67, 3-78, 4-102

ESSEX v Glamorgan

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

J G O'Gorman c Morris b Foster 15

V A Richards c Waugh b Childs 51

P A Carter c Knott b Foster 52

R D Evans c Morris b Foster 22

T C Masey c Morris b Foster 15

S L Waller c Morris b Foster 8

S L Waller not out 8

Extras (b 1, nb 2, w 1) 7

Total (5 wkt) 102

FALL OF WICKETS: 1-62, 2-67, 3-78, 4-102

ESSEX v Glamorgan

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

J G O'Gorman c Morris b Foster 15

V A Richards c Waugh b Childs 51

P A Carter c Knott b Foster 52

R D Evans c Morris b Foster 22

T C Masey c Morris b Foster 15

S L Waller c Morris b Foster 8

S L Waller not out 8

Extras (b 1, nb 2, w 1) 7

Total (6 wkt) 102

FALL OF WICKETS: 1-62, 2-67, 3-78, 4-102

ESSEX v Glamorgan

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

J G O'Gorman c Morris b Foster 15

V A Richards c Waugh b Childs 51

P A Carter c Knott b Foster 52

R D Evans c Morris b Foster 22

T C Masey c Morris b Foster 15

S L Waller c Morris b Foster 8

S L Waller not out 8

Extras (b 1, nb 2, w 1) 7

Total (7 wkt) 102

FALL OF WICKETS: 1-62, 2-67, 3-78, 4-102

ESSEX v Glamorgan

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

J G O'Gorman c Morris b Foster 15

V A Richards c Waugh b Childs 51

P A Carter c Knott b Foster 52

R D Evans c Morris b Foster 22

T C Masey c Morris b Foster 15

S L Waller c Morris b Foster 8

S L Waller not out 8

Extras (b 1, nb 2, w 1) 7

Total (8 wkt) 102

FALL OF WICKETS: 1-62, 2-67, 3-78, 4-102

ESSEX v Glamorgan

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

J G O'Gorman c Morris b Foster 15

V A Richards c Waugh b Childs 51

P A Carter c Knott b Foster 52

R D Evans c Morris b Foster 22

T C Masey c Morris b Foster 15

S L Waller c Morris b Foster 8

S L Waller not out 8

Extras (b 1, nb 2, w 1) 7

Total (9 wkt) 102

FALL OF WICKETS: 1-62, 2-67, 3-78, 4-102

ESSEX v Glamorgan

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

J G O'Gorman c Morris b Foster 15

V A Richards c Waugh b Childs 51

P A Carter c Knott b Foster 52

R D Evans c Morris b Foster 22

T C Masey c Morris b Foster 15

S L Waller c Morris b Foster 8

S L Waller not out 8

Extras (b 1, nb 2, w 1) 7

Total (10 wkt) 102

FALL OF WICKETS: 1-62, 2-67, 3-78, 4-102

ESSEX v Glamorgan

S P James c Hussain b Childs 45

M E Waugh c Morris b Foster 60

A E Warner c Morris b Foster 9

M A Ward c Morris b Foster 11

FRANCE p4
Houses,
shopping —
and half-price
hotels

APPOINTMENTS
Thirteen
pages of the
best jobs in
Britain

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break
habit

ALAN LEE
ALISON SPENCER

start of the last
year. Pale-faced and
today home
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self-imposed
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of Ian Salinger
England's latest
spectre. What
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This is not only France encapsu
lated to my mind it is France all
over. For most of us nowadays
France is essentially a sequence of
flashes, a kaleidoscope repeatedly
shaking as we hurry across its varied
landscapes to the one particular
French spot that means most to us.
When the milords travelled this
way in their creaking high-wheeled
carriages it was surely more of a
continuum. Then the slowly passing
scenes must have had a classical
clarity, shaped and ample despite
the frightful bumps in the road;
now we are all surrealists, and as
France hurtles through our wind
screens and away through our rear
view mirrors its images are disjointed
and contradictory.

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hadn't even
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new song, and
think I'm not
in now.

Y on will, if this paper has
anything to do with it, be
going to France very soon,
and you will, more than likely,
spend some of your time there on a
beach. Now you and I are men,
women, persons, whatever, of the
world. We hear the word "France"
and we smell the pungent, meaty
rest of the little mushroom stall in
the market at Sarlat; we hear the
subdued gurgling sound the Tarn
makes as it pushes through the
Languedoc; we see the castle at
Carcassonne rising in the mist over
the A61. But there are others who
hear the word France and see in
their mind's eye only bosoms.

We had stopped at a campsite
near Lyons in, the belief that a
night's spartan camping morally
coupled our. Annexing our way
through to the South. A beige
camper van, all Union Jack GB
stickers and we. Have Seen The
Lions of Longcat, drew up next to
our tent and from it appeared a
family of the sort that you would
invent (if haven't) only if you wanted
a sharp letter from Croydon Family

LIFE & TIMES

THURSDAY JUNE 4 1992



PETERGRIMMANN

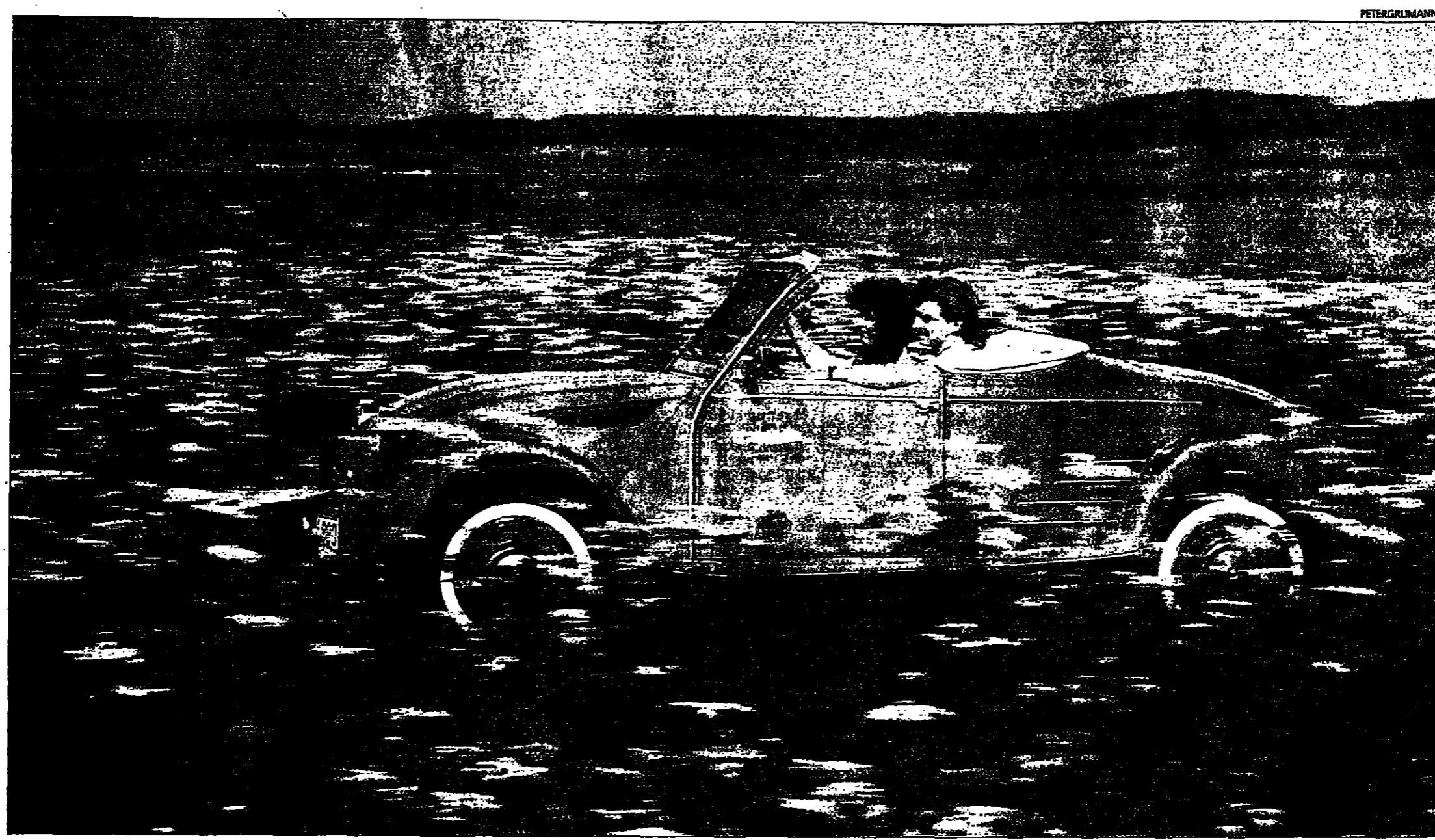
PASSPORT TO France

Boulevards,
villages,
juggernauts and
steeples...
Jan Morris enjoys
the fleeting
vignettes of a drive
through France

For me one of the Frenchest of all French experiences is to drive on a bright sunny day, with the roof of the car open, at a scudding speed around the *Peripherique*, the ring road that surrounds the city of Paris. The scudding speed is advisable, or French drivers will more or less run you off the road. The sunny day is essential, because it turns an expedition that could be dismal, exhausting and even alarming into an exhilarating fling of France.

The road snakes around, rather than circles, the capital, and offers jerky flashes of Frenchness, as in an *avant-garde* silent movie: now a drab industrial quarter, now a pictorial row of poplars — a texture of white housing estate, barges chugging down a canal — a grand boulevard for an instant, a cluster of medieval houses, the sudden swoosh of a tunnel, a couple of vast juggernauts deafeningly overtaking you — and always present, brooding but radiant, just offshore, the most magnificent capital in Europe.

This is not only France encapsulated to my mind it is France all over. For most of us nowadays France is essentially a sequence of flashes, a kaleidoscope repeatedly shaking as we hurry across its varied landscapes to the one particular French spot that means most to us. When the milords travelled this way in their creaking high-wheeled carriages it was surely more of a continuum. Then the slowly passing scenes must have had a classical clarity, shaped and ample despite the frightful bumps in the road;



Flashes of charm merge in the rush from town to country or coast: "As France hurtles through our windscreens and away through our rear-view mirrors its images are disjointed and contradictory"

A kaleidoscopic spin

Roussillon, or to sidle through a sleepy country crossing out of Switzerland, or for that matter to come foaming in by hovercraft past the mole at Calais. France marches with nine other countries, if you count Monaco, Andorra and the sea-neighbour England, and the now-fading image of the customs barrier, tricolour limp at the mast, policeman feet up, as likely as not these days, on his desk inside the hut, provides for me one of the true French frissons.

They are not always happy suggestions that greet us, when he has raised his head sufficiently to wave us in. War hangs still, at least in my fancy, over the fated landscapes of the north — gas and bombardment in the very air of the region. Hangdog villages look pulagued still, ghostly trenches link the war memorials, the concrete bastions of the Atlantic Wall sneer down upon beaches still ready for assault or evacuation. Which war is it that haunts these lovelessly rebuilt town squares, where we decide after all not to stop for coffee? It might be the last one, or the one before, or any other of the uncontrollable useless conflicts that have left their sadness here.

But then, almost as in exorcism, we are out of the battle zone, in the amiable hinterland. To the hastening traveller nowhere in Europe sounds, smells, feels less confrontational. Irreconcilable vendettas may well divide these sweet hamlets, but you would never guess it in the spring of the morning, when widowers shout greetings to each other as they wobble home on their bicycles, long loaves protruding from their saddle-bags, and even as we accelerate by we hear the laughter of cousins at the fruiterers. Many an antique resentment, I dare say, embitters the proprietors of these wide farmlands, but was there ever a countryside less corrupted by Executive Home Developments, less stinking with sludge, more soothingly supplied with thickets and deep dark pools where the dragonsfly skim?

Images of indulgence frequently flash by. There are the ordered armies of the vineyards, rank on rank up chalky hillsides, and the shop-door wine bottles inviting us to stop and taste the vintage. There are glimpses through windows of snug and steamy restaurants, and suave napkined tables beside cool lakes. Sometimes in a city traffic

jam we may find ourselves tantalisingly stopped beside a café, where people look up from their cups and plates to see us wistfully staring as from another world. Occasionally we may see a picnic party, spreading its cloths beside one of those dragonflywaters — lost at once round a bend in the road, lost in a flash, as though it was only a figure in a painter's imagination.

Tous Directions — like a mantra this most blessed of French instructions guides us infallibly round the outskirts of cities, but if we choose to ignore it, and plunge directly towards the cathedral square, then quite another melange of pictures jumbles past. Good God, there's a McDonald's! Did you see those shoes? For Heaven's sake darling, this is a one-way street. An aged clergyman half-bows to us when we stop at a pedestrian crossing. Eight crop-haired conscripts stare listlessly from the back of an olive-green truck. Marker awnings in Place St-Etienne, cars double-parked in cul-de-sacs, golden busesses soaring above us to high-pitched roofs and steeples, medieval half-timbered

plung beside the street, another of those dreary housing complexes, a spanking new furniture emporium — and turning the map over the fold we are through the venerable city and out the other side.

At first only a subtle change of colours, discreet by surrealist standards, tells us that we are approaching mass-tourist France — a creeping in of violets, ochres and tawny browns. But presently they grow more violent, the unyielding blue of the sea shows in gaps between the hills, and suddenly it seems hell's metaphors are upon us, high-rise blocks and gargoyle time-share units, the sweaty traffic of the littoral, sun-tan lotion and marinas and Menus Touristiques and all the sad effluvia of profit with which the French, like almost everyone else, ruin their delectable coasts.

But only another tank of petrol, and we are in wild France. This is a big country, with room for loneliness. It can be a bleak bare place, granite, moorland, heroic monasteries, uninhabited hotels on mountain passes, young bloods in Peugeot 106s screaming past you on blind corners of rocky massifs. It can be a snow-bound Alpine place,

where the ski-lifts are slashed like scars through the conifers. It can be the marsh country of gypsies, or the pale estuaries of oyster-men, or windy grasslands where members stand, and Celtic names jump easily on roadsigns in the rain.

We rush through France in a fandango of impressions, but it is not only us France itself seems furiously in motion nowadays. Half Europe is racing with us, to the capital, to the mountains, to the sea, and if it is not a German tour bus looming in our mirror, then it is a rocketing red Renault with skids on the roof. Perhaps one of the TGV trains, making a steady 140mph, thunders easily past us for Remes or Lyons. On the great brown rivers barges purposefully stream by. This country is on the move, and as we ourselves come speeding through it is only as though we are caught up in the native momentum, making the patterns whirr more dizzy.

And yet the real point of France is something calm and quiet, and for myself, although I love the rip-roar of a fast drive across the provinces, the metaphysical French destination I always make for is the goal of constancy. France is the ultimate

nation-state, the country that has remained most pungently (and poignantly) itself through all the convulsions of our century. You can find the still centre of it almost anywhere, even in a Paris street, even if you look very hard among the flash and greedy displays of the Riviera. When I give my kaleidoscope its last shake, though, and let it settle down into a permanent balance at last, it is nearly always somewhere plain and ordinary in the middle of France.

There everything seems real after all, and as ordered as any classical allegory. Men stand, as they have stood since the start of time, hunched over their brandies at the cafè bar. At the wood's edge the logs are chopped and piled Virgilian. Aromatic smoke lingers. The buzz of the *velomoteur* merges comfortably with the buzz of the bee. Just as one feels remote from the frenzy of the autoroute, only a mile or two over the hill, so it feels as though history has never found its way down the twisting minor road into the valley, but has gone pounding by, head down, radio blaring, foot on the floor, around its own *Peripherique*.

TOMORROW

Valerie Grove talks to
Nicole Salinger of
the Comité Colbert

Can you bear it all on the Riviera?

PRIVATE LIFE: John Diamond on getting an Eiffel



lies Against Stereotyping: he in

C&A safari shirt and sandals over
his socks, she in pink jogging
trousers under a lilac T-shirt, the
kids in Arsenal shell-suits. He saw
our own GB plate and leaped into

conversation. He had, he said, been
down to Saint Tropez (CFAS please
note: that's as rhymed with "pop
pies") "to see the y'knows". No, I
didn't. The beach? The Musée de
l'Annecy? The citadel? The citadel? "No,
no. You know! The knockers?"

Thousands of 'em down there, all
along the beach!" His wife came
out and beamed at him indulgently
as one might at a husband running
through his repertoire of fishing
stories or cricket statistics. Every
man has a hobby: his was bosoms.

I was, in truth, jealous of him.
Not because he'd been on a breast
spotting tour of the South of France
(I briefly imagined him ticking
them off in his I-Spy book of

Bosoms and swapping sightings
with fellow enthusiasts: "Save a rare
roseate aurore today on a 36DD:
don't see many of them round these
parts this time of year") but because
he'd found a way, however oasis-like,
of dealing comfortably with topless
beaches. You went there, in your
khaki shorts and your grey singlet,
and you ogled.

I really wish I could be cooler
about the whole business of
toplessness. You know how it is
when you're talking to a strange
woman with no clothes on above
the waist: you fix her in the eye,
your gaze never wandering below
her chin, or over her shoulder to the
topless horde behind her, your
whole demeanour saying "What do
you mean you're not wearing a
bikini top? I can't really say I'd

noticed. But then I'm cool: as far as
I'm concerned, bare breasts are
really no big deal. Seen two and
seen suddenly, for two weeks a year
we lie on the beach and affect to
discover, as if for the first time, that
these things were bobbing around
under the power jackets and the
sweaters all the time. And we have

no way of resolving the affected
discovery with what we actually
know in our souls to be the case.
The true success of the man at the
campsite was his apparent denial
that his beaming wife was any part
of the bosom-owning universe at
all. Most men's failure is the
inability to acknowledge that this
universe exists while managing at
the same time to ignore it.

Perhaps, like so much nowadays,
this is a class thing. A while ago one
or other of the tabloids gave a guide
to bosoms, complete with diagrams
and photos, in terms of social class.
Here was the upper-class bosom:
modest, understated; here the middle-
class, a good size 12 but nothing
to get worked up about. And here
was the bosom the working man liked,
fled under the general heading of don't get
many of them to the pound. Indeed,
I notice that *Harpers & Queen* have

carried out the same sort of exercise
just this month, if not with quite the
same socio-anthropological intention.
In the name of the dirty work
which somebody has to do, their
correspondent has phoned around
to ask the gentry what size bras they
wear. The small sizes go to the titled
rich; the large sizes to the stars of
afternoon soap operas.

For a man to describe himself as
a boob-man is to describe himself as
somehow lacking in intelligence
which is, I guess, why every summer
the press is filled with letters from
angry old men complaining that the
massed flesh that they now see parading along
their local beach puts them off their
elevenses. It may well do — although
no more, I'd imagine, than the sight of the pot bellies and
lobster-red dabbly thighs of the
letter writers turns the stomachs of
the topless women. But the truth is
not that these men don't like seeing
naked breasts but that they have no
satisfactory protocol for dealing
with them. And let me admit it
before the summer starts: nor do I.



Poor Romeo and Juliet They should have flown.

They couldn't get away on our daily flights to and from Verona. But you can. To visit their birthplace, or for details of our other luxury service from Gatwick to Florence, ring your travel agent or call us on 071 839 3333.

Meridiana
Your Private Airline

SCOTTISH OPERA: The company nears the end of its Glasgow season before playing in Inverness and Edinburgh later this month. Tonight offers the revival of Gershwin's *Madame Butterfly*, a work of Austro-American origin to the core of the work and designed by William Orlandi.

TODAY'S EVENTS

A daily guide to arts and entertainment compiled by Kari Knight

of Prokofiev's Classical Symphony and Strauss's *Till Eulenspiegel*, Dame Kiri Te Kanawa sings pieces by Mozart and Strauss. Konstantin Melville's concert is repeated on Sunday.

BARBERSHOP: Trim Albery's staging of Wagner's *Tannhäuser* and *Die Meistersinger von Nürnberg* in Glasgow this season will be the last. *Tann* opens Saturday 20 June, *Meistersinger* Sunday 21 June.

LONTANA: Leading new music group Lontana gives the world premiere of a new opera composed by Jerry Goldsmith, a graduate of the Royal College of Music and Drama, in collaboration with librettist Lyn Gamble. *Inanna* retells an ancient mythic tale about a Sumarian goddess who journeys from her home between life on earth and life in the underworld. Odaline de la Martinez conducts. *Someday Jones* takes the stage at the Barbican on Friday 19 June.

ICA: The Mall, London SW1 (071-330 0433), tonight-Sat, 8pm.

RAMBLE DANCE COMPANY: The company steps off in Southampton this week performing a mixed bill comprising dances from *Moby Dick*, first visit to Britain, to *Golden Duster's Wimborne Cotton Mill Blues*, a piece for ten dancers, set to piano music by Frederick Rawson, combining the blues with a traditional English folk song. Richard Alston's *Requiem*, set to a driving score by Steve Reich; and *Paul's Old Dance*.

THEATRE: The Royal Exchange, Commercial Road, Southampton (0703 333001), tonight-Sat, 7.30pm.

LONDON SYMPHONY ORCHESTRA: Between the orchestra's performances

THE BLUE ANGEL: Kelly Hunter and Philip Madoc in Trevor Nunn's intoxicating staging: angel of desire becomes the demon of destruction.

Gielgud Theatre, St Martin's Lane, WC2 (071-867 1115). Mon-Sat, 7.30pm, mat Wed, Sat, Sun, 2pm.

BODY AND SOUL: Sex change, women priests and other contemporary issues in a play, some have hated, others have loved. *Allegro* at St Martin's Lane, WC2 (071-867 1115). Mon-Sat, 8pm, mat Thurs, Sun, 3pm.

THE COTTON CLUB: An impression of the Harlem nightspot: high on energy, low on story freshness.

Aldeburgh, The Aldeburgh, SE2 (071-836 6404). Mon-Sat, 7.30pm, Sat, 8pm, mat Sun, 2.30pm, Sat, 4pm.

THE GHOST SONATA: Strindberg's weird vision of human greed becomes a fascinating evening of grotesquerie in this Sturdy Beggar production.

Theatre Royal, Haymarket, SW1 (071-930 8800). Mon-Sat, 7.30pm, mat Wed, Sat, 2.30pm, 22.5mins.

DEATH AND THE MAID: April Dorfman's searching psychological drama on the longing for revenge.

Geraldine James and Paul Freeman join Michael Byrne.

Duchess of York, St Martin's Lane, WC2 (071-867 5122). Mon-Sat, 8pm, mat Thurs, Sun, 3pm, 4pm.

THE GHOST SONATA: Strindberg's weird vision of human greed becomes a fascinating evening of grotesquerie in this Sturdy Beggar production.

New 2nd New End, NW3 (071-792 0022). Tues-Sun, 7.30pm, mat Sat, 4pm.

GOOD ROCKIN' TONITE: Satisfying mix of bluesy blues and bluesy pop classics. Great stuff.

Playhouse, Northumberland Avenue, WC2 (071-839 4401). Mon-Thurs, 8pm, Fri, Sat, 5.30pm and 8.30pm, 150 mins.

HEARTBREAK HOUSE: Paul Scott's powerful novel based on Trevor Nunn's award-winning cast in Shaw's timeless, cast-of England drama.

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HOLLYWOOD NIGHTS: A mix of

musicals, comedies, films and classic pop classics. Great stuff.

Playhouse, Northumberland Avenue, WC2 (071-839 4401). Mon-Thurs, 8pm, Fri, Sat, 5.30pm and 8.30pm, 150 mins.

HOWARDS END: Adrian Halligan's superbly directed *Pygmalion* production: fine acting from Judi Dench, Robert Stephens's Falstaff and Michael Maloney's prince.

Barbican, Silk Street, SE1 (071-638 8891). Part 1: mats today, Sat, 2pm.

NEW RELEASES:

THE ADJUSTER (198): Alan Alda's usual role of a wise, fair and displaced person: visually seductive but hollow. *Eles Kotis, Arsinée Khanjian*. Metro (071-437 0757).

THE MAMBO KINGS (198): Snazzy mounted but simplistic version of Oscar Hijuelos's novel about Cuban musicians in New York. *Armand Assante, Antonio Banderas, director, Andrew Lippman*. MGM (071-707 2636).

MGM TOTTENHAM COURT ROAD (071-636 6148) **MGM TROCADERO** (071-434 0031) **UCI WHITELeys** (071-792 3332).

◆ MEDICINE MAN (PG): Embittered biochemist (Sean Connery) and cry-baby assistant (Lorraine Bracco) struggle to find cancer cures for the terminally bad as they do it. *John Goodman, Barbra Streisand*. *Streisand* rides a sordid psycho-sexual rollercoaster.

Director, Paul Verhoeven.

CANADIAN PLAZA (PG): *Andrew Lippman, director, Andrew Lippman*. MGM (071-707 2636).

CHICAGO (PG): *Anthony Hopkins, Meryl Streep, director, Brian Helgeland*. MGM (071-707 2636).

CORONET (PG): *John Goodman, director, John Goodman*. Coronet (071-227 6705) Odeon.

KENSINGTON (0426 914665) **Leicester Square** (0426 915683) **Marble Arch** (0426 914501) **Screen on the Green**

CINEMA GUIDE

Geoff Brown's assessment of films in London and (where indicated with the symbol *) on release across the country

(071-226 3520) UCI Whitleys (071-792 3332).

DEF BY TEMPTATION (18): Succubus entraps a theology student. Stylish, amusing, all-black vamp yarn from writer-director Jamie Bond; it with Cynthia Nixon.

DEAR JOHN (15): *Christopher Eccleston, Helen Mirren, director, Christopher Eccleston*. *Eccleston* and Helen Mirren are superb.

DEATH OF A Salesman (15): *Glenn Close, director, Peter Hall*. *Close* is superb.

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Corkers, conkers and clinkers

Cinema New Releases: Geoff Brown on *The Lawnmower Man*, *Rush*, *The Playboys*, *The Five Heartbeats*, *Split Second*, *Treasure Island* and *June* at the National Film Theatre

California's computer wizards are smashing the boundaries of cinema special effects by the hour, yet the art of Hollywood story-telling remains in mothballs. Look at *The Lawnmower Man* (15, Odeon Leicester Square).

The screen shimmers with astonishing sights. Live-action bodies shatter into swirling globules. Wearing special helmets, characters enter the computer-generated field of "virtual reality"; sleek figures of silver or chrome, they transcend all physical laws in a fluid vortex of geometric shapes. *Terminator 2* apart, no other film has so smoothly melded live-action footage with computer-based imagery. The film's

perhaps *The Lawnmower Man* can be allowed to preen. Its dishevelled script is much less pardonable. Dialogue is clogged with scientific gobbledegook. Subsidiary characters such as Marnie, the local sexton, are introduced then dumped.

Even virtual reality gets derailed as Fahey develops telekinetic powers, used to wreak vengeance on past oppressors. A punitive priest self-combusts; an abusive parent meets his maker in the blades of Fahey's lawnmower. Such sights might set some people's adrenaline racing, but they are routine movie events. New technology deserves fresh stories to engage the mind: visual wizardry aside, *The Lawnmower Man* peddles a sad bag of chestnuts.

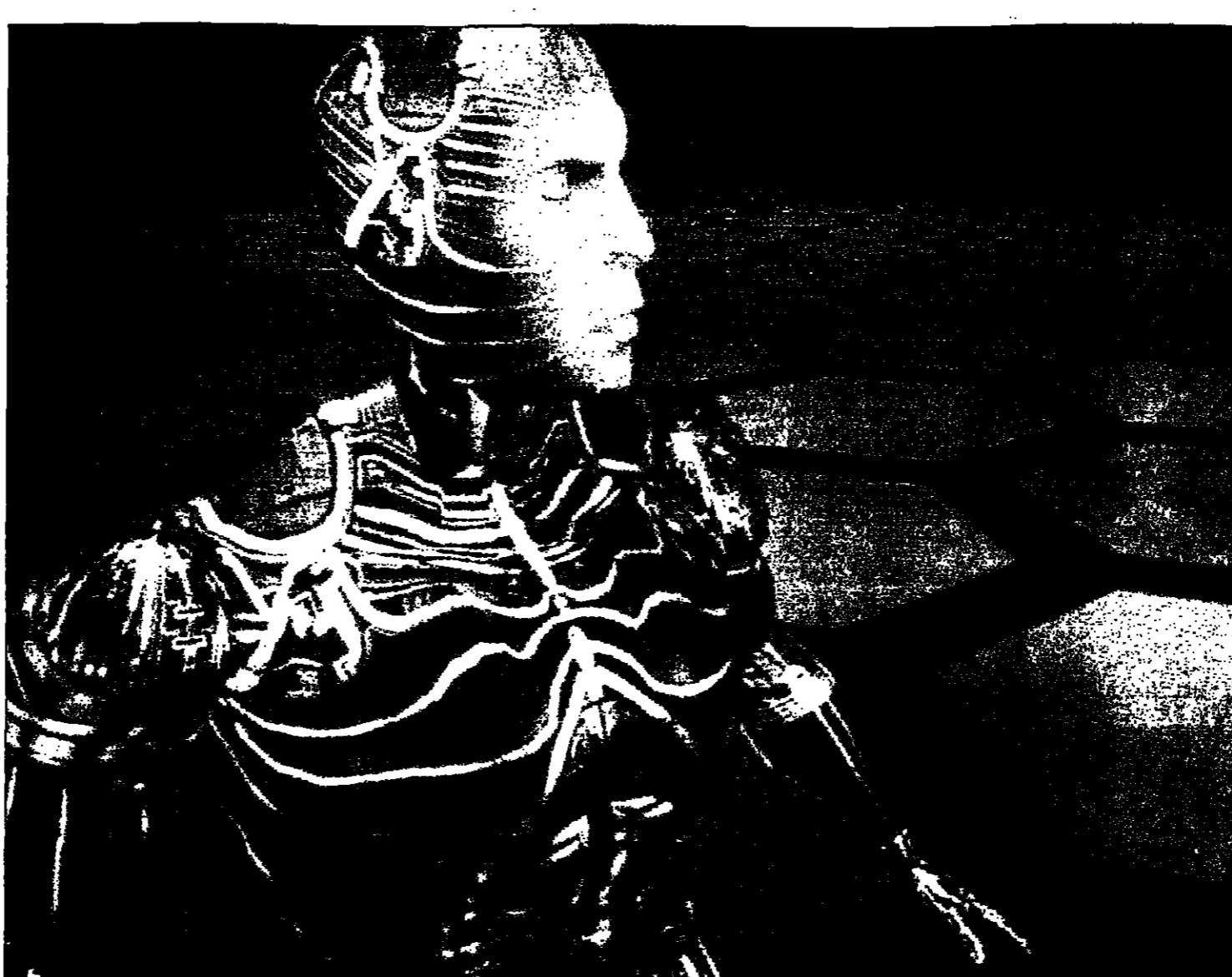
New technology deserves fresh stories: visual wizardry aside, *The Lawnmower Man* peddles a sad bag of chestnuts'

into addiction. A yawn seems called for, or a shrug of distaste.

Yet *Rush*, inspired by novelist Kim Wozenck's days as a narcotics officer, tells its tale with such clarity that the drug drama stereotypes become reborn. Much credit is due to Lili Fini Zanuck, who produced *Driving Miss Daisy* with her husband Richard Zanuck, and directs her debut film with an authority rare among first-timers.

She shuns all stylistic frenzy, clinging instead to her lead actors, Jason Patric and Jennifer Jason Leigh, and a stark script that charts their descent into hell. So many current Hollywood films are designed for people with the fidgets: *Rush* is ruthlessly single-minded.

Acting and atmosphere play their part. Intense, unsimplifying, Jason Patric paints a dark, enigmatic edge round the character of Raynor, the undercover cop who rarely reaches the surface. Jennifer Jason Leigh wins the showier role as the sullied



Virtual reality: Jeff Fahey, "manfully coping with the part's strange demands", in the title role of *The Lawnmower Man*

wife Kristen, her idealism sabotaged by physical decay and her own growing addiction. Some actresses would have plunged into grand guignol: Leigh shows notable restraint.

Pete Dexter, author of *Paris Trout*, flavours the script with his own relish for the dark side of Texan life. Eventually, the chestnuts return: a concluding twist proves no surprise at all. But in a film as strong as *Rush* we can forgive a few stumbles.

Off now to Ireland. With cinemas still reeling from *Hear My Song*, a film whose blarney could curdle milk, we now have *The Playboys* (12, Odeon Haymarket), a tragicomic tale of love and jealousy set in the 1950s, when the IRA could apparently be regarded as local colour, like border smuggling. The production company is British, but America supplied the finance and two stars: Robin Wright, who is thoroughly convincing as the proud single mother who sets tongues wagging, and Aidan Quinn, acceptable enough as a travelling player,

eager to become her husband. He is a formidable rival, however: Albert Finney, bulldozing all others out of the way as an embittered, lovelorn policeman. Finney even looks menacing cycling in the dark. Gilles MacKinnon, Glaswegian director of television films such as *The Grass Arena*, displays his usual restless style, and Milo O'Shea, a veteran scene-stealer, puts in his pennyworth as the itinerants' manager.

But no amount of urgent camerawork or histrionic fire can dispel the script's artifice. The headstrong girl fighting local opposition; drunken brawls; quaintness writ large in emerald green: we have been here before a few times too often.

Robert Townsend's *The Five Heartbeats* (15, Prince Charles) turns back the clock to a different genre: those musical biographies of the Forties and Fifties, filled with hokum and good cheer.

You know the plot. From humble

beginnings, the Heartbeats — five Afro-American rock 'n' rollers played by Townsend, Michael Wright, and other fresh faces — rise, acquire a shady manager, and grow moustaches. Success and drugs go to the lead singer's head. The bubble bursts. Years later, they meet up older, wiser, with a touch of religion, wearing specs.

In his first big studio assignment as writer-director-actor, Townsend has gone soft. Some scenes are sappy enough to be pilloried in his *Hollywood Shuffle*, which lampooned the movie capital's treatment of black performers. Yet the film's good nature is mildly pleasing: at least we avoid the new chestnut of the urban "homeboy", idling away the nights in violence. The music is vivacious, and in a small part, veteran dancer Harold Nicholas shows he can still tap up a storm.

Stepping quickly over the abominable *Split Second* (18, MGM Haymarket), where Rutger Hauer stalks some clawed Beelzebub through the pestilential London of 2008, we reach the National Film Theatre's unusually rich June collection. The silent films of William de Mille, Cecil's older brother, offer a treasure-trove of wry, adult comedy and social drama. There is also new Iranian cinema. Strained political relationships have kept many recent films hidden from British eyes. Now at last audiences can savour Abbas Kiarostami's *Where Is the Friend's House?* (three performances next week), a simple, deeply affecting tale of a schoolboy, a homework book, and an urgent search for the book's owner. The location area was later devastated by earthquake: Kiarostami's new film *Life And Nothing More* movingly dramatises his search for survivors.

After Iran, we finally alight on Raul Ruiz's *Treasure Island* (ICA Cinema). It is unlikely to tarry. The cinematic jests of this exiled surrealist from Chile can sometimes please; but this deconstructed version of Stevenson, made in Portugal in 1985, seems just a pile of scraps and doodles. There are not even any chestnuts.

ARTS BRIEF

Grandad of pop

ON JUNE 18, the former Beatle Paul McCartney is 50. The good news for his fans is that BBC Radio is devoting a whole day to his life, times and music. The bad news is that it has been consigned to Radio 2, the home of big bands, sweeping strings and other musical styles considered far too passé for the bright young things on Radio 1.

Even Capital Radio in London is marking the occasion with a Beatlemania day only on its Gold, "oldies" service on the AM wavelength, and with a concert featuring the "Bootleg Beatles", at the National ballroom in Kilburn, north London.

New oldies

BIRMINGHAM Royal Ballet is turning to the past for the highlights of its 1992-93 season, presenting the company premieres of dance-dramas by two international dance pioneers. *The Green Table*, created by the German Kurt Jooss in 1932 to expose the horrors of war, will open the company's season at the Birmingham Hippodrome on October 19. In July 1993, at the Royal Opera House, the Birmingham company will premiere Agnes de Mille's definitive American work *Fall River Legend* (1948). Surprisingly, this is the first time that a de Mille ballet has entered the repertoire of any British ballet company.

Where's Dennis?

WARNER Brothers have launched a nationwide search for a boy aged between five and seven to play the title role in their forthcoming film *Dennis the Menace*, inspired by Hank Ketcham's famous comic strip. Walter Matthau will co-star, and shooting is due to start in September, with Patrick Read-Johnson as director.

Enigmatic

W H SMITH has jumped on the classical music bandwagon. The bookselling chain is launching its own bargain-price record label, imaginatively called Classics, with 20 releases of popular classical repertoire. "One particularly remarkable aspect of the 20th century has been the renaissance of British orchestral music," says W H Smith's accompanying brochure, introducing a recording of Elgar's *Enigma Variations*. The only trouble is that the *Enigma* was premiered in 1899.

Paper napkins for the press baron

David Robinson
recalls the life
of Marion Davies,
the film star and
lover of William
Randolph Hearst



Marion Davies in *Page Miss Glory* (1935)

passing politicians, generals, authors and astronauts, Winston Churchill, Lindbergh, Coolidge, Bernard Shaw.

Weekend guests, under orders to leave cars and servants behind, boarded a private train at Glendale and were entertained on the trip up the coast with refreshments and music. From the station at San Luis Obispo a motorcycle took them up the hill to San Simeon, passing through Hearst's great private zoo. The most privileged stayed in the big house; the rest in the three over-furnished guest houses.

The measures continued throughout the house and garden. Still more were designed never to be unpacked from the crates in which they had arrived from Europe. Even the elevator to Hearst's suite is an ancient Italian confessional.

To be invited to San Simeon's weekend house parties was the necessary sign of social arrival in Hollywood. The guests would include Chaplin, Valentino, Fairbanks, Gloria Swanson and Mary Pickford, and in later years Betty Davis, Dietrich, Garbo, Clark Gable, Shirley Temple — everyone, in fact, who was anyone, along with

voice, and tended to disappear to his quarters to attend to the affairs of his empire. Marion was irrepressibly high-spirited, absurdly generous and endlessly concerned with her guests' well-being.

Hearst had several other homes: St Donat's Castle in Wales, and houses in Hollywood, Northern California and New York. Marion's "beach house" at Santa Monica boasted 30 bedrooms, Grinling Gibbons carvings and "more columns outside than the Capitol".

Despite the socialising, Marion's film career continued, energetically encouraged by Hearst. She was to star in 40 films, and successfully made the transition to sound films, despite her severe stutter. Among her last appearances was *Page Miss Glory* (1935), in which, rather ambitiously at the age of 38, she was "America's most beautiful girl".

However, the myth that Marion was Hearst's Galatea creation — an untalented

beauty pushed beyond her abilities — is cruel injustice. She was an accomplished and conscientious actress and her personal charm and wit illuminate all her screen performances. Shaw wanted her to play Eliza Doolittle. Her appeal to the public was genuine.

Indeed professionally at least she might have prospered better unaided. Hearst's adoration tended to push her into dressy, romantic, idealised roles, when her great strength was in broad comedy ("I won't have Marion hit with a custard pie") he protested when King Vidor was directing her in her finest film, *Show People*. She overcame, rather than benefited from the excessive personal publicity in the Hearst press, year after year.

Citizen Kane did most to perpetuate the malicious myth. Audiences inevitably identified Kane with Hearst and hence the pathetic, untaut mistress whom Kane attempts disastrously to groom to opera stardom, with Marion.

By the time of *Citizen Kane*, however, Marion had retired from the screen. She remained by Hearst's side and when his extravagance finally took its toll, she used her own money to get him out of financial difficulties. After Hearst's death in 1951 she married, for the first time and lived on, an alcoholic, until 1961.

The Hearst family gave San Simeon to the State of California. Today Hearst's treasure house is one of the great tourist attractions of the West. Splendidly as it is maintained, there is an oppressive gloom about the place — perhaps the lingering weight of money and power and accumulation: or just the ghost of the hectic Twenties. Perhaps only Marion's verve and fun were able to bring the place to life.

Years after her death, Orson Welles tried to right the wrong he had done Marion, denying that he had meant to caricature her: "Marion Davies" he wrote, "was one of the most delightfully accomplished comedienne in the whole history of the screen. She would have been a star if Hearst had never happened." It was too late. Poor Marion had gone down to history as Hollywood's Pompadour.



The Saw Doctors: said to be Ireland's most commercially successful band since U2

Venturing across the water

The Saw Doctors have conquered Ireland and the Irish, but

Michael Wright wonders if the group has international appeal

Rock pundits have been at least as appalled by the Saw Doctors' success as they have been delighted. Hailing from a remote corner of the West of Ireland, the cheery clump of country-punk-folk-rockers chucks out jangling, catchy songs with the minimum of sophistication. They are neither musically innovative nor physically irresistible. They have no angry young message for the world and their haircuts are unremarkable.

For every critic who has saluted them as "heroes to the plain people of Ireland", there has been another excoriating them for their "juvenile laddishness", for being "the non-thinking man's Pogues". In Ireland, an RTE producer branded the group's "music 'vile and disgusting'" and at least one radio station — Dublin's 98 FM — has refused to play their records.

Still, for all the critical quagmire, what is safe to say is that the Saw Doctors are Ireland's most commercially successful band since U2. Their raucous, hurling romp of a song "I Useta Lover" became the biggest selling single to date in Ireland. People sang along, in pubs and on production lines, whenever the song was played. Yet the Saw Doctors have

shown themselves to be more than a one-hit wonder: their infectious debut album *If This Is Rock and Roll, I Want My Old Job Back* remained at the top of the Irish charts for months after its release, and their explosive live performances in Ireland have subsequently thrown up a mush-room cloud of support.

So much for Ireland. The question remains as to whether the Saw Doctors' raw exuberance and country bumpkinie melodies can really travel, let alone achieve any lasting impact. Their home-spun charm is undeniable, but points scored for open-faced naivety and a non-committal hotch-potch of styles offer only the most precarious of foundations when translated abroad. The next few months — with a number of major performances in Britain — will be instrumental in shaping the band's international future.

I caught up with the group in Toronto, hoping that a tough gig in front of a non-partisan Canadian audience would provide a clue as to their export potential. Unfortunately, about 50,000 Irish émigrés had hit the city before me, so that we might just as well have been in Galway.

True to reported form, the Saw Doctors cook up a storm and the audience responds ecstatically, heaving, waltzing, pogoing, and hooting their approval. The larking Irishness of much of their humour is balanced by the no-holds-barred exuberance of the performance; by the band's old-fashioned postures, their open faces, their ribald self-mockery, their hell-for-leather romps through simple, catchy songs, the sheer warmth and optimism they project. All of these elements defy national boundaries and the show is invigoratingly potent, a promising taster of the band's forthcoming dates in Britain.

Holiday from Chicago, and after a warm-up gig at the Grand in Clapham tomorrow night, the Saw Doctors will perform in front of an anticipated 35,000 people at the Flea in Finsbury Park this Sunday, sandwiched between Rory Gallagher and Christy Moore. Later in the month comes the Glastonbury Festival and — at the beginning of August — Knebworth, where they will be among the support acts to Genesis.

Big times beckon. "We like to think we're bringing the lounge bar atmosphere of the west of Ireland to the world stage", says lead singer Davy Carton.

Chez nous, a rotting farmhouse

Barry Turner
takes his first
lesson in Gallic
etiquette: how to
be beguiled by
your builder

Monsieur Gonano will be here soon. We agreed to meet at five o'clock and he promised faithfully not to be late. "Absolument Pas de problème!" Which means he will arrive at about seven. Just in time for drinks.

The purpose of the visit is to discuss the next stage of the building programme. The construction is an everlasting process. It started two years ago when we paid FF230,000 (about £23,300) for *Le Bernet*, a Gascon farmhouse which the vendor described optimistically as "une belle ferme à restaurer".

What we had in mind was a modest renovation allowing for up to two up and three down. That, however, was before M Gonano delivered his verdict.



He came highly recommended as a true entrepreneur, a master of all the constructional arts. And, indeed, so he proved to be. There was nothing that could not be fixed.

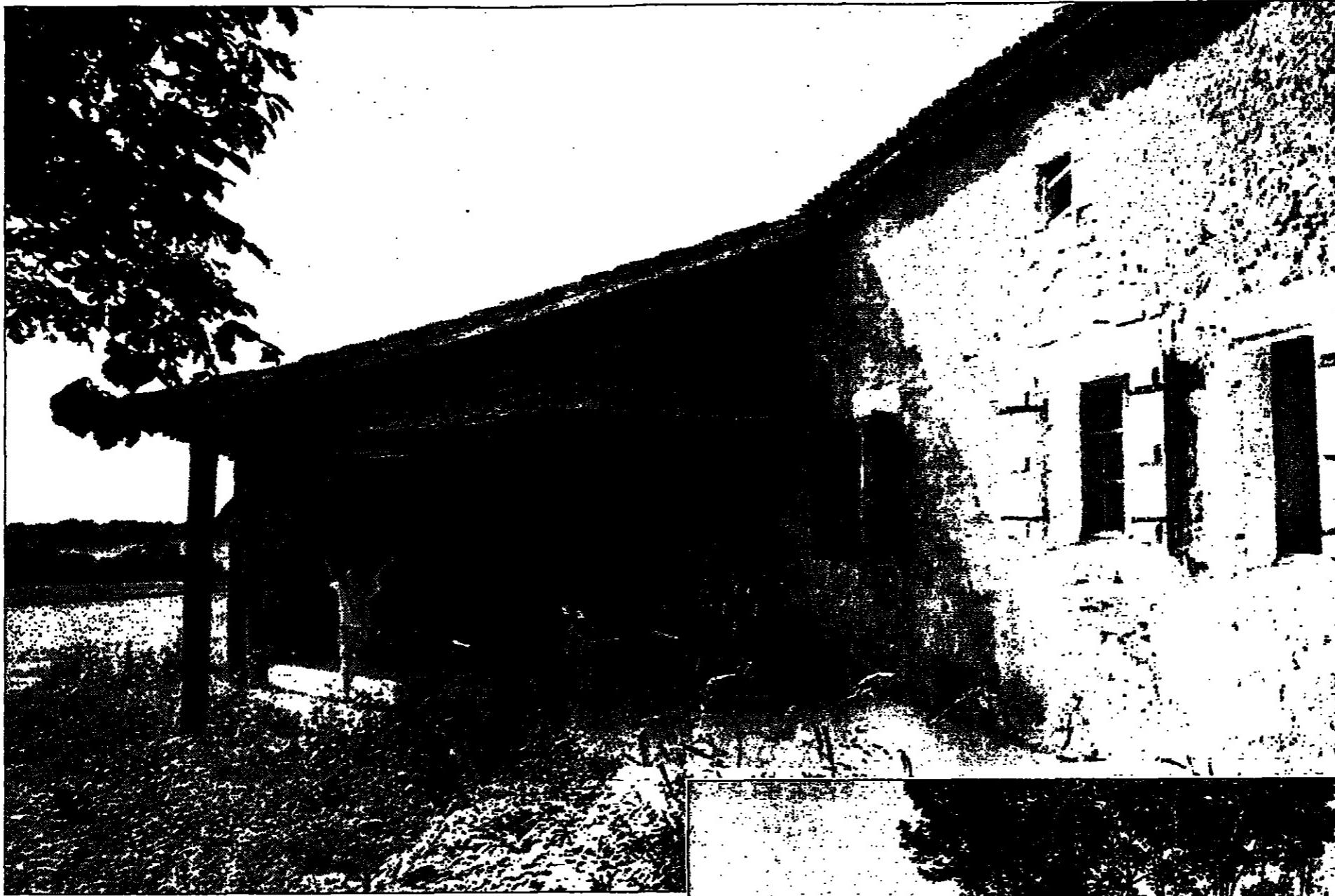
He started as he meant to go on, arriving two hours late for his first tour of inspection. As this was before we had actually bought the house, others were in residence, an extended family of north African immigrants, who had been living there rent-free in return for casual work on the surrounding farmland.

Their future, as far as we could understand it, was to move into town, where a municipal flat with running water and main-line sewerage, facilities as yet unheard of at *Le Bernet*, was awaiting them.

The old homestead, however, still held its attractions. We were not at all sure that they really wanted to go. Conversation was, to put it mildly, a strain, and Mary, my partner in life as in this crazy enterprise, was inclined to throw in the towel.

"We can't push them out of their own home."

"We're not pushing. When they see what they're getting,



Monsieur Gonano said he would drive over on Thursday, so we were not entirely surprised when he turned up on Saturday

they'll want to go. Wouldn't you if you lived in this dump?"

"But we are going to live in this dump."

"Ah yes. But..."

M Gonano may be a poor timekeeper but he knows how to make an appearance. His builder's lorry bounced down the track, the tools of his trade crashing about in the rear as he rolled over the potholes. With a cheerful "Bonjour" he jumped from his cab, hand outstretched to greet us, and behind us a half circle of tight-lipped observers.

He got the picture immediately. "Were not these fine people from across the sea? And was not he, M Gonano, with his Italian grandparents, also of immigrant stock?"

He flashed his gold fillings in a sunshine grin and was rewarded with nods of recognition for a kindred soul. We were welcome to begin our tour of the property.

Clearly, there were certain priorities. The stable roof sagged so precariously as to bring a whole new meaning to the word lean-to. The terrace wall needed to be strengthened. Several beams had to

come out (dry rot) and there was work to be done on the foundations (wet rot). That was just the exterior.

Inside, there were problems

in assessing the level of degeneration. Animals were everywhere. The loft, approached by a rickety stepladder, was occupied by a family of wild cats. You could tell from the first snarl that words of affection such as beguile domestic animals would not get us over the threshold of their domain.

The *bergerie* had only one sheep, a docile, mangy creature, but it was guarded by a brute of a dog, powerful enough to drag its kennel around on the end of a chain.

The enclosed terrace was reserved for chickens, which deterred an approach by a collective smell of such intensity that it was a wonder anybody had the stamina to collect the eggs.

A further deterrent to a close

inspection of the property was the pile of scrap metal. Even without the abandoned cars and tractors flanking the rear of the house, there were enough old farm implements to start a country life museum.

A dispersed collection of carts, prams and bed springs spoke of a family long since grown up but somehow reluctant to surrender the rusting mementoes of young love.

No manner, M Gonano expressed himself satisfied that all would be well. We had merely to agree a price with the owner and he, M Gonano,

had most of the talking. Madame Bonne and her two sons, the oldest in his early

forties, the other at least 20 years younger, sat quietly.

They looked slightly bemused, as indeed they had every right to be. Who were these eccentric English who wanted to live in a house any sensible Frenchman would pay to avoid? The native ideal in Gascony is a spanking new red-brick bungalow, draughtproof, with central heating for the winter.

Now here were these foreigners telling them they were doing it all wrong, but they were ready to pay good money and the smile of one-upmanship broadened and the negotiation entered its final stage.

Le Bernet was ours, at just below the asking price, but with extra land on each side of the *allée* where we planned to grow an avenue of fruit trees. A date was fixed for formal signatures and the paying of a 10 per cent deposit, a peculiarly French custom that deters the buyer from a last-minute change of mind. Once the deposit is registered there is no going back, unless it is without the money.

The deal was celebrated

with a drink. We stumbled through our French conversation. The youngest son, Jean-Philippe, confessed his devotion to rock music, an art far beyond his parents' comprehension. He was intelligent and well-informed, the first in his line to go to university. We wondered what future there was for him on the land.

Many meetings later when, for us, colloquial French as practised in Gascony was still an impenetrable mystery, Jean-Philippe put us out of our misery. "Would you prefer that we speak in your language?" he asked in impeccable English.

Once Le Bernet was ours, it was time to reconvene with M Gonano. He said he would drive over the following Thursday, so we were not entirely surprised when he turned up.

The appeal of the red-brick bungalow was dramatically revealed to us in the small print of M Gonano's *devis*, delivered in person so that he could explain, as he put it, the finer details.

He offered to call round to take a few measurements.

"At five o'clock?"

"Absolument. Pas de problème."

to impose *House and Garden* design on rural practicalities. We wanted an east-facing window in the kitchen.

"Why?"

"Because, without a window, whoever is preparing meals will miss out on the morning sun."

"But who needs the sun in the morning? It's too hot."

"Not when you come from London, it isn't."

A nose tap. You could see him thinking. "These English, they miss out on so much."

So here we are two years on.

The construction has advanced at a leisurely pace — by the bank manager's request and M Gonano's inclination.

Recently we decided we had done more than enough to be comfortable. Then the children put in a request for a swimming pool. When he heard of it, M Gonano enthusiastically agreed.

"But of course. Nowadays everybody has one."

He offered to call round to take a few measurements.

"At five o'clock?"

"Absolument. Pas de problème."



LES ACHATS

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in France
and where to
find it

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TUCKED away in the village of Notre-Dame-de-Lumières, not far from Gordes, is a fairytale castle where France's reigning queen of embroidery, Edith Mézard, holds court over a recently opened boutique and workshop. In the old stables, the Château de L'Ange, Mme Mézard creates and sells her exquisite range of hand-embroidered bedlinen, tablecloths and cushions using linen, cotton, silk and satin. Three former horse stalls lend themselves perfectly to the creation of mini showrooms. Mme Mézard's summer collection (she produces four collections each year) is due out this month. Edith Mézard Broderie, Château de L'Ange, 84200 Lumières (010 33 90723641). Open seven days a week from 9pm to 6.30pm.

Gypsy china

FUCHSIA, mustard, vermillion and turquoise: all the colours of a gypsy caravan are to be found in Jenevieve Lethu's new dinner set, appropriately named "Trigane" — from the Hungarian word for gypsy. Prices for this flamboyant china are reasonable, with plates priced between FF91 (9) and FF96, dessert plates at FF85 and coffee cups at FF75. Pure cotton matching tablecloths, 80 cm square, are also available (FF390). China and table linens are available from all Jenevieve Lethu boutiques, in most large towns. Ring 010 33 146684000 for an address list.

Wild and good

WHILE jams with major labels remain popular, as a special treat many French jam connoisseurs like to spread their morning *tartine* with delicately flavoured preserves from the small independent producers. Frequently made with wild fruits, these country jams generally have a lower sugar content.

Bernard Berilley's jams are all made with organically



Real treat: country jam

grown fruit and unrefined sugar (FF17 to FF20 a pot). Try his bitter orange, strawberry rhubarb or wild blackberry flavours. Bernard Berilley, La Trinquelinene, Trinquelin, 89360 Quarré-les-Taubes (010 33 8632 2097).

Unusual flavours such as lemon-herbes de Provence, rose, melon and eglantine can be found at Fauguis, which also sells by mail order. From FF25 to FF30 a pot, 30 rue de la Tremoile, Paris 75008 (010 33 147208091).

SUSAN BELL

From wh...



Home
cause
new f...



Home sweet home: at last the farmhouse, with the Gonano treatment, top, can be lived in. Right: bed springs were among the junk that littered the place two years ago

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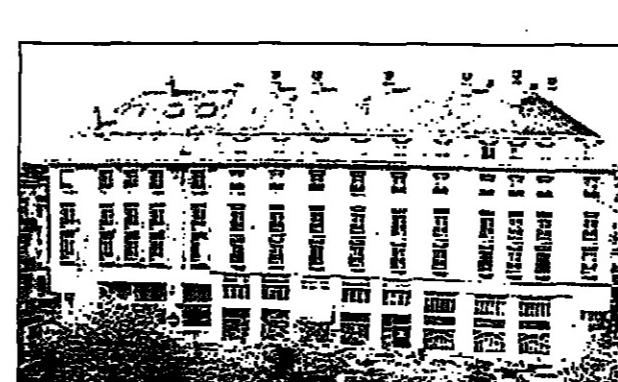
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THE TIMES
PASSPORT TO
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TOKEN

From white hot revolution to the pound in your pocket



PM pro tem: Wilson in April 1970

What was Lord Wilson's contribution to our political history? This biography does not take us much nearer to an answer. Though its fact-packed narrative has short interspersed passages of comment, it contains little sustained analysis and ends with no attempt at an historical assessment.

Morgan tells us that he neither sought nor would have accepted a commission to be the "official biographer", though his book is based on "all the available sources" — with the exceptions of the official papers of the time (not yet public) and Wilson's own papers. His aim was independence and his factual record is, so far as I know, accurate. But his judgments are consistently adverse to Wilson, whose motives are presented as suspect, careerist and self-interested.

Wilson's background — northern, non-conformist, liberal (not socialist), and lower middle class — is well described. An ethos of "getting on" set him on the road from being, rather self-consciously, the cleverest boy in the class, via Oxford, to No 10. Yet he had no plan: one upward step at a time was enough.

At Oxford he was a not inactive member of the Liberal club, though he sought to play this down later. After getting his First, the next step in this pragmatic ascent was work for Beveridge

Harold Wilson said a week is a long time in politics. Ronald Butt misses a sense of historical perspective in the Labour premier's latest biography

HAROLD WILSON
By Austin Morgan
Pluto Press, £25

on unemployment in 1937. When war came, Morgan asserts, Wilson was free to volunteer for military service but "without evidence to the contrary, it must be concluded that he chose not to enlist" but sought to "enter Whitehall as a wartime civil servant".

Whether he sought it or not, he spent the war in Whitehall, during which he did decide where he was going. In 1945 he was elected to Parliament. Attlee made him the youngest junior minister at 29 and he rose through successive reshuffles to become the youngest cabinet minister as President of the Board of Trade.

There, against the wishes of the Left, he made his "bonfire of controls" on the grounds that they were inefficient. Yet though he was a natural moderate, he gradually associated himself with the left, resigning with Bevan in protest against NHS charges and, after Bevan's death, challenging Gaitskell's leadership when the latter had been defeated by the Labour Conference over unilateralism.

The latter incident displayed Wilson's political personality with great clarity and Morgan spends too little space analysing

I doubt it. Wilson never budged from that programme in principle and he had the advantage of being trusted by the Labour rank-and-file (if not at Westminster) as Gaitskell never was. He was also probably the best parliamentarian of the time. His speeches as shadow chancellor were the funniest I have heard in the Commons: he had the knack of making the Tories laugh against themselves. though the book hardly refers to this.

He also had the knack of talking to the nation on television, in his flat northern accent, in its own language. I recall his blunt rebuke to trade unionists for "pinching a few minutes here, an hour there". What other prime minister would have dared say that? Nor, despite his deviousness in politics, was he uninterested in ordinary people.

For the same reason he disapproved of the Gaitskell attempt to jettison Clause IV of Labour's constitution (on common ownership), which Wilson sardonically called the Ark of the Covenant, to be honoured if not obeyed. His approach to politics was always consensual. The question is whether Gaitskell's confrontational approach would have been more effective than Wilson's.

So why did he fail so abysmally in both his periods of power? The fault was more in the programme and party than in Wilson himself. In the early Sixties, the post-war mixed-economy dispensation, founded by the Attlee government and accepted by the Tories, was failing. Something new was needed. Either

Britain had to turn towards more structured state interventionism or discard it. There was no consensus for discarding it; Macmillan had begun new experiments in prices and incomes control and industrial planning. "Indicative planning" was the vogue; so was social engineering and higher social spending. The logic was for a social democratic party to try these ideas out. We too easily forget how far Wilson's Labour party reflected the intellectual climate of the time.

Labour failed because the recipe was wrong, but it was a phase we had to go through before we could move on. That is the significance of Harold Wilson. In his second prime ministership, he saw Labour fall into the grip of the left he had hoped to tame by consensual politics. Austin Morgan is right to say that he resigned in 1976 because he was bored, had lost confidence — and knew that election defeat lay ahead.

This is a serviceable biography but one which, in its mass of detail, often lacks proportion. It also suffers from the author's palpable dislike of his subject. It is true that, in Lord Acton's words, we should "be prepared to find that even the best repute gives way under close scrutiny". But objectivity should be informed by charity if human nature in politics is to be made comprehensible.

will recall life in a garret within sight of the church of St Philip and St James, designed by G. B. Street who went on to design the Law Courts. Nowadays rising rents and the trend back to family occupancy have pushed the students out, down the Ifley Road or into the concrete barracks with which colleges disgrace their own precincts.

The hallmarks of life in North Oxford today are those of affluent health foodism, eco-consciousness, and safety first. A bike-ride to the health food shop requires helmet, fluorescent yellow bands and ankle-reflectors. But one of the surprising revelations in this book is that the character of the place has always been so.

Despite popular myth, dons were outnumbered by retired civil servants, vicars and public schoolmasters. An even more intriguing fact: in 1881, 75% of the population of North Oxford was female. This laid the roots for the establishment of the women's colleges, four of which lie to the north of St John's. These women were the ancestors of today's politically-correct matrarchy, now at war with itself over whether sexual equality requires the disappearance of single-sex colleges. A century ago "most of us", trilled the novelist Mrs Humphrey Ward, "were very anxious to be up-to-date and in fashion whether in aesthetics, in house-keeping or education".

But the pervasive atmosphere in North Oxford is of anonymous gentility. Betjeman loved it and helped set up the North Oxford Conservation area in the late 1960s. The melancholy streak in his nature could not resist "the silence of flowered bedrooms where the widows of heads of colleges lie dying, their eyes looking out into the sunset over 1860s crenellations". Despite the ascendancy of the politically-correct, it is this image of North Oxford — that of Dover Beach — which makes one love the place.

The author, a barrister and writer, is married to Professor Norman Stone. After many years in Hampstead, they live in North Oxford.

A view of Oxford by Andrew Lawson, from *The Oxford Illustrated Literary Guide* (OUP, £25), edited by Dorothy Eagle, Meic Stephens and Hilary Carnell and published in a revised edition this month

C. L. Edwards

The colleges of Oxford and Cambridge possess the most vital and interesting medieval buildings in Europe. Churches and cathedrals apart, these are also perhaps the oldest buildings in this country still used for their original purposes. Tourists have problems with this, for sightseeing by its nature demands that buildings be either museums or uninhabited shells.

Ancient university buildings, however, remain in everyday use as lecture rooms, libraries or undergraduate studies, often adapted to meet modern needs but seldom abandoned or mummified. When the ancestral calm of a summer afternoon is broken by rock music blaring from a cloister window, you can be sure at least that the buildings remain alive, whatever your view of the occupant.

Because they are neither museums nor ruins, Oxbridge colleges generally make few efforts to inform the visitors, who often wander the streets in ignorance ("Where is the university campus?") or invade private areas with insouciance ("This must be the Dean of Divinity's bathroom"). Miles Jebb's new walking guide will go a long way towards helping inquisitive travellers to discover, understand and respect the buildings.

This is a guide to be used on foot, not in the car or armchair, providing accurate and succinct summaries of each college's history before describing the architecture in clear, jargon-free prose. Jebb's own opinion of the merits of each building seldom intrude, a rare exception being the notorious Florey building of Queen's, which he condemns as "grotty".

Most people think of Oxford as a city of buildings and books, but, oddly, the thought that strikes most often in using this guide is that forceful personalities have always mattered more than architects. From Robert Grosseteste in the 13th century to Elizabeth Wordsworth in the nineteenth, it is

also disappointing that the non-collegiate buildings, such as the Bodleian Library, are shunted into a somewhat grudging appendix. An imaginative anthology of college life through the ages, put in perhaps as a stocking-filler, adds warm flesh to the dry bones of architectural description. This is a book that can be warmly recommended for the serious tourist as well as for the casual enquirer.

Oxbridge tends to feed London with recruits for city life, and until recently it was assumed that the prosperous or well-bred man would join a London club as soon as he ceased to be an undergraduate. Inflation, commuting and family life have combined to undermine the role of the gentleman's club.

Nevertheless, it might be expected that a club for Oxford and Cambridge graduates would still prosper. A century ago there were five such clubs, but now they have all become one, the United Oxford and Cambridge University Club, which inhabits the handsome clubhouse designed by Sir Robert Smirke in Pall Mall.

John Thole's history of the various clubs, published by the remaining one, is attractively written and illustrated, but will probably appeal only to members or those who like to marvel at old pictures. Chapter headings such as "The way we lived then" and "Fortunes of war" are sure indicators that nostalgia is the order of the day here, as it is for so many of the members, who still want the club to admit women only as "lady associates" a century after the universities themselves began the long haul to common sense.

This book is an elegy for a gentleman's club that has died because it was caught between two worlds. In future it may have to look to a wider society for its members, and for a different role in clubland.

The author, an antiquarian bookseller, is a member of the Oxford and Cambridge University Club.

Peter Riddell

RACE

By Studs Terkel
Sinclair-Stevenson, £15.95

lives many whites are ignorant of African-American history, while amongst black people there is a sense of despair and futility.

Douglas Massey, a white professor at the University of Chicago, argues that the races have drifted apart in so many ways — "Black English" is further than ever from standard American English, while most whites do not understand what it is to be black in America today. He argues that conditions have worsened since the Kerner report of 1968 found two societies separate and unequal. This divide is now more tolerated.

The flaw of the book is its unrelied pessimism. Terkel, while presenting himself as the objective recorder, has a distinct viewpoint, that racism is ingrained in American society. He undermines his case by neglecting the many examples of black success and good relations with whites.

Living in the majority black city of Washington DC for nearly three years, my lasting impressions were not just of the crime and drug problems of black young people, but of the prosperity of many black professionals and business people. The black middle class exists — though it is still separate in many ways. The racial trap remains.

Blacks, whites and grey areas

Peter Riddell

Broadcasts from Babel

Peter Daville

A WORLD IN YOUR EAR
By John Tusa
Broadside Books, £9.95
A SKYFUL OF FREEDOM
By Andrew Walker
Broadside Books, £17.50



Tusa: view from the top

ing Saudi Arabia country Taif town within, Lebanon parliament members meeting again convened".

Given that the audiences for the World Service vernacular programmes are far greater than for its English services, there is some irony in the fact that the inscription above the Aldwych portico of Bush House reads: "Dedicated to the Friendship of English-speaking Peoples".

Walker traces the development of the World Service chronologically, beginning in the early 1920s with the banning by the government of further experimental broadcasts after a fog-shrouded aircraft failed to get a weather forecast because of a Nellie Melba radio recital, and ending with the launching of World Service Television last year.

In contrast, Tusa's book is a collection of essays, lectures and extracts from travel diaries. The latter remind us what a fine reporter the BBC lost when Tusa had to learn to act like the head of a broadcasting service.

Tusa's book is, therefore, very much pegged to the man. Hence his picture on the front cover. On the back cover, however, the picture is of Terry Waite. His publicly-expressed indebtedness to the World Service, particularly during his long captivity, and the gratitude of the American hostage Tom Sutherland, turned a world spotlight on Bush House out of which, understandably, it is reluctant to step during this its diamond jubilee year.

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Victoria Glendinning discovers Dickensian depths beneath the smart lunchers and sexual athletes who populate the latest Melvyn Bragg novel

Low lives of South Bank Man

The success of this book is assured, for good reasons and bad. It is chiefly set in London just before the Gulf war, and the faces are familiar. What about Martha Pouter, famous for her corrosive newspaper interviews, or Lady Alfreda Kermersley, who gives parties for "grateful metropolitan opinion-formers", or Rudolf Lukas, the overweight media mogul?

Melvyn Bragg is careful. Just when you think you recognise the real person on whom a character is based, that person is mentioned, in a different context. Real people, such as "the Douras and the Waldegraves", are invited to Lady Alfreda's dinners and frequent the restaurants and clubs — among them the Academy ("an original hidey-hole") and Orso's, where Martha Pouter spots "the ex-editor of *Private Eye*", a hunky writer and editor from Faber & Faber, and "that woman from Chatto with the mega-biographer of the decade". The knowing will take pleasure in recognising them. They have only small lunching-on-paris, and it is all a lot of fun.

The parts of other characters are conspicuously sexual. There is good, bad, paedophile, comical, and Lawrentian sex; a prose poem to sex, and sex helpfully flagged as "complex, detailed and audacious" before being fully described in all its complexity, detail and audacity. That's enough about sex. But I thought you would want to know.

We have not yet reached, however, the point of the book. Mark Armstrong is a TV film-maker noted for his independence and integrity. Through Mark and his colleagues, Bragg is able to get a lot off his chest — about how, for example, the "you" on the screen

relates to "you" in everyday life, and how British television is losing its integrity because of "Bagshawism". Bagshaw is Mark's department head. The world of television, Mark complains, is filling up with Bagshaws who waste their days in pointless meetings, live like lords on expense accounts and freebies, and whose only aim is to keep in

with bigger Bagshaws on whom they depend for funds, promotion and approval. Contrasted with Bagshawism are the high standards of ageing Helen, an uncompromisingly idealistic executive of the old school.

Helen has little influence on her protégée, Jen, the love of Mark's life and an ambitious beauty. Jen succeeded on American TV, married

an oil millionaire, lost him and their son in an accident, and is now back in London trying to pick up the pieces while her fortune increases at the rate of half a million dollars a day. In telling Jen's story, Bragg ranges from her sad and shabby family in the north of England to the international "power-money" group who are the "true guardians of the vital wealth-producing process without which the entire world was doomed".

Even now we are not at the heart of the matter. The strivings of media folk are counterpointed by episodes evoking the growing underclass, "the diaspora of sick people" on the streets, the homeless endured in depressed provincial towns and the IRA-breeding culture of Belfast. But the polemic is not directly political. Bragg is as even-handed in the way he displays opposing social attitudes as any BBC governor could wish.

His passion is emotional and moral. It is about children's need for love and security. Without these things they become unloving and insecure parents in an unloving and insecure society.

Crystal Rooms begins with the motherless child Harry, reared in a depressed northern town, being abandoned by his aunt's boyfriend in an amusement hall in Leicester Square. Here he is picked up by an older boy who takes him to his leader — a pimp, who procures for gay men. The innocent Harry is introduced to MP Nicholas de Loit, close friend of Mark and Jen. Nicholas takes one look at Harry

and falls in love, with a devotion that transcends lust. He will rescue Harry and give him a safe home. It would be wrong to reveal how this plan works out, while Jen simultaneously is coming to terms with her own unhappy childhood and the loss of her son. Suffice to say that the novel ends in an epiphany of faith, hope and charity in which sexual and material greed give way to the needs of the young and the consequent spiritual healing of the not-so-young. This is a 19th-century book about 20th-century people, which is why the

touch-down seems a bit bumpy: there are no young lovers to be united at the end.

It is prefaced by quotations from Dickens and Temerson. Nicholas's romantic love for Harry is Dickensian, there are touches of Becky Sharp in Jen, and tinges of Trolope in Nicholas's meditations on Parliament, "a noble endeavour and something worth dedicating your life to" in spite of the hypocrites and scoundrels who sit in it.

Crystal Rooms is Victorian too in its air of having been written fast.

Mark is initially described as a Scot, later as an Englishman. While the analytical passages are highly worked, some sentences in the narrative are so roughly made that they read like a draft of what the author might, had he thought a bit harder, have wanted to convey.

Yet the pressure to communicate, like the lavishness, is appealing. There is material for three novels in *Crystal Rooms*. Bragg's unironic display of deep feelings can seem heavy or naive, but is always courageous.

Bragg is a romantic and like

Dickens he mixes the journalistic with the sentimental. Harry, the abandoned boy, is a latter-day Oliver Twist. The pimp with his pack of rent-boys is a Fagin; and Nicholas, the closet-gay MP, stands in for Oliver's benefactor, Mr Brownlow. By means of these parallels Bragg gives *Oliver Twist* itself a retrospective twist. Victorian morality would not permit Dickens to suggest it, but is it not likely the exploitation of Fagin's boy would have involved rather more than stealing watches and silk handkerchiefs?

Growing pains

Michael Wright

GENERATION X
By Douglas Coupland
Abacus, £6.99 pbk

Funny, colourful and accessible, this is a blazing debut by the Canadian Douglas Coupland. But there is more to it than that. Part novel, part manifesto, the work homes in on a trio of alienated 20-somethings — over-educated and under-employed — reveal all the grim symptoms of belonging to the new "lost" generation of post-Baby Boomers, identified here as Generation X. Disillusioned with the world they have inherited "like so much skidmarked underwear", and fed up with "pointless jobs done grudgingly to little applause", Andy, Dag and Claire are painfully convincing in their own rights and reveal enough wonky humanity and cardinal cynicism to prevent the book from appealing only to those glum young things who see themselves darkly reflected there. The trio's modern fables of love and death

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This same jerky pattern is reflected in microcosm at sentence level, where phrases knee-deep in nouns grind against one another with only the occasional verb for lubrication. Thus "Baby magnesium flare twinkle lights gird the sentinel palms of Highway 111". An area later described as "a Daytona, big burger-and-shake kind of place where kids in go-go boots and asbestos jackets eat Death Fries in orange vinyl restaurant booths shaped like a whitewall GT tyre".

Even as he attempts to escape the clutches of a mercenary world, Andy is lexically trapped in its grasp. His whole means of expression is dominated by the "thinginess" of the world around him. It is this which lends the narrative its dizzying sparkle and originality, as the narrator makes his own connections, churning out preposterous metaphors like so many pairs of odd socks that somehow work fine together.

Jenkins says in his preface that he has felt the need to write about that summer for many years. The need must have been a very private one, and his book does not greatly illuminate its nature. His stay in Flanders was uneventful: his account of it falls into 11 short chapters, each written around a family member. I warmed most to Tante Alice, who was so mean that she re-used envelopes by ungluing them and turning them inside out; and to Oncle Auguste, who assaulted two German tourists in village square and liked in times of stress to sleep wrapped in the *Tricolore*.

He first turned author during an earlier posting in Moscow with a biography of Arakcheev, the Russian soldier and statesman. Now comes this slender volume, *A House in Flanders*. He says it is based on a real period in his boyhood, but that the telling owes much to his imagination. It is a curious book, not easy to categorise.

His tale is set in 1951. An English schoolboy is sent to spend the summer in a French provincial household. Within weeks, he no longer knows which is reality — "the coldness and austerity of my existence in post-war England, or the dense fabric of extended family by which I was embraced". The family consisted mainly of old ladies. During the first world war one of them had come close to marrying his grandfather.

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The prose is orderly and unremarkable, and the imagery seldom surprises. When water falls from the oars of a rowing boat, it does so in "translucent drops". I suspect that our man in The Hague read Alain-Fournier's *Le Grand Meaulnes* when he was young and never quite got over it. Indeed one of the *vieilles demoiselles* puts it into the boy's hand two-thirds of the way through this book and he is enthralled. A *House in Flanders* lacks the delicate and haunting mystery of Alain-Fournier's symbolist masterpiece, however. Sterne was right: they order this matter better in France.

Elusive memories

Ian McIntyre

A HOUSE IN FLANDERS
Michael Jenkins
Souvenir Press, £12.99

Michael Jenkins and his wife, we learn from the dust jacket, "are carefully restoring a charterhouse in Gascoigne". That is reassuring: there are few things more irritating than a charterhouse that has been carelessly restored. Sir Michael does this, presumably, whenever he can escape from his duties in The Hague, where he is the British ambassador.

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Richard Hough: writer, publisher and Garrick snooker captain

Cocking a snook at the typecaster

J. W. M. Thompson

OTHER DAYS AROUND ME
By Richard Hough
Hodder and Stoughton, £20

Mountbatten to invite Hough to write his family history, making his own copious archives available.

"My wish not to be perecast runs close to mania," Hough writes, and his account suggests he has faithfully obeyed that wish. As a wartime fighter pilot he flew first Hurricanes and then Typhoons; on his twenty-first birthday he shot down one (possibly two) enemy aircraft off the east coast. Next he found himself a lowly job in publishing and worked his way to the top of a famous firm, at the same time developing his skills as a writer of boys' stories and a naval historian. In mid-career he abandoned publishing to become a full-time author, travelling extensively and adding biography to his repertoire.

This last category produced his greatest success. His life of Mountbatten, published after the subject's murder but before the official biography appeared, sold some 250,000 copies in hardback within six weeks of publication. The Mountbatten family tried, unsuccessfully, to stop it. Hough does not go into that litigation in any detail. Presumably it was one turn of events he could have done without.

Richard Hough is an intelligent middle-weight among writers, and his 70 years have yielded more variety than most literary men enjoy. This account of his life (he calls it a "memoir" rather than anything more pretentious) is as agreeable as that provenance would suggest. There has been an enviable strand of serendipity in his experiences. His progress from fighter pilot to publisher to successful author was punctuated, or perhaps governed, by unexpected (and usually favourable) turns of events.

Thus, when in 1941 he was sent across the Atlantic to train as a pilot, he found himself not in some grim service camp with most of his fellows, but in a comfortable civilian flying school on the outskirts of Los Angeles. Evidently the Hollywood stars fell over each other to be welcoming to the brave boys from England. Mingling with Ronald Colman, Ginger Rogers, Myrna Loy and the like was heady stuff for an unsophisticated youth fresh from school. Hough relished it.

Later, having decided to write a book about Captain Bligh of the *Bounty*, Hough found himself magically invited aboard the royal yacht *Britannia* to accompany Prince Philip and Lord Mountbatten on their visit to the descendants of the *Bounty* mutineers on Pitcairn Island. His account of the royal meeting with the cheerful and convivial islanders is entertaining. And this fortunate journey led

Tepid regrets for bristling pedants

Paul Golding

A PLACE TO STAY
By Stanley Middleton
Hutchinson, £13.99

ROTEN TIMES
By Paul Micou
Bantam, £14.99

The relationships explored in *A Place to Stay* remain deliberately controlled. Even if the overriding tone is one of tepid regret and the characters too often lapse into academic disquisitions, there are redemptive instances which "proves one catches at the emotions, because one realises, consciously or not, one is being guided, worked over, elevated, you name it, by unusually magnificent verbal music".

Magnificence, however, is scarce-

ly a noun that springs to mind when assessing Paul Micou's disappointing fourth novel, *Roten Times*, which, particularly after the praise deservedly lavished upon *The Death of David Debrizzi*, reads more like a juvenile first foray into fiction.

This London-based American author seems confused about what constitutes quintessential Englishness and what does not. Since the principal dynamic of the story centres on the conflict between a "gloriously repressed Englishman" and a vulgar American, such confusion detracts from the impact of the book. To give one instance: how can Micou imagine that an utterly English character could credibly be named Lloyd?

But if Micou's characterisation is dodgy, just wait for the plot. *Roten Times* is a lightweight romance where, naturally but none too soon, the bumbling swain manages to get to grips with his damsel's "full English mouth". The clever loop in the yarn is Tourtaine's Syndrome: a memory-enhancing condition which early on afflicts the hero and is intended to lend interest to the tale. In the event it merely opens the floodgates to a torrent of pretentious and boring absurdity. "To kill time he recited the first act of *Twelfth Night*." Thus the pace grinds to repeated, increasingly irritating near-halts, and any hope of suspense is lost.

— Published on 28 May 1992 —

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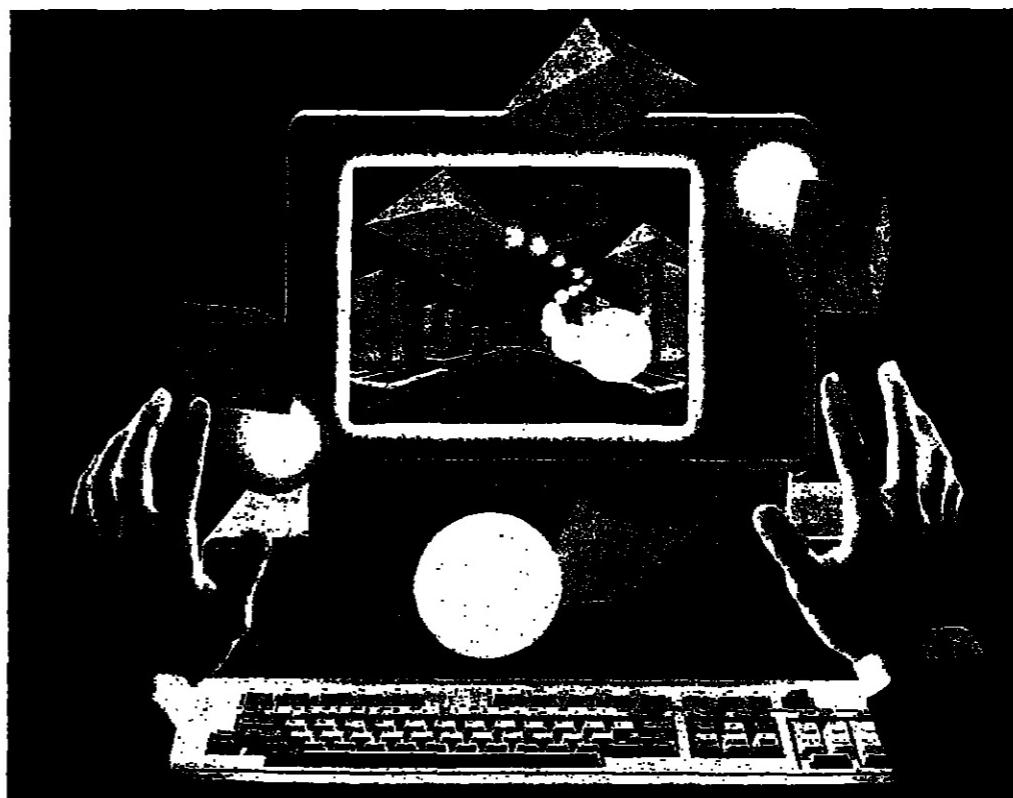
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An experienced managing director with a strong track record in electronics manufacturing is now required to assume responsibility for expanding the core business and directing new product development in a highly competitive environment. Whilst US experience is not vital, the maturity and judgement to deliver to established corporate financial guidelines is important. Candidates must have had P & L responsibility for an operating division of a substantial corporation or medium sized Plc.

The strategic ability to analyse the product and marketing mix and to develop medium and long term plans encompassing both manufacturing and product development is central to the role. Technical awareness of the manufacturing process is important, along with the interpersonal skills to lead, develop and motivate the management team.

This is a challenging appointment for a 'hands on' manager, probably aged over 40 years, with a degree or good technical education.

Male or female candidates should submit in confidence a comprehensive c.v. to: M. Ahlquist, Hoggett Bowers plc, 11/12 Queen Square, BRISTOL, BS1 4NT, 0272-298433, Fax: 0272-279714, quoting Ref: D23002/ST.

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In this newly created post, reporting directly to the Chief Executive, your role will be to design and implement a framework of policies, procedures and practices which will enable us to optimise our extensive investment in information technology, products and services and provide a blueprint for future investments and applications.

A strategic thinker, with excellent project management and interpersonal skills, you will lead our Information Strategy Unit defining the information needs of both corporate and departmental business activities, and directing the acquisition of the right services and products to meet them successfully. In addition, you will act as the principal professional advisor to the Council, our committees, members and officers, advising upon key issues of IS and IT activity within this £550m organisation.

You must have significant strategic planning and management skills, political acumen and experience of working in or with large public sector organisations would be an advantage. A knowledge of OSI and a proven record in change management are also essential.

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Up to £41,000 (plus pp up to 5%)

If you feel you can play a key role in the future development of our organisation, then please contact the Central Personnel Unit, Norfolk County Council, County Hall, Martineau Lane, Norwich, NR1 2DH or telephone Norwich (0603) 222145 for further details.

Closing date 12 June 1992.



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Research Manager**Bass Brewers****New Technical Centre****Burton-on-Trent**

Bass Brewers is the largest brewer in the UK and a major division within the £4 billion Bass plc. It is aggressively developing production, marketing and distribution of a range of ales and lagers, including the UK's two highest volume beer brands Carling Black Label and Tennent's lager.

In 1993 a new Technical Centre will open, bringing together research, technical development, engineering and trade technical services in a showpiece facility, demonstrating Bass's commitment to this key central resource.

Promotion has created this opportunity for an ambitious, young research manager.

In your 30's, with a PhD in a physical or biological science, you must have a minimum of 6 years' research

experience in brewing or relevant food/drink areas. You will have a successful track record of R&D project and team management, achieved through an innovative and open approach. The theme of this position is clearly about customer oriented research, involving major marketplace initiatives in both products and processes. Prospects are excellent.

Salary is very attractive, plus bonus, profit share and share option schemes. A fully expensed 2 litre car is provided, with other benefits including comprehensive relocation assistance.

Please send full career details to: Ivor Harland, Director, Simpson Crowden Consultants Limited, 97/99 Park Street, London W1Y 3HA. Telephone: 071-629 5909. Fax: 071-408 0608.

**Simpson Crowden
CONSULTANTS****MANAGING DIRECTOR****Flexible Location**

to £50,000 + bonus, options

integration and development of acquisitions across the Group.

Probably aged early 30's to late 40's, you will have proven experience of total profit responsibility for an autonomous business which operates in fast moving, ideally diverse, market sectors and which has undergone significant change and/or growth. A strong leader, you will be able to combine a strategic overview with the ability to translate this into action and will have well developed financial, manufacturing and marketing skills.

Please send a comprehensive curriculum vitae, including current remuneration and daytime telephone number to: Chris Rose, Touche Ross Executive Selection, at the address below, quoting reference CRR 116.

1st Floor, Hill House, 1 Little New Street
London EC4A 2TP

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EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

Fuji Seal Europe Ltd.**European Sales And Marketing Manager**

(With Board Potential)

Highly Attractive Basic Salary Plus Bonus

Fuji Seal is the world's leading provider of shrink sleeve packaging and sleeve application machinery to the cosmetic, toiletry, food and beverage markets. The company's dominant market position and success is based upon innovative marketing coupled with extensive investment in new technology. The European Headquarters is based in Kent.

Reporting to the Managing Director, the European Sales and Marketing Manager will be part of a small management team and will be expected to play a major role in the overall management and development of the company. This person will be responsible for the existing highly motivated sales team, will play a central role in the identification and pursuit of new opportunities and will develop the requisite European marketing plans to achieve ambitious sales targets. It is anticipated that the successful candidate will be appointed a Director following achievement of initial objectives.

Aged 35 to 45 and of graduate calibre, candidates will have a proven record of success in European sales and marketing management. Experience will have been gained in an international, technically based, industrial products company selling into the cosmetic, toiletry, food and beverage markets. The successful candidate will be used to operating in a highly competitive environment, experienced in working with agents and distributors and fluent in at least one additional European language, preferably French.

If you are interested by this challenge, please send a full CV to: I. Porter, Hoggett Bowers Advertising, Abbott House, 1/2 Hanover Street, LONDON, W1R 9WU. Tel: 071-495 4595, Fax: 071-495 1037.

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ADVERTISING**emap** plc**CORPORATE PLANNER**

The fastest growing media company of the Eighties needs a second Corporate Planner to help it achieve its ambitions for its next period of growth. From magazine publishing and newspapers to exhibitions and radio, Emap is a company which thrives on ideas and creativity.

At Emap Corporate Planning works closely with the Board and Divisional Chief Executives; developing strategies for growth and identifying and evaluating opportunities, negotiating the deals and occasionally even stepping in to run the new businesses. Most of our Corporate Planners have gone on to do well within Emap — they include the Group Managing Director, David Archus.

We're looking for a creative, innovative graduate or MBA — late twenties or early thirties — with excellent analytical and communication skills, who can be a catalyst for growth. You will also have management experience in publishing or the media.

Salary and conditions will be competitive, and you would be part of a team reporting to the Group MD. Emap's businesses are largely split between Peterborough and London, but you would be based in Peterborough.

We think it's a great opportunity. If you think you could meet the challenge, please write and tell us why, including a brief CV with current salary and references.

Carolyn Morgan
Corporate Planner
Emap plc
1 Lincoln Court
Lincoln Road
Peterborough
PE1 2RF

Closing date for applications:
15th June 1992

ATCOs

Airwork Limited is seeking qualified Air Traffic Controllers to work at MOD establishments in the South of England.

Candidates should hold current ratings in at least three of the following: ADC, APP, APR and Area R(A). A PAR rating would be advantageous.

The remuneration package is competitive and includes contributory pension and loss of licence or permanent health insurance. Additionally, we can offer you a pleasant working environment with a minimum of unsocial hours.

Please apply in writing, quoting ref 040, to the Recruitment Manager, Airwork Limited, FREEPOST, Christchurch, Dorset BH23 6EB or telephone (0202) 572271 ext 2214 for an application form.

Airwork**OVERSEAS OPPORTUNITY IN THE FINANCIAL SECTOR**

ASSOCIATED PARTNERS IN FINANCE LTD. An independent investment consultancy seeks professionals to join their expanding operations abroad.

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Your income and advancement will be commensurate with your success.

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Please send cv's to:

Miss Annette Carmela
ASSOCIATED PARTNERS IN FINANCE LIMITED
72 Chester Square, London, SW1.

**Chairman**

The President of The Board of Trade seeks a successor to Sir Sydney Lipworth whose term of office is nearing completion.

- **THE COMMISSION** undertakes enquiries referred under statute and makes recommendations. These are of critical importance and often politically sensitive.
- **THE NEED** is for intellect, probity and personal stature of the highest order together with an outstanding record in industry, commerce or the professions.

Written applications and nominations in complete confidence, in respect of men or women, are invited by Nigel Humphreys, Managing Director, acting for the President of The Board of Trade, at:

ACCORD GROUP
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10 Hallam Street, London W1N 6DJ (Fax: 071 631 5317)

General Managers**Lothian Health Board**

c£55,000 + Excellent Package

Edinburgh Area

An outstanding opportunity to lead and drive forward one of the major operating divisions of this leading Health Board. The Board operates in a complex, multi-site, customer-led environment against a backdrop of high quality service delivery. Restructuring of the main operating divisions has introduced change as a critical management concern and the role of General Manager is seen as key to the successful introduction of cultural and organisational change leading to the consideration of self-governing status.

THE POSITION

- ◆ Fully responsible for operational planning and performance of critically important operating division. Report to Group Operations Director.
- ◆ Broad and stimulating remit to build and manage a senior multi-functional team, closely involved with business policy and strategic development.
- ◆ Maximise available resources, improving logistics systems and tightening procedural practice where necessary.

QUALIFICATIONS

- ◆ Graduate, ideally with Master's degree. Strong business and financial planning skills. Incisive and analytical intellect. Strong persuasive and negotiating skills.
- ◆ Demonstrably successful career at senior level in complex, customer and operations led service sector environment.
- ◆ Creative and resourceful. Able to plan and implement, often under pressure to deliver. First hand experience of systems and cultural change.

Please write, enclosing full cv, Ref GL2279ST
78 St Vincent Street, Glasgow, G2 5UB

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This company has for over fifty years been an innovative force within the Aerospace industry. Now part of an international group, they are poised to embark upon a new era in aerospace manufacturing.

The ongoing reorganisation of the company and its senior management team has created this new position. Required is an ambitious, results orientated person whose principal objective will be to make a significant contribution to manufacturing policy leading to the establishment of a world class capability.

Duties will involve the development of their manufacturing operation and will cover relayout and refurbishment of facilities, implementation of state of the art systems and introduction of new methods of working.

Aged 30+, you will be an experienced manufacturing manager with a track record within aerospace. A Chartered Engineer holding a management qualification with previous CAA recognition would be ideal.

Committed to total quality manufacturing, you should be computer literate with a practical commercial outlook and an ability to manage and motivate multifunctional teams.

Other benefits include BUPA and pension with relocation assistance available to this particularly attractive area in North Yorkshire.

Contact Martin Kearney on 061-834 8984 (office) or 0532 326398 (7.00-9.00pm) or write quoting ref. W211 to Austin Knight Recruitment, 98 King Street, Manchester M2 4WD.

Austin Knight supports equality of opportunity in employment.

MANUFACTURING DIRECTOR AEROSPACE

c£32,000 + Car + benefits
North Yorkshire

relocation assistance available to this particularly attractive area in North Yorkshire.

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Austin Knight

ADVERTISING • RECRUITMENT • COMMUNICATIONS

Marketing/Business Development Director

Salary negotiable

Oxfordshire

This is an excellent career opportunity for a marketing strategist with a track record of successful implementation in any of a range of industry sectors.

Our client is one of the largest suppliers of consultancy services and contract R & D to the agriculture, environment and food related industries and to central government departments. The organisation has a reputation for quality and expertise delivered through its highly qualified, scientific staff.

They now seek to appoint an experienced Marketing Director to identify and exploit new business opportunities and maximise future growth.

THE POSITION

- reports to the Chief Executive
- responsible for short and long term marketing strategy
- requires close involvement with regional management
- contributes to overall business planning

THE REQUIREMENTS

- Graduate calibre
- Communications skills and the ability to manage change in a multi-site service organisation
- Experience of developing and implementing the kind of marketing strategy that revises the product range and repositions the business
- Hands-on sales experience is desirable but not essential. Experience in food, environmental services, agriculture, pharmaceuticals or a technology-based industry is also desirable.

The appointment will be for a five year term with the possibility of extension.

Please send your CV including current salary details to Ms Jane Pollard, K/F Associates, Pepys House, 12 Buckingham Street, London WC2N 6DF.

The closing date for receipt of applications is Monday 15th June 1992.

K/F ASSOCIATES

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Chief Executive

Cardiff

Salary to £100,000 plus Substantial Bonus Opportunity

This is an exciting opportunity to head up a consumer services company which is poised for significant growth. A wholly-owned subsidiary of a major PLC, it operates nationwide through 200 high street outlets and employs over 1,200 people. Substantial investment is under way, aimed particularly at systems and customer service.

Your prime responsibility will be for the strategic direction and day-to-day management of the company. Reporting to the Divisional Chief Executive, you will be expected to achieve profit targets through applying rigorous management disciplines, particularly cost control, and a major challenge will be to diversify the range of products sold and extend the range of distribution alternatives, possibly through franchising as well as expanding the number of retail outlets.

In your late 30s, or 40s, you must have a proven track record in general management or operations in a multi-site business. Good leadership skills, strong bottom line orientation and the ability to work in a changing environment are essential.

Please write enclosing a full CV, quoting Ref. 560, to Mark Woodhouse, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HF.

A Whitehead Mann Group PLC company.

whitehead selection

**SALES DIRECTOR
IN THE FINANCIAL SECTOR**

Salary: c.£40,000 plus substantial performance related bonus scheme
Based in the South East

This progressive and innovative insurance and banking organisation requires a Sales Director to manage its highly profitable Life and General Insurance portfolio.

The company will expect you to improve sales and profit performance in a culture that requires strategic ability and determination of each individual to make a major contribution at corporate level.

The role will involve the development of new and existing insurance business through a national High Street branch network and the creation of new channels of distribution.

Self motivation, and a strong, influential man management style are key attributes for any successful applicant. You will be entrepreneurial, highly demanding of yourself and your colleagues.

FOCUS MANAGEMENT CONSULTANTS LIMITED

THE CONSOFT SUITE, NORTHERN ASSURANCE BUILDINGS, ALBERT SQUARE, MANCHESTER M2 4DN
TEL: 061-834 2461

Marketing Manager

Systems Integration Civil Government

Thames Valley

Salary c.£47K + bonus + company car

As an experienced specialist marketing manager, you will appreciate the substantial opportunities for large scale systems integration companies who can meet the diverse needs of central government departments, in the civil sector.

Our client has the extensive experience, resources, financial stability, vendor independence and technical expertise which have already won significant customers. Their resolve is to increase their perception to become the leading company in the market.

This new role will take responsibility for all marketing activities within civil government, from developing the strategic marketing and business plan, to providing tactical marketing input to the sales force, technical personnel and working with senior executives within customers.

We are seeking a marketing manager who combines a considerable knowledge of the needs of civil government, extensive understanding of the principles and practice of

marketing, with a clear vision and practical knowledge of systems integration.

Candidates will be working in a systems integrator, computer vendor or software house in a relevant marketing role. The ability to develop and implement marketing plans, excellent communication skills and the ability to work effectively with sales and technical personnel are essential.

The company offers significant rewards in compensation and personal development for high achieving individuals.

For a confidential discussion, please call Nicola Ogilvie today, Sunday on 081-673 3416 between 4pm-8pm. Alternatively you can call her during working hours on 071-222 7766 or write enclosing your curriculum vitae to Ogilvie & Associates Ltd, Buckingham Court, 78 Buckingham Gate, London, SW1E 6PE. Fax number 071-233 0603 quoting reference number NO1117.

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MANAGING DIRECTOR

The European Sales & Service Group of a large U.S. Computer Peripherals Manufacturer requires a Managing Director

This senior post involves board level duties in addition to responsibility for the sale of the company's products in Europe, Africa and the Middle East and for the supervision of all sales, service and administrative personnel.

The person appointed will possess advanced business and/or technical degrees and will have at least ten years' experience in Senior Management in the PC Industry and possibly 5 years' experience with Pan-European Distribution Networks, Technical Support Groups, and an International Salesforce.

The importance of this post will be reflected in the salary benefits package.

Please send C.V. Box No 8822

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**Sales & Marketing
Director**

**Capital goods-UK & Export
London up to £40K + P.R.P.**

The Sales and Marketing Director is a key board member of this subsidiary of a major group and is currently responsible for sales of £60m, mainly to export. The company produces a range of advanced, specialised computer-controlled equipment for the food and agriculture industries and is the world leader in its market niche. The equipment is sold through a network of agents and is now installed in nearly 100 countries. Continuing R & D is an important component in company success and the company occupies new, purpose-built premises near Docklands.

The Director is responsible for marketing, sales, service and export contracts and administration, through an experienced team in London and the Continent.

The requirement is for sales and marketing management experience with capital goods in export markets. A strong European language ability is also necessary. This demanding role calls for an able professional to contribute significantly to profitable growth and market share. Salary is for negotiation and there is a comprehensive range of benefits.

Please reply in confidence with full CV and salary to Don Gardiner as adviser to the company.

**gmi GARDINER MORGAN
INTERNATIONAL**

3 PARK STREET, OLD HATFIELD, HERTS AL9 5AT.

whitehead selection

Divisional Head - Buying & Merchandising

Midlands based
c £55,000 + package

This is a senior managerial role which calls for Buying and Merchandising skills across several fashion product groups. It carries responsibility for large volumes of product sold through the outlets of a major UK retailer.

This position has been created in order to strengthen an existing high calibre team, bringing in the new skills of direct sourcing policy and practice. Sophisticated Merchandising systems are in place, but the position holder will be tasked with improving their implementation.

Candidates are likely to be in their mid 30's, have a demonstrable record of successful innovation in the Buying and Merchandising function and have extensive experience of direct sourcing worldwide. Good interpersonal and man management skills are also essential, as is the desire to be a major driver in the management of change.

Please write enclosing full CV, quoting Ref 557, to Kate Donaghy, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HF.

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General
Engineer

To grow this
business

North West

South West

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Midlands

Scotland

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Market

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North East

Market

Excellent Package

Sales & Marketing Manager

Videoconferencing Systems

A rare opportunity to head a European start-up business

Our client is one of the world's foremost developers and manufacturers of innovative electronic products, including computer and communications systems. Already well established in the field of video technology and telecommunications the company is now preparing to enter the European video-conferencing market with an outstanding range of systems.

To enable a successful market entry, we now seek a talented and committed individual to head up the business.

Initially, the role will be to construct a three year business plan, defining market entry objectives and to include product positioning, channel strategy and the operational support requirement. In parallel with this planning activity, the Sales and Marketing Manager will also conduct sales negotiations with major corporates and network integrators. The goal

will be to build the business in line with the three year plan, establishing the organisation necessary to deliver the results.

To succeed in this challenging appointment you will need to be an outstanding achiever, ideally in the field of videoconferencing or data/telecommunications. In particular you will have the following attributes:

- a blend of sales and marketing success
- a strong record of achievement gained within a major vendor or network integrator
- an engineering background together with current technical appreciation of CCITT standards
- the ability to build a European business unit within a major corporation.

Please send or fax your CV to Goodman Graham & Associates, advising consultants, at the address below, quoting reference 3701.

**GOODMAN GRAHAM
AND ASSOCIATES**

8 Beaumont Gate, Shenley Hill, Radlett, Herts WD7 7AR.

Telephone: 0923 855515. Fax: 0923 854791

**Financial
Management Consultant**

Financial Services

Edinburgh

To £45,000

Ernst & Young is a major international player in the financial services sector providing consulting services to leading institutions worldwide and with a record of unrivalled success in the European insurance market. With a strong, established presence in Scotland, we are thus well positioned for further expansion in the changing financial services industry.

The main thrust of this role is to ensure that we maximise our potential in the important insurance sector. Key tasks will be to develop business and to manage major assignments with both new and established clients, in activities such as financial systems, financial reporting and business process improvement. While initially emphasis is on further building up the Scottish team, there will be opportunities for travel throughout the UK and overseas.

The prime requirement is for a proven record of success in financial management consultancy based on a sound knowledge of the insurance or banking sector and backed by excellent selling and management skills. Candidates are likely to be mid 30's with an accountancy qualification or MBA.

The successful candidate will be rewarded with an attractive remuneration package and first class opportunities for an exciting range of new work providing personal development and excellent prospects for rapid career progression.

Please write enclosing full CV to Jenny Chandler, Human Resources Manager, Ernst & Young, Management Consultants, 1 Lambeth Palace Road, London SE1 7EU quoting reference no. RS41.

ERNST & YOUNG

Marketing Consultant

Service Sector • to £35,000 • Midlands

This challenging new opportunity for a senior level marketing professional has been created to enable this multi-disciplinary service organisation to take advantage of significant business opportunity.

Reporting to the Director and working closely with a range of Business Units, you'll lay the foundations for effective marketing, setting out the way forward with a clear marketing plan and co-ordinating each Unit's promotional activities. A constant source of support and advice, you'll commission research, build up a database of information and keep abreast of all relevant developments.

From the outset you'll be establishing the benefits of marketing which is new to the organisation, and although you'll initially focus on one particular market your influence will later extend to other areas.

Townsend Knight

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LIFE & TIMES THURSDAY JUNE 4, 1992

10 JUNE 4, 1992

General Manager Engineering Contracting

To grow this successful process and energy projects business

NORTH WEST : Over £50,000 + car

This is a rare and demanding Board appointment. An opportunity to join an expanding, prestige, design and build engineering contractor with a Divisional turnover of £75m within a major UK company. The Process and Energy Group is a profitable £20m high potential business, currently winning further market share of major projects in the fine chemicals and food sectors, and energy projects including industrial CHP plant.

Reporting to the Divisional Managing Director, we seek a high calibre entrepreneurial General Manager with the vision to lead and direct this multi-function business to achieve rapid growth towards £100m turnover.

Personally and through your team, you will identify and win major projects and manage all activity through to on-site completion and

commissioning via achievement of consistently higher standards of customer satisfaction and project quality with maximum profit.

Aged 35-45, with a good engineering degree, you will have appropriate senior management experience in engineering contracting or with a capital plant supplier. Inherently business and commercially astute, your enthusiasm and determination will be supported by team leadership and motivational skills. Career prospects to further extend your broad business experience are excellent.

Base salary is negotiable c£45,000 plus significant bonus, executive car and benefits including relocation if appropriate.

Please write with full career and salary details - in confidence - to David Mather, reference 34035, MSL Group Limited, Sovereign House, 12-18 Queen Street, Manchester M2 5HS.

MSL International
CONSULTANTS IN SEARCH AND SELECTION

Marketing Director

S. HOME COUNTIES : to £70,000 + bonus + Executive Car

Our client, one of the UK's leading service companies in its sector, has a history of rapid profitable growth through acquisition and organic development.

To develop its strategy for the future, the company is undertaking a far-reaching review of its activities and has formed high level project teams for this purpose. A top quality marketing strategist is now needed, initially to head the strategic management consultancy.

Probably in your thirties and ideally MBA qualified, you will have a sound practical knowledge of strategic and tactical marketing. Roles oriented, you must have the ability to establish clear goals and drive through implementation in a consensus-based operation.

The excellent benefits package includes performance-related bonus, fully expensed executive car and non-contributory pension and reflects the importance of the position to the company.

Please write - in confidence - with full details to Ann Rodrigues, ref 41089, MSL Group Limited, 32 Aybrook Street, London W1M 3JL.

MSL International
CONSULTANTS IN SEARCH AND SELECTION

Public Affairs

New corporate role in major PLC

LONDON : up to £40,000 + car & other benefits

This new appointment will play an important part in the further development and positioning of a substantial UK company. In working closely with the head of public affairs, the appointed candidate will assist directors and senior management across a wide range of policy issues.

Responsibilities will range from analysis of UK government and European Community policy, through to ensuring the right external presentation of the company to government, parliament and EC institutions.

Applicants aged around mid-twenties to mid-thirties with a good degree, preferably in economics, finance or another relevant discipline, should have proven major PLC experience in the analysis of public policy issues and associated networking and lobbying activity.

MSL International
CONSULTANTS IN SEARCH AND SELECTION

European Buyer

Food & Non Food Commodities

EAST MIDLANDS : c.£35,000 + Bonus + Car

Our client, part of a large and highly successful group, is a major force in the UK foods sector. It participates within a major European co-operative buying organisation, which is based in Brussels and has members throughout the EC.

A European Buyer is now required who will be accountable to our client's Director of Buying, but who will also have an additional reporting line to the MD of the co-operative. Responsibilities will involve sourcing and acquiring food and non-food commodities for the co-operative, and selling the client's own products to the co-operative's other members. The post is based in the East Midlands and will involve extensive European travel.

This appointment calls for at least seven years in a buying role, including two years as head of the buying function within a small or medium-sized company, or an equivalent position within a

large group. A background in retailing or food manufacturing would be advantageous and, ideally, you will have experience of sourcing foods, non-foods, beers, wines and spirits.

An economics or business studies degree would be useful, but of prime importance are personal presence and good negotiating skills, including the ability to negotiate fluently in German and/or one other major European language.

In return for your energy and drive, you will enjoy a salary negotiable around £35,000, together with an executive car and bonus. Long term career prospects are excellent, and could be in the UK or Europe.

Please write - in confidence - with full career details to Lionel Koppen, ref. 26052, MSL Group Limited, 32 Aybrook Street, London W1M 3JL.

MSL International
CONSULTANTS IN SEARCH AND SELECTION

General Manager Primary Health Care Services Lothian Health Board

Edinburgh

c.£40,000 + Excellent Package
This strategically placed division of Scotland's second largest Health Board is poised for considerable development during a period of planned change. The post of General Manager will be key to the successful implementation of Board plans.

THE POSITION

- ◆ High profile, pivotal role, reporting to Director of Planning & Development.
- ◆ Key remit to source and develop high quality service initiatives through close consultation with other divisions of the Board and by contract supply with other agencies.
- ◆ Control significant budget. Maintain highest quality of service with due regard to changing nature of customer demand.
- ◆ Exposure to contract administration at strategic level, improving management controls and reporting systems where necessary.

Please write, enclosing full cv. Ref GL2280ST
78 St Vincent Street,
Glasgow, G2 5UB



NB SELECTION LTD - a Norman Broadbent International associated company
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At Gissings, we've been putting the customer first for more than 20 years. And it's worked. We've consistently achieved above-average growth through a policy founded on care, commitment and professionalism.

This dedication, which has been the hallmark of our business philosophy, has led us to become a leading and respected provider of quality services in the increasingly complex field of employee benefits.

They will be highly motivated with excellent communication skills and a real commitment to sustained success (short-term gains for their own sake are not part of our culture). They will also be professionally well-connected and respected.

Because of the importance of these appointments and our desire to attract only the best, we are offering a substantial package of remuneration, including a salary of £50,000 plus bonus, car and

FOR PACESETTERS ONLY

New Corporate Business Consultants

c. £50,000 + bonus,
car and benefits

We believe in outpacing the competition which is why our long-term development plan now demands the appointment of two high-calibre individuals to help expand the corporate side of the business even more effectively.

This is an exceptional opportunity and one that will only appeal to those who thrive in an atmosphere of competition, performance and achievement. The people we need will believe in results through sheer hard work coupled with an unwavering adherence to exemplary standards and business ethics.

Their expertise and sound technical skills will be matched by a thoroughly professional approach to the planning and acquisition of new quality group business. They will have the drive to meet challenging targets and the determination to see plans through to fruition.

range of valuable benefits. We are, however, prepared to be flexible.

The right individuals will have truly outstanding track records and proven expertise in the acquisition of corporate employee benefits business - pensions, healthcare, PEP and life assurance.

If you think you can meet our demanding requirements, are attracted to an environment that genuinely recognises real achievement and can set the pace we want, please contact in strict confidence our Personnel Director, Jean Sparrow.

Gissings Ltd, Flushing House
25 Flushing Circus, London EC1M 7AL
Tel: 071 - 625 9899

PDMS SPECIALIST (VERSION 10.2.1)

For leading Spanish engineering firm's Madrid head office

• Interface with other packages:
STRESS P, SAINT, IGES, DXF.

• Designing metal, concrete and support structures; equipments and connections; tubes and automatic routing: cable trays and HVAC. CLASHER, REPORT, ISODRAFT, DRAFT and its AUTOCAD connection, DRAWCON, SCHEMA, INTERSCHEMA, DESCON and INTERCOM.

The ideal candidate would be about 35, with a dynamic personality, a good level of Spanish, and good organisational, communication and leadership skills.

For the right person an attractive salary package will be negotiated.

If you feel you 'fit the bill', please send your cv. in Spanish or English, which will be forwarded to our client. Please list in a covering letter any companies to which it should not be sent. Write to Ref: 4440, PA Consulting Group, Paseo de la Castellana, 135 - 28046 Madrid, Spain.

PA Consulting Group
Creating Business Advantage

Executive Recruitment - Human Resource Consultancy - Advertising and Communications

MANAGING DIRECTOR DESIGNATE

£33,000 + car + benefits

Our client, a major construction plc group currently seeks a successor to the Managing Director of one of its turnkey contracting companies. Based in an attractive area of central England, the organisation is successful, profitable and expanding with a balanced portfolio of technologies, and is held in high regard in the industry it serves.

The current Managing Director is due to retire in 18 months and the company wishes to make the appointment initially as Deputy MD. to ensure a smooth handover.

Probably aged 35 - 50, you should be a chartered mechanical engineer with considerable experience in the contracting industry. A sound grasp of the commercial aspects of contracting is vital.

Please send a full cv. indicating salary progression, which will be forwarded to our client unopened. Address to the Security Manager if listing companies to which it should not be sent. Ref: H7029/ST, PA Consulting Group, Advertising and Communications, 123 Buckingham Palace Road, London SW1W 9SR.

PA Consulting Group
Creating Business Advantage

Executive Recruitment - Human Resource Consultancy - Advertising and Communications

IT MARKET RESEARCH - SALES & ANALYSIS

Compensation £35 - 50K

INPUT, a leading worldwide IT market research company, seeks dynamic professionals to sell and promote subscription and consulting service. Several positions should rapidly lead to management.

SALES PROFESSIONALS
Must be able to sell at senior levels in IT companies and have successfully sold similar services.

MARKET RESEARCH PROFESSIONALS - INFORMATION/CUSTOMER SERVICES
Must be able to analyse and forecast IT markets, write superior reports and make excellent presentations.

All positions require outstanding academic and IT business background as well as fluency in a major European language besides English. Candidates should be in the growth stages of their careers and have high energy levels and enthusiasm.

To apply, please send your resume to Peter Lines, Managing Director.

INPUT

Picadilly House, 33/37 Regent Street
London, SW1Y 4NF

Market Intelligence and Strategic Planning Services

071-481 4481

EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

**Commercial Manager -
Business development**

c. £35K + car + bonus

London relocating to Swindon

National Power is the UK's leading electricity generator, producing more power for the nation than any other company. Our 35 power stations throughout England and Wales burn coal or oil or use the energy from the wind and water to generate around 121,000 million units of electricity each year. Our turnover in the last financial year was over £4 billion.

Our plans for the 1990's include investment in new technology which uses natural gas to produce electricity. Other generating initiatives will include Waste-to-Energy centres, wind farm development and overseas power projects.

These opportunities have led to the creation of the new key role of Commercial Manager within our Research & Technology division. Essentially you will be responsible for evaluating the financial and market potential of ideas and nurturing them until they become a commercially successful reality. Leading a small, high calibre team you will hold a highly influential role with a tangible impact on National Power's future growth and development.

The need is for a highly analytical individual also possessing a blend of business acumen, commercial/marketing experience and strategic vision. Probably an MBA, certainly a graduate, you will be a persuasive communicator with excellent interpersonal and influencing skills, and a record of achievement to demonstrate your tenacity and effectiveness.

Initial salary will be of the order of £35,000, plus performance related bonus, company car and comprehensive benefits including relocation where appropriate. Prospects for further personal development are excellent due to the high visibility of the role. The position will initially be based in Central London but will be relocating to new offices in Swindon in mid-1993.

This position is urgent and of vital importance. In the first instance, please write to our Consultant below, enclosing a detailed CV including details of current remuneration.

Stafford Long & Partners Recruitment Ltd., 12-14 Whitfield Street, London W1P 5RD.
Please quote reference 5491, and mark your envelope for the attention of Steve Gardner.



National Power

CHIEF EXECUTIVE

One of over 80 TECs in the UK, the Training and Enterprise Council for Rotherham, one of the first to be established in Yorkshire, has a £12m budget, and employs 70 staff. This post represents a high profile opportunity to spearhead the TEC's activities as it helps the local economy to face the challenges of the 1990's.

Reporting to the TEC Board and leading the Senior Management team, your mission will be to raise the profile of the TEC in the local business community, and to ensure that its wide-ranging, strategic objectives are met in order to improve the economic development of Rotherham.

Candidates should have a successful track record in Senior Management, perhaps in an HR/training role, in a private or public sector organisation committed to training. We also seek experience of managing cultural change and evidence of a consultative leadership style.

Please write with CV quoting current salary and Ref. No: AK0292 to Roger Ruane,

**FEDERAL RESOURCES
EUROPE LIMITED**

Thema Main Street, Milton, Newark, Notts NG22 0PP.

IT Manager
c.£40,000
plus
Benefits and Car



Associated Independent Stores is the largest non food voluntary buying group in the UK. Located in attractive new offices in Solihull, the group represents the buying interests of over 500 outlets representing 250 independent retail businesses. With an expanding volume of business and range of services, AIS now requires a highly motivated and experienced IT manager to help formulate and implement an advanced IT strategy.

Reporting to the Managing Director, this challenging position will be responsible for all aspects of IT including management of the department, the development of system strategies to support the group's business plans and the provision of an expert consultancy service to member retailers. Candidates will need a proven track record in both project and people management, a sound technical background with experience of UNIX and PCs (LAN/WAN communications an advantage), and experience of retail systems is essential.

Applications to: Colin Wicks, Entity Software Ltd,
Epic House, 85 East Street, Epsom, Surrey KT17 1DT.
Tel: 0372 728990. Fax: 0372 728882.

Redundant or The Next Move?

Directors/Senior Managers

- Professional outplacement and career consultants, help you maximise your potential.
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- Quality services, without frills, include one-to-one counselling.
- Call Brian Ward Lilley on 0306-888522 10am-1pm Sunday or normal office hours for an appointment in LONDON or DORKING.

HEADWAY

Old King's Head Cntr, High Street, Dorking, Surrey RH4 1AB.
Headway adheres to the IIA Code of Conduct for Career and Outplacement Consultants

Develop your
career as part
of the
Equity & Law
family

If you set high store by family values, then a career at Equity & Law could be perfect. Like all the best families, we commit ourselves to supporting our people with everything they need for a satisfying and rewarding career.

We're looking to recruit consultants to our new Personal Financial Planning division, advising clients on our wide range of personal pension plans, life assurance and health protection plans, mortgages and investments.

Equity & Law offers all the support and training necessary for your success, including the opportunity to look after existing clients as a foundation for your own portfolio.

If you're over 25 with an aptitude for hard work, you can expect to be well rewarded. We're looking for successful people whatever their background, because with our help, you can bring your success to bear on a new career.

If you'd like to join our family, call us now to arrange a local interview. Quote ref ST12 28 Career Hotline 071 329 6773 7 days a week 9am to 7.30pm (or answerphone) or write to Joyce Marriott, Equity & Law, c/o 6 Ludgate Square, London EC4M 7AS.



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If you need advice, contact your
nearest office for an exploratory
meeting without obligation.
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Birmingham 021 230 3335
Brussels 2 241 0169
Cambridge 0223 290 571
Dublin 01 220 6727
Edinburgh 031 248 5336
Milton Keynes 0908 231 918
Manchester 061 929 6799
North East 091 415 0903
Swindon 0793 553 888
Worcester 0922 877 737
32 Savile Row, London W1X 1AG
Tel: 071 734 3679 Fax: 071 734 2620

CONNAGHT EXECUTIVE CAREER SERVICES

**Managers who don't
pussyfoot around****Financial Sales O.T.E. £32K - £38K**

You've already proved your worth in financial sales. You're accustomed to taking the lead – in business, man-management and in the earnings league. Now you're ready for more of a challenge. Much more.

Lloyds Bank Insurance Services is a dynamic independent insurance services company. Backed by a major power in the financial world, we are on a rapid growth track. Developing new markets, new products, new distribution channels and new services, we offer all the change and challenge ambitious professionals can handle.

With a high-powered top management team already in place, we are looking to increase our strength in high calibre Area Management talent. The need is for Managers who are undaunted by problems. You will be a team builder as well as leader, someone who takes ownership of challenges, whose approach is proactive, and whose judgement is commercially astute. Ability to innovate – and turn ideas into action – is essential. Above all, you'll be motivated by results, achieved by yourself and by your team.

Basic salaries are in the range of £25,000 – £30,000, according to individual merit and accomplishments. There is also a valuable financial sector benefits package. Career prospects are truly exceptional.

Opportunities exist in various locations throughout the U.K.

If you're ready for the challenge, send your full C.V. to: Mrs. J. Phillips, Personnel Manager, Lloyds Bank Insurance Services, P.O. Box 198, 7 Penyountain Road, Haywards Heath, West Sussex RH16 3YE.

**Lloyds Bank
Insurance Services**

**IT PROJECT MANAGERS****DERIVATIVES SYSTEMS
DEVELOPMENT**

LONDON

Salary negotiable · Car · Banking benefits · Bonus

Our client is a leading derivatives trading house. As an organisation it is profitable, growing, efficient and refreshingly non-bureaucratic. For this is an environment where business sets the deadlines, creates the pressure and drives IT development at a pace that is demanding but intensely challenging.

The company's total commitment to quality is reflected in the calibre of the people it selects. This is certainly true of the delivery-oriented, quality motivated Project Managers we now seek at a variety of levels. All will be highly numerate and of graduate-level intellect. All will have blue-chip project management skills and an impressive track-record in significant bespoke systems development. Most important, all will have extensive project lifecycle experience – spanning every phase from feasibility to full implementation.

Operating in such key areas as credit, legal, compliance, financial control and in particular operations and settlements, these self-starters must have the ability to manage multiple projects whilst focusing closely on both the business and technical

development priorities. These strong, assertive personalities – probably in their late 20's or early to mid 30's – will have already delivered substantial systems for a major investment bank. They will certainly possess a talent for influencing others – sensitively assessing needs, managing user expectations and ultimately delivering solutions. Specific knowledge of derivative products trading would be a distinct asset. Familiarity with VAX/VMS and DEC layered products is equally preferable.

If you have the talents and the temperament to thrive in such a demanding environment, we'd like to talk to you. The salaries and benefits on offer are highly competitive even by the standards of the Investment Banking sector.

Please contact our consultant Steve Greenall on 071-253 7172 during office hours or on 0860 666760 evenings and weekends. Alternatively, send your cv, quoting ref:519, to him at JM Management Services Limited, Chandos House, 12-14 Berry Street, London EC1V 0AQ. Fax 071-253 0420.

jm
1982
1992

071-481 4481

EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

**OBJECT ORIENTATION EXPERTS
FOR LEADING BUSINESS DEVELOPMENT**

Swiss Bank Corporation is one of the world's leading banks. Our London office is an integrated capital markets, treasury and investment banking operation employing over 1,000 people.

£30K - £50K
inc. banking benefits
City

We recognise that advanced technology can provide a competitive advantage in the world's increasingly competitive financial markets. Accordingly, we have adopted a technology strategy that is based on object orientation and open systems - using the latest workstations including NeXT and SUN.

To strengthen the team implementing this leading-edge strategy, we are looking for a number of creative, disciplined systems professionals from the financial services sector - people who have demonstrated the ability to deliver under pressure, to exacting standards, on time. All will be quality graduates or postgraduates (2:1 minimum) with impressive track records of professional achievement. All will have strong, clear ideas of their own and the ability to explain technical concepts to non-technical business people.

BUSINESS ANALYST/DESIGNER

This key figure will specialise in Treasury Derivatives - defining and implementing a physical database using Sybase technology. This challenge will almost certainly involve the definition and tuning of data models. Consequently a sound understanding of Sybase, open systems architectures, UNIX, C++ and derivatives are essential.

jim
1982
1992

PROJECT LEADERS

These positions call for a combination of business, technology and management skills of the highest calibre. You will lead multi-million projects and will need to have achieved success in using object orientation, and open systems methods.

One position calls for equities business experience, whilst the other demands extensive knowledge of trading systems. Both require proven management skills, hands-on planning and control experience as well as the necessary self-confidence and expertise.

ANALYST-PROGRAMMERS

Our Equities business has opportunities for an analyst-programmer with considerable Sybase, C++ and UNIX experience. These skills will be fully exploited in replacing our existing trading systems. Once again, this is a very practical role involving the hands-on implementation of our new architecture. A solid grounding in a relevant applications area - ideally equities - is essential.

Within our global Service Products Division we need people of a rare nature. Analyst-programmers who can understand our division's existing TELON/CICS/DMS systems and move us, within 6-12 months, to Sybase/C++.

If you believe you have the qualifications and personal attributes needed for one of these challenging positions, please call our consultant, Steve Clayton on 071-253 7172 during office hours or on 0831 145022 evenings and weekends. Alternatively, send your cv, quoting reference 620, to him at JM Management Services Limited, Chandos House, 12-14 Berry Street, London EC1V 0AO. Fax 071-253 0420.

Sales/Marketing Director

Attractive package Nottingham

Leisure**Sinks, Showers, Basins**

Glynwed International plc is a Birmingham based group of companies with its roots in the engineering and building products industries. It is comprised of 100+ UK profit centres and principal overseas operations are based in the USA, Australia and Europe. In total Glynwed employed some 12,500+ people worldwide and had sales of £250m.

This outstanding career opportunity to join the board of Leisure, the UK's market leaders in sink tops and with a consistent record of success in Europe, is being created by the promotion to managing director of the present post holder. Supported by a skilled team of professionals you will be responsible initially for all aspects of UK sales/marketing.

You should have experience of selling lightside products to builders/plumbers merchants; preferably kitchen and plumbing products to national/regional merchants and demonstrate responsibility for a sales force turnover over a minimum of £5m pa. Other attributes required include a good record of sales development and the ability to make a substantial contribution to market strategy/product development. A degree/equivalent qualification is preferred.

The package will include a competitive salary plus substantial bonus opportunity and other benefits designed to attract capable and ambitious people.

For full information and a special one page Application Summary which should be completed and returned by Friday 12th June, together with a current cv, telephone our agents, Barkers Ltd, weekdays between 10am and 4pm on 021-616 1497 up to noon on Monday 8th June. Alternatively fax your name, address and telephone number on 021-643 2384 or 021-631 2738.

Glynwed International plc

MANAGING DIRECTOR

John Poulton Ltd, the largest independent UK laboratory glassware manufacturer has built up, over many years, an excellent reputation for its quality products and service.

The impending retirement of the Managing Director opens the way for an energetic and creative successor, with drive and vision, to lead the strongly committed and supportive team through the next stage of the company's development.

The successful candidate, aged between 45 to 55 and probably educated to degree level, will possess first class communication skills and a flexible personality with the ability to work effectively from Board to factory level. A well developed team leadership authority combined with a high level of self motivation must also be demonstrated.

Previous experience in the industry is not essential but proven managerial and administrative skills, together with a clear understanding of financial control, marketing and general business strategy world-wide in a manufacturing environment, is necessary.

A competitive salary is offered together with a company car and other benefits normally associated with a position of this seniority. Relocation assistance will be provided if necessary.

If you feel you have the necessary experience, drive and commitment for this challenging role please write with full cv in confidence to:

A.P. Mavor, Managing Director, John Poulton Ltd, 77/92 Tanner Street, Barking, Essex IG11 8QD.

PROFILES**EXPERIENCED COMPANY LAWYER**

Lawyer, 36, eleven years experience as employee in commerce and industry. seeks challenging role. Good all-round commercial experience. Ex-company secretary of quoted PLC. Good advisory skills. Self-starter. International experience. Oracle background. Immediate availability.

Telephone 061-434 9721.
(No Agencies or MLM)

JAPANESE EXPERTISE

Senior Executive with broad experience in Manufacturing, Marketing, R&D and Strategy Planning. 32 years experience with major international clients. Extensive experience in Japan as Executive V.P. of Mitsubishi Chemical company. Now acting as consultant to assist European and Japanese companies to do business "Culture Fit". Good working knowledge of Japanese language. CV available.

PLEASE REPLY TO BOX NO 8810

DO YOU NEED AN ENTREPRENEURIAL, EXPERIENCED COMMERCIAL / GENERAL MANAGER?

I am looking for an entrepreneur to fully utilise my drive and skills in the business of chemicals. I can offer:

- 12 year record of high profitability management in a competitive service industry.
- Experience of start-ups, consultancy and M&A review.
- Motivation, leadership, communication and interpersonal skills.
- Commercial acumen, analysis and control.
- MBA from leading UK business schools, and much more.

If you think I could assist your company, please contact 0225-858838 or Box No 8433

EXPERIENCED EXECUTIVE

For last 12 years CEO of UK oil & gas exploration developer with strong marketing and creative flair, having taken several companies to positions of worldwide market leadership, particularly in the areas of energy generation, environmental and petrochemical related activities. Executive committee and board experience internationally, from raising finance and start-ups through to running large scale operations. Interested in growth opportunities where my motivation and leadership skills could best be utilised.

Please telephone: 071 722 6786.

FINANCE/MANAGING DIRECTOR

Chartered Accountant FCA, 45, world-wide experience including US, UK, Continental Europe, Far East and Australia. System implementation, M & A, flotation and general management specialist. Ready to accept new challenge in growing company. Willing and able to travel.

Please reply to Box No 8733

EASTERN EUROPE

Are you facing:

- Redundancy?
- Mid-life crisis?
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Post-war experience, contacts and planning with an experienced and sympathetic adviser will help you over the transition period. For sensible entry rates and further information:
 Judith, Tel: 081-954 2476 or 081-742 8084

EXPATS**CURRENT OVERSEAS PLACEMENTS**

For details of current overseas placements, contact:
 Expats Ltd, International Resources
 385 Purley Way, Croydon CR9 1QZ, Tel: 081-688 0000

ACCOUNTANTS

For details of current overseas placements, contact:
 Expats Ltd, International Resources
 385 Purley Way, Croydon CR9 1QZ, Tel: 081-688 0000

National Sales Manager

The challenge to inspire a world-class team
Welwyn Garden City, Herts

With a research investment of over £1m per day, SmithKline Beecham Pharmaceuticals is an international leader in the discovery and development of an impressive portfolio of new and innovative drugs for the world market.

While every pharmaceutical company is dependent on the effective sale of its products for its continued success, we hold the enviable position of possessing the single largest product marketing organisation in the country, with a network of over 300 representatives and Regional Managers.

Following recent promotion within the UK sales operation we need a highly-motivated sales professional to lead and develop one of our sales forces, through the regional management team, ensuring that our prominent position in the marketplace is maintained and that all potential sales opportunities are maximised. Prime responsibilities will include the supervision of successful product launches, target monitoring, marketing strategy and budget development.

With a proven track record gained in second line sales management, as a National or Field Sales Manager, or a top class Regional Manager, you should have the leadership and interpersonal skills necessary to inspire your team towards success and achievement. You'll also have the in-depth awareness of the current marketplace to produce innovative solutions to challenges facing sales forces and the National Health Service today. Your excellent organisational and analytical qualities should ideally be accompanied by some knowledge of product marketing.

Our remuneration package compares very favourably with our industry competitors. In addition to a very attractive salary, we offer comprehensive benefits which include bonus, pension and medical plans, share-matching scheme and relocation assistance where appropriate.

Please send your full career details to our consultants, Vivien Yule or David Collingham at Gaddesden Recruitment, 41 Devonshire Street, London W1N 1LN.

SB
SmithKline Beecham
Pharmaceuticals

Our Client is a major player in global telecommunications, providing a blue-chip customer base with products, services and international networking.

With 93% sales growth achieved in the last five years and significant growth planned for the next three, the organisation now seeks the individual who, more than any other, will be instrumental in achieving that goal.

The successful, London based, appointee will be an "entrepreneurial ambassador", seen by group operating companies across the world as the expert in all business development matters. But the overriding task will be to personally identify opportunities and lead the negotiations that will secure major new business wins.

Experience with an international I.T. (ideally datacomms and networks) organisation is essential, and must include line management in sales and marketing. A second European language would be valuable, together with an appropriate degree or equivalent.

A highly competitive package will be offered, designed to attract an outstanding individual.

Please write, enclosing a copy of your c.v., to Andrew Hatch, Senior Consultant, at Austin Knight Recruitment, Knightway House, 20 Soho Square, London W1A 1DS. Fax 071-439 5744. Please quote reference number A210. Alternatively you can telephone him on 071-459 5806.

Applications are forwarded to the client concerned therefore companies in which you are not interested should be listed in a covering letter.

Austin Knight supports equality of opportunity in employment.

**VICE-PRESIDENT
BUSINESS DEVELOPMENT**

Up to £100k p.a.
inc. bonus
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'Driving definition & delivery of I.T. Business Solutions'

Excellent Package + Car + Benefits

Manchester/London

The Company is a highly successful, well established worldwide producer of fast moving consumer goods. Continuous commitment to increased market share and competitive strength, through manufacturing superiority, has created an exciting climate of challenge and change. Advancement of business processes, namely Logistics, Manufacturing and Purchasing, is fundamental to this strategy of improvement. Innovative I.T. systems driven by sound business criteria will undoubtedly play the greatest role of all.

To ensure personal success, highly developed influencing and presentation skills will be as vital as your self-confidence, dynamism and tenacity. In short, you must have sufficient personal presence to establish credibility at all levels within the business. You can expect to challenge current thinking at both strategic and operational levels in your pursuit of optimum Information Management.

**Torres
Interact**

Sendpiper Quay, 36 Modwen Road, Salford M5 3EZ. Tel: 061-876 5201. Fax: 061-876 5203

Probably aged 25-35 years, of graduate calibre and with a minimum of 5 years systems/business analysis experience, you must be able to demonstrate successful system delivery within the business processes stated. Currently you may be a highly business oriented systems analyst, consultant or project manager.

We are looking for rare individuals - however, the career opportunity is second to none. You will be offered the chance to impact upon the evolution of the Company and to become a key player in this high profile team whilst significantly broadening your business experience and horizons. A substantial rewards package includes an attractive salary, bonus and benefits together with full relocation assistance where appropriate.

For a confidential discussion telephone our advising consultant Linda Torres, weekends 10.00am - 5.00pm on 0422-377580, business hours on 061-876 5201 or write/fax full career details (including salary) to the address below quoting Ref. 871.

International Marketing Managers Datacommunications

Packages to c.£35k + Company Car

Our client is an established leader in this industry, with UK and International operations. Marketing plays a strategic role in achieving the company's business plan. Our client is committed to substantial investment in this area and we are therefore seeking two marketing professionals to fill new positions.

Hybrid Networking

We require an individual to take responsibility for proactive marketing of the company's exciting new Bandwidth Management products, fully exploiting new business opportunities worldwide. The successful candidate will be experienced in marketing traditional Time Division Multiplexer and associated networking products and supporting sales activities through Marketing information, analysis and communication.

Candidates should be graduates or equivalent. Excellent presentation and communication skills are essential, together with an energetic and enthusiastic approach to achieving business goals. The company offers a vibrant but stable team environment, where the success of the individual is recognised and rewarded. For further information please contact Nicola Ogilvie or Michael Shannon today, SUNDAY between 2pm-6pm on 081-673 3416 or during working hours on 071-222 7766. Alternatively you can write to them enclosing your Curriculum Vitae to Ogilvie & Associates Ltd, Buckingham Court, 78 Buckingham Gate, London SW1E 6PE quoting reference number NO1126. Fax number: 071-233 0603.

OGILVIE

Modems/ISDN Products

This individual will have full product management responsibility from concept to retirement. The successful candidate will have well developed product marketing skills, yet be technically competent. Proven success in business planning and implementation is expected.



MAJOR INTERNATIONAL TELECOMMUNICATIONS COMPANY

POSITION: TECHNICAL DIVISIONAL MANAGER

LOCATION: GLASGOW

NEGOTIABLE PACKAGE + LARGE COMPANY BENEFITS

Have you a high level of technical credibility, commercial awareness and the ability to manage a business?

Are you experienced in large scale project management and negotiations of technical proposals?

Can you motivate and direct whilst being a team player and team builder?

Have you an understanding of Communications Software, Network Management and an appreciation of the business opportunities technology offers?

Day to day you will be involved in Network Management, Data Communications, Intelligent Networks and Database Development. Ultimately you will be responsible for a staff of 300.

The role is essentially one of a Commercial Business Manager prepared to travel, liaise with customers and visit HQ.

This is an exciting opportunity for the right man or woman who has the experience, aptitude and attitude needed to contribute and create. The successful candidate will have significant opportunity for personal growth and career development.

Quality of life in and around this European City of Culture is second to none, as is our client's relocation package.

Please respond by sending your CV to Duncan Fraser:
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11 Vernon Avenue, Beeston, Nottingham, NG9 2NS
Tel: 0602 677557 / Fax: 0602 677545 24 hours

Account Development Managers

Motor Industry Consultancy Services

**£35,000 pa
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Over a period of twenty years, our client, Alison Associates, has gained a reputation for providing high-quality management information to motor manufacturers and dealers enabling them to make critical operational decisions designed to improve the overall efficiency of their businesses.

Already acknowledged as market-leaders in the provision of creative solutions to the information needs of the European motor industry, the company's expansion programme now requires the appointment of two additional Account Development Managers, based at the head-office in Reading.

The successful candidates will be responsible for working pro-actively with vehicle manufacturers and importers to identify potential business opportunities.

A sound understanding of both sales and after sales functions would be an advantage together with an appreciation of business management techniques and the use of composites in the assessment and management of dealership activities.

Alison Associates has a clearly defined expansion programme which will enable its successful employees to enjoy considerable career enhancement opportunities.

The envisaged remuneration is a basic salary £25,000 pa. An outstanding benefit package includes private health cover, non-contributory pension scheme, life assurance and fully-expensed car.

In the first instance applicants should send a comprehensive CV, including details of salary progression, to: Brian Hodges at Resource & Development Limited, Resource House, 8A High Street, Epsom, Surrey KT19 8AD.

COMMERCIAL DIRECTOR Port Operations

WEST SCOTLAND

Clydeport Ltd., the recently privatised Clyde Port Authority is seeking to recruit a new Commercial Director - Port Operations to take responsibility for the Company's marine and commercial port operations.

This is a senior board appointment and the successful candidate must have demonstrated profit responsibility in charge of a commercial operation, probably in the transport industry but not necessarily in the port industry. It is unlikely that candidates under the age of 40 will have the necessary experience.

Clydeport Ltd. has a series of major challenges to face following the announced closure of British Steel's Ravenscraig plant. The company is committed to the profitable development of the port facilities in four locations on the Clyde and has an ambitious programme to manage.

Benefits are significant with a salary c.£45,000, expensed car, contributory pension and a possible equity investment opportunity.

Applications in the first instance to: Mr. N. H. Flinney, The Waterfront Partnership, 132 Buckingham Palace Road, London SW1W 9SA.



**CLYDEPORT
LIMITED**

BBC BBC BBC

Senior Management Trainer (Business Skills)

The BBC is changing rapidly as it prepares to meet the challenge of Charter Renewal. As a department, BBC Management Training is already helping senior managers deal effectively with these changes. We now want to recruit a specialist in business skills who can assist senior managers in: developing business strategies; planning; financial systems and controls; market awareness; Total Quality Management and other skills which will lead to improved business performance. You would become our specialist in this area whilst also working closely with colleagues on the general consulting and training work of our small but skilled and versatile team.

The Role

Working to the Head of BBC Management Training you would:

- develop a consulting service to senior managers on the strategic business issues in their departments, facilitating events as appropriate
- run training events about business, finance, pricing, quality and general management issues
- possibly work as a Key Client Manager for one BBC Directorate.

The Skills and Qualities

You need:

- strategic thinking and judgement; ability to deal effectively with complex, incomplete and ambiguous information
- diplomacy, warmth, humour; ability to work collaboratively with a wide range of clients one to one and in groups
- resilience, willingness to challenge; ability to work with minimal supervision in demanding situations and to find ways around obstacles
- ability to communicate complex data and ideas in an attractive and accessible way.

Knowledge and Experience

In depth knowledge of topics such as: business planning and finance, pricing, negotiating, purchasing, marketing, competitive strategy, competitor analysis, total quality and customer service.

Experience of consulting and training in large organisations, working with senior managers; line or project management.

Salary negotiable. Offered as a two year contract initially.

Based: BBC Elstree Centre, Borehamwood, Herts. Some UK travel is part of the work.

To apply: send a CV and a letter outlining why you think you might be the person we are looking for to: Jenny Rogers, Head of BBC Management Training, Room N402, Elstree Centre, Clarendon Road, Borehamwood, Herts WD6 1JF to arrive by June 12th.

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Commercial Electronics

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Our client, part of a major multinational organisation, is a leading force in the design and manufacture of sophisticated commercial electronic equipment.

Their need is for a high calibre Purchasing Manager capable of developing and implementing systems and approaches to accommodate modern manufacturing methods and influencing all purchasing activity in the company's UK sites and overseas offices.

To qualify you will ideally be a graduate, aged 30-40, with sound experience of modern purchasing management, preferably gained in an electronics environment. It is equally important that you can demonstrate high level negotiation skills and a flair for innovation in a changing environment.

Interested candidates should write, enclosing full career details, to Robert Wilkinson at Robert Wilkinson Associates, Tudor House, 649 London Road, High Wycombe, Bucks, HP11 1EZ. Tel: 0494 473331.

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MANAGER OF EDITORIAL SERVICES

FIRST MARKETING COMPANY, A DIVISION OF REED INTERNATIONAL PLC, publishes financial newsletters focused in the banking and insurance industries. This start-up operation is patterned after a proven American company with over 20 years of success in the United States and Canada. First Marketing specialises in targeted publications, developing custom newsletters from concept to delivery. We are searching for an ambitious editorial manager to join our senior team. Reporting to the Managing Director, this professional will play a significant role in launching our first newsletters and developing our editorial staff. The editorial manager will have a unique opportunity to develop a meaningful career within a large PLC.

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- Proven writing, editing and communications skills.
- Working knowledge of the financial services industry (prefer publishing, writing or PR).
- Analytical abilities and leadership skills.
- 3-5 years experience managing editorial staff.
- Ability to solve problems.
- Team-player.
- Recruiting and training experience.
- Educated to degree standard.
- Creativity and commitment.

An orientation and training programme will be undertaken in the United States for a minimum of four weeks. Remuneration package is flexible and will reflect the importance of the role. Includes large-company benefits. Send C.V., including current salary details, and writing samples to: The Managing Director, First Marketing Company, Greener House, 4th Floor, 66 Haymarket, London SW1Y 4RF.

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Our client, a well-established and expanding UK subsidiary of a multi-national market leader in office equipment, has a substantial budget commitment to a new systems strategy to support the company's organisational growth over the next 2 years and beyond, creating the position of Manager, Information Systems, reporting to the Board. This is a first class opportunity to make a significant impact on I.S. development in an expanding environment.

A major contribution to long term systems planning is a key element: along with controlling existing I.S. facilities: managing the introduction of new systems; and the establishment of operating procedures to BS 5750. An essential pre-requisite is an ability to relate the I.S. needs of the Company to its business activities, therefore proven management and Business Analysis experience are sought. Practical knowledge of distributed systems and networked multi-vendor environments, as well as the office equipment business would both be an advantage.

Written applications with full C.V. quoting Ref. HR/706 should be sent to Headley Executive Ltd., 107 Lancaster Gate, London W2 3NQ. Tel: 071-262-2218 Fax: 071-723-9809

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Division Managers

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Manage the design, manufacture and marketing of state-of-the-art semiconductor metrology instrument systems used for sub-micron process and quality control by major semiconductor manufacturers worldwide.

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Manage the design, manufacture and marketing of our leading edge microscopes for use in the biomedical, pharmaceutical and life science research worldwide.

You will have an in depth knowledge of the instrument marketplace and proven success in managing the growth of autonomous businesses. 35 to 55 years old, you will be a leader with vision and the ability to build strong teams and to execute successful business plans.

If this challenge matches your interest, please send your C.V. to: Keith Deighton, Senior Personnel Manager, Bio-Rad UK, Maylands Avenue, Hemel Hempstead, Hertfordshire, HP2 7TD.

BIO-RAD Bio-Rad Laboratories

GENERAL APPOINTMENTS

ENTREPRENEURIAL ASSOCIATE

Small company specialising in providing duty free merchandising, management and technical services to the air transport industry requires an entrepreneurial associate.

Applicants must have a recognised University Degree in Business or Computer Science and a knowledge of the air transport industry. Computer knowledge essential, age 25-30. Good prospects for enterprising candidates willing to be trained and be involved in exciting business. Remuneration with possible profit sharing negotiable.

Apply with full particulars before end May to Box No 8655

A large Japanese travel corporation requires the following staff:

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Substantial experience and a full understanding and knowledge of dealing with Japanese tourists in Europe is essential. Written and spoken Japanese are also necessary. An excellent remuneration package is offered to the successful applicant.

THREE OPERATION ASSISTANTS

These posts require a basic understanding and experience of dealing with Japanese tourists in Europe. Fluent written and spoken Japanese is required. Excellent remuneration package is offered to the successful candidates.

OPERATION MANAGER SCANDINAVIA

Knowledge of and experience in dealing with the operational side of Japanese tourists abroad preferably in Scandinavia/EC is required. Fluent written and spoken Japanese essential. Excellent remuneration package offered to the successful candidates.

All applicants to Box No. 8826.

FINANCIAL/MANAGEMENT CONTROLLER

for industrial joint ventures in the CIS - negotiating technical projects transfer from UK, France, Israel, etc working with local parties. MBA in finance, understanding of East European culture, experience in trade and border essential with also background in engineering.

Russian (mother tongue level), French, English, Hebrew required.

Extensive travel involved. Salary negotiable. Please Reply to Box No 8821

SLICK CITY JOB

Are you one of the unlucky few who have recently been made redundant or likely to be? Or are you an ambitious Graduate?

Do you wish to pursue a rewarding, secure career in sales and management with a London based firm?

If you have sales and/or management experience, telephone personnel on:

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Or send C.V. to: 2nd Floor, 50 New Bond Street, London, W1.

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Last year our International Division reacted swiftly to over 40 natural and man made disasters. In addition the British Red Cross is now directly involved in some 30 longer term development projects in Africa, the Far East and Eastern Europe. Our budget in 1991 was c.£30m for these overseas activities.

We are now seeking an experienced Development Specialist who will monitor current and future international development projects, liaise with the Geneva based International Federation of Red Cross and Red Crescent Societies as well as with member Societies to ensure proper funding and staffing of proposed projects and maintain close contacts with Government and other aid agencies. The selected candidate will report direct to the newly appointed Director of International Division, Geoffrey Dennis.

Applicants should hold degree level qualifications, have extensive overseas experience, preferably in a voluntary organisation or in an industrial group and be free to travel regularly and at short notice.

Starting salary will be in the range of £18,000-£22,000 but could be higher for a candidate of exceptional experience. Benefits include contributory pension scheme, BUPA and subsidised restaurant.

Applications, in writing only please, should give full career details and be sent to: Diana Whirlingham, Personnel Director, British Red Cross, 9 Grosvenor Crescent, London SW1X 7EJ. Closing date: Monday 15 June 1992.

British Red Cross

Customer Service Executives

**French - German - Spanish
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Due to internal promotion, this world leader in the area of commercial printing, wishes to appoint two graduates to be based at their Dunstable office. Working as part of a small multilingual export team, you will be totally involved in the customer service process. This will include handling the initial enquiry, negotiating costs, and monitoring the progress of an order through to final delivery. Aged 25 years + with a minimum of one year's commercial/manufacturing experience, and written and spoken fluency in one, or more, of the above languages, you will put your excellent communication and organisational abilities to good use and be offered very good prospects in return.

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An exceptional opportunity has arisen for a Production Manager/Director Designate to participate in the continuing success of this major manufacturer of industrial and household ceramics.

Reporting to the Managing Director you will have sound communication and leadership skills together with the ability to improve production and manufacturing efficiency whilst achieving exceptional quality in this sales-led company. Probably aged over 35 the ideal candidate will have experience in a production jobbing environment, be qualified to degree level in a technical discipline and be a strong team player.

Please reply enclosing your C.V. quoting Ref: 330192 to James Hyde, Brian Forbes Human Resource Group, 96, Evesham Rd, Weetley, Nr. Aylesbury, Buckinghamshire, HP19 5LW.

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Our client is an international, forward-thinking pharmaceutical company committed to an ambitious global development programme.

To ensure the further development of its diverse product portfolio, it has created a single European research centre from which clinical trials across eight European countries will be controlled. Situated in a quite spectacular location at the very heart of mainland Europe, within easy reach of Switzerland, France and Germany, the centre offers superb facilities and a stimulating research environment.

As Associate Director, Finance and Administration, you will play a key role in the European research centre and be responsible for a small team that manages clinical trials budgets and financial control throughout Europe. You will also manage development of information systems and a centralised finance system for European clinical development.

Experienced in financial/budgetary control in the pharmaceutical industry, you will already have worked in an international environment and, ideally, have an understanding of the conduct of clinical research. In addition, you should have a customer-orientated approach and enjoy working with a wide range of people across Europe.

If you believe you have the experience to meet this challenge, contact Micheline Eames, Eames Jones Judge, Hawkings, 29 High Street, Welwyn, Herts, AL6 9EE. Telephone: 0488 840984.

Leasing Sales Professionals

The Systems House is one of the fastest growing leasing companies in the country. Founded in 1990, last year's turnover was £5 million, this year we are aiming to double it.

Our market is the dynamic micro-computer systems business and although we have specialised mainly in Apple equipment we are now leasing other suppliers' equipment.

We have succeeded because we are aggressive, responsive and thorough. And what we promise, we deliver.

Now we need more sales professionals. People who are currently selling sales aid leasing, or who themselves are brokers in this specialised business sector. Most of all we require people who are dedicated to success and who recognise that minute lost not talking to a customer is a minute lost forever.

Our salary structure is negotiable and will depend upon experience; we are certain that the right applicants will not be disappointed.

To apply please send us your CV - maybe you could be even a little more imaginative. But one word of warning, if you don't have the experience, this is probably not for you.

Lansdowne House
3-7 Northcote Road
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This is a Senior Management appointment which will require a creative, results-oriented approach, which links the contribution of the Society's human resources to the needs of the business.

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Please write, enclosing C.V., to J.C.B. Sharp, Deputy General Manager (Operations), West Bromwich Building Society, 374 High Street, West Bromwich, West Midlands B70 8LR.

The Society is an Equal Opportunity Employer

C·F·M

Challenge Financial Management Ltd have just opened their new office covering the M25 region and are looking for ambitious, career minded men and women. They must have the desire and determination to earn an income to suit their goals.

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Call 081-665-1333 for an application.

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GENERAL APPOINTMENTS

FAX 071-782 7828

**Composite
STRUCTURES****SALES AND MARKETING MANAGER**

We are seeking a professional Sales and Marketing Manager who will make a contribution to expanding the business and ensuring the company pursues the right marketing objectives. The person should hold a formal qualification in either engineering, marketing or business administration and also have extensive sales experience in the construction industry with good contacts in all the relevant sectors.

Your role will be the creation of a winning sales and marketing strategy which reflects our intellectual and management strengths. You will need to identify and pursue the right projects, ensure we produce the right solution and win the order.

Composite Structures is a specialist subcontractor in the construction industry offering a unique solution in structural frames. As one of the market leaders in this sector, we have developed a niche which generates profitable repeat business. We pride ourselves on the quality of our product and service through total professionalism.

The position offers a great opportunity for the right candidate with further prospects when the current goals are achieved. We offer an excellent salary together with a bonus, car and other benefits.

If you believe you have the necessary qualifications, drive and enthusiasm, we look forward to receiving your c.v.

**Composite Structures Limited, Eastleigh House, Upper Market Street,
EASTLEIGH, Hampshire. Tel: 0703 616712 Fax: 0703 643665**

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3 London Wall Buildings, London EC2M 5PU

Tel: 01-588 3508 or 01-588 3578

Telex No. 887074 Fax No. 01-250 8501

CJRA SENIOR RESEARCH FELLOWSHIP**UK LOCATION**

A major company is undertaking a research project which will study the mechanisms required to establish centres of expertise in software engineering in eastern Europe, with a view to undertaking software development projects for the company. Applicants must have a good understanding of the software development process, with experience gained in eastern Europe; a good understanding of the issues involved in software technology transfer; established contacts with eastern European Universities; several years experience gained in an eastern European University; post-graduate qualifications in software related area; experience of international software committees; practical experience of time and safety critical systems; experience of software project management and business planning; experience of ISO9000 standards as applied to software development; knowledge of the eastern European languages, including Serbo-Croat, in addition to proficiency in English. The successful applicant will be responsible for initially undertaking a feasibility study into the proposal, in particular identifying all of the infrastructure issues related to such a venture. They will then be required to plan and implement the initial stages of the proposal, particularly with respect to technology transfer.

Applications in strict confidence under reference SRF/24300/TT will be forwarded unopened to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager CJRA.

BURA
**EXECUTIVE POSITION
IN URBAN REGENERATION**

The British Urban Regeneration Association (BURA) is the leading independent organisation involved in the renewal of towns, cities and regions in this country, with strong links with similar organisations abroad.

BURA is seeking a senior executive to heighten the profile of the Association, widen its membership, as well as assisting the administration of the office, in order to maximise BURA's assets and resources.

Experience in urban regeneration would be an asset, but it is more important for the candidate to possess strong communication and managerial skills, with ability to deal with executives and officials at the highest level.

Candidates should send a c.v. and photograph to

Gerald Cary-Elwes, Secretary General, BURA,
33 Great Sutton Street, London EC1V 9DX.
CLOSING DATE FOR APPLICATIONS IS 18 JUNE 1992

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WATERS • MAJOR ASSOCIATES
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Vision mixer self-employed

Hall (Inspector of Taxes) v Lorimer

Before Mr Justice Mummery
[Judgment May 22]

The activities of a skilled, freelance vision mixer involved in the production of television programmes were those of a person who was in business on his own account and he was taxable on the fees he received as a self-employed person under Schedule D.

Mr Justice Mummery so held in the Chancery Division when dismissing an appeal by the Crown from a determination of a special commissioner [Mr D. A. Shirley] that had upheld an appeal by the taxpayer, Mr Ian M. Lorimer, against assessments to tax raised on him from January 26, 1990 in respect of the years from 1984 to 1989 under Case I of Schedule E.

Mr Launcelot Henderson for the Crown: Mr Stephen Alcock for the taxpayer.

MR JUSTICE MUMMERY said that the taxpayer, since leaving his full-time employment in 1985, worked as a skilled vision mixer with various television companies.

Operating closely with a programme's director, as a type of editor he selected camera shots

taken from different angles to be used in a production.

He worked in a studio with expensive equipment that was owned by the television companies. He was a member of the Association of Cinematograph Television and Allied Technicians.

In a volatile industry he had kept busy, having some 120 to 150 engagements a year. He took bookings from his home. He had no full-time or long-term contracts with companies.

He received a lump sum payment for an engagement and his travelling expenses.

He did not contribute to the cost of producing a programme and did not share with a production company any profits or losses.

The taxpayer was registered for VAT and had effected a retirement annuity policy and taken out insurance against sickness.

The Crown contended that the taxpayer was not engaged in business on his own account but was unable on his receipt under Schedule E to see section 181 of the Income and Corporation Taxes Act 1970.

The commissioner found that the contractor that the taxpayer entered into were not contracts of employment and that his activities

had the hallmarks of a man who was in business on his own account.

The appellate court could only interfere with that determination if the commissioner had either misdirected himself in law or come to a decision on the facts that was so unreasonable as to constitute an error of law.

Chung Chi-Kuang (1990) 2 AC 374.

There was a broad measure of agreement on the law: was the taxpayer a person performing services in business on his own account or was he working as an employee under a contract of service?

Clearly no single test was applicable. As Lord Griffiths had said in *Lee Ting Sing v Chung Chi-Kuang* (1990) 2 AC 374, "the question is whether the taxpayer has been given an opportunity to prove that he was not being able to obtain work."

Despite the force of those submissions, the court was not persuaded enough to show that it could be regarded as "designed as clothing for young children and not suitable for older persons" it was zero-rated within item 1 of group 17 of Schedule 5 to the Value Added Tax Act 1983.

The taxpayer argued, took no financial risk in a programme, had no investment in it or opportunity to profit from it. The only risk that he ran was not being able to obtain work.

Clearly no single test was applicable. As Lord Griffiths had said in *Lee Ting Sing v Chung Chi-Kuang* (1990) 2 AC 374, "the question is whether the taxpayer has been given an opportunity to prove that he was not being able to obtain work."

To determine whether a person was in business on his own account the court had to consider many factors. It could not run through a check list or items pointing one way or the other.

A whole picture had to be painted and then viewed from a distance to reach an informed and qualitative decision on the circumstances of the particular case.

Mr Henderson argued forcibly that the taxpayer was not in business on his own account. He did not, it was said, provide any equipment or hire any other person; the production company controlled the times and place when he worked and the producer had control of the programme.

The taxpayer argued, took no financial risk in a programme, had no investment in it or opportunity to profit from it. The only risk that he ran was not being able to obtain work.

Despite the force of those submissions, the court was not persuaded enough to show that it could be regarded as "designed as clothing for young children and not suitable for older persons" it was zero-rated within item 1 of group 17 of Schedule 5 to the Value Added Tax Act 1983.

Mr Justice Auld so held in the Queen's Bench Division in giving a reserved judgment dismissing an appeal brought by the Customs and Excise Commissioners against the decision of a value-added tax tribunal, chaired by Mr P. W. E. Taylor, QC, on August 28, 1990 allowing an appeal by Ali Baba Tex Ltd and discharging an assessment by the Customs and Excise of VAT on Ali Baba for £897.76 in respect of two periods of three months ending August 31, 1986 and February 28, 1987.

Item 1 of Group 17 of Schedule 5 to the Value Added Tax Act 1983 provides: "Articles designed as clothing or footwear for young children and not suitable for older persons [are zero-rated]."

The court had reached a decision that gave an appellate court no grounds to interfere.

Solicitors: Solicitor of Inland Revenue; Simmons & Simmons.

Zero-rating on incomplete garment

Customs and Excise Commissioners v Ali Baba Tex Ltd

Before Mr Justice Auld
[Judgment May 22]

When an incomplete garment, or part of it, reached such a stage at the point of supply that it could be regarded as "designed as clothing for young children and not suitable for older persons" it was zero-rated within item 1 of group 17 of Schedule 5 to the Value Added Tax Act 1983.

Mr Justice Auld so held in the Queen's Bench Division in giving a reserved judgment dismissing an appeal brought by the Customs and Excise Commissioners against the decision of a value-added tax tribunal, chaired by Mr P. W. E. Taylor, QC, on August 28, 1990 allowing an appeal by Ali Baba Tex Ltd and discharging an assessment by the Customs and Excise of VAT on Ali Baba for £897.76 in respect of two periods of three months ending August 31, 1986 and February 28, 1987.

Item 1 of Group 17 of Schedule 5 to the Value Added Tax Act 1983 provides: "Articles designed as clothing or footwear for young children and not suitable for older persons [are zero-rated]."

The court had reached a decision that gave an appellate court no grounds to interfere.

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that the company's pleading process was a production of goods and therefore a supply of goods. He referred to the definition of "produces" in *The Oxford English Dictionary* and on the strength of that he submitted that in that context "produces" meant the creation by the application of a process to an article of an article qualitatively different, or different in character, from that before the application of the process.

The court had to interpret the word "produces" in the 1983 Act in its ordinary and natural meaning according to its context. It clearly meant the production of a new or different article. But it depended on the nature and use of the article in question what factor, or what combination of factors, was sufficient so to change the article as to make it a new or different article.

Mr Justice Auld so held in the Queen's Bench Division in giving a reserved judgment dismissing an appeal brought by the Customs and Excise Commissioners against the decision of a value-added tax tribunal, chaired by Mr P. W. E. Taylor, QC, on August 28, 1990 allowing an appeal by Ali Baba Tex Ltd and discharging an assessment by the Customs and Excise of VAT on Ali Baba for £897.76 in respect of two periods of three months ending August 31, 1986 and February 28, 1987.

Item 1 of Group 17 of Schedule 5 to the Value Added Tax Act 1983 provides: "Articles designed as clothing or footwear for young children and not suitable for older persons [are zero-rated]."

The court had reached a decision that gave an appellate court no grounds to interfere.

Solicitors: Solicitor of Inland Revenue; Simmons & Simmons.

In his Lordship's judgment, however, the question could be answered in a broader way. It was important to note that the expression "articles designed as clothing for young children".

In that respect it might be contrasted with items 2 and 3 which were respectively "protective boots and helmets for industrial use" and "protective helmets for wear by a person driving or riding a motor cycle".

It was also important to note here that the tribunal was concerned with articles, namely fabric and accessories, which had been designed and made to a certain size and shape and hence, which, when pleated, were suitable only for clothing young children.

They were, when pleased, designed and suitable only for that purpose. The fact that more remained to be done to them did not deny them the description of "articles designed as clothing for young children".

His Lordship was accordingly of the view that where, as here, an article had been produced to a state that, even though incomplete as a garment for a young child, it was designed so that it was suitable for that purpose, it was an "article designed as clothing... for young children" and qualified for zero-rating within item 1 of group 17 of Schedule 5.

His Lordship added by way of caution that it did not follow from his judgment that every incomplete garment or part of it, had reached such a stage at the point of supply that it could be regarded as "designed as clothing for a young child", whether considered at the stage of original manufacture or after the application of another article.

It was only when the incomplete garment, or part of it, had reached such a stage at the point of supply that it could be regarded as "designed as clothing for a young child" that it could qualify.

His Lordship added by way of caution that it did not follow from his judgment that every incomplete garment or part of it, had reached such a stage at the point of supply that it could be regarded as "designed as clothing for a young child", whether considered at the stage of original manufacture or after the application of another article.

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THE TIMES

PERSONAL COLUMN

ESTABLISHED 1785

Property Buyers Guide
every Wednesday and Saturday
071 481 1986

COMPANY NOTICES

Notice of the extra-ordinary meeting of shareholders of German City Estates N.V. to be held on June 18, 1992 at 11.00 a.m.

at the offices of the Company (Concertgebouwplein 11, 1071 LL Amsterdam).

Holders of registered shares having the right to vote, as well as unregistered shareholders having the right to vote, who wish to attend the meeting must notify the statutory board of directors in writing of this intention not later than June 10, 1992. Holders of bearer shares are required to deposit their proof of share ownership at the office of the Company not later than June 10, 1992. Shareholders who wish to be represented by power of attorney at the meeting must deposit a written power of attorney at the office of the Company not later than June 10, 1992.

The agenda includes the proposal of an amendment of the articles of association to comply with the law on supervision of investment institutions (WIB).

The text of the proposed amendment of the articles of association may be reviewed and obtained free of charge as of today by shareholders and others entitled to attend the meeting at the office of the Company.

Board of statutory directors
Amsterdam, June 2, 1992.

LEGAL NOTICES

Notice of Appointment of Administrative Receiver in the Matter of The Insolvency Act 1986
No. 11329 of 1991
RE. KAMAL MUSTAFA KHAN
and another
Elterline Properties Limited
Registered No. 1106245
Globe Limited
Registered No. 1770294
LTD.
Registered No. 1892354
MHI Finance Court Limited
MHI Investment Company Limited
Registered No. 1802426
MHS Properties Limited
Registered No. 1744826
Mountfield Developments
Registered No. 74237
Mountfield Investments Limited
Mowbray Northern
Developers Limited
Registered No. 1060877
Observatory Gardens Limited
Phoenix Finance and Investments Limited
Registered No. 2149356
Phoenix Properties and
Development Limited
Registered No. 161926
Shoreline Developments
Registered No. 1119902
Stockley Academy Limited
Registered No. 1119903
The Painter
Conservers Limited
Registered No. 1107363
Trust Services Holdings Limited
Registered No. 1107363
Tunbridge Properties Limited
Registered No. 1107363
Nature's Own Property
Development and Trading
Company Limited
Appointments of Administrative
Receiver 26 May 1992 Name of
person appointed: Mr. Alan
Francis, Receiver, St Martins Bank
Plc, London EC2R 5EP
Tender Period: 10 days from
date of publication
Address: 20 Farringdon Street,
London EC4A 4PP.

Notice of appointment of
Administrative Receiver
in the Matter of
The Insolvency Act 1986
Registered number: 587 For
more complete details, see
Nature's Own Property
Development and Trading
Company Limited
Appointments of Administrative
Receiver 26 May 1992 Name of
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Tender Period: 10 days from
date of publication
Address: 20 Farringdon Street,
London EC4A 4PP.

The CANTERBURY HEATH
GOLF CLS LIMITED
Notice to Holders of the £100
Dollars in the Company
Constituted in 1978
Notice is given that the
Trust Deed dated 1st March 1978, made between the
Company and its sole
trustee, "The Trust Deed" (that
dealt with the assets of the
Company) was signed on 1st Octo-
ber 1989 and pursuant to para-
graph 10 of the Trust Deed, the
Trust Deed was resolved
but the Company paid the £100
Dollars in the Company
with effect from 1st October 1989.
To obtain payment of the
above amounts, please contact Mr. J.
Davies, Secretary, Canterbury
Heath Golf Club Limited, Golf
Club, Canterbury, Kent CT1 2SD
Telephone: 0303 222100, fax:
0303 222101, telex: 821000.
Registered Office: Golf Drive,
Canterbury, Kent CT1 2LG
Telex: 821000.

THE DUBLIN VENUE ACT 1986
Notice is hereby given that
the Insolvency Act 1986 that is
in force in Ireland, has been
extended to 1st July 1992.
Notice is given that the
Court of Session in Dublin
has appointed Mr. John Neary, 1 Gordon EC1V
as the liquidator of the Sun
Energy Ltd., Dublin, Ireland
from the 1st July 1992.
For the purpose of the
above, the date of the
commencement of the
insolvency is 1st July 1992.

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WIMBLEDON**DEBENTURE**

BBC1

6.00 Ceefax (99324) 6.30 Breakfast News (42424907)
9.05 Perfect Strangers. American comedy series (5698810)
9.30 Between Ourselves: A Bit on the Side. A tribute to the motorcycle sidecar, which is now used for recreational purposes rather than as a serious form of transport (71471)
10.00 News, regional news and weather (6446471) 10.05 Playdays (5) (4676704) 10.25 Stoppi, and Tidyup, Cartoon (t) (6529758)
10.35 Torn and Jerry Double Bill, Cartoon (7538487) 10.50 News, regional news and weather (674723)
10.55 Cricket: First Test — England v Pakistan. Tony Lewis introduces coverage of the first day's play from Edgbaston. With commentary by Richie Benard, Ray Illingworth, Geoffroy Boycott, Jack Bannister and Asif Iqbal (93258075), including at 12.00 News, regional news and weather 12.35 Regional news and weather (60251384) 1.00 One O'Clock News. (Ceefax) Weather (44278)
1.30 Neighbours. (Ceefax) (s) (59024907)
1.50 Cricket: First Test — England v Pakistan. Further coverage from Edgbaston (s) (59643075)
3.50 Children's BBC Pingou, Cartoon (t) (4689297) 3.55 Chucklevision (r) (s) (5950907) 4.15 Watt on Earth, Sixth of a 12-part science-fiction comedy thriller (r) (s) (5473902) 4.30 Tricks 'n' Tracks: Music and magic. (Ceefax) (s) (4721723) 4.55 Newround (8816346) 5.05 Blue Peter. (Ceefax) (s) (5950641)
5.35 Neighbours (r). (Ceefax) (s) (614162). Northern Ireland: Inside Ulster
6.00 Six O'Clock News with Anna Ford and Andrew Harvey. (Ceefax) Weather (891)
6.30 Regional news magazines (471). Northern Ireland: Neighbours (r). (Ceefax)
7.00 Top of the Pops (s) (5617) 7.30 EastEnders. (Ceefax) (s) (655) 8.00 Every Second Counts. Paul Daniels puts the questions to three couples in a fact against time (s) (4365)
8.30 Rockin' Abbot: Comic mayhem with Bella Embrey, Lisa Maxwell, Tom Bright, Steve Hewson (t). (Ceefax) (s) (5100)
9.00 Nine O'Clock News with Martyn Lewis. (Ceefax) Regional news and weather (2094)
9.30 Porridge: Disturbing the Peace. Classic prison comedy written by Dick Clement and Ian La Frenais. The inmates celebrate Mackay's absence. Starring Ronnie Barker (r). (Ceefax) (62723)



Eventful Innings of an Essex man: Graham Gooch (6.00pm)

10.00 Question Time. Peter Sissons is joined by Virginia Bottomley, health secretary; Marjorie Mowlam, Labour treasury spokeswoman; Dr Sheila Lawlor of the Centre for Policy Studies; and Dr Marie Stewart, equal opportunities consultant (5704). Northern Ireland: Spotlight (31365) 10.30 Question Time (44297)
11.00 Paradise: Orphan Train. Western adventure series (778029). Northern Ireland: Paradise (391029)
11.50 Cricket: First Test — England v Pakistan. Highlights of the first day's play (s) (354891) 12.20am Weather (2828495). Northern Ireland: (to 12.50am) Cricket: First Test (3485834)
2.15 Executive Business Club: Marketing Sense (78327). Ends at 2.45

VideoPlus+ and the Video PlusCodes
The numbers now appearing next to each TV programme listing are Video PlusCode numbers, which allow you to instantly programme your video recorder on a VideoPlus+-enabled VideoPlus+ can be used with most videos. Tap in the VideoPlus+ number, then press the Record button. If you have a VideoPlus+ unit, dial the number, then press the Record button. 36p off-peak or write to VideoPlus+, VTM Ltd, 77 Fulham Palace Road, London W6 8JA. Videoplus™, Pluscode™ and Video Programmer are trademarks of Gemstar Marketing Ltd.

SKY ONE

SATELLITE
SKY ONE
● Via the Astra and Marco Polo satellites.
6.00am The DJ Kit Show (19021297) 8.40 America's Last Frontier: The Great Chops (5349273) 9.30 The Pyramids Game (59075) 10.00 Let's Make a Deal (58907) 10.30 The Bold and the Beautiful (63598) 11.00 The Young and the Restless (1001) 12.00 The Price Is Right (18526) 1.30 Good Morning America (23100) 1.30 Good Morning America (61159) 2.00 The Price Is Right (1001) 2.30 Another World (249365) 5.00 Facts of Life (6723) 5.30 Different Strokes (1384) 6.00 Love at First Sight (82979) 7.30 E Street (9549) 7.45 All That True Colours (1487) 7.30 Candid Camera (59075) 8.00 House By Bye (6907) 8.30 Match Game: Breakout Another Plane (6742) 9.00 Chances (48181) 10.00 Suds (82979) 10.30 China Beach: Through and Through: The Role of American women in the Vietnam War (58981) 11.30 Another World (249365) 12.00 Pages from Skylight (11476)

SKY MOVIES+

● Via the Astra and Marco Polo satellites.
6.00am Showcase (385792) 7.00 The Movie II (19021297) 8.00 The Movie (19021297) 8.30 The Movie (19021297) 9.30 The Movie (19021297) 10.00 The Movie (19021297) 11.00 The Movie (19021297) 12.00 The Movie And The Fury (1981) 12.00 The Gun And The Fury (1981) 12.00

SATellite
SKY ONE
● Via the Astra and Marco Polo satellites.
6.00am The DJ Kit Show (19021297) 8.40 America's Last Frontier: The Great Chops (5349273) 9.30 The Pyramids Game (59075) 10.00 Let's Make a Deal (58907) 10.30 The Bold and the Beautiful (63598) 11.00 The Young and the Restless (1001) 12.00 The Price Is Right (18526) 1.30 Good Morning America (23100) 1.30 Good Morning America (61159) 2.00 The Price Is Right (1001) 2.30 Another World (249365) 5.00 Facts of Life (6723) 5.30 Different Strokes (1384) 6.00 Love at First Sight (82979) 7.30 E Street (9549) 7.45 All That True Colours (1487) 7.30 Candid Camera (59075) 8.00 House By Bye (6907) 8.30 Match Game: Breakout Another Plane (6742) 9.00 Chances (48181) 10.00 Suds (82979) 10.30 China Beach: Through and Through: The Role of American women in the Vietnam War (58981) 11.30 Another World (249365) 12.00 Pages from Skylight (11476)

SKY SPORTS

● Via the Astra and Marco Polo satellites.
6.15am David and Bathsheba (1951); Gregory Peck in a biblical epic (352025)
8.15 Golden Pennies (1982); Two Australian families join the 1854 gold rush (352635)
8.45 The Girl From Nowhere (39167) 10.00 Superstars (17520) 8.00 Watersports (67100) 9.30 Football (21039) 2000 Monday Night Football (72302) 10.00 Cross It, Be Cross It (20018) 11.00 The Game (20020) 12.00 Entertainment Tonight (282869)
7.40 Entertainment Tonight (282869) 8.00 Bump In The Night (1991); A man who was a kidnapper is kidnapped by a kidnapper (718526)
9.00 Rab C. Nesbitt: That's Entertainment. The inaudible street philosopher (Gregor Fisher) defends his best friend from Glasgow's answer to Hannibal Lecter (Maurice Robins). (Ceefax) (s) (1636)
9.30 One World: Developing Stories — Seeds of Plenty, Seeds of Sorrow
● CHOICE: A report from India casts a sceptical eye on the so-called Green Revolution, which was praised as one of the most successful development strategies of the 20th century. It was an ambitious attempt to replace traditional farming methods with new techniques developed by Western scientists. The main elements were high-yielding seeds, greater mechanisation and the introduction of chemical fertilisers, herbicides and pesticides. The father of the initiative, Dr Norman Borlaug, claimed it would banish famine. He won the Nobel peace prize. A quarter of a century on, however, doubts are setting in. Manjira Datta's film, organised but vivid, reveals farms struggling to break even and burdened by debt, a new class of landless peasant and increasing concern about environmental pollution. (Ceefax) (948891)
10.20 Obsessions: Sleep. Actress Juliet Stevenson reads Kathleen Ronayne's nightmare story. (Ceefax) (s) (183639)
10.30 Newsnight, with Jeremy Paxman and Francine Stock (144433)
11.15 The Late Show goes behind the scenes at the Kathleen Ferrier music awards (s) (847278) 11.55 Weather (968278)
12.00 Open University: Weekend Outlook (5355230) 12.05 Assessing Chances — Reflection (3493124). Ends at 12.35
3.00 RON Nursing Update (16940). Ends at 4.00

BBC2

6.45-7.10 Open University: Organic Molecules in Action (9573365)
8.00 News (1509810) 8.15 Westminster (6001346)
9.00 Reviving Antiques. How to clean silver (t). (Ceefax) (1914094)
9.05 Daytime on 2. Educational programmes
9.00 News and weather (26435902) followed by You and Me (r) (89017654)
2.15 Camaro: Malcolm Cormack views the 16th-century Venetian paintings in the Fitzwilliam Museum, Cambridge (t) (43031618)
2.30 The Hermit of the Kitchen: Japan's master chefs are inspired by a 60-year-old Buddhist nun's vegetarian dishes (704)
3.00 News and weather followed by Westminster Live (3017742) 3.50 News and weather. Regional news and weather (4188723)
4.00 Cricket: First Test — England v Pakistan. Live coverage of the first day's play from Edgbaston (s) (4248515)
6.35 Gymnastics. Highlights of the Westbrook Young Gymnast of the Year championship from the National Indoor Arena in Birmingham. The commentators are Barry Davies and Mitch Fenner (s) (842100)
7.25 Business Matters: A Very Able Man. A day in the life of Michel Gilibert, France's minister for disabled people. (Ceefax) (403704)
7.55 Dance House. Continuing the Commissions and Collaborations season, the Cinderella story is retold with a Latin American twist by choreographer Kim Brandstrup and director Ross MacGibbon (s) (468926)

BBC2

6.00 TV-am (1108487)
9.25 Cross Words. Tom O'Connor hosts the crossword quiz (6694094)
9.35 Thames News (1314891)
10.00 Out of This World: Riffles Mom. Comedy series about an alien teenager (18365)
10.30 The Morning. The daily magazine explores human relationships, gives advice on health and offers tips for the hand and machine knitter, including at 10.35 ITN News, and at 11.35 Thames News (48587636)
12.10 The Riddlers. Puppet series for children (1697167)
12.30 ITN Lunchtime News with Dermot Murnaghan and Sonia Rusele. (Oracle) Weather (6717839) 1.10 Thames News (62245278)
1.20 Home and Away. Australian family drama. (Oracle) (18300723)
1.50 A Country Practice (s) (68379278)
2.20 The Green Life Guide. Environmental magazine, presented by Dilly Barlow and Alastair MacDonald (s) (7352810)
2.50 Take the High Road (7819568) 3.15 ITN News headlines (9422487) 3.20 Thames News (9349100)
3.25 The Young Doctors (3256433)
3.35 Children's ITV: The Raggy Dolls. Cartoon (r) (s) (4174520) 4.05 T-Bag and the Pearls of Wisdom. Children's drama (r) (4682384)
4.30 Wilderness Edge. Penultimate episode of the drama series about problem children at an outdoor leisure pursuits centre. (Oracle) (574) 5.00 Cartoon Time. Road Runner (6226487)
5.10 Who's the Boss? American comedy series (2645510)
5.40 ITN Early Evening News with Carol Barnes. (Oracle) Weather (678433) 5.55 Thames Help, with Jackie Spreckley (r) (193520)
6.00 Home and Away (r). (Oracle) (87)
6.30 Thames News (839)
7.00 Emmerdale. Lynn (Fionnuala Ellwood) asks Archie (Tony Pitts) for rent. (Oracle) (2013)
7.30 The Full Treatment. The health and fitness magazine examines medical techniques which enable doctors to see how the body functions (r) (723)

7.30 On the Line:
● CHOICE: On the opening day of the first Test, *On the Line* offers a profile of Graham Gooch. The series prides itself on its investigative thrust but there are no revelations here. With Gooch you get what you see and all Michael Pescod's film is done is to follow admiringly in the footsteps of an admirable Essex man who flowered late and became an unlikely captain. The other report has more bite and concerns the lack of women chess players. Of more than 300 grandmasters, only five are female. Physical differences can be discounted, so what is the reason? Freud latched on to the symbolism of the king and the queen and put it down to the Oedipus complex. The better answer may be a male chauvinism so strong and persistent that it has become self-perpetuating. Men, it seems, just hate losing to women (2907)

8.30 Wildlife on Two: Puffin Puffins and Hard Rock. The volcanic island of St Lazarus off the coast of Alaska is inhabited by punk-plumed puffins by day, and stormy petrels by night. Narrated by David Attenborough. (Ceefax) (4742)
9.00 Rab C. Nesbitt: That's Entertainment. The inaudible street philosopher (Gregor Fisher) defends his best friend from Glasgow's answer to Hannibal Lecter (Maurice Robins). (Ceefax) (s) (1636)
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7.00 The Bill: Better the Devil. PC Stringer (Jonathan Dow) investigates a strange household. (Oracle) (9433)

8.00 This Week: Brothers in Blood — Victory and Struggle. Richard Lindley contrasts the ideological and political gulf between Israeli Nezah Yona and Palestinian Nidal Amous, who were both born and bred in Jerusalem (8568)

9.00 LA Law. Glossy American legal drama. Mullany (John Spencer) represents a group of Honduran farm workers (9393)

10.00 News at Ten with Julie Somerville, and Alastair Stewart in Rio de Janeiro. (Oracle) Weather (26433) 10.30 Thames News (396617)

10.10 Director Brett Leonard talks about the horror film, *The Lawnmower Man*; Derek Jacobson discusses *Mad, Bad and Dangerous to Know*; music from Lisa Stansfield and Dire Straits; the launch of Diana Trump's novel, *For Love Alone*; and the opening of the Royal Academy summer exhibition (s) (41533)

11.15 Prisoner: Cell Block H (679704) 12.00am A Problem Aired. Dr John Biddle counsels a former aphrodisiac (3489921)

12.40 Alfred Hitchcock Presents: In the Name of Science. A scientist attempts to sell a secret equation for \$5 million (r) (7495691)

1.05 Film: Gates of Fire (1972). Teipid second world war drama in which a doctor (Georges Arnaud) and four nurses are captured by Germans. In French with English dialogue. Directed by Claude Bernard Aubert (378747)

2.45 The Twilight Zone: Her Pilgrim Soul. A holograph takes on a life of its own (r) (703736)

3.30 Men: The Trouble with Harvey. Last in the series (r) (93563)

4.30 America's Top Ten (r) (82501) 5.00 Videoflash (f) (63634)

5.30 ITN Morning News with Tim Nelson (74921). Ends at 6.00

7.00 Tales From the Poop Deck: Traitors and Treasure. Griff Rhys Jones narrates the comic adventures of Blackheart the pirate. Starring Helen Atkinson-Wood, Nicholas Pritchard, Paul Shearer and Mike Grady. (Teletext) (s) (181)

7.00 Channel 4 News presented by Jon Snow. (Teletext) Weather (252723) 7.50 Comment (445075)

8.00 The Black Bag: The Punjab Elections. In February a faction of the Akali Dal party decided to fight in Punjab's supposedly democratic elections. The programme shows how its leader, Captain Amarinder Singh, was manoeuvred into defeat, and a tiny proportion of the population was able to vote a party into absolute power (70773)

8.30 The Crystal Maze. Richard O'Brien guides the contestants through a labyrinth of games (s) (94075)

9.30 True Stories: Summer of the Estate
● CHOICE: Whenever television crews set out to record the dark underside of contemporary Britain they seem to alight in Hackney, east London. The Kingshold Estate, a collection of maisonettes and tower blocks built only in the 1960s, is already presenting a microcosm of social engineering gone sour. Tracing the lives of some of the residents during one summer, this film offers a shocking picture of poverty, violence and neglect. Frustrated by council inactivity and internal squabbling, the tenants' leader is felled by a heart attack. A pensioner dies and no one finds the body for three weeks. Squatters hack their way into empty properties. Harassed council officials, with no money to offer quick solutions, try to stall the anger by ordering yet more reports. The hopelessness is palpable and there seems no end to it. (Teletext) (s) (602723)

11.05 Sunuc: Rites of Passage. A documentary about the qualities that are required by the Ozeki and the Yokozuna wrestlers in order to rise up the Banzuke, or ranking list (s) (7671181)

11.35 First Frame: Painted Faces. Student film-maker Tom Hooper wrote and directed this short film about an artist who is dragged into a nightmare world by two characters from one of his previous paintings (s) (1816363)

12.40 Film: A Home of Our Own (1975). Semiblattal tale based on the life of the Catholic priest Father William Watson (Jason Miller), who founded an orphanage near Mexico City. Directed by Robert Day (521476). Ends at 2.25

12.50 London except: 5.10pm-5.30pm Jobholder (36383)

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